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# DUTCH DISEASE SCARE IN KAZAKHSTAN: IS IT REAL?

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# DUTCH DISEASE SCARE IN KAZAKHSTAN: IS IT REAL?

## Abstract

In this paper we explore the evidence that would establish that Dutch disease is at work in, or poses a threat to, the Kazakh economy. Assessing the mechanism by which fluctuations in the price of oil can damage non-oil manufacturing—and thus long-term growth prospects in an economy that relies heavily on oil production—we find that non-oil manufacturing has so far been spared the perverse effects of oil price increases from 1996 to 2005. The real exchange rate in the open sector has appreciated over the last couple of years, largely due to the appreciation of the nominal exchange rate. We analyze to what extent this appreciation is linked to movements in oil prices and oil revenues. Econometric evidence from the monetary model of the exchange rate and a variety of real exchange rate models show that the rise in the price of oil and in oil revenues might be linked to an appreciation of the U.S. dollar exchange rate of the oil and non-oil sectors. But appreciation is mainly limited to the real effective exchange rate for oil sector and is statistically insignificant for non-oil manufacturing.

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# 1 Introduction

According to convention, the abundance of natural resources in an economy leads to higher macroeconomic volatility and lower long-term economic growth (Sachs and Warner 1995). A number of recent papers have cast doubt on this view, arguing that countries rich in natural resources do not necessarily suffer from Dutch disease, i.e. from deindustrialization due to real exchange rate appreciation caused by the export of natural resources (Spilimbergo, 1999; Kronenberg, 2004; Papyrakis and Gerlagh, 2004; Stijns, 2005). This phenomenon has particular relevance to the former Soviet bloc, where countries have begun to rely extensively on the production and export of oil.

Our study concerns Kazakhstan. There are very few papers on Dutch Disease with strong empirical foundations that address the Kazakh economy and country-specific features. Typically, papers fall into two types. They focus on large cross-sectional datasets to analyze the determinants of long-run growth (Sachs and Warner, 1995; Kronenberg, 2004; Papyrakis and Gerlagh, 2004; Davoodi, 2005). Alternatively, they use narrow time series setups to investigate the relationship between the real exchange rate, on one hand, and some kind of a proxy for the Balassa-Samuelson effect and the real price of oil, on another (Kutan and Wyzan, 2005). Importantly, country-specific details relating to the presence of Dutch Disease in Kazakhstan are left unexplored in cross-sectional studies, and most of the chains of the transmission mechanism from Dutch Disease to long-run growth remain undetected in time series studies with a narrow focus.

Our paper carries out an analysis of the case of Kazakhstan, using the most disaggregated dataset ever applied to its recent economic history. In section 2, we go through the sub-channels through which oil price changes are transmitted to wages and prices in other parts of the economy. By this transmission, the real exchange rate can appreciate, leading to a loss in price competitiveness in non-oil manufacturing. Our analysis indicates that, thus far, effects of the oil price rise, as would be predicted by the conventional view, have not been carried forward to the rest of the economy. Nevertheless, the real exchange rate has appreciated somewhat. To what extent is the appreciation due to booming oil prices?

To answer this question, we make use of two more general approaches described in section 3 that help link the exchange rate and the price of oil. The first is the monetary model, aimed at pinning down the determinants of the nominal exchange rate; the second consists in estimating a variety of real exchange rate models. Section 4 presents estimation results. Finally, section 5 provides some concluding remarks.

## 2 The Dutch Disease

### 2.1 Background

It is a widely held view that countries with abundant natural resources and, especially, heavy reliance on oil production and sales, can suffer from so-called Dutch Disease. An increase in the price of oil<sup>4</sup> encourages more investment in and attracts more labor to the oil-producing sector, which in turn increases sectoral output. A side-effect of the surge in investment in the oil sector can be that foreign capital flows into the oil sector but not into non-oil manufacturing. Wage increases in the oil sector attract labor from non-oil manufacturing and from the nontradable

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<sup>4</sup> The discovery of new oil fields or an exogenous technological shock would have the same effect (Corden, 1984).

sector to the oil sector. Corden (1984) terms this phenomenon the *resource movement effect*, which leads to direct deindustrialization. Indirect deindustrialization also occurs as the relative price of nontradables rises, which draws labor from the non-oil manufacturing sector to the nontradable sector. The relative price of nontradables may rise for three reasons. First, as part of the resource movement effect, nontradable prices increase because of the excess demand for nontradables, which is brought about by a fall in supply owing to less labor in the nontradable sector. Second, as nominal and real wages increase in the oil sector, wages will also rise in other parts of the economy, provided that wages tend to equalize across sectors. As a consequence of wage increases in the nontradable sector, the relative price of nontradable goods increases. Third, the relative price of nontradables rises, when higher profits and wages in the oil sector—and related tax revenues—are spent on nontradable goods, provided that the income elasticity of demand for nontradables is positive. This latter effect is also called the *spending effect*.

At the same time, the real exchange rate tends to appreciate. One reason for this is the rise in the relative price of nontradable goods because of the wage spillover from the oil-producing sector. This increase in the relative price of nontradables can overlap with the traditional Balassa-Samuelson effect<sup>5</sup> due to productivity gains in non-oil manufacturing. If there is proportionate wage equalization across sectors and if increases in wages feed into nontradable prices in a one-to-one fashion, Dutch Disease dominates the Balassa-Samuelson in the event that wage increases generated in the oil-producing sector outpace those in the non-oil manufacturing sector (due to productivity increases). This appreciation – whether or not coming from the oil sector or due to the Balassa-Samuelson effect – can be viewed as competitiveness neutral if the real exchange rate of the non-oil manufacturing sector remains untouched.

However, neutrality cannot be taken for granted. Another source of real appreciation is the non-oil open sector's real exchange rate.<sup>6</sup> It appreciates because of higher wages and prices generated by wage equalization, which stems from the oil-producing sector. Note, however, that the effect of wages on prices may be cushioned by productivity gains in the non-oil manufacturing sector (the Balassa-Samuelson effect). The appreciation of the real exchange rate of the non-oil open sector can be exacerbated by the appreciation of the nominal exchange rate due to the inflow of “petrol dollars” and FDI going to the oil-producing sector.

