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## Don't Downsize This! Social Reactions to Mass Dismissals on Twitter

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DISCUSSION PAPER SERIES

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# Don't Downsize This! Social Reactions to Mass Dismissals on Twitter

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## ABSTRACT

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# Don't Downsize This! Social Reactions to Mass Dismissals on Twitter<sup>1</sup>

We study the reactions to job destructions on Twitter. We use information on large-scale job-destruction and job-creation events announced in the United Kingdom over the period 2013-2018. We match it with data collected on Twitter regarding the number and sentiments of the tweets posted around the time of the announcement and involving the company name. We show that job-destruction announcements immediately elicit numerous and strongly negative reactions. On the day of the announcement, the number of tweets and first-level replies sharply increases as does the negativity of the sentiments of the posted tweets. These reactions are systematically more important than reactions to job creations. We also show that they trigger significant losses in the market value of the downsizing firms. Our findings suggest that job destructions generate reputational costs for firms to the extent that they induce a strong negative buzz involving the company name.

**JEL Classification:** G14, J63, L82, M21, M51

**Keywords:** job destructions, job creations, adjustment costs, social media, sentiment analysis, cumulative abnormal returns

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## 1. Introduction

Company reputation is well known to be one of the most important firm strategic assets (Kreps, 1990; Fombrun, 1996; Tadelis, 1999). To the extent that it takes time to build and is hard to imitate, reputation generates a stream of rents (Milgrom and Roberts, 1992) and hence positively affects firm performance and market value (Roberts and Dowling, 2002; Raitzel and Schwaiger, 2015).

Mass dismissals are likely to damage firm reputation since they are highly visible and often perceived as unfair (Charness and Levine, 2000; Hallock, 2009). In addition, the way workers are treated is part of the "credence attributes" that consumers value (Baron, 2011). Consistent with these observations, the literature in management shows that mass dismissals negatively affect firms' reputation as assessed by senior executives and outside directors in the America's Most Admired Corporations (AMAC) survey – see Flanagan and O'Shaughnessy (2005); Love and Kraatz (2009); Schulz and Johann (2018). In contrast, evidence of social reactions to dismissals from outside the business community is only anecdotal (see e.g. Michael Moore's film, *Roger and Me*, released in 1989, which features the strong opposition to the mass dismissals carried out by General Motors in Flint, Michigan). However, with the spreading of social media, these negative social reactions may rapidly become viral, since online social networks have become a ubiquitous medium of information diffusion (Brady et al., 2017) and the main vehicle of public evaluation.

In the present paper, we show that firms' announcements of mass dismissals generate strong negative reactions involving the company names on Twitter. We focus on Twitter since it is one of the most important social-media platforms. Moreover, on Twitter, reactions to information are almost instantaneous, which permits clear identification of the impact of mass-dismissal announcements on social buzz. In addition, we show that these negative reactions have noticeable consequences for firms since they trigger a significant loss in their market value.

We rely on the Restructuring Events database, which is part of the European Restructuring Monitor (ERM) and provides information on announcements of large-scale job destructions (i.e. mass dismissals) and job creations reported on the press for a large number of EU companies since the early 2000s. We consider announcements made by companies in the United Kingdom in 2013-2018. We match each announcement with information collected on Twitter regarding the number and content of the tweets involving the company name posted during a time period ranging from 45 days before to 10 days after the announcement. We first

show that the number of tweets mentioning the company name surges after a job-destruction announcement. To make sure that this effect is not the same for any human-resource management decision made by firms, we compare it with the effect of job-creation announcements. We find that the latter also trigger an increase in the number of tweets mentioning the company name. However, when running a difference-in-difference estimation, we find that the increase in the number of tweets is significantly larger following job-destruction announcements than following job-creation announcements. As a second step, we focus on the content of the tweets. We carry out a sentiment analysis (see Gentzkow et al., 2019 for a review) based on the VADER (Valence Aware Dictionary and Sentiment Reasoner) lexicon, which is particularly designed to assess sentiment on social media (Hutto and Gilbert, 2014). This lexicon attributes a positive or negative score to approximately 7,500 words according to the sentiment they express. We use it to compute the share of negative (resp. positive) words in each tweet, as well as a more refined score constructed by using the contextual VADER algorithm and capturing the overall positivity or negativity of each tweet. Our analysis shows that the average negativity of the tweets significantly increases following job-destruction announcements. We also provide evidence that the incidence of negative words in the tweets following job destructions increases by a much larger amount than the incidence of positive words in the tweets following job creations. Similarly, we show that the fall in positive sentiments following job destructions is of greater magnitude than the decrease in negative sentiments following job creations. We also show that the reduction in the VADER score following job destructions is larger in absolute value than the increase in this score following job creations. We interpret these results as indicating that large-scale job destructions generate a negative buzz involving the company's name. Finally, we estimate the impact of this negative buzz on firm market value. We run a standard event-study analysis of cumulative abnormal returns (*CAR*) for those firms in our database that are listed on the London Stock Exchange. We show that the increase in the overall volume of negative sentiment expressed on Twitter in reaction to job-destruction announcements significantly reduces *CAR*, hence generating a financial cost for the companies.

Our paper relates to three strands of literature. First, it contributes to the literature on the costs borne by firms when downsizing. Economic theory suggests that employment destructions generate adjustment costs (Nickell, 1986; Bertola, 1992). The empirical literature has shown that legal and contractual provisions are key determinants of these costs (Hamermesh, 1995; Kramarz and Michaud, 2010; Boeri and Van Ours, 2013). Remaining workers have also been

shown to react to dismissals of their colleagues by reducing their effort and organisational engagement (Datta et al., 2010; Drzensky and Heinz, 2016; Van Dick et al., 2016; Sucher and Gupta, 2018; Heinz et al., 2020), thereby raising unit labour costs. Eventually, a more recent literature shows that firms refrain from cutting jobs close to headquarters and hypothesises that this strategy could aim at avoiding the reputational cost that dismissals of its members may induce with the local community (Landier et al., 2009; Abraham et al., 2014; Bassanini et al., 2017). In the present paper, we provide direct evidence that job-destruction announcements trigger negative reactions on social media which, in turn, prompt a loss in the firm's market value. This suggests that negative reactions generate reputational costs that add to the more traditional adjustment costs.

Second, our research contributes to the literature on social media and business companies. Social media play a growing role on product markets. On the one hand, they provide a new source of information for consumers, and should therefore be integrated in firms' marketing strategies (Chen and Xie, 2008). On the other hand, social media (Facebook and Twitter in particular) are increasingly used by consumers to get companies to do what they think would be fair (Hendel et al., 2017). Social media also play an increasing role in financial markets. Siganos et al. (2014) and Deng et al. (2018) show that they reflect the sentiments of the investors' community; in addition, Nguyen et al. (2019) and Chen et al. (2014) provide evidence that professional institutional investors use data scraping and data mining to capture social-media sentiments, and trade in accordance with these sentiments. More generally, a burgeoning literature focuses on the role of social media in the formation of firm reputation (see Etter et al., 2019, for a review of the literature). We speak to this literature by showing that human resource management decisions entail a significant buzz involving companies' name on social media, which affects firm market value.

Finally, our paper also speaks to the literature on media slant (e.g. Gentzkow and Shapiro, 2010; Durante and Knight, 2012) and, in particular, to Heinz and Swinnen (2015) who document media slant against dismissals in Germany. Based on the review of daily articles in a leading German newspaper over 8 years, they find 20 times as many articles reporting on job destructions as articles reporting on job creations.<sup>2</sup> We provide evidence that dismissals also trigger many more reactions than job creations on social media, which multiplies potential damages for firms' reputation.

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<sup>2</sup> In addition, Friebel and Heinz (2014) show that media slant against dismissals is particularly strong in the case of foreign firms.

The rest of the paper is structured as follows. Section 2 describes the data and presents summary statistics. Section 3 lays out our empirical strategy. Section 4 presents the main empirical results concerning reactions on Twitter to job-destruction and job-creation announcements. Section 5 investigates the impact on firm value of negative reactions to job destructions. Section 6 concludes.

## 2. Data

The first dataset that we use is the ERM Restructuring Events database.<sup>3</sup> It contains factsheets with data on large-scale restructuring events – i.e. job-creation and job-destruction announcements – reported in the principal national newspapers and on TV websites in each EU member state since 2002.<sup>4</sup> We consider restructuring events reported in the United Kingdom over 2013-2018. The UK is indeed one of the EU countries where Twitter started expanding first: 12 million Britons were already using Twitter in 2013 as compared to 5.6 million French,<sup>5</sup> for example. 2013 is the first year in which Twitter was massively used in the UK: the number of users increased by 34% with respect to 2012, while annual user growth rates decreased to less than 15% in each subsequent year. All 1,264 restructuring events contained in the database entail either job creations and/or job destructions. For each event, we know the date at which it was officially announced by the firm, as reported in the national press. We also have information on the number of planned job destructions and/or job creations. We drop events for which planned job creations and job destructions are simultaneously positive.

For each event, we scrape from Twitter all tweets the text of which includes the name of the company that announced this event. These tweets are scraped over a time period ranging from 45 days before the announcement to 10 days afterwards. We drop events corresponding to companies which name can be confused with famous people (e.g. McCain which can also refer to the late US senator John McCain who died during our sample period), with geographical locations (e.g. Oakland International) or with generic expressions (e.g. Call Connection or New Look). We also drop events corresponding to companies that attracted

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<sup>3</sup> Available at <http://www.eurofound.europa.eu/observatories/emcc/erm/factsheets>.

<sup>4</sup> According to OECD (2018), mass dismissals reported in the ERM Restructuring Events database account for 15% of all dismissals in the UK (including dismissals for personal reasons and individual redundancies). As mass dismissals are only a small proportion of all dismissals, this dataset likely covers most large-scale dismissal events.

<sup>5</sup> See <https://www.emarketer.com/Article/More-than-One-Fifth-of-UK-Consumers-Use-Twitter/1010623> for data on the UK and <https://www.emarketer.com/Articles/Print.aspx?R=1009851> for data on France.



more than ten thousand tweets in several days during the pre-event period (such as Amazon, Google or McDonald's) since Twitter shuts down access when very large numbers of tweets are scraped for a given company over several days in a row. Our database eventually contains 1,046 events, corresponding to 766 companies since some of them announced several events in our time window – see Appendix Table A.1. 51% of these events involve job destructions while 49% involve job creations. As evidenced in Appendix Table A.2, the mean size of job-destruction events is slightly larger than that of job creations with, on average 469 jobs destroyed in job-destruction events as compared to 402 jobs created in job-creation events.

For each tweet, we have information on the username, the exact date of the post, the number of first-level replies<sup>6</sup> and the content of the text, including the number of words.<sup>7</sup> We drop the tweets in which the name of the company appears in the username. Those tweets are indeed likely to have been posted by the companies themselves (Majumdar and Bose, 2019), while we are interested in social reactions to job destructions rather than in information disclosed by companies. Overall, our database contains 11,949,136 tweets.

For each tweet, we compute the number of positive and negative words using the VADER lexicon.<sup>8</sup> This has been shown to be particularly suited to sentiments expressed in social media (see Hutto and Gilbert, 2014). This lexicon contains a list of about 7,500 words that have been allocated a score on a continuous scale ranging from -4 to +4. This score reflects the intensity of the negative/positive sentiment expressed by the word, with -4 capturing the most negative and +4 the most positive sentiment. We consider as negative words those attracting a strictly negative score and positive words those attracting a strictly positive score. Following Tetlock et al. (2008), we first consider a number of word-count variables: for each tweet, we compute the ratio of negative to total words (*RatioNeg*), the ratio of positive to total words (*RatioPos*) and the ratio of the difference between the number of positive and negative words to the sum of positive and negative words (*RatioDiff*). The latter indicator captures the dominant sentiment of the tweet: from complete negativity (-1) to complete positivity (+1). Alternatively, we use a score constructed using the contextual VADER algorithm of sentiment analysis.<sup>9</sup> This algorithm aggregates the scores assigned in the lexicon taking into account

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<sup>6</sup> A first-level reply to a tweet is a direct reply to that tweet. On each tweet, Twitter provides a counter of these direct replies which are thereby dated at the date of the post of that tweet. The counter does not include indirect replies, i.e. replies to a tweet.

<sup>7</sup> To transform hashtags into words, we rely on the Ekphrasis text-processing tool developed by Baziotis et al. (2017) which performs tokenisation, word normalisation, word segmentation and spell correction, using word statistics from Wikipedia along with 330 million tweets.

<sup>8</sup> [https://github.com/cjhutto/vaderSentiment/blob/master/vaderSentiment/vader\\_lexicon.txt](https://github.com/cjhutto/vaderSentiment/blob/master/vaderSentiment/vader_lexicon.txt).

<sup>9</sup> <https://github.com/cjhutto/vaderSentiment>.

punctuation, negation, capital letters, the use of intensifiers – such as e.g. "extremely", "much", "really" – and the three preceding words, so that "not so great" is coded as negative whereas "great" is coded as positive. For each tweet, the VADER score generated by the algorithm is standardised so that values range from -1 (extremely negative sentiment) to +1 (extremely positive sentiment).