As a consequence of strong appreciation, there is a risk of declining competitiveness in non-oil manufacturing. This is manifested in the decline in output and employment, which leads, in the end, to deindustrialization, where the non-oil manufacturing sector fades away.<sup>7</sup> It is precisely the disappearance of the non-oil manufacturing sector that gives rise to boom and bust economic

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<sup>5</sup> According to the relative version of the Balassa-Samuelson effect, an increase in productivity of the open sector exceeding that of the closed sector may go in tandem with increases in real wages in the open sector without any loss in competitiveness, provided relative PPP holds for the open sector (i.e. the real exchange rate is stable over time). Assuming wage equalization between the open and the market-based sheltered sectors, prices in the closed sector will increase. This productivity-driven inflation in market-based nontradables then results in higher overall inflation and a positive inflation differential, which in turn causes the real exchange rate to appreciate.

<sup>6</sup> Note that the expressions “open sector” and “tradable sector” are used interchangeably in the paper. The same applies to “closed sector,” “sheltered sector” and “nontradable sector.”

<sup>7</sup> It should be noted that the share of the nontradable sector in GDP and in total employment should decrease according to the resource movement effect and it should increase according to the spending effect (see Oomes and Kalcheva, 2007, for a summary of the effects of the Dutch disease). Note, however, that an increase in the share of nontradables in total employment may also occur if productivity gains are higher in manufacturing than in nontradables. The resulting rise in nontradable prices (Balassa-Samuelson effect) gives rise to an increase in the share of nontradables in GDP measured in current prices. This is something which can be observed in many advanced countries over time (Rowthorn and Ramaswamy, 1997)

cycles, as during the downturn phase of the oil price cycle there is no non-oil manufacturing sector to step in to compensate for the decline in oil production. Hence, oil price fluctuations are strongly reflected in economic fluctuations.

This is what we could refer to as the long-term Dutch disease: economic growth is damaged in the long run because non-oil manufacturing is hollowed out. However, in the short run, even if non-oil manufacturing activity is maintained, economic fluctuations may remain strong due to fluctuations in the price of oil, simply because of swings in oil-related activities. The lower the share of the oil-producing sector in GDP, the lower overall economic fluctuations would be due to the short-term or passive Dutch disease.<sup>8</sup>

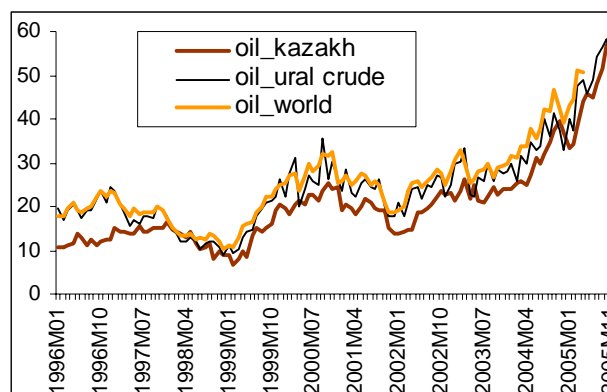
## 2.2 Evidence from Descriptive Statistics

In this section, we look at the symptoms of the Dutch disease for the case of Kazakhstan in an attempt to establish whether or not there are signs of the Dutch disease at work. For this purpose, it is essential to formulate the symptoms and the specific transmission mechanism of the Dutch disease in empirical terms.

### 2.2.1 Increasing Oil Prices

Chart 1 below shows that after an initial drop from around USD 25 a barrel to USD 10 a barrel in the aftermath of the Asian crisis, the price of crude oil has more than quintupled from below USD 10 a barrel to above USD 50 a barrel by the second half of 2005. Although the price of oil exported by Kazakhstan is on average lower by some USD 6 a barrel over the period displayed, the price of exported Kazakh oil is very much synchronized with world market prices, implying that developments on the world market have an immediate impact on Kazakhstan.

**Chart 1. Oil Price Developments**



Source: Ural crude (oil\_ural crude): Datastream; world oil price (oil\_world): IFS/IMF; price of oil exported by Kazakhstan (oil\_kazakh): Statistical Agency of the Republic of Kazakhstan.

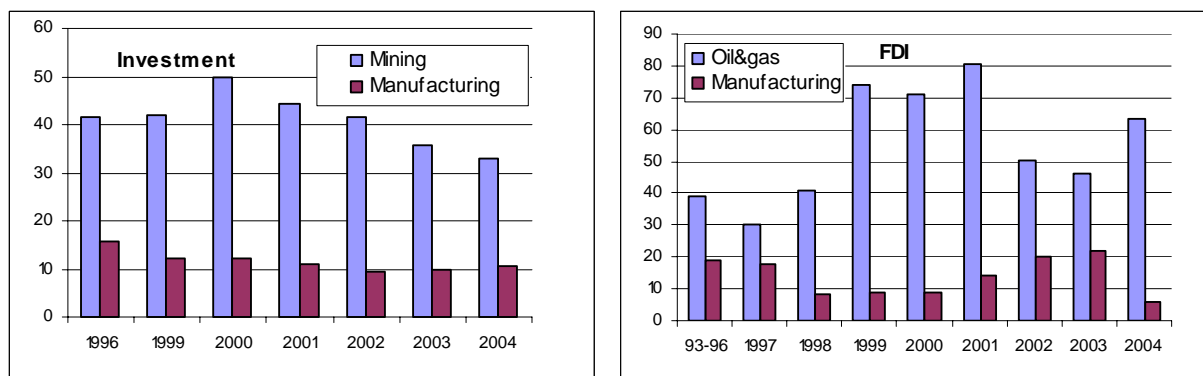
Note: USD/barrel. The barrel price for Kazakh oil sales is converted from the price per ton (1 ton=7.3 barrels).

<sup>8</sup> More generally, high dependence on natural resources as the engine of economic growth can impede long-term growth in particular (1) in the presence of ill-defined property rights, imperfect or missing markets and lax legal structures, (2) if the fight for resource rents and the concentration of economic and political power hampers democracy and growth, and finally (3) if too many people get stuck in low-skill intensive natural resource-based industries (Gylfason, 2001). The implications of this are that strong institutions and a good educational system aimed at upgrading human capital (to enable new and higher value-added industries to settle in the country) may help avoid the Dutch disease.

## 2.2.2 Massive Investment in the Oil Sector (Partly FDI)

Although the share of investment in the oil sector as a share of total investment is very large, it has been declining since 2000, while investment has remained relatively stable in manufacturing (chart 2, left). This seems to indicate no major overinvestment in the oil sector related to the increase in oil prices. At the same time, foreign direct investment flows to the oil sector recorded an upsurge from 1999 to 2001, when oil prices started to increase. However, the relative share of FDI in this sector has declined later on. The share of investment in the manufacturing sector remained relatively stable from 1996 to 2004, and FDI slightly picked up after 2000, which coincided with the drop in FDI in the oil sector.

**Chart 2.** Investment and FDI in the Oil Sector and in Manufacturing - % of total investment and FDI, respectively



Source: Statistical Agency of the Republic of Kazakhstan.

## 2.2.3 Productivity, Real and Nominal Wages and Relative Prices

If real and nominal wages rise in the oil sector and if there is wage equalization across sectors, with the oil-sector being the leader in wage setting, prices will increase in non-oil manufacturing and in the nontradable sector.

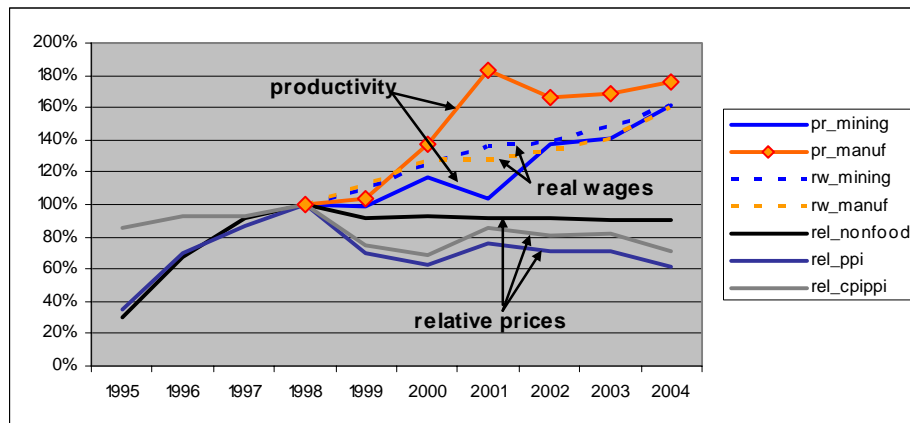
As depicted in chart 3a, average labor productivity rose by about 60% between 1998 and 2004 in the oil sector as did real wages. Productivity gains in the manufacturing sector<sup>9</sup> exceeded the rise in productivity in the oil sector, while the development of real wages in manufacturing followed very closely that in the oil sector because of wage equalization between the two sectors. The ratio of nominal wages in the oil sector to those in the manufacturing sector, plotted in chart 3b, remains indeed stable over time.<sup>10</sup> The fact that real wages progressed less than productivity in

<sup>9</sup> The share of oil-related industries (mining and manufacturing) in the Kazakh GDP was around 8% between 2000 and 2004; this figure increases to 12% if oil-related construction and transport services are also taken into account. At the same time, the share of non-oil manufacturing which is not directly linked to oil production in the Kazakh GDP was around 14% in 2000 and 2004. These figures are not particularly low when compared to those for other non-oil transition economies. The countries which exhibited shares of less than 20% in 2003 are Bulgaria (15.4% in 2002), Macedonia (15.8%), Poland (16.2%), Croatia (16.6% in 2002), Slovakia (19.1%) and Hungary (19.6%). Source: The Vienna Institute for International Economic Studies (WIIW), Annual Database, 2005.

manufacturing suggests that wage pressures coming from the oil sector do not hamper competitiveness in the manufacturing sector.<sup>11</sup>

As shown in chart 3b, the nominal wage ratios show a downward trend, except for financial services. This indicates that nominal wages in certain market-based service sectors grow faster than nominal wages in the oil-producing sector. If this is an indication of a wage equalization process which is amplified in the services sectors, then the relative prices of market-based services should have been on the rise during the observed period. Yet, chart 3a shows that relative prices, measured in three different ways, have remained very much flat from 1998 onwards. Hence, wage increases did not translate into higher relative prices.

**Chart 3a. Productivity, Real Wages and Relative Prices (1998=base year)**



Source: Author's calculations based on data obtained from the Statistical Agency of the Republic of Kazakhstan

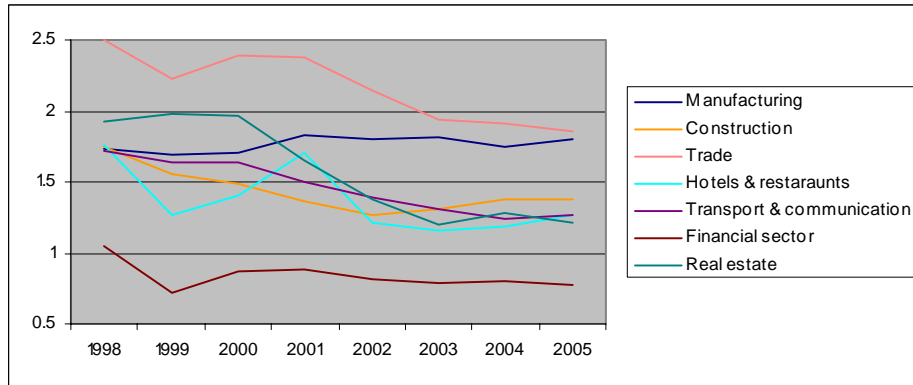
Note: pr\_ and rw\_ denote labor productivity and real wages in mining and manufacturing. Rel\_nonfood and rel\_ppi are the relative price of nontradables computed as market-based services divided by non-food goods (rel\_nonfood) and the PPI (rel\_ppi), respectively. Rel\_cpippi is the CPI-to-PPI ratio.

<sup>10</sup> Wage equalization in levels would be verified if the ratio equals 1, but this seems to be rejected by the data for all sectors (perhaps with the exception of the financial sector). However, absolute differences in wages may be well explained by differences in the quality of the labor force (because of the need for different qualifications in different sectors). Hence, for wage increases in the oil sector to be transmitted to the rest of the economy, it suffices that the wage ratios remain stable over time (changes in “oil” wages cause proportionate changes in wages in other sectors).

<sup>11</sup> These figures show that competitiveness did not change over time. It should be noted, however, that energy prices are highly subsidized in Kazakhstan. Hence, competitiveness may be maintained at an artificially high level. The question is how sustainable such subsidies are in the longer run, and what would happen to competitiveness if they were abolished.