We aggregate all tweet-level information at the day-by-announcement level. By doing so, we obtain a database containing, for each event, the daily number of tweets and the daily number of first-level replies. For each event, we also obtain the average values of *RatioNeg*, *RatioPos*, *RatioDiff* and of the VADER score for each day. As evidenced in Appendix Table A.3, the number of tweets mentioning the name of a company that announced job destructions is larger after the announcement than before, with a daily average of 235 tweets between  $t = 0$  and  $t = +10$ , as compared to 192 between  $t = -45$  and  $t = -1$ . A much smaller difference is observed for job creations with a daily average number of tweets of 211 after the announcement as compared to 207 before – see Appendix Table A.4. The average number of first-level replies to those tweets increases following both job destructions and job creations. As could be expected, the ratio of negative to total words (*RatioNeg*) increases following job-destruction announcements (from 3% to 4.7%) while the ratio of positive to total words (*RatioPos*) decreases (from 7.2% to 5.8%). *RatioDiff* and the VADER score which capture the overall positivity of the sentiments expressed also go down from 0.422 to 0.130 for the former and from 0.145 to 0.053 for the latter – see Appendix Table A.3. As regards job creations, the ratios of negative (resp. positive) to total words remain almost stable after the announcement has taken place – see Appendix Table A.4. In contrast, *RatioDiff* and the VADER score both increase – although by a much smaller amount than their decrease following job destructions – from 0.509 to 0.572 for the former and from 0.183 to 0.197 for the latter. These descriptive statistics suggest that the (negative) buzz following job-destruction events is of a larger magnitude than the (positive) buzz induced by job-creation announcements. In the next section, we lay out our methodology to investigate this relation in a regression setting.

### 3. Empirical Model

Our main goal is to estimate the impact of job-destruction announcements on the number of tweets and first-level replies, on the one hand, and on the sentiments expressed by those tweets, on the other hand, and compare it with the effect of job-creation announcements. We will then relate these reactions to changes in the firm market value for a subset of our events.

### 3.1 Twitter reactions to job-creation and job-destruction announcements

We first consider the change in the number of tweets and in sentiments following the announcement of a job-destruction (resp. job-creation) event. We estimate the following model:

$$Y_{jt} = \sum_{t=-45}^{t=-4} \alpha_t D_t + \sum_{t=-2}^{t=10} \beta_t D_t + \mu_f + \mu_y + \mu_m + \mu_{wd} + \varepsilon_{jt} \quad (1)$$

where  $Y_{jt}$  is the outcome variable for event  $j$  at time  $t$  – i.e., alternatively, the number of daily tweets, the number of first-level replies to daily tweets, the average ratio of negative to total words per day (*RatioNeg*), the average ratio of positive to total words per day (*RatioPos*), the average ratio of the difference between the number of positive and negative words to the sum of positive and negative words per day (*RatioDiff*) and the average VADER score per day.

$D_t$  are dummy variables measuring the time distance in days from the date of the event, i.e. of the announcement ( $t = 0$ ). We use  $t = -3$  (i.e. 3 days before the announcement) instead of  $t = -1$  as the reference point to allow for the fact that the date of the event may be somewhat imprecise. The ERM Restructuring Events database indeed indicates the date of the official communication of job destruction by the firm, as reported in the press. However, in a number of cases, the news leaked in the press in advance, without official communication from company executives. Our data contain several examples of leakages one or two days before a company spokesman confirmed the announcement to the press. For example, the downsizing announced by Marks & Spencer on September 5<sup>th</sup>, 2016 leaked on Skynews (and other newspapers, such as the Herald Scotland)<sup>10</sup> 2 days before. Similarly, the downsizing of 150 persons in Brighton by Legal and General in September 2017 was officially confirmed by a company spokesperson 2 days after the staff received an email and the information leaked to the press.<sup>11</sup> In such cases, taking  $t = -1$  as a reference would wrongly underestimate the true effect of the announcement.

We include year ( $\mu_y$ ), month ( $\mu_m$ ) and weekday ( $\mu_{wd}$ ) fixed effects to account for the fact that Twitter activity is unevenly distributed over time.<sup>12</sup>  $\mu_f$  is a firm fixed effect capturing the

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<sup>10</sup> <https://www.heraldscotland.com/news/14721772.marks-spencer-to-cut-around-500-jobs-at-its-head-office/>

<sup>11</sup> <https://www.theargus.co.uk/news/15525648.shock-as-legal-and-general-moves-150-jobs-to-midlands/>

<sup>12</sup> The number of tweets is indeed lower on Fridays and even more so on weekends, while job-destruction and job-creation announcements are rare during weekends. There are also fewer tweets in summer and, as discussed above, the number of Twitter users has increased over time, although only slowly since 2013.

fact that some companies attract more tweets than others in normal times, i.e. immediately before the event takes place. Standard errors are clustered at the company level.

Our key parameter of interest is  $\beta_0$ , which yields the magnitude of the change in the outcome variable from  $t = -3$  to  $t = 0$ . In the case of job destructions, we expect  $\hat{\beta}_0$  to be positive and significantly different from zero when the dependent variables are the number of daily tweets, the number of first-level replies or the ratio of negative to total words. In contrast, we expect it to be significantly negative for *RatioPos*, *RatioDiff* and the VADER score to the extent that these variables take higher values when the sentiments expressed in the tweets get more positive. In the case of job creations, we expect  $\hat{\beta}_0$  to be positive (even though of potentially smaller magnitude than for job destructions) when the dependent variables are the number of daily tweets, the number of first-level replies, the ratio of positive to total words, as well as for *RatioDiff* and the VADER score. By contrast, we expect it to be negative for *RatioNeg*.

We also check that  $\hat{\beta}_0$  is significantly different from  $\hat{\beta}_{-1}$  and  $\hat{\beta}_{-2}$ , to make sure that the change we observe at the announcement date is larger than any potential change taking place one or two days before. Moreover, if reactions on Twitter continue over several days,  $\hat{\beta}_t$  (for  $t > 0$ ) will carry the same sign and significance as  $\hat{\beta}_0$ . This would be a noteworthy result since previous studies have shown that reactions on Twitter are immediate, and their intensity fades away quickly over time even if related to persistent phenomena or changes in public opinions (see e.g. O'Connor et al., 2011; Sprenger et al., 2014; Stautz et al., 2017; Yousefinaghani et al., 2019).

### ***3.2 Comparing reactions to job-creation and job-destruction announcements***

As a second step, we want to gauge the differential effect of job-destruction vs job-creation announcements on the buzz involving the company name on Twitter.

When considering quantitative outcomes such as the number of tweets and the number of first-level replies, we estimate the following equation:

$$Y_{jt} = \delta JD_j + \sum_{t=-45}^{t=-4} \alpha_t D_t + \sum_{t=-2}^{t=10} \beta_t D_t + \sum_{t=-45}^{t=-4} \alpha'_t D_t * JD_j + \sum_{t=-2}^{t=10} \beta'_t D_t * JD_j \\ + \mu_f + \mu_y + \mu_m + \mu_{wd} + \varepsilon_{jt}$$

where  $JD_j$  is a dummy variable equal to 1 when event  $j$  is a job-destruction announcement and 0 when event  $j$  is a job-creation announcement.  $\delta$  captures the difference in the value of the outcome variable between job destructions and job creations at  $t = -3$ .<sup>13</sup> Our main parameter of interest is  $\beta'_0$  which captures the relative effect of a job-destruction event with respect to a job-creation event at time  $t = 0$  as compared to  $t = -3$ . If job destructions generate more buzz on Twitter than job creations,  $\hat{\beta}'_0$  will be positive and significant. Equation (2) is similar to a difference-in-difference (DID) model in which we compare the effects of two different treatments (job-destruction and job-creation announcements) rather than a treated and a control group. To make sure that our comparison is meaningful, as in a DID model, we need to check that pre-event trends are not significantly different between job destructions and job creations, i.e.  $\hat{\alpha}'_t$  for  $t \leq -4$  are not significantly different from 0.

When considering the sentiments expressed by the tweets, we expect negative sentiments to increase following job-destruction but decrease following job-creation announcements, and positive sentiments to vary the other way round. So, estimating equation (2) on our standard negativity and positivity indicators would yield trivial results:  $\hat{\beta}'_0$  would be positive for the ratio of negative to total words and it would be negative for the ratio of positive to total words, *RatioDiff* and the VADER score. To obtain a meaningful comparison, we consider new, modified dependent variables. The first one is defined as follows:

$$Y_{jt}^{(1)} = JD_j * RatioNeg_{jt} + JC_j * RatioPos_{jt}$$

where  $JC_j$  is a dummy variable equal to 1 when event  $j$  is a job-creation announcement and 0 when event  $j$  is a job-destruction announcement.  $Y_{jt}^{(1)}$  is therefore equal to the ratio of negative to total words in case of job destructions and to the ratio of positive to total words in case of job creations. When estimating equation (2) for  $Y_{jt}^{(1)}$ ,  $\hat{\beta}'_0$  (and  $\hat{\beta}'_{t>0}$ ) will be positive and significant if the negative reactions triggered by job-destruction announcements are more important than the positive reactions triggered by job-creation announcements.

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<sup>13</sup> Because our model includes a firm fixed effect,  $\delta$  is identified only on firms with at least one job-destruction and one job-creation event over our sample period.

Similarly, we define  $Y_{jt}^{(2)}$  as the ratio of positive to total words in case of job destructions and to the ratio of negative to total words in case of job creations. When estimating equation (2) for this outcome,  $\hat{\beta}'_0$  (and  $\hat{\beta}'_{t>0}$ ) will be negative and significant if job destructions reduce positive sentiments more than job creations reduce negative sentiments.

The third variable we consider is:

$$Y_{jt}^{(3)} = -JD_j * RatioDiff_{jt} + JC_j * RatioDiff_{jt}$$

where, as defined in Section 2:

$$RatioDiff_{jt} = \frac{Positive\ Words_{jt} - Negative\ Words_{jt}}{Positive\ Words_{jt} + Negative\ Words_{jt}}$$

$Y_{jt}^{(3)}$  is therefore equal to the excess number of positive words (standardized by the sum of positive and negative words) in the case of job creations and to the excess number of negative words (standardized by the sum of positive and negative words) in the case of job destructions.

As regards the VADER score, we define the following variable:

$$Y_{jt}^{(4)} = -JD_j * VADER_{jt} + JC_j * VADER_{jt}$$

When estimating equation (2) on either  $Y_{jt}^{(3)}$  or  $Y_{jt}^{(4)}$ ,  $\hat{\beta}'_0$  will be negative and significant if negative reactions in case of job destructions are of greater magnitude than positive reactions in case of job creations.

## 4. Main Results

### 4.1 Number of Tweets and First-Level Replies

We first estimate equation (1) for the number of tweets. The regression coefficients and standard errors are plotted against the time distance to the announcement – see Figure 1.  $t = -3$  is taken as a reference, hence the reported coefficient is equal to 0. The time window we represent on the graphs is restricted to  $[-10; +10]$  since none of the coefficients estimated before  $t = -10$  are significant at conventional levels.

As evidenced in Panel A, the estimated daily number of tweets mentioning a company's name is not significantly different between  $t = -3$  and any other date preceding a job-destruction

announcement. In contrast, the estimated number of tweets almost triples on the day of the announcement: +293, significant at the 1% level, as compared to an average of 178 at  $t = -3$ . It is still significantly higher at  $t = +1$  and  $t = +2$ , although by a smaller amount (+124 and +68, respectively). It finally goes back to its baseline value three days after the job destructions were announced. Reactions on Twitter are much more limited in case of job creations – see Panel B of Figure 1. The estimated number of tweets also increases, but by a much smaller amount: +62 at  $t = 0$  and +22 at  $t = +1$ , as compared to an average of 192 at  $t = -3$ .

Although the difference in reactions to job-destruction and job-creation events is quite stark from a graphical point of view, to make sure that it is statistically significant, we estimate a DID model – see equation (2) – with the number of tweets as the dependent variable. The results are presented in Table 1. As can be seen on the first line of column (1), the number of tweets associated to job-destruction events is not significantly different from that associated to job-creation events at the reference date ( $t = -3$ ). Moreover, trends appear to be parallel in the pre-event period: at all pre-event dates ( $t < 0$ ), the estimated difference in the number of tweets across job destructions and job creations is never significantly different from that at  $t = -3$ . In contrast, at the time of the announcement ( $t = 0$ ), the number of tweets increases much more in case of job destructions than in case of job creations with a difference of 245 tweets, significant at the 1% level. The gap between the number of tweets posted in reaction to job-destruction and job-creation announcements remains significantly larger at  $t = +1$  than at the reference date (+106), while it becomes insignificant at later dates. As a consequence, we only report the estimated coefficients until  $t = +5$ .<sup>14</sup> Overall, these results indicate that job-destruction announcements trigger many more reactions on Twitter than job-creations'.