**Chart 3b. Wage Equalization across Sectors**



Source: Author's calculations based on data obtained from the Statistical Agency of the Republic of Kazakhstan  
 Note: Monthly average nominal salary in the oil sector divided by the nominal salary of the corresponding sectors.

## 2.2.4 Appreciation of the Real Exchange Rate

The real exchange rate can, in principle, appreciate because (1) the relative price of nontradables increases, (2) the real exchange rate of the open sector appreciates due to a positive inflation differential in tradable prices or because of the appreciation of the nominal exchange rate.<sup>12</sup>

Chart 4 shows that the real exchange rate in Kazakhstan depreciated in the aftermath of the Russian crisis and remained fairly constant until 2003, when it started to appreciate.<sup>13</sup> The fact that the relative price of nontradable goods was stable in the Kazakh economy after 1998 is reflected in the behavior of the overall (CPI-deflated) real exchange rate: the CPI and the PPI-based real exchange rates, against the U.S. economy and in effective terms, are very strongly correlated. However, even if relative prices rose, their overall impact on the CPI would be limited because of the low share of services in the CPI as shown in table 1.<sup>14,15</sup>

**Table 1.** The Shares of Different Goods and Services in the CPI from 1997 to 2005

	1997	1998	1999	2000	2001	2002	2003	2004	2005
Food	55.4%	52.4%	52.0%	51.7%	50.5%	50.3%	50.1%	50.0%	49.0%
Non-food goods	23.3%	24.1%	23.8%	22.9%	24.0%	23.9%	24.0%	24.1%	24.6%
<b>Services</b>	<b>21.3%</b>	<b>23.5%</b>	<b>24.2%</b>	<b>25.4%</b>	<b>25.5%</b>	<b>25.9%</b>	<b>25.9%</b>	<b>25.9%</b>	<b>26.4%</b>

Source: Statistical Agency of the Republic of Kazakhstan.

<sup>12</sup> The nominal and real exchange rates are defined as domestic currency units over one unit of foreign currency. Hence, a decrease (increase) is an appreciation (depreciation).

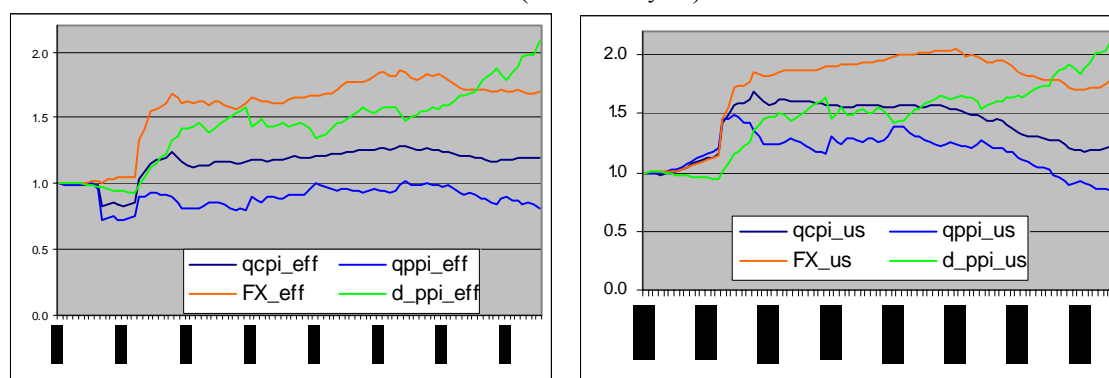
<sup>13</sup> We do not show the real exchange rate from 1994 to 1998 because it was very volatile and because oil prices were fairly stable during this period.

<sup>14</sup> The impact of changes in the relative price of nontradables on overall inflation can be calculated using the following formula:  $p_t = (1 - \phi)(p_t^{NT} - p_t^T)$  where  $p_t^{NT}$  and  $p_t^T$  are the price of nontradable and tradable goods, respectively, and  $(1 - \phi)$  measures the share of nontradables in the CPI basket.

<sup>15</sup> Note that even though no changes in domestic relative prices took place in Kazakhstan, the real exchange rate can appreciate if relative prices in the foreign economy decrease.

Hence, the development of the Kazakh real exchange rate is closely related to the evolution of the nominal exchange rate and the tradable inflation differential vis-à-vis the foreign benchmark. Chart 4 shows that both factors contributed to the real appreciation of the exchange rate as the inflation differential started to rise and the nominal exchange rate began to appreciate in 2003. The data also indicate that the real appreciation was more pronounced against the U.S. dollar, mainly because of the stronger nominal appreciation against the U.S. dollar. However, the positive tradable inflation differential is the result of the high oil price, reflected in the producer price index. As can be seen in chart 5, there is indeed a strong co-movement between the selling price of oil in Kazakhstan and the producer price index, which in turn shows a strong correlation with producer prices in mining and extraction and in the metallurgical industry.<sup>16</sup> By contrast, prices in the manufacturing sector remained rather flat and followed the movement of the oil price only to a lesser extent. Accordingly, the real exchange rate of the non-oil open sector, obtained using the PPI excluding oil prices, shown in chart 6, started its appreciation later and appreciated less against the U.S. dollar as compared to the real exchange rate based on the overall PPI. This is due to the fact that the appreciation is mainly associated with a nominal appreciation of the Kazakh tenge.<sup>17</sup> Remarkably enough, the non-oil real effective exchange rate did not appreciate at all after 1999.

**Chart 4. Real and Nominal Exchange Rates and the Inflation Differential for Tradable Goods**  
(1998=base year)



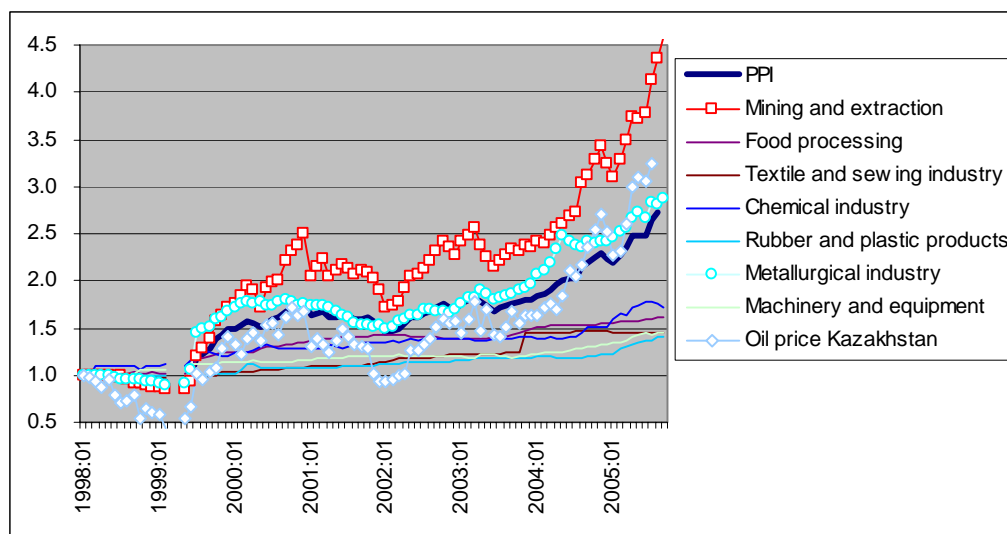
Source: Author's calculations based on data obtained from the Central Bank of Kazakhstan and the Statistical Agency of the Republic of Kazakhstan.

Note: qcpi and qppl are the CPI- and the PPI-deflated real exchange rates, FX and d\_ppi denote the nominal exchange rate and the inflation differential based on the PPI. \_eff and \_us refer to the effective benchmark (composed of the U.S.A., Russia and the euro area) and the U.S. economy.

<sup>16</sup> This is because commodity and metal prices have risen in tandem with oil prices.

<sup>17</sup> Real exchange rates can be connected to terms-of-trade developments. Rising oil prices, set in U.S. dollars, imply improving terms of trade in the oil sector. A rise in the U.S. dollar price of oil is automatically reflected in higher oil prices in the domestic currency, which in turn is reflected in higher inflation of oil products, and, as a consequence, in an appreciation of the real exchange rate of the oil sector. Improved terms of trade stimulate oil-related exports, and this leads to a nominal appreciation. If there is a nominal appreciation, domestic oil prices decrease automatically (because they are set in USD), but the real exchange rate may remain unchanged, depending on the degree of nominal appreciation. For non-oil industries, possible real appreciation comes from the nominal appreciation of the tenge, and perhaps, to a lesser extent from oil price increases in the domestic currency (this depends on the oil intensity of and the price-setting behavior in the non-oil manufacturing sector, provided the terms of trade of the non-oil industry remain unchanged).

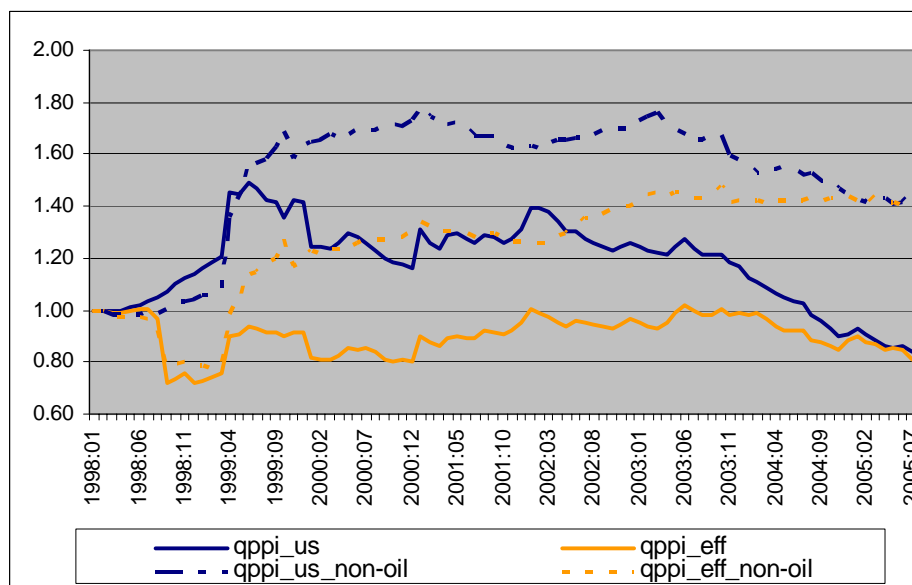
**Chart 5.** The Oil Price and Subcomponents of the Producer Price Index (1998=base year)



Source: Statistical Agency of the Republic of Kazakhstan

Note: Oil price Kazakhstan refers to the price of oil exported by Kazakhstan

**Chart 6.** The Real Exchange Rate of the Open Sector and the Non-Oil Open Sector (1998=base year)



Source: Author's calculations based on data obtained from the Central Bank of Kazakhstan and the Statistical Agency of the Republic of Kazakhstan.

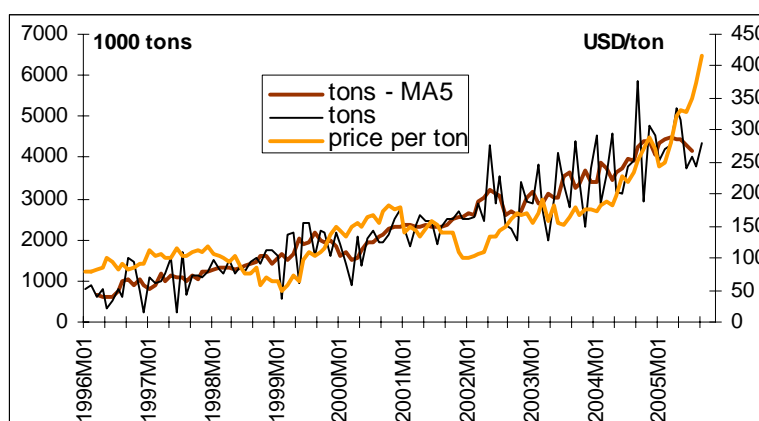
Note: qppi\_us and qppi\_eff are the PPI-deflated real exchange rates against the U.S. dollar and in effective terms, respectively. "Non-oil" indicates that the oil component is eliminated from the Kazakh PPI.