We then re-estimate equation (1) for the number of first-level replies to the tweets posted during our time window. These replies are an additional indicator of buzz on social media, as they are the most direct way for users to engage in a conversation. Since they are tweets themselves, some of them are included in the number of tweets we considered above. However, this is the case only if the reply mentions the name of the company that made the announcement. Now, many replies do not include the company name and are therefore not captured by our scraping algorithm. So, we consider the overall number of replies separately as a complementary indicator of the social reactions triggered by job-destruction (resp. job-

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<sup>14</sup> Although we take  $t = -3$  as the reference date, we also check that the difference in the number of tweets at  $t=0$  is significantly higher than at  $t = -1$  and  $t = -2$ . This is actually the case at the 1% level for both dates, as indicated in Table 1.

creation) announcements. This number is provided by Twitter on the initial tweet. As a consequence, replies are mechanically dated the day when the initial tweet was posted even if they have been posted later on. This is why the observed dynamics of the number of replies is particularly short-termed. As can be seen on Panel A of Figure 2, the estimated number of first-level replies increases significantly on the day of the announcement of a job destruction: +82 as compared to an average of 50 replies at  $t = -3$ . The number of replies is also higher in the following days, but the difference with  $t = -3$  is not significant at conventional levels. This suggests that only the tweets posted on the day of the event systematically trigger a particularly large number of replies. As regards job-creation events, interestingly, they do not trigger any significant increase in the number of replies. One caveat is that, as shown on Figure 2 – Panel B, the estimated number of replies increases by 48 at  $t = +6$  (with respect to  $t = -3$ ). Yet, this change is not significant at conventional levels since it is driven by one single outlier unrelated to the event, i.e. a tweet posted by a famous singer 6 days after company [NAME]<sup>15</sup> announced some job creations. This tweet, which stated: "*I'll do more later! I'm just going into [NAME] to get somethin for dinner!*", indeed attracted 23,648 replies... If we remove this tweet from our sample, the number of replies at  $t = +6$  becomes very similar to its value at  $t = -3$  – see Panel B of Appendix Figure A.1.

Coming to the DID estimates comparing reactions to job destructions and job creations, column (2) of Table 1 shows that our identifying assumptions are satisfied when considering the number of replies. The estimated number of replies associated to job-destruction events is not significantly different from that associated to job-creation events at the reference date ( $t = -3$ ), and pre-event trends are parallel, since for all dates before the announcement ( $t < 0$ ), the estimated difference in the number of replies across job destructions and job creations is never significantly different from that at  $t = -3$ . In contrast, at the time of the announcement, the difference in the number of replies triggered by job destructions and job creations significantly increases with respect to  $t = -3$  (+79). This gap fades away the day after the event, consistent with the time dynamics evidenced on Figure 2. These findings confirm that job creations trigger much fewer reactions on Twitter than job destructions do.

As emphasised above, the dynamics of first-level replies is mechanically short-termed since they carry the date of the original tweet to which they are attached. However, the dynamics of the number of tweets is also quite short-lived since the sharp increase observed on the day of a job-destruction announcement fades away within 3 days. In what follows, however, we show

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<sup>15</sup> The company name has been suppressed for confidentiality reasons.



that the negativity of the sentiments expressed in these tweets is more long lived (Section 4.2) and that the resulting negative buzz has noticeable economic consequences since it significantly reduces firm market value (Section 5).

## 4.2 Sentiment Analysis

### 4.2.1 Word-count variables: *RatioNeg*, *RatioPos* and *RatioDiff*

Our first indicator of sentiments is the average daily ratio of negative to total words (*RatioNeg*). As can be seen on Figure 3 – Panel A, following a job-destruction announcement, *RatioNeg* more than doubles: +3.4 percentage points (significant at the 1% level), as compared to a baseline level of 3.2% at  $t = -3$ . The ratio of negative to total words remains significantly higher than its reference value up to 6 days after the event: at  $t = +6$ , it is still 0.7 percentage points higher than at  $t = -3$  (significant at the 5% level). Visual inspection of Figure 3 – Panel A suggests that *RatioNeg* is already marginally higher at  $t = -1$  than at  $t = -3$ , thus suggesting that some anticipation could take place. This is not impossible due to potential leakages in the press before the planned job destructions get officially announced by the company – see Section 3. However, testing for the difference in the regression coefficients across  $t = -1$  and  $t = 0$  yields unambiguous results: the increase in negativity at  $t = 0$  is much larger than at  $t = -1$  with a difference significant at the 1% level. This first piece of evidence suggests that the official announcement of a job-destruction episode entails a strongly negative buzz on Twitter. Consistently, the estimated ratio of positive to total words (*RatioPos*) decreases following a job-destruction announcement. As evidenced in Figure 4 – Panel A, it goes down by 2.8 percentage points at  $t = 0$  (significant at the 1% level), as compared to a baseline level of 7% at  $t = -3$  and the deviation from the reference value lasts for several days. This pattern is confirmed by our third indicator, *RatioDiff* – see Sections 2 and 3. As evidenced in Figure 5 – Panel A, the estimated excess number of positive over negative words (standardized by the sum of positive and negative words) sharply decreases following a job-destruction announcement: -63 percentage points (significant at the 1% level) as compared to a baseline level of 41.5% at  $t = -3$ . This reduction is long lasting since it only fades away 10 days after the event. As evidenced on the graph, some anticipation takes place at  $t = -1$ , with a reduction of *RatioDiff* by 11.8 percentage points. However, here again, this decrease is of much smaller magnitude than the one taking place at  $t = 0$ , with the difference in coefficients being significant at the 1% level. The analysis carried out in Section 4.1 suggested that job-destruction announcements trigger a substantial buzz on Twitter. This

new series of findings shows that this buzz is strongly negative and that the increase in negativity (and the reduction in positivity) lasts longer than the increase in the number of tweets or replies. This means that even when the number of tweets and replies comes back to its pre-event level, for several days their content remains significantly more negative (less positive) than it used to be.

Our analysis also suggests that job creations trigger positive social reactions, although more limited in size and time than the reactions triggered by job destructions. Panel B of Figure 3 shows that the ratio of negative to total words decreases following a job-creation announcement (-0.50 percentage points at  $t = 0$  as compared to 2.5% at  $t = -3$ , significant at the 1% level) and that this reduction fades away within 2 days. Consistent with this decrease in negativity, the ratio of positive to total words significantly increases at  $t = 0$  as compared to  $t = -3$  (+1.2 percentage points at  $t = 0$  as compared to 8.1% at  $t = -3$ , significant at the 1% level), and so does the excess number of positive words, *RatioDiff* (+9.7 and +6.5 percentage points at  $t = 0$  and  $t = +1$  respectively, as compared to a baseline value of 52.4% at  $t = -3$ ) – see Panels B of Figures 4 and 5.

Visual inspection of Figures 3, 4 and 5 suggests that the intensity of negative sentiments expressed in reaction to job destructions is much stronger than the intensity of positive sentiments expressed in reaction to job creations. To make sure that these differences are statistically significant, we estimate equation (2) for 3 sentiment-based outcome variables – see Table 2. Column (1) provides the results for  $Y^{(1)}$  which captures the ratio of negative to total words in case of job destructions and the ratio of positive to total words in case of job creations. The coefficient on the *Job Destruction* variable (-0.040, significant at the 1% level) suggests that, at  $t = -3$ , there are more positive words in the tweets mentioning the names of the companies that are about to announce job creations than negative words in the tweets mentioning the names of the companies that are about to announce job destructions. This is not surprising since, no matter the type of event, tweets systematically contain more positive than negative words in pre-event periods – see Appendix Tables A.3 and A.4. By the time of the announcement, job destructions trigger a much larger increase in the ratio of negative to total words than the increase in the ratio of positive to total words triggered by job creations – with the difference being significant at the 1% level – and this pattern lasts until  $t = +3$ . Similarly, the reduction in the share of positive words following a job-destruction announcement is significantly larger than the reduction in negative words following a job-creation announcement – see column (2) of Table 2. This differential impact lasts longer than

for  $Y^{(1)}$ , since it only fades away after  $t = +5$ .<sup>16</sup> Finally, as shown in Table 2 – column (3), the increase in the standardized excess number of negative over positive words is significantly larger upon announcement of a job-destruction event than the increase in the excess number of positive over negative words triggered by a job-creation announcement. Note that for  $Y^{(1)}$  and  $Y^{(2)}$ , there is some anticipation effect, at  $t = -1$  and  $t = -2$ , respectively. However, the tests of the difference in coefficients presented in Table 2 confirm that, for both outcomes, the change between  $t = 0$  and  $t = -3$  is much larger than the change between  $t = -1$  (or  $t = -2$ ) and  $t = -3$  – with the difference being significant at conventional levels. This implies that taking  $t = -1$  (or  $t = -2$ ) as a reference, the negativity of the sentiments still significantly increases on the day of the announcement. Overall, our findings support the idea that there exists an asymmetry between job-destruction and job-creation announcements: the negative buzz generated by the former is significantly stronger than the positive buzz generated by the latter.

#### 4.2.2 VADER score

Measuring sentiments based on a simple word count is, of course, crude. As an alternative indicator of sentiments expressed in the tweets, we use the score computed using the contextual VADER algorithm which takes into account punctuation, negation, capital letters, the use of intensifiers and the three preceding words – see Hutto and Gilbert (2014), Shapiro and Wilson (2019) and Shapiro et al. (2020). As evidenced in Figure 6 – Panel A, the positive sentiments expressed by the tweets collapse following a job-destruction announcement: the estimated VADER score decreases by 0.198 at  $t = 0$  as compared to a baseline value of 0.148 at  $t = -3$  (with the change being significant at the 1% level). This reduction is particularly long lasting since it is still significant at the 5% level at  $t = +10$ . As can be seen on the chart, some anticipation takes place at  $t = -1$  and  $t = -2$ , but as for the other outcomes, tests for the difference across the regression coefficients show that the reduction taking place at  $t = 0$  is significantly larger than at prior dates. In contrast, the change in the VADER score

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<sup>16</sup> In this case, the point estimate on *Job Destruction* is positive (0.042), meaning that at  $t=-3$ , there are more positive words in the tweets mentioning the names of the companies that are about to announce job destructions than negative words in the tweets mentioning the names of the companies that are about to announce job creations. Given this gap, one could worry that the larger reduction (in absolute value) in the share of positive words that we find following a job-destruction event does not correspond to a larger percentage change in this share (since it is initially larger). However, estimating equation (2) by replacing the dependent variable  $Y^{(2)}$  with  $\log(1+Y^{(2)})$  yields similar results (with, at  $t=0$ , a point estimate equal to -0.020 and a standard error of 0.003, and significant coefficients up to  $t=+5$ ): this indicates that the decrease in the share of positive words following job destructions is proportionally larger than the decrease in the share of negative words following job creations.

following job creations is much smaller (+0.029 as compared to 0.187 at  $t = -3$ , significant at the 5% level) and it only takes place on the very day of the announcement – see Panel B of Figure 6.

To make sure that this differential effect of job creations and job destructions is statistically significant, we estimate equation (2) for output  $Y^{(4)}$ . This is equal to the VADER score in case of job creations and to the opposite of the VADER score in case of job destructions. The results are presented in Table 3. The decrease in the VADER score following a job-destruction announcement is much larger than the increase following a job-creation announcement and this gap remains positive and significant until 8 days after the event takes place.<sup>17</sup> Some anticipation takes place at  $t = -1$  and  $t = -2$ , but as shown in the Table, the difference in regression coefficients is significantly larger at  $t = 0$  than at earlier dates. These findings confirm that job-destruction announcements trigger a negative buzz which is much more important than the positive buzz generated by job creations. Overall, this effect is quite long lasting by Twitter standards since it lasts for at about one week.

#### ***4.3 Robustness checks***

Our empirical strategy essentially relies on comparing social reactions to job-destruction and job-creation announcements. However, in most cases, both types of events are not initiated by the same companies. One could be concerned that social-network reactivity could be systematically greater regarding specific companies. If these firms have a greater propensity to announce job destructions, our results could be driven by this reactivity bias. To overcome this problem, we re-estimate equation (2) for our 6 outcome variables including firm-by-time-to-event dummies. These account for the fact that the time pattern of social reactions could be firm specific. The results are presented in Appendix Table A.5. They are similar to those reported in Tables 1, 2 and 3: job-destruction announcements trigger significantly more reactions on Twitter than job-creation announcements – see columns (1) and (2) – and the sentiments expressed in the corresponding tweets are not only more negative, but also intensified with respect to job creations – see columns (3) to (6). This suggests that our main results are not due to firm heterogeneity in social-media reactivity.

Another worry could be that the reactions we observe in case of job destructions could be due to a small number of Twitter users, namely those who have lost their job, or their relatives. To

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<sup>17</sup> Complete results available upon request.

tackle this issue, we estimate equation (2) separately for 2 different outcome variables computed at the day-by-event level: first, the total number of users – i.e. the number of distinct user identifiers who have tweeted the company name – and second, the number of multiple users defined as users who have tweeted mentioning the company name and for whom we have tweets mentioning at least another company for which we have an event in the same quarter in our dataset. The latter are individuals who have tweeted multiple events in a short period of time and are hence unlikely to have been personally affected by all of them. As evidenced in Appendix Table A.6 – column (1), the estimated total number of users increases by a larger amount following job-destruction announcements as compared to job-creation ones: +177, significant at the 1% level. Interestingly, out of those 177 additional users, 95 are multiple users – see column (2) – thus suggesting that more than half of those individuals who account for the difference between job creations and job destructions have reacted to several events and are hence unlikely to do so only because they have been personally impacted.