## 2.2.5 Declining Output, Employment and Exports in Non-Oil Manufacturing

There appears to be a relatively tight correlation between the U.S. dollar price of one ton of crude oil and the volume of oil production in Kazakhstan, at least as far as ocular econometrics allows us to state so on the basis of chart 7a. At the same time, although real growth in the oil sector outpaced that in the rest of the Kazakh economy, real GDP growth remained strong in the non-oil

manufacturing sector after 2000, and economic growth in the market-based nontradable sectors did not exceed the one in manufacturing by far. This means that while growth in the oil sector was underpinned by strong oil prices, this development had no major impact in the manufacturing sector. Along the same lines, no major reallocation of labor took place as reflected in the growth rate of sectoral employment.<sup>18, 19</sup>

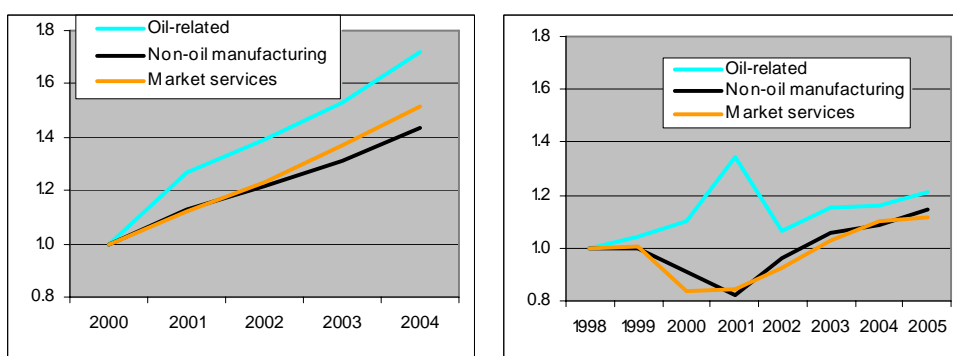
**Chart 7a. The Selling Price of Oil and Oil Production in Kazakhstan**



Source: Statistical Agency of the Republic of Kazakhstan.

Note: MA5 refers to a 5-month moving average.

**Chart 7b. Real GDP and Employment in the Oil, Manufacturing and Market-Based Services Sectors (2000 and 1998=base year)**



Note: Author's calculation based on data obtained from the Statistical Agency of the Republic of Kazakhstan.

According to table 2, which reviews the transmission channels, it appears that some of the symptoms of the Dutch disease can be observed in Kazakhstan while others cannot. First, the price of oil increased from 1998 to 2005. However, this did not lead to over-proportionate growth in investment in the oil sector nor did it have an effect on the relative price of nontradables and non-oil tradables through the wage channel. However, the real exchange rate appreciated due to a

<sup>18</sup> Note that the pick-up in employment in the oil sector and the drop in manufacturing and services is due to methodological changes. This can be also observed in the productivity figures shown in chart 3a.

<sup>19</sup> The share of the nontradable sector in GDP and in total employment should decrease according to the resource movement effect and it should increase according to the spending effect.

nominal appreciation. This does not seem to have impacted on growth and employment in the manufacturing sector until now.

**Table 2.** Overview of the Symptoms of the Dutch Disease between 1998 and 2005

STAGE	FINDING
1. Rise in the price of oil	YES
2. Increase in investment in the oil sector due to high oil prices	Tendency to NO
3. Wages and relative prices in the rest of the economy driven by developments in the oil sector	NO
4. Appreciation of the real exchange rate	YES
4a. due to the relative price of nontradables	NO
4b. due to the relative price of non-oil tradables	NO
4c. due to a nominal appreciation	YES
5. Growth hampered in manufacturing	NO

### 3 Oil Prices and the Exchange Rate

The question emerging from table 2 is whether there is a relationship between the observed rise in oil prices and the appreciation in Kazakhstan of the nominal and the real exchange rate. In this section, we propose two approaches which help us embed the relation between the oil price and the exchange rate in a more general framework. First, we rely on the monetary model of the exchange rate to establish whether rising oil prices caused the observed nominal appreciation of the Kazakh tenge against the dollar and in effective terms. Second, we use real exchange rate models to see whether real oil prices had an effect on the real exchange rate (provided the nominal appreciation was driven by oil price increases).

#### 3.1 The Nominal Exchange Rate

The monetary model has been widely used for industrialized countries in the past to explain observed movements of the nominal exchange rate and also to forecast exchange rates (Groen, 2000).<sup>20</sup> The baseline version of the monetary model expresses the nominal exchange rate as a function of money demand, income and interest differential across the home and foreign economies:

$$e_t = m_t^D - m_t^{D*} - \alpha_1(y_t - y_t^*) + \alpha_2(i_t - i_t^*) \quad (1a)$$

where  $e_t$  is the nominal exchange rate, expressed as units of domestic currency over one unit of foreign currency,<sup>21</sup>  $m_t^D$ ,  $y_t$  and  $i_t$  are money demand, income and the interest rate, respectively, with small letters denoting log-transformed variables. The asterisk refers to the foreign economy.  $\alpha_1$  and  $\alpha_2$  are the income and interest elasticity of money demand, and it is assumed that  $\alpha_1 = \alpha_1^*$  and  $\alpha_2 = \alpha_2^*$ .

<sup>20</sup> This revival comes after the seminal paper of Meese and Rogoff (1983), which showed that a random walk outperforms exchange rate models (among others the monetary model) in forecasting exchange rates.

<sup>21</sup> This implies that an increase (decrease) in the exchange rate is a depreciation (appreciation) of the domestic currency vis-à-vis the foreign currency.

El Shazly (1989) shows that the baseline specification can be extended by oil prices: the money demand function of the net oil exporting domestic economy includes a wealth term related to the real value of oil reserve, expressed as the relative price of oil exports ( $rp^{oil} = p^{oil} - p^*$ ) times expected oil reserves ( $res$ ):

$$m_t^D - p_t = \alpha_1 \cdot y_t - \alpha_2 \cdot i_t + \alpha_3 \cdot (rp^{oil} + res) \quad (2)$$

Using equation (2) to derive the nominal exchange rate yields:

$$e_t = m_t^D - m_t^{D*} - \alpha_1(y_t - y_t^*) + \alpha_2(i_t - i_t^*) - \alpha_3 \cdot rp^{oil} \quad (1b)$$

where  $\alpha_3 \cdot res$  is assumed to be constant.