The average size of job-destruction events is a little larger than that of job creations (469 vs 402) – see Appendix Table A.2. One could therefore be concerned that social reactions to job destructions could be more massive and intense just because these events are of slightly larger scale. To make sure that this is not driving our results, we re-estimate equation (2) for our 6 main outcome variables on 2 subsamples: the first one contains job-creation and job-destruction events the size of which is above the median size of all events while the second subsample contains the events whose size is below the median – see Appendix Table A.7. We do so because Panel C of Appendix Table A.2 shows that, within the group of events with size above median, the average size of job creations is slightly larger than that of job destructions (783 vs 743). So, any differential impact of job-destruction announcements on social reactions in this group would not be due to job destructions being of larger scale than job creations. As evidenced in Panel A of Appendix Table A.7, above-median job destructions trigger more reactions than above-median job creations: they attract altogether more tweets, more replies and more acute sentiments – see columns (1) to (6). This suggests that the difference we find across job-destruction and job-creation announcements is not driven by differences in size across the corresponding events.<sup>18</sup>

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<sup>18</sup> Comparing Panels A and B of Appendix Table A.7 also suggests that below-median job destructions trigger fewer reactions (as compared to small-size job creations) than above-median ones: the impact on the number of tweets is indeed substantially lower in Panel B than in Panel A, while the effect on the number of replies in Panel B is insignificant at conventional levels for below-median events. As regards the negativity of reactions to job

## 5. Negative Buzz and Firm Value

In the previous section, we have shown that job-destruction announcements induce a negative buzz on Twitter, and that this buzz is of a larger magnitude than the positive buzz induced by job-creation events. We now investigate the impact on firm value of these negative reactions to job destructions. To do so, we compute daily returns for those companies in our dataset that are listed on the London Stock Exchange. Daily percentage market returns (including dividends) and market indexes are obtained from the Thomson Reuters Eikon database. When dividends were missing, we collected them manually using the Investing.com website. Eventually, information on market returns was available for 54 firms with job-destruction events, corresponding to 99 events.

We estimate the change in firm market value that can be attributed to the negative buzz following job destructions using the standard event-study approach (MacKinlay, 1997; Eckbo, 2007; Ahern and Dittmar, 2012). Following the literature, we estimate normal returns on a time window preceding the event. More specifically we model daily stock returns as:

$$R_{i,e,t} = \alpha_{i,e} + \beta_{i,e} * MR_t + \varepsilon_{i,e,t} \quad (3)$$

where  $R_{i,e,t}$  is the return on the stock market value of firm  $i$ , before event  $e$ , at time distance  $t$  from the day of the event.  $MR_t$  denotes the benchmark market return, as computed using the FTSE 250 index.<sup>19</sup> Following Farber and Hallock (2009), we use a time window ranging from 60 to 31 calendar days prior to the event (denoted [-60;-31]) to estimate equation (3).<sup>20</sup> We then compute abnormal returns as:

$$AR_{i,e,t} = R_{i,e,t} - \hat{R}_{i,e,t}$$

where  $\hat{R}_{i,e,t}$  are the normal returns predicted using equation (3). We cumulate abnormal returns over a one-week period around the event [-2;+4]. This allows us taking into account

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destructions, it is of comparable magnitude for above- and below-median smaller events – see columns (3) to (6) of Panels A and B.

<sup>19</sup> The FTSE 250 index is the capitalization-weighted index consisting of the 101<sup>st</sup> to the 350<sup>th</sup> largest companies listed on the London Stock Exchange (LSE). As compared to the FTSE 100 which focuses on the 100 largest companies, this index is usually considered a better indicator of the financial performance of UK firms since it is composed of less internationally focused companies (Alkhatib and Harasheh, 2018; Law et al., 2020; Rosini and Shenai, 2020). To make sure that this choice is not driving our results, we conduct robustness checks using the FTSE 100 and FTSE All-Share indexes, alternatively.

<sup>20</sup> We also run a robustness check using a longer time window [-365; -31] – see e.g. MacKinlay (1997).

the existence of potential leakages of information before the event is officially announced (Ahern and Dittmar, 2012). Moreover, having a 7-day window is important since activity on Twitter fluctuates over weekdays. After trimming the top and bottom 1% cumulative abnormal returns (*CAR*) to avoid that our results be driven by outliers, our regression sample contains 97 events concerning 53 firms.<sup>21</sup>

In order to capture the negative buzz, we need to take into account both the volume of activity on Twitter and the negativity of the sentiments expressed in each tweet. To do so, we rely on two different indicators, defined at the daily level. First, we define the net negative buzz as the difference between *RatioNeg* and *RatioPos* multiplied by the daily number of words contained in all tweets in our database. Second, we compute the Total VADER score as the product of the daily number of tweets and the average VADER score per day – as defined in Section 2. The more negative this indicator is, the more negative the buzz. To account for potential leakages of information before the event and consistent with what we do for the *CAR*, we compute the average of each indicator over the [-2;0] time window and compare it with its pre-leakage value at  $t = -3$ . We denote these differences as  $\Delta NetNegBuzz$  and  $\Delta TotVADER$ , respectively. Descriptive statistics for *CAR*<sup>22</sup> and these two variables are provided in Appendix Table A.8.

We then estimate the relationship between *CAR* and, alternatively,  $\Delta NetNegBuzz$  and  $\Delta TotVADER$ . To make sure that our estimates capture the effect of the negative buzz on Twitter rather than the impact of the size of job destructions, we control for the number of jobs destroyed in each of the events we consider. Our regressions also include industry, year, month and weekday dummies. Results are shown in Table 4. As evidenced in column (1), an increase in the net negative buzz following job destructions is associated with a decrease in *CAR*, significant at the 1% level: when the gap between negative and positive words in daily tweets increases by 10% of one standard deviation (+44), the *CAR* decrease by 0.24 percentage points, i.e. 4.4% of one standard deviation – see Table A.8. Symmetrically, a decrease in the Total VADER score by 10% of one standard deviation (-10.6) triggers a decrease in *CAR* by 0.21 percentage points, i.e. 3.8% of one standard deviation, significant at the 1% level – see Table 4, col (2).

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<sup>21</sup> We check that our results are unchanged when outliers are included in the sample.

<sup>22</sup> The mean *CAR* in our sample are close to 0 (0.3 with standard deviation 5.48). This is consistent with results in the recent literature. Although the oldest literature on the impact of job destructions on firm stock value suggested that *CAR* were on average negative in correspondence with job-destruction announcements (e.g. Abowd et al., 1990; Hallock, 1998), Farber and Hallock (2009) show that since the 1990s, the average *CAR* tend to be insignificantly different from zero at times of job-destruction announcements.

One may worry that these associations could be driven by the fact that low *CAR* trigger negative buzz rather than the opposite. This could occur, for example, if investors complain on Twitter when financial performance is bad. However, if this were the case, the association between lower *CAR* and negative buzz should be observed at any time, i.e. also before the job-destruction event takes place. To check for this possibility, we run a placebo experiment. For all "true" events, we consider fictive events taking place at all possible dates between 6 weeks and 1 week before the "true" event. For each fictive event, we redefine  $t = 0$  as the date of this event and compute the corresponding *CAR* using the same methodology as above. The distribution of these *CAR* is very similar to the one presented in Appendix Table A.8 with a mean of 0.38, a first quartile of -2.14 and a third quartile equal to 2.08. We regress these *CAR* alternatively on the corresponding  $\Delta NetNegBuzz$  and  $\Delta TotVADER$  computed as described above, controlling for industry, year, month and weekday dummies. As shown in Appendix Table A.9 – cols (1) and (2) –, point estimates are wrongly signed although far from significant. This suggests that, although *CAR* are of the same order of magnitude in "normal times" – i.e. outside job-destruction announcements – as around the date of the "true" event, they are unrelated to a potential negative buzz in periods in which no job destruction is announced. This is not surprising since, as shown in Section 4, there is no systematic negative buzz on Twitter in the 45-day period preceding a job-destruction announcement. Nonetheless, this allows us ruling out the fact that low *CAR* trigger negative buzz.

To make sure that the reduction in *CAR* starts taking place on the very day of the job-destruction announcement rather than before, we proceed in the following way. For all "true" events, we consider 6 fictive events taking place respectively at  $t=-3, -2, -1, +1, +2, +3$ . For each fictive event, we compute the corresponding *CAR* using the same methodology as above. We then perform cross-section regressions of each *CAR*, alternatively on the corresponding  $\Delta NetNegBuzz$  and  $\Delta TotVADER$ , controlling for industry, year, month and weekday dummies, as well as for the size of the job destruction. Results are shown in Appendix Table A.10. As evidenced in column (1), when setting the day of the fictive event 3 days before that of the "true" event, the negative buzz on Twitter has no significant effect on *CAR* and standard errors are very large. As the date of the fictive event gets closer to the "true" one, standard errors decrease but the estimated effect of the negative buzz on *CAR* remains insignificant at conventional levels. The effect becomes highly significant when using the date of the "true" event, as discussed above. When the day of the fictive event is set after that of the "true" event, but close enough to it so that the negative buzz variables include the increase in the



buzz on the day of the true event with respect to its pre-event value – see cols (5) and (6)<sup>23</sup> –, the impact on *CAR* is significant, at least at the 10% level. In contrast, when the day of the fictive event is posterior to  $t = +2$ , the independent variables do not incorporate this increase anymore. In this case, the impact of the negative buzz on *CAR* is back to insignificance. These results suggest that the reduction in *CAR* is indeed triggered by the negative buzz generated by the job-destruction announcements, rather than starting before it.

These findings are consistent with Siganos et al. (2014) or Nguyen et al. (2019) who observe that investors use social media as a valuable source of information. This, in turn, generates a causal relation between the change in (social media) sentiment and stock returns.

Our results are robust to a number of alternative specifications – see Appendix Table A.11. When putting outliers back into our sample, the impact of the change in the net negative buzz on *CAR* is very similar to what we obtained in Table 4 – see Panel A – col (1) – and the same holds for the Total VADER score – see Panel B – col (1) –. Similarly, using a longer estimation window to predict normal returns does not change our results – col (2). Using the FTSE 100 or All-Share indexes yields virtually identical results – cols (3) and (4). Finally, in col. (5), we compute *CAR* on a time window [1;4] posterior to the job-destruction announcement. The point estimates are close to – although even larger than – those in Table 4, thus suggesting that the effect we estimate is mainly driven by the impact of job-destruction announcements on subsequent *CAR*.

Overall, our results provide suggestive evidence that the negative reactions to job destructions as expressed on Twitter reduce cumulative abnormal returns. This is consistent with the idea that the negative buzz triggered by job-destruction announcements involving the company name damages the reputation of the company, which deteriorates its financial performance hence generating a cost for its shareholders.

## 6. Conclusion

We have shown that job-destruction announcements trigger numerous and strongly negative reactions on one of the most important social media, i.e. Twitter. On the day of the announcement, the number of tweets and first-level replies sharply increases (it almost triples

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<sup>23</sup>  $\Delta NetNegBuzz$  and  $\Delta TotVADER$  are computed as the difference between the average of each indicator over  $[t_F - 2; t_F]$  and its value at  $t = t_F - 3$ , where  $t_F$  is the date of the fictive event. Hence, they encompass the comparison between the buzz generated on the day of the true "event" and its pre-event value only as long as the fictive event is not posterior to  $t = +2$ .

in both cases) as does the negativity of the posted tweets: the ratio of negative to total words doubles while the ratio of positive to total words, the excess number of positive over negative words and the VADER score significantly decrease. The negative effect of job-destruction announcements on the sentiments expressed by the tweets is surprisingly long-lived with respect to Twitter standards (almost one week for most outcomes), whereas the impact in terms of number of tweets and replies is much shorter (3 days for tweets and only 1 day for replies). The reactions to job-destruction events are systematically larger than the reactions to job-creation events. The latter trigger fewer tweets and replies and weaker changes in sentiments: the increase in the positivity of the tweets following job creations is significantly smaller than the increase in the negativity of the tweets following job destructions. All in all, our study documents a strong asymmetry between job-destruction and job-creation announcements in terms of buzz and sentiments expressed by individuals on social media.

For the subset of these job-destruction events that concern companies that are listed on the London Stock Exchange, we have also shown that negative buzz, as measured by Twitter reactions to job-destruction announcements, elicit a significant negative adjustment in the market value of the downsizing companies. This effect appears substantial: an increase in indicators of negative buzz on Twitter by 10% of one standard deviation entails an estimated reduction in cumulative abnormal returns by 3.8%-4.4%. Moreover, this relationship emerges on the date of the restructuring announcement and we can exclude that it is due to lower cumulative abnormal returns triggering more negative reactions on Twitter.