One strong assumption of the standard monetary model is that PPP holds for the economy as a whole, i.e. the real exchange rate is stable over time. However, according to the well-known Balassa-Samuelson effect, the real exchange rate may appreciate systematically because of the impact of productivity gains in the open sector on the relative price of nontradables. The Balassa-Samuelson (B-S) augmented monetary model<sup>22</sup> can be derived under the assumption that PPP holds for the open sector ( $e = p_t^T - p_t^{T*}$ ). The Balassa-Samuelson augmented version of equation (1b) is:<sup>23</sup>

$$e_t = m_t^D - m_t^{D*} - \alpha_1(y_t - y_t^*) + \alpha_2(i_t - i_t^*) - \alpha_3 \cdot rp^{oil} - (1 - \phi)((a_t^T - a_t^{NT}) - (a_t^{T*} - a_t^{NT*})) \quad (3)$$

As we are interested in the effect of oil prices on the exchange rate, the standard version (equations 4a and 4b) and two variants of the B-S-augmented monetary models (with relative productivity (equations 5a and 5b) and with relative prices (equations 6a and 6b)) are used. Not only the U.S. dollar price of Ural crude is used but also a variable capturing the total revenue from oil production (production volume multiplied by the selling price,  $revoil$ ). The latter stands for the potential inflow of “petrol dollars.”

$$e_t = f((m_t^S - m_t^{S*}); (y_t - y_t^*); (i_t - i_t^*); p_t^{oil}) \quad (4a)$$

$$e_t = f((m_t^S - m_t^{S*}); (y_t - y_t^*); (i_t - i_t^*); revoil_t) \quad (4b)$$

$$e_t = f((m_t^S - m_t^{S*}); (y_t - y_t^*); (i_t - i_t^*); (a_t^T - a_t^{NT}) - (a_t^{T*} - a_t^{NT*}); p_t^{oil}) \quad (5a)$$

<sup>22</sup> It has been first proposed by Clements and Frankel (1980) and applied recently to transition economies by Crespo-Cuaresma, Fidrmuc and MacDonald (2005) and Crespo-Cuaresma, Fidrmuc and Silgoner (2005).

<sup>23</sup> Some cautionary notes should be addressed here when applying the monetary model to transition economies mainly because of the fragility of some of the strong underlying assumptions. First, the stability of the money demand function is probably a strong hypothesis for transition economies with multiple changes in the real economy and in the monetary policy framework. Second, PPP fails not only for the overall real exchange rate but also for the real exchange rate of the open sector (crucial for establishing the relationship between the exchange rate and money demand) as documented in, e.g., Égert, Halpern and MacDonald (2006). Finally, the homogeneity imposed on some of the elasticities in different versions of the monetary model may fail in practice. For instance, Knell and Stix (2003) emphasize systematic cross-country differences in the  $\alpha_1$  and  $\alpha_2$  terms (hence,  $\alpha_1 \neq \alpha_1^*$  and  $\alpha_2 \neq \alpha_2^*$ ). The same applies to  $\phi$  and  $\phi^*$  given that the share of nontradable goods in the consumer price index is considerably lower in developing countries (around 25% in Kazakhstan in 2005) as compared to industrialized countries (around 40% in the euro area).

$$e_t = f((m_t^S - m_t^{S*}); (y_t - y_t^*); (i_t - i_t^*); (a_t^T - a_t^{NT}) - (a_t^{T*} - a_t^{NT*}); revoil_t) \quad (5b)$$

$$e_t = f((m_t^S - m_t^{S*}); (y_t - y_t^*); (i_t - i_t^*); (p_t^{NT} - p_t^T) - (p_t^{NT*} - p_t^{T*}); p_t^{OIL}) \quad (6a)$$

$$e_t = f((m_t^S - m_t^{S*}); (y_t - y_t^*); (i_t - i_t^*); (p_t^{NT} - p_t^T) - (p_t^{NT*} - p_t^{T*}); revoil_t) \quad (6b)$$

An increase in relative money supply and the interest differential is expected to lead to a depreciation (positive sign), while an increase in relative income, relative productivity, the price of oil and total oil revenues is assumed to cause an appreciation of the exchange rate (negative sign).

## 3.2 The Real Exchange Rate

### 3.2.1 Productivity and the Real Exchange Rate

When it comes to modeling the real exchange rate ( $q_t$ ), a widely accepted explanation for the failure of PPP in the case of catching-up economies is the much-cited Balassa-Samuelson effect, which is due to productivity gains. New Open Economy Macroeconomics (NOEM) models have recently demonstrated that higher productivity growth in the open sector can cause the real exchange rate of the open sector to depreciate through the terms-of-trade channel (have an effect on the real exchange rate not only through nontradable prices but also through tradable prices (see e.g. MacDonald and Ricci, 2002; Benigno and Thoenissen, 2003; and Unayama, 2003).

In contrast to NOEM models stands the view that the open sector's real exchange rate in transition economies may undergo a trend appreciation because of the transformation process. The argument goes as follows: The transition from plan to market entails productivity increases in the tradable sector and enables the domestic economy to produce a growing number of goods of better quality. The increase in the quality of tradable goods goes unfiltered in the CPI (because quality changes are too fast and statistical offices too inexperienced in coping with quality adjustment). In addition, because of quality improvement, there is a shift in preferences of domestic and foreign consumers towards domestically produced goods<sup>24</sup> and an increase in reputation, which allow higher prices to be set for goods produced in the domestic economy. This entails a positive inflation differential for tradable goods and leads to a real appreciation of the real exchange rate. Since productivity gains in the open sector are a consequence of FDI inflows and subsequent quality improvement, an increase in productivity in the open sector is associated with a real appreciation of the open sector's real exchange rate (Égert, Lommatzsch and Lahrière-Révil, 2006).

All in all, productivity may bear a negative as well as a positive relationship with the real exchange rate depending on which channel dominates.

### 3.2.2 Other Explanatory Variables

The risk-adjusted real interest parity relationship, which has been used extensively in the literature, provides a convenient general framework for modeling the relationship between the real exchange rate and economic fundamentals (other than productivity). It is in this framework that net foreign assets, public consumption, openness, terms of trade or real oil prices can be

<sup>24</sup> At the beginning of the transition process, there was a rush on foreign goods.

easily connected to the real exchange rate (see e.g. Faruquee, 1995; MacDonald, 1998a,b).<sup>25</sup> An increase in net foreign assets is expected to be linked to an appreciation of the real exchange rate in order to offset the surplus in the trade balance.<sup>26</sup> The time varying risk premium can be approximated by public or foreign debt. Higher debt is reflected in an increase in the risk premium, which leads to a real depreciation. Finally, the real interest differential can be viewed as a medium-term factor. The real price of oil (and the oil revenue variable) is expected to have a negative sign in oil-exporting countries, i.e. an increase in this variable leads to a real appreciation. The same applies to the public expenditure and the terms of trade variables. By contrast, an increase in openness is assumed to be related to a depreciation of the real exchange rate (positive sign).<sup>27</sup>

### 3.2.3 Testable Equations

Kutan and Wyzan (2005), the only paper we are aware of which uses country-specific data for Kazakhstan, estimates a real exchange rate model that includes the real effective exchange rate, productivity, the price of oil and the inflation rate. We go beyond this framework not only in that we also analyze the determinants of the nominal exchange rate, but also in that we look at the real exchange rate of the whole economy (CPI), of the open sector (PPI) and of non-oil manufacturing (PPI excluding oil prices), and, finally, in that we use a score of control variables.