Our findings therefore suggest that job destructions are likely to harm firms' reputation to the extent that they induce a negative buzz involving the company name. This extends the existing results regarding reputation with peers and with the general public, by emphasising the role of human-resource management decisions in the making of company reputation. It also raises the question of whether and to what extent managers anticipate and/or subsequently adapt their downsizing plans to this form of social pressure. Do they sometimes give up restructuring projects for fear of reputational loss? If job destructions are announced and social reactions are particularly fierce, do they reduce the scope of their original downsizing plan?

Our study covers a period of relative economic stability in which mass dismissals were the exception, rather than the rule. The reputational cost of job destructions may, of course, be quite different in times of large-scale economic crisis such as the massive recession induced by the Covid-19 pandemics. The public could indeed consider job destructions as more

justified or, alternatively, reactions could be stronger insofar as they resonate with general negative sentiment. This is likely to be a promising avenue for future research.

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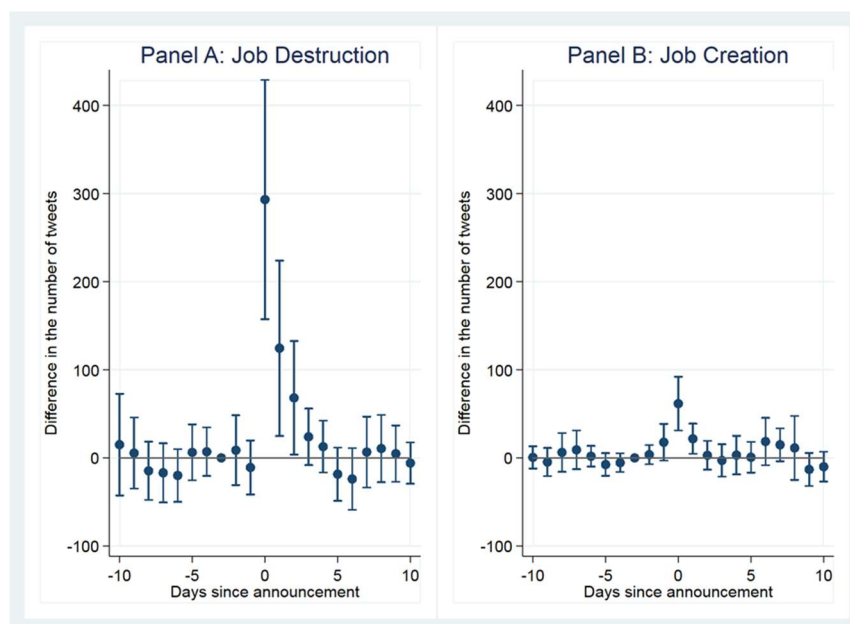
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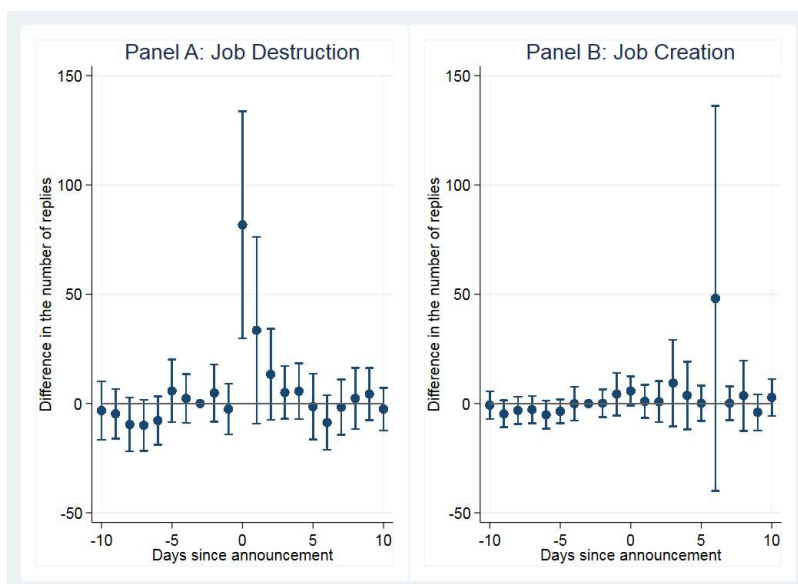
# Figures

## Figure 1. Number of Tweets



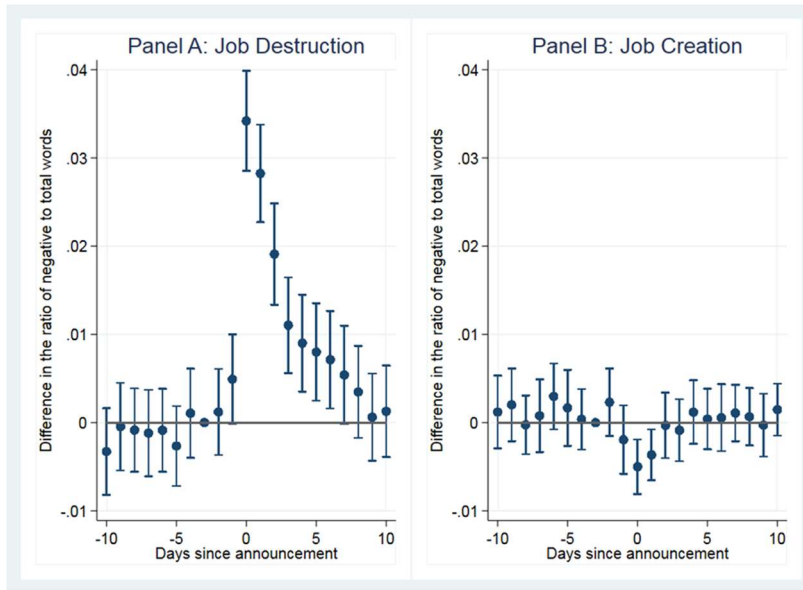
*Notes:* This graph reports estimated coefficients on time-to-event dummies (in days) from  $t=-10$  to  $t=+10$ , with  $t=-3$  used as a reference, obtained by estimating equation (1) by OLS. The dependent variable is the daily number of tweets mentioning the company name in the text but not in the username. Regressions also include the firm dummies, time-to-event dummies (in days) from  $t=-45$  to  $t=-11$ , as well as year, month and weekday dummies. Standard errors are clustered at the company level. Error bars correspond to 95% confidence intervals.

## Figure 2. Number of First-Level Replies



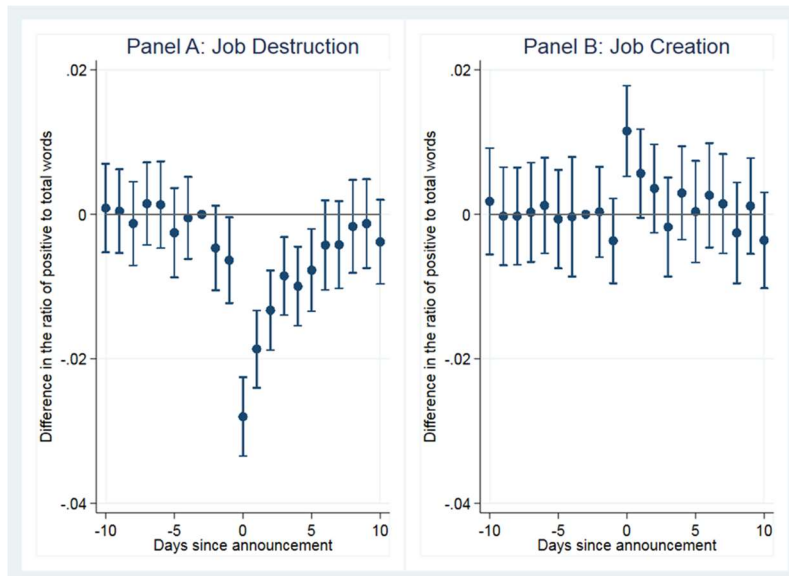
*Notes:* This graph reports estimated coefficients on time-to-event dummies (in days) from  $t=-10$  to  $t=+10$ , with  $t=-3$  used as a reference, obtained by estimating equation (1) by OLS. The dependent variable is the daily number of first-level replies. Regressions also include firm dummies, time-to-event dummies (in days) from  $t=-45$  to  $t=-11$ , as well as year, month and weekday dummies. Standard errors are clustered at the company level. Error bars correspond to 95% confidence intervals.

**Figure 3. Ratio of Negative to Total Words (*RatioNeg*)**



*Notes:* This graph reports estimated coefficients on time-to-event dummies (in days) from  $t=-10$  to  $t=+10$ , with  $t=-3$  used as a reference, obtained by estimating equation (1) by OLS. The dependent variable is the ratio of negative to total words. Regressions also include firm dummies, time-to-event dummies (in days) from  $t=-45$  to  $t=-11$ , as well as year, month and weekday dummies. Standard errors are clustered at the company level. Error bars correspond to 95% confidence intervals.

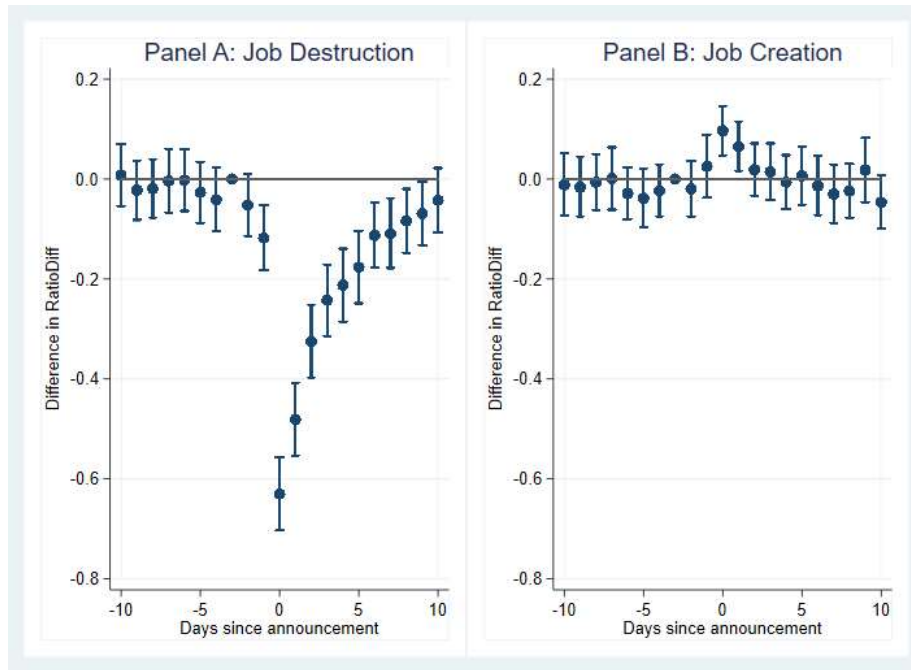
**Figure 4. Ratio of Positive to Total Words (*RatioPos*)**



*Notes:* This graph reports estimated coefficients on time-to-event dummies (in days) from  $t=-10$  to  $t=+10$ , with  $t=-3$  used as a reference, obtained by estimating equation (1) by OLS. The dependent variable is the ratio of positive to total words. Regressions also include firm dummies, time-to-event dummies (in days) from  $t=-45$  to  $t=-11$ , as well as year, month and weekday dummies. Standard errors are clustered at the company level. Error bars correspond to 95% confidence intervals.

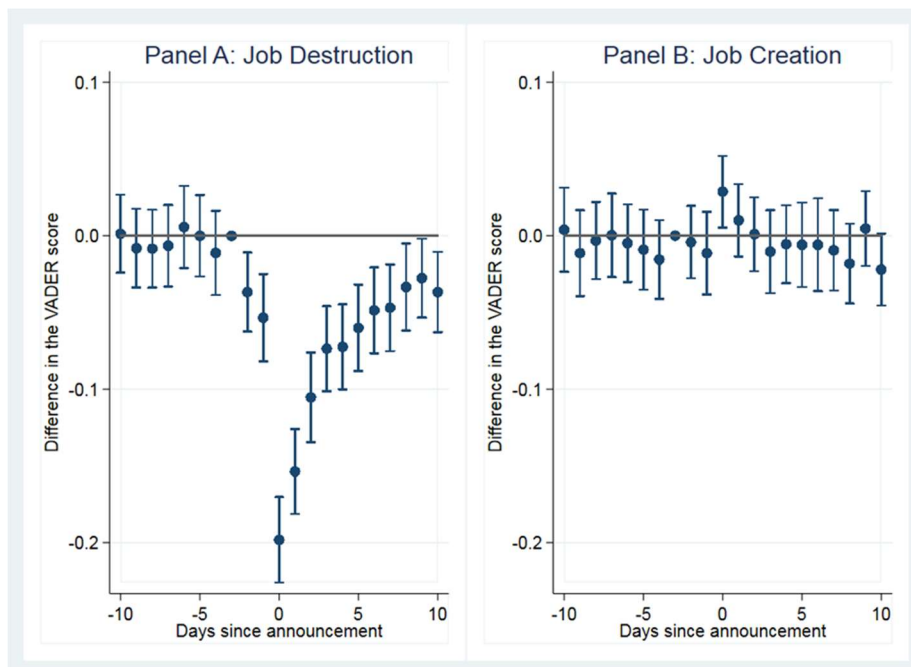


**Figure 5. RatioDiff**



*Notes:* This graph reports estimated coefficients on time-to-event dummies (in days) from  $t=-10$  to  $t=+10$ , with  $t=-3$  used as a reference, obtained by estimating equation (1) by OLS. The dependent variable is the ratio of the difference between the number of positive and negative words to the sum of positive and negative words. Regressions also include firm dummies, time-to-event dummies (in days) from  $t=-45$  to  $t=-11$ , as well as year, month and weekday dummies. Standard errors are clustered at the company level. Error bars correspond to 95% confidence intervals.

**Figure 6. VADER Score**



*Notes:* This graph reports estimated coefficients on time-to-event dummies (in days) from  $t=-10$  to  $t=+10$ , with  $t=-3$  used as a reference, obtained by estimating equation (1) by OLS. The dependent variable is the VADER score. Regressions also include firm dummies, time-to-event dummies (in days) from  $t=-45$  to  $t=-11$ , as well as year, month and weekday dummies. Standard errors are clustered at the company level. Error bars correspond to 95% confidence intervals.

## Tables

**Table 1 – Differential impact of job-destruction vs job-creation announcements on the number of tweets and first-level replies**

	(1) Number of Tweets	(2) Number of First Level Replies
Job Destruction	-9.19 (62.34)	-0.60 (18.88)
Job Destruction* $t_0$	245.05*** (71.77)	78.88*** (26.69)
Job Destruction* $t_{+1}$	106.14** (52.99)	31.85 (22.66)
Job Destruction* $t_{+2}$	59.46 (34.96)	10.48 (12.12)
Job Destruction* $t_{+3}$	20.92 (18.48)	-5.69 (11.73)
Job Destruction* $t_{+4}$	9.57 (17.70)	1.96 (10.24)
Job Destruction* $t_{+5}$	-11.12 (15.15)	0.38 (8.49)
Job Destruction* $t_{-1}$	-14.86 (15.45)	-3.25 (7.28)
Job Destruction* $t_{-2}$	13.19 (19.91)	6.65 (7.36)
Job Destruction* $t_{-3}$	<i>ref</i>	<i>ref</i>
Job Destruction* $t_{-4}$	-	-
Job Destruction* $t_{-4}$	6.61 (14.17)	0.92 (6.83)
Job Destruction* $t_{-5}$	8.10 (16.71)	7.26 (7.99)
Job Destruction* $t_{-6}$	-18.31 (15.19)	-3.33 (5.97)
Job Destruction* $t_{-7}$	-12.53 (18.07)	-4.31 (6.22)
Job Destruction* $t_{-8}$	-7.14 (18.60)	-2.90 (6.49)
Job Destruction* $t_{-9}$	18.19 (22.96)	1.96 (6.84)
Job Destruction* $t_{-10}$	14.47 (29.61)	-2.46 (7.57)
Job Destr.*( $t_0 - t_{-1}$ ) : p-value	0.0001	0.0009
Job Destr.*( $t_0 - t_{-2}$ ) : p-value	0.0011	0.0065
Observations	58,576	58,576
Adjusted R-squared	0.497	0.354

*Notes:* Models are estimated by OLS. In column (1), the dependent variable is the daily number of tweets mentioning the company name in the text but not in the username. In column (2), the dependent variable is the daily number of first-level replies to the previous tweets, dated at the date at which each tweet was posted. *Job Destruction (JD)* is a dummy variable taking value 1 if the event is a job-destruction announcement and 0 if it is a job-creation announcement.  $t_{[-10;+5]}$  denote the time distance in days from the announcement date ( $t_0$ ). Regressions include firm dummies, time-to-event dummies (in days) from  $t_{-45}$  to  $t_{+10}$ , with  $t_{-3}$  used as a reference, as well as year, month and weekday dummies. Interactions terms between *JD* and time-to-event dummies from  $t_{-45}$  to  $t_{-11}$  on the one hand and between *JD* and time-to-event dummies from  $t_{+6}$  to  $t_{+10}$  on the other hand are included in the regressions although not reported here. Standard errors clustered at the company level in parentheses. \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ .

**Table 2 – Differential impact of job-destruction vs job-creation announcements on sentiments as measured by word count**

	Y <sup>(1)</sup> JobDestr*RatioNeg + JobCreat*RatioPos	Y <sup>(2)</sup> JobDestr*RatioPos + JobCreat*RatioNeg	Y <sup>(3)</sup> – JobDestr*RatioDiff + JobCreat*RatioDiff
Job Destruction	-0.040*** (0.005)	0.042*** (0.004)	-0.870*** (0.063)
Job Destruction*t <sub>0</sub>	0.022*** (0.004)	-0.022*** (0.003)	0.514*** (0.043)
Job Destruction*t <sub>+1</sub>	0.022*** (0.004)	-0.014*** (0.003)	0.399*** (0.041)
Job Destruction*t <sub>+2</sub>	0.015*** (0.004)	-0.012*** (0.003)	0.297*** (0.043)
Job Destruction*t <sub>+3</sub>	0.013*** (0.004)	-0.007** (0.003)	0.224*** (0.045)
Job Destruction*t <sub>+4</sub>	0.006 (0.004)	-0.011*** (0.003)	0.218*** (0.045)
Job Destruction*t <sub>+5</sub>	0.008 (0.005)	-0.008** (0.003)	0.165*** (0.046)
Job Destruction*t <sub>-1</sub>	0.008** (0.004)	-0.004 (0.004)	0.082 (0.045)
Job Destruction*t <sub>-2</sub>	0.001 (0.004)	-0.007** (0.003)	0.067 (0.041)
Job Destruction*t <sub>-3</sub>	<i>ref</i> -	<i>ref</i> -	<i>ref</i> -
Job Destruction*t <sub>-4</sub>	0.001 (0.005)	-0.001 (0.003)	0.062 (0.040)
Job Destruction*t <sub>-5</sub>	-0.003 (0.004)	-0.003 (0.004)	0.055 (0.041)
Job Destruction*t <sub>-6</sub>	-0.003 (0.004)	-0.001 (0.004)	0.012 (0.040)
Job Destruction*t <sub>-7</sub>	-0.002 (0.004)	0.002 (0.003)	-0.018 (0.045)
Job Destruction*t <sub>-8</sub>	-0.001 (0.004)	-0.000 (0.003)	0.014 (0.038)
Job Destruction*t <sub>-9</sub>	-0.000 (0.004)	-0.001 (0.004)	0.035 (0.043)
Job Destruction*t <sub>-10</sub>	-0.005 (0.004)	-0.000 (0.004)	0.004 (0.043)
Job Destr.*(t <sub>0</sub> – t <sub>-1</sub> ) : p-value	0.0004	0.0000	0.0000
Job Destr.*(t <sub>0</sub> – t <sub>-2</sub> ) : p-value	0.0000	0.0000	0.0000
Observations	40,350	40,350	37,573
Adjusted R-squared	0.467	0.444	0.608

*Notes:* Models are estimated by OLS. In column (1), the dependent variable  $Y^{(1)}$  is equal to the ratio of negative to total words in case of job destructions and to the ratio of positive to total words in case of job creations. In column (2), the dependent variable  $Y^{(2)}$  is equal to the ratio of positive to total words in case of job destructions and to the ratio of negative to total words in case of job creations. In column (3), the dependent variable  $Y^{(3)}$  is equal to the excess number of positive words (standardized by the sum of positive and negative words) in case of job creations and to the excess number of negative words (standardized by the sum of positive and negative words) in case of job destructions. *Job Destruction (JD)* is a dummy variable taking value 1 if the event is a job-destruction announcement and 0 if it is a job-creation announcement.  $t_{[-10;+5]}$  denote the time distance in days from the announcement date ( $t_0$ ). Regressions include firm dummies, time-to-event dummies (in days) from  $t_{-45}$  to  $t_{+10}$ , with  $t_{-3}$  used as a reference, as well as year, month and weekday dummies. Interaction terms between *JD* and time-to-event dummies from  $t_{-45}$  to  $t_{-11}$  on the one hand and between *JD* and time-to-event dummies from  $t_{+6}$  to  $t_{+10}$  on the other hand are included in the regressions although not reported here. Standard errors clustered at the company level in parentheses. \*\*\* p<0.01, \*\* p<0.05.

**Table 3 – Differential impact of job-destruction vs job-creation announcements on the VADER score**

	$Y^{(4)}$ – JobDestr*VADER + JobCreat*VADER
Job Destruction	-0.296*** (0.026)
Job Destruction* $t_0$	0.162*** (0.018)
Job Destruction* $t_{+1}$	0.135*** (0.017)
Job Destruction* $t_{+2}$	0.099*** (0.018)
Job Destruction* $t_{+3}$	0.082*** (0.019)
Job Destruction* $t_{+4}$	0.077*** (0.019)
Job Destruction* $t_{+5}$	0.065*** (0.019)
Job Destruction* $t_{-1}$	0.061*** (0.020)
Job Destruction* $t_{-2}$	0.040** (0.017)
Job Destruction* $t_{-3}$	<i>ref</i> -
Job Destruction* $t_{-4}$	0.024 (0.019)
Job Destruction* $t_{-5}$	0.005 (0.018)
Job Destruction* $t_{-6}$	-0.010 (0.018)
Job Destruction* $t_{-7}$	-0.002 (0.019)
Job Destruction* $t_{-8}$	0.008 (0.017)
Job Destruction* $t_{-9}$	0.019 (0.019)
Job Destruction* $t_{-10}$	-0.006 (0.019)
Job Destr.*( $t_0 - t_{-1}$ ) : p-value	0.0000
Job Destr.*( $t_0 - t_{-2}$ ) : p-value	0.0000
Observations	40,350
Adjusted R-squared	0.514

*Notes:* The model is estimated by OLS. The dependent variable  $Y^{(4)}$  is the VADER score in case of job creation and the opposite of the VADER score in case of job destruction. *Job Destruction (JD)* is a dummy variable taking value 1 if the event is a job-destruction announcement and 0 if it is a job-creation announcement.  $t_{[-10;+5]}$  denote the time distance in days from the announcement date ( $t_0$ ). Regressions include firm dummies, time-to-event dummies (in days) from  $t_{-45}$  to  $t_{+10}$ , with  $t_{-3}$  used as a reference, as well as year, month and weekday dummies. Interactions terms between *JD* and time-to-event dummies from  $t_{-45}$  to  $t_{-11}$  on the one hand and between *JD* and time-to-event dummies from  $t_{+6}$  to  $t_{+10}$  on the other hand are included in the regressions although not reported here. Standard errors clustered at the company level in parentheses. \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ .

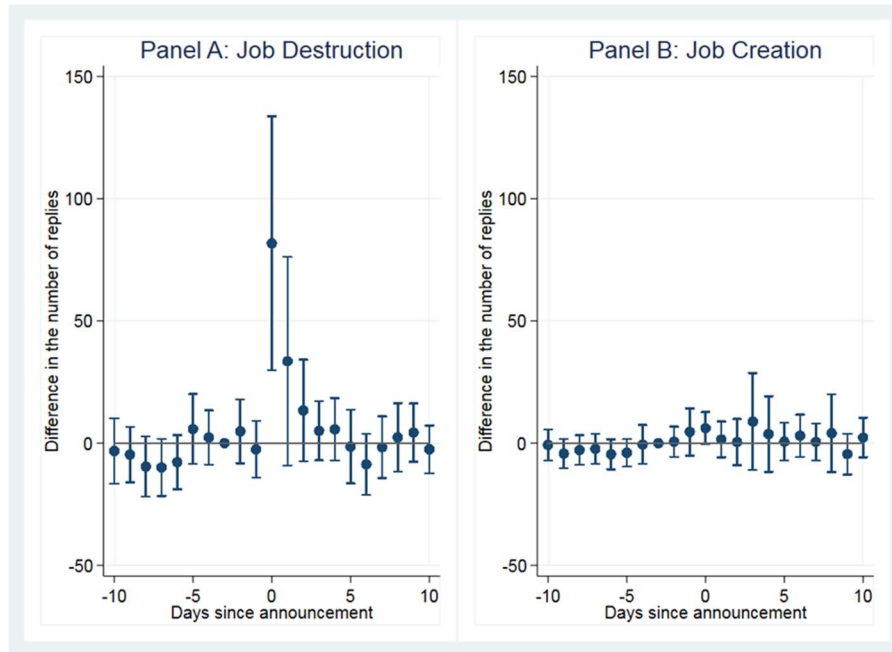
**Table 4: Negative buzz and Cumulative Abnormal Returns**

	(1)	(2)
	CAR	CAR
$\Delta NetNegBuzz$	-0.0055*** (0.0012)	
$\Delta TotVADER$		0.0197*** (0.0057)
Observations	97	97
Adjusted R-squared	0.312	0.308

*Notes:* Models are estimated by OLS. The dependent variable is the cumulative abnormal stock returns (*CAR*) of companies listed on the London Stock Exchange announcing a job-destruction event at  $t_0$ . *CAR* are computed using a 7-day time window around the event  $[t_{-2}; t_{+4}]$ . Normal returns used to compute *CAR* are predicted based on an estimation performed on a time window  $[t_{-60}; t_{-31}]$  using the FTSE 250 Index for market returns. Net negative buzz (*NetNegBuzz*) is measured by the difference between the sum of negative and positive words over all tweets of the day in our database. The Total VADER score is the sum of the VADER scores over all tweets of the day. The independent variables ( $\Delta NetNegBuzz$  and  $\Delta TotVADER$ ) are computed as the difference between the average of each indicator over the  $[t_{-2}; t_0]$  time window and its value at  $t_{-3}$ . Regressions include industry, year, month and weekday dummies and a control for event size (i.e. number of jobs destroyed). Standard errors clustered at the company level in parentheses. \*\*\*  $p < 0.01$ .

## Appendix Figures

**Figure A1. Number of First-Level Replies**  
Correcting for 1 outlier unrelated to the event



*Notes:* This graph reports estimated coefficients on time-to-event dummies (in days) from  $t=-10$  to  $t=+10$ , with  $t=-3$  used as a reference, obtained by estimating equation (1) by OLS. The dependent variable is the daily number of first-level replies. One tweet with 23,648 replies has been dropped at  $t=+6$ . Regressions also include firm dummies, time-to-event dummies (in days) from  $t=-45$  to  $t=-11$ , as well as year, month and weekday dummies. Standard errors are clustered at the company level. Error bars correspond to 95% confidence intervals.

## Appendix Tables

**Table A.1: Number of events and firms**

	Number of events	Number of distinct firms
All events	1,046	766
Job destructions	532	430
Job creations	514	380

**Table A.2: Size of job-destruction and job-creation events**  
**Number of jobs destroyed/created**

	Mean	Std Dev.	Min	P25	Median	P75	Max
<b>Panel A: full sample</b>							
All events	435.83	838.32	36	130	200	400	11,000
Job destructions	468.73	888.72	36	142	236.5	410	11,000
Job creations	401.78	782.16	40	116	200	350	9,400
<b>Panel B : equal or below median size of all events</b>							
All events	135.73	39.65	36	100	130	163	200
Job destructions	137.58	38.56	36	109	136	168	200
Job creations	134.26	40.50	40	100	130	160	200
<b>Panel C : above median size of all events</b>							
All events	759.80	1121.91	203	300	400	700	11,000
Job destructions	742.98	1130.64	203	283	400	678	11,000
Job creations	782.88	1112.07	205	300	440	700	9,400

*Notes:* Std Dev. denotes the standard deviation, P25 the 25<sup>th</sup> percentile and P75 the 75<sup>th</sup> percentile of the event size distributions.

**Table A.3**

**Number of tweets and first-level replies, sentiment ratios and VADER score per event\*day  
Job-destruction events**

	Obs	Mean	Std Dev.	Min	Max
<b>Panel A : t = -45 to t = -1</b>					
Number of tweets	23,940	192.34	1027.08	0	93,827
Number of first-level replies	23,940	52.85	383.08	0	33,223
<i>RatioNeg</i>	15,985	0.030	0.034	0	0.500
<i>RatioPos</i>	15,985	0.072	0.054	0	0.513
<i>RatioDiff</i>	14,799	0.422	0.476	-1	1
VADER score	15,985	0.145	0.212	-0.960	0.970
<b>Panel B : t = 0 to t = +10</b>					
Number of tweets	5,852	234.60	937.71	0	26,580
Number of first-level replies	5,852	63.35	327.75	0	12,096
<i>RatioNeg</i>	4,627	0.047	0.044	0	0.4
<i>RatioPos</i>	4,627	0.058	0.049	0	0.484
<i>RatioDiff</i>	4,351	0.130	0.591	-1	1
VADER score	4,627	0.053	0.222	-0.895	0.940

*Notes:* Descriptive statistics at the event\*day level. Panel A covers a period ranging from 45 days ( $t=-45$ ) to 1 day ( $t=-1$ ) before the announcement. Panel B covers a period ranging from the announcement day ( $t=0$ ) to 10 days after the announcement ( $t=+10$ ). *Number of tweets* is the daily number of tweets including the company name in the text but not in the username. *Number of first-level replies* is the daily number of first-level replies to the previous tweets, dated at the date at which each tweet was posted. *RatioNeg* is equal to the daily average of the ratios of negative to total words computed for each tweet. *RatioPos* is equal to the daily average of the ratios of positive to total words computed for each tweet. *RatioDiff* is equal to the daily average of the ratios of the difference between the number of positive and negative words to the sum of positive and negative words, computed for each tweet. *VADER score* is the average score computed using the contextual VADER algorithm.



**Table A.4**

**Number of tweets and first-level replies, sentiment ratios and VADER score per event\*day  
Job-creation events**

	Obs	Mean	Std Dev.	Min	Max
<b>Panel A : t = -45 to t = -1</b>					
Number of tweets	23,130	206.63	642.32	0	26,463
Number of first-level replies	23,130	59.67	208.80	0	7,228
<i>RatioNeg</i>	15,436	0.026	0.030	0	0.333
<i>RatioPos</i>	15,436	0.082	0.059	0	0.667
<i>RatioDiff</i>	14,420	0.509	0.426	-1	1
VADER score	15,436	0.183	0.213	-0.929	0.977
<b>Panel B : t = 0 to t = +10</b>					
Number of tweets	5,654	210.86	588.59	0	10,376
Number of first level-replies	5,654	67.22	397.99	0	25,226
<i>RatioNeg</i>	4,302	0.023	0.027	0	0.333
<i>RatioPos</i>	4,302	0.085	0.060	0	0.597
<i>RatioDiff</i>	4,003	0.572	0.415	-1	1
VADER score	4,302	0.197	0.209	-0.883	0.961

*Notes:* Descriptive statistics at the event\*day level. Panel A covers a period ranging from 45 days ( $t=-45$ ) to 1 day ( $t=-1$ ) before the announcement. Panel B covers a period ranging from the announcement day ( $t=0$ ) to 10 days after the announcement ( $t=+10$ ). *Number of tweets* is the daily number of tweets including the company name in the text but not in the username. *Number of first-level replies* is the daily number of first-level replies to the previous tweets, dated at the date at which each tweet was posted. *RatioNeg* is equal to the daily average of the ratios of negative to total words computed for each tweet. *RatioPos* is equal to the daily average of the ratios of positive to total words computed for each tweet. *RatioDiff* is equal to the daily average of the ratios of the difference between the number of positive and negative words to the sum of positive and negative words computed for each tweet. *VADER Score* is the average score computed using the contextual VADER algorithm.

**Table A.5 – Differential impact of job-destruction vs job-creation announcements – Controlling for Firm\*Time-to-event FE**

	(1) Number of Tweets	(2) Number of First Level Replies	(3) Y <sup>(1)</sup> JobDestr*RatioNeg + JobCreat*RatioPos	(4) Y <sup>(2)</sup> JobDestr*RatioPos + JobCreat*RatioNeg	(5) Y <sup>(3)</sup> – JobDestr*RatioDiff + JobCreat*RatioDiff	(6) Y <sup>(4)</sup> – JobDestr*VADER + JobCreat*VADER
Job Destruction	-5.049 (56.205)	0.517 (14.120)	-0.037*** (0.006)	0.037*** (0.004)	-0.836*** (0.074)	-0.284*** (0.029)
Job Destruction*t <sub>0</sub>	488.099** (202.122)	121.103*** (42.524)	0.019** (0.008)	-0.014*** (0.004)	0.455*** (0.101)	0.127*** (0.037)
Job Destruction*t <sub>+1</sub>	107.689** (47.179)	17.886 (10.875)	0.023*** (0.007)	-0.012*** (0.003)	0.407*** (0.091)	0.122*** (0.033)
Job Destruction*t <sub>+2</sub>	-18.867 (26.272)	3.534 (12.759)	0.011 (0.007)	-0.005 (0.003)	0.270*** (0.089)	0.066 (0.035)
Job Destruction*t <sub>-1</sub>	-23.376 (31.245)	-6.075 (4.588)	-0.002 (0.007)	0.011 (0.008)	0.018 (0.100)	-0.005 (0.032)
Job Destruction*t <sub>-2</sub>	6.630 (18.579)	6.672 (16.606)	-0.007 (0.008)	0.009 (0.005)	-0.050 (0.072)	0.012 (0.023)
Job Destruction*t <sub>-3</sub>	<i>ref</i> -	<i>ref</i> -	<i>ref</i> -	<i>ref</i> -	<i>ref</i> -	<i>ref</i> -
Job Destruction*t <sub>-4</sub>	-30.256 (26.078)	-8.376 (10.541)	0.011 (0.006)	-0.000 (0.008)	0.043 (0.062)	0.053 (0.042)
Job Destruction*t <sub>-5</sub>	-19.075 (26.488)	23.486 (16.012)	-0.004 (0.004)	0.002 (0.006)	0.028 (0.060)	0.012 (0.019)
Job Destr.*(t <sub>0</sub> – t <sub>-1</sub> ) : p-value	0.0143	0.0040	0.0035	0.0035	0.0006	0.0008
Job Destr.*(t <sub>0</sub> – t <sub>-2</sub> ) : p-value	0.0189	0.0138	0.0097	0.0000	0.0000	0.0012
Observations	58,576	58,576	40,350	40,350	37,573	40,350
Adjusted R-squared	0.607	0.455	0.560	0.454	0.602	0.533

*Notes:* Models are estimated by OLS. In column (1), the dependent variable is the daily number of tweets mentioning the company name in the text but not in the username. In column (2), the dependent variable is the daily number of first-level replies to the previous tweets, dated at the date at which each tweet was posted. In column (3), the dependent variable  $Y^{(1)}$  is equal to the ratio of negative to total words in case of job destructions and to the ratio of positive to total words in case of job creations. In column (4), the dependent variable  $Y^{(2)}$  is equal to the ratio of positive to total words in case of job destructions and to the ratio of negative to total words in case of job creations. In column (5), the dependent variable  $Y^{(3)}$  is equal to the excess number of positive words (standardized by the sum of positive and negative words) in case of job creations and to the excess number of negative words (standardized by the sum of positive and negative words) in case of job destructions. In column (6), the dependent variable  $Y^{(4)}$  is equal to the VADER score in case of job creations and to the opposite of the VADER score in case of job destructions. *Job Destruction (JD)* is a dummy variable taking value 1 if the event is a job-destruction announcement and 0 if it is a job-creation announcement.  $t_{[-5,+2]}$  denote the time distance in days from the announcement date ( $t_0$ ). Regressions include firm\*distance-to-event dummies (in days) from  $t_{-45}$  to  $t_{+10}$  with  $t_{-3}$  used as a reference, as well as year, month and weekday dummies. Interactions terms between *JD* and time-to-event dummies from  $t_{-45}$  to  $t_{-6}$  on the one hand and between *JD* and time-to-event dummies from  $t_{+3}$  to  $t_{+10}$  on the other hand are included in the regressions although not reported here. Standard errors clustered at the company level in parentheses. \*\*\* p<0.01, \*\* p<0.05.

**Table A.6 – Differential impact of job-destruction vs job-creation announcements on the number users**

	(1) Total Number of Users	(2) Number of Multiple Users
Job Destruction	-27.99 (51.65)	1.97 (12.31)
Job Destruction* $t_0$	177.16*** (49.03)	94.66*** (19.77)
Job Destruction* $t_{+1}$	82.60** (41.94)	27.77*** (8.30)
Job Destruction* $t_{+2}$	42.47 (26.96)	10.45 (6.82)
Job Destruction* $t_{+3}$	15.73 (15.31)	8.51 (5.10)
Job Destruction* $t_{+4}$	6.71 (14.35)	5.17 (5.34)
Job Destruction* $t_{+5}$	-7.31 (12.71)	-1.97 (4.50)
Job Destruction* $t_{-1}$	-8.95 (12.96)	-0.61 (5.62)
Job Destruction* $t_{-2}$	13.58 (16.06)	9.68 (8.96)
Job Destruction* $t_{-3}$	<i>ref</i> -	<i>ref</i> -
Job Destruction* $t_{-4}$	5.71 (12.02)	0.93 (4.45)
Job Destruction* $t_{-5}$	11.59 (14.23)	0.92 (5.06)
Job Destruction* $t_{-6}$	-11.40 (12.43)	-4.57 (5.08)
Job Destruction* $t_{-7}$	-4.66 (14.68)	1.40 (6.04)
Job Destruction* $t_{-8}$	-3.56 (15.21)	2.84 (6.44)
Job Destruction* $t_{-9}$	15.07 (18.73)	8.50 (6.96)
Job Destruction* $t_{-10}$	10.75 (21.66)	4.61 (7.94)
Job Destr.*( $t_0 - t_{-1}$ ) : p-value	0.0000	0.0000
Job Destr.*( $t_0 - t_{-2}$ ) : p-value	0.0006	0.0000
Observations	58,576	58,576
Adjusted R-squared	0.512	0.405

*Notes:* Models are estimated by OLS. In column (1), the dependent variable is the daily number of individuals who have tweeted mentioning the company name. In column (2), the dependent variable is the daily number of individuals who have tweeted mentioning the company name and for whom we have tweets mentioning at least another company for which we have an event in the same quarter in our dataset. *Job Destruction (JD)* is a dummy variable taking value 1 if the event is a job-destruction announcement and 0 if it is a job-creation announcement.  $t_{[-10;+5]}$  denote the time distance in days from the announcement date ( $t_0$ ). Regressions include firm dummies, time-to-event dummies (in days) from  $t_{-45}$  to  $t_{+10}$ , with  $t_{-3}$  used as a reference, as well as year, month and weekday dummies. Interactions terms between *JD* and time-to-event dummies from  $t_{-45}$  to  $t_{-11}$  on the one hand and between *JD* and time-to-event dummies from  $t_{+6}$  to  $t_{+10}$  on the other hand are included in the regressions although not reported here. Standard errors clustered at the company level in parentheses. \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ .

**Table A.7 – Differential impact of job-destruction vs job-creation announcements – According to size of event.**

	(1) Number of Tweets	(2) Number of First Level Replies	(3) $Y^{(1)}$ JobDestr*RatioNeg + JobCreat*RatioPos	(4) $Y^{(2)}$ JobDestr*RatioPos + JobCreat*RatioNeg	(5) $Y^{(3)}$ – JobDestr*RatioDiff + JobCreat*RatioDiff	(6) $Y^{(4)}$ – JobDestr*VADER + JobCreat*VADER
<b>Panel A – Above median</b>						
Job Destruction* $t_0$	382.017*** (129.036)	128.486*** (48.137)	0.027*** (0.006)	-0.020*** (0.004)	0.522*** (0.056)	0.182*** (0.023)
Observations	28,168	28,168	21,768	21,768	20,573	21,768
Adjusted R-squared	0.462	0.309	0.425	0.408	0.578	0.483
<b>Panel B – At or below median</b>						
Job Destruction* $t_0$	38.136** (16.079)	12.998 (8.381)	0.015** (0.006)	-0.023*** (0.006)	0.481*** (0.069)	0.133*** (0.029)
Observations	30,408	30,408	18,582	18,582	17,000	18,582
Adjusted R-squared	0.696	0.703	0.507	0.488	0.648	0.551

*Notes:* Models are estimated by OLS. In column (1), the dependent variable is the daily number of tweets mentioning the company name in the text but not in the username. In column (2), the dependent variable is the daily number of first-level replies to the previous tweets, dated at the date at which each tweet was posted. In column (3), the dependent variable  $Y^{(1)}$  is equal to the ratio of negative to total words in case of job destructions and to the ratio of positive to total words in case of job creations. In column (4), the dependent variable  $Y^{(2)}$  is equal to the ratio of positive to total words in case of job destructions and to the ratio of negative to total words in case of job creations. In column (5), the dependent variable  $Y^{(3)}$  is equal to the excess number of positive words (standardized by the sum of positive and negative words) in case of job creations and to the excess number of negative words (standardized by the sum of positive and negative words) in case of job destructions. In column (6), the dependent variable  $Y^{(4)}$  is equal to the VADER score in case of job creations and to the opposite of the VADER score in case of job destructions. *Job Destruction (JD)* is a dummy variable taking value 1 if the event is a job-destruction announcement and 0 if it is a job-creation announcement.  $t_0$  denotes the announcement date. Regressions include a dummy variable for *Job Destruction*, firm dummies, time-to-event dummies (in days) from  $t_{-45}$  to  $t_{+10}$ , with  $t_{-3}$  used as a reference, as well as year, month and weekday dummies. Interactions terms between *JD* and time-to-event dummies from  $t_{-45}$  to  $t_{-1}$  on the one hand and between *JD* and time-to-event dummies from  $t_{+1}$  to  $t_{+10}$  on the other hand are included in the regressions although not reported here. Standard errors clustered at the company level in parentheses. \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ .

**Table A.8 – Descriptive statistics on Cumulative Abnormal Returns and Indicators of Negative Buzz on Twitter**

	Obs.	Mean	Std Dev.	Min	P25	Median	P75	Max
<i>CAR</i>	97	0.30	5.48	-22.20	-2.70	0.23	2.73	14.20
$\Delta NetNegBuzz$	97	68.749	442.378	-1400.667	-7.667	5.667	46.000	3913.333
$\Delta TotVADER$	97	-14.604	106.193	-840.452	-12.698	-1.676	1.949	450.989

*Notes:* *CAR* are the cumulative abnormal stock returns of companies listed on the London Stock Exchange announcing a job-destruction event at  $t_0$ . They are computed using a 7-day time window around the event  $[t_{-2}; t_{+4}]$ . Normal returns used to compute *CAR* are predicted based on an estimation performed on a time window  $[t_{-60}; t_{-31}]$  using the FTSE 250 Index for market returns. Net negative buzz (*NetNegBuzz*) is measured by the difference between the sum of negative and positive words over all tweets of the day in our database. The Total VADER score is the sum of the VADER scores over all tweets of the day.  $\Delta NetNegBuzz$  and  $\Delta TotVADER$  are computed as the difference between the average of the corresponding indicator over the  $[t_{-2}; t_0]$  time window and its value at  $t_{-3}$ .

**Table A.9 – Negative buzz and Cumulative Abnormal Returns – Placebo tests**

	(1)	(2)
	CAR	CAR
$\Delta NetNegBuzz$	0.0003 (0.0005)	
$\Delta TotVADER$		-0.0014 (0.0015)
Observations	3395	3395
Adjusted R-squared	0.025	0.025

*Notes:* Models are estimated by OLS. The dependent variable is the cumulative abnormal stock returns (*CAR*) of companies listed on the London Stock Exchange announcing a "true" job-destruction event at  $t_0$ . For each event, we define a series of fictive events taking place at dates  $t_F$  for  $t_F \in [t_{-42}; t_{-8}]$  where  $[t_{-42}; t_{-8}]$  is defined with respect to the day of the "true" event  $t_0$ . *CAR* are computed using a 7-day time window around the fictive event  $[t_F-2; t_F+4]$ . Normal returns used to compute *CAR* are predicted based on an estimation performed on a time window  $[t_F-60; t_F-31]$  using the FTSE 250 Index for market returns. Net negative buzz (*NetNegBuzz*) is measured by the difference between the sum of negative and positive words over all tweets of the day in our database. The Total VADER score is the sum of the VADER scores over all tweets of the day. The independent variables ( $\Delta NetNegBuzz$  and  $\Delta TotVADER$ ) are computed as the difference between the average of each indicator over the  $[t_F-2; t_F]$  time window and its value at  $t = t_F-3$ . Regressions include industry, year, month and weekday dummies and a control for event size (i.e. the number of jobs destroyed). Standard errors clustered at the company level in parentheses. \*\*\*  $p < 0.01$ .

**Table A.10: Onset of the relationship between Negative Buzz and Cumulative Abnormal Returns**

<b>Panel A</b>	(1)	(2)	(3)	(4)	(5)	(6)	(7)
	CAR	CAR	CAR	CAR	CAR	CAR	CAR
Date of fictive (resp. "true") event $t_F$ (resp. $t_0$ )	$t_F = -3$	$t_F = -2$	$t_F = -1$	$t_0 = 0$	$t_F = 1$	$t_F = 2$	$t_F = 3$
$\Delta NetNegBuzz$	0.0028 (0.0056)	0.0081 (0.0062)	-0.0028 (0.0029)	-0.0055*** (0.0012)	-0.0041** (0.0019)	-0.0047* (0.0028)	0.0014 (0.0010)
Observations	97	97	97	97	97	97	97
Adjusted R-squared	0.089	0.119	0.080	0.312	0.295	0.268	0.120
<b>Panel B</b>	(1)	(2)	(3)	(4)	(4)	(5)	(6)
	CAR	CAR	CAR	CAR	CAR	CAR	CAR
Date of fictive (resp. "true") event $t_F$ (resp. $t_0$ )	$t_F = -3$	$t_F = -2$	$t_F = -1$	$t_0 = 0$	$t_F = 1$	$t_F = 2$	$t_F = 3$
$\Delta TotVADER$	-0.0163 (0.0139)	-0.0245 (0.0338)	0.0056 (0.0088)	0.0197*** (0.0057)	0.0156* (0.0079)	0.0242** (0.0119)	-0.0060 (0.0037)
Observations	97	97	97	97	97	97	97
Adjusted R-squared	0.094	0.104	0.076	0.308	0.294	0.284	0.125

*Notes:* Models are estimated by OLS. The dependent variable is the cumulative abnormal stock returns (*CAR*) of companies listed on the London Stock Exchange announcing a "true" job-destruction event at  $t_0$ . For each event, we define a series of fictive events taking place at dates  $t_F$  for  $t_F \in [t_{-3}; t_{-1}] \cup [t_{+1}; t_{+3}]$  where  $[t_x; t_y]$  is defined with respect to the day of the "true" event ( $t_0$ ). Each column reports coefficients from cross-section regressions in which *CAR* are computed using a 7-day time window around the fictive (resp. "true") event  $[t_F-2; t_F+4]$  (resp.  $[t_{-2}; t_{+4}]$ ). Column 4 reports the coefficients of the models estimated in Table 4. Normal returns used to compute *CAR* are predicted based on an estimation performed on a time window spanning from 60 to 31 days before the fictive (resp. "true") event using the FTSE 250 Index for market returns. Net negative buzz (*NetNegBuzz*) is measured by the difference between the sum of negative and positive words over all tweets of the day in our database. The Total VADER score is the sum of the VADER scores over all tweets of the day. In the case of fictive events, the independent variables ( $\Delta NetNegBuzz$  and  $\Delta TotVADER$ ) are computed as the difference between the average of each indicator over the  $[t_F-2; t_F]$  time window and its value at  $t = t_F-3$ . In the case of "true" events, the independent variables ( $\Delta NetNegBuzz$  and  $\Delta TotVADER$ ) are computed as the difference between the average of each indicator over the  $[t_{-2}; t_0]$  time window and its value at  $t_{-3}$ . Regressions include industry, year, month and weekday dummies and a control for event size (i.e. the number of jobs destroyed). Standard errors clustered at the company level in parentheses. \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.10$ .

**Table A.11 – Negative buzz and Cumulative Abnormal Returns – Robustness checks**

<b>Panel A</b>	(1)	(2)	(3)	(4)	(5)
	CAR	CAR	CAR	CAR	CAR
<i>ΔNetNegBuzz</i>	-0.0074*** (0.0022)	-0.0042*** (0.0013)	-0.0054*** (0.0016)	-0.0054*** (0.0015)	-0.0070** (0.0029)
Observations	99	97	97	97	96
Adjusted R-squared	0.166	0.311	0.250	0.264	0.170
Trim CAR 1%-99%	No	Yes	Yes	Yes	Yes
Window CAR	[-2; 4]	[-2; 4]	[-2; 4]	[-2; 4]	[1;4]
Window NR	[-60; -31]	[-365; -31]	[-60; -31]	[-60; -31]	[-60; -31]
Index	FTSE 250	FTSE 250	FTSE 100	FTSE All-Share	FTSE 250
<b>Panel B</b>	(1)	(2)	(3)	(4)	(5)
	CAR	CAR	CAR	CAR	CAR
<i>ΔTotVADER</i>	0.0230** (0.0091)	0.0176*** (0.0047)	0.0185** (0.0075)	0.0186** (0.0072)	0.0256** (0.0098)
Observations	99	97	97	97	96
Adjusted R-squared	0.135	0.328	0.241	0.256	0.169
Trim CAR 1%-99%	No	Yes	Yes	Yes	Yes
Window CAR	[-2; 4]	[-2; 4]	[-2; 4]	[-2; 4]	[1;4]
Window NR	[-60; -31]	[-365; -31]	[-60; -31]	[-60; -31]	[-60; -31]
Index	FTSE 250	FTSE 250	FTSE 100	FTSE All-Share	FTSE 250

*Notes:* Models are estimated by OLS. The dependent variable is the cumulative abnormal stock returns (*CAR*) of companies listed on the London Stock Exchange announcing a job-destruction event at  $t_0$ . In columns (1) to (4), *CAR* are computed using a 7-day time window around the event  $[t_{-2}; t_{+4}]$ . In column (5), a  $[t_{+1}; t_{+4}]$  time window is used. In all columns, except (2), normal returns used to compute *CAR* are predicted based on an estimation performed on a time window  $[t_{-60}; t_{-31}]$ . In column (2), we use a  $[t_{-365}; t_{-31}]$  time window for normal returns. The Index used for market returns is indicated on the 'Index' line. Net negative buzz (*NetNegBuzz*) is measured by the difference between the sum of negative and positive words over all tweets of the day in our database. The Total VADER score is the sum of the VADER scores over all tweets of the day. The independent variables (*ΔNetNegBuzz* and *ΔTotVADER*) are computed as the difference between the average of each indicator over the  $[t_{-2}; t_0]$  window and its value at  $t_{-3}$ . Regressions include industry, year, month and weekday dummies and a control for event size (i.e. the number of jobs destroyed). Standard errors clustered at the company level in parentheses. \*\*\*  $p < 0.01$ .