A number of specifications are estimated for the real exchange rate, using the CPI, the PPI and the PPI excluding oil prices. Our baseline specification contains productivity (prod) and, alternatively, relative prices (rel), as they turn out to be a very robust variable in empirical testing. It also includes the real price of oil (roil) or the oil revenues variable (revoil), which are the variables of interest here. Additionally, a number of macroeconomic variables are used, such as the public debt-to-GDP ratio (pdebt), the public expenditure-to-GDP ratio (exp), openness (open), terms of trade (tot) and net foreign assets (nfa):

$$q_t = f(\overset{-/+}{prod}_t / \overset{-}{rel}_t, \overset{-}{roil}_t / \overset{-}{revoil}_t) \quad (7)$$

$$q_t = f(\overset{-/+}{prod}_t / \overset{-}{rel}_t, \overset{-}{roil}_t / \overset{-}{revoil}_t, \overset{+}{pdebt}_t) \quad (8)$$

$$q_t = f(\overset{-/+}{prod}_t / \overset{-}{rel}_t, \overset{-}{roil}_t / \overset{-}{revoil}_t, \overset{-}{exp}_t) \quad (9)$$

$$q_t = f(\overset{-/+}{prod}_t / \overset{-}{rel}_t, \overset{-}{roil}_t / \overset{-}{revoil}_t, \overset{+}{open}_t) \quad (10)$$

$$q_t = f(\overset{-/+}{prod}_t / \overset{-}{rel}_t, \overset{-}{roil}_t / \overset{-}{revoil}_t, \overset{-}{tot}_t) \quad (11)$$

<sup>25</sup> Net foreign assets were also incorporated into real exchange rate models via the so-called stock-flow approach advocated by Faruquee (1995), Aglietta et al. (1997), Alberola et al. (1999, 2002) and via the NATREX (NATural Rate of EXchange) model of Stein (1994, 1995).

<sup>26</sup> However, the expected sign is not clear-cut for transition economies. These economies need foreign savings to finance economic growth and catching-up. Thus, an inflow of foreign capital, mainly FDI, may cause the real exchange rate to appreciate. However, in the longer term, once net foreign liabilities attain a critical level, the home country will have to start servicing its net foreign liabilities. As a result, any additional increase in net foreign liabilities would lead to a depreciation of the real exchange rate. This corresponds to the long-run relationship between net foreign assets and the real exchange rate.

<sup>27</sup> See e.g. MacDonald (1998a,b) for a general discussion on the variables and Égert, Halpern and MacDonald (2006) for a discussion for transition economies.



$$q_t = f(\overset{-/+}{prod}_t / \overset{-}{rel}_t, \overset{-}{roil}_t / \overset{-}{revoil}_t, \overset{-/+}{nfa}_t) \quad (12)$$

## 4 Estimation Results

As the series turn out to be I(1) for the periods studied,<sup>28</sup> we implement three alternative cointegration techniques, namely the residual-based Engle and Granger cointegration tests applied to the residuals of the long-run relationships obtained by using first OLS and then the dynamic ordinary least squares (DOLS) suggested by Stock and Watson (1993), and the bounds testing approach relying on an auto-regressive distributed lag (ARDL) model developed by Pesaran, Shin and Smith (2001).<sup>29</sup>

### 4.1 The Nominal Exchange Rate

The cointegration analysis is carried out for the whole period (1994/1995 to 2005) and for the post-Russian crisis period (1999 to 2005). This split is motivated not only by the desire to filter out the effect of the Russian crisis (although a dummy capturing the period from September 1998 to June 1999 is employed for the whole period) but also to cope with the problem related to a possible initial undervaluation. Overall, the estimation results show that it is difficult to establish robust cointegrating vectors given that we most often find weak evidence for cointegration. At the same time, our results also show the absence of cointegrating vectors in some cases, especially for the whole period for the U.S. dollar exchange rate and find strong evidence for cointegration mostly for the subperiod for the DOLS estimations.

Regarding the entire sample period, there is a great amount of instability of the coefficient estimates of the monetary model for the period as a whole as the coefficient estimates are either statistically insignificant or have the wrong sign for most of the variables even though we control for the Russian crisis with a dummy variable.<sup>30</sup> With this caveat in mind, we would be well advised to interpret the result for the oil price and total oil revenue variables with care. As far as the price of oil is concerned, the estimated coefficients turn out to be either insignificant or to have a positive sign, meaning that a rise in this variable is associated with a nominal depreciation. When it comes to total oil revenues, they are, not surprisingly, mostly insignificant and have the expected negative sign three times and the wrong positive sign once.

For the subperiod running from 1999 to mid-2005, the first obvious observation is that the monetary model as a whole performs much better than for the entire period. Nonetheless, this

<sup>28</sup> Standard unit root and stationarity tests are used: the augmented Dickey-Fuller (ADF), Phillips-Perron (PP) and the Elliott-Rothenberg-Stock (ERS) point optimal unit root tests and the Kwiatkowski, Phillips, Schmidt and Shin (KPSS) stationarity test. In some cases, the tests provide conflicting results. However, they never indicate unambiguously that the series are stationary in level. This is why we conclude that the series are I(1). These results are available from the authors upon request.

<sup>29</sup> Before jumping to the model estimations, it is important to make sure that no major initial undervaluation is observed for Kazakhstan at the earlier stages of the transition process. Maeso-Fernandez, Osbath and Schnatz (2005) were the first to note that in the presence of an initial undervaluation of the real exchange rate, the estimated coefficients and the constant term in the real exchange rate equation could be biased. A simple first check for a possible initial undervaluation consists in regressing the level of the real exchange rate on GDP per capita in Purchasing Power Standards (PPS) against the USD for cross-sectional data. The fitted value of the real exchange rate for Kazakhstan gives us the level of the real exchange rate, which would be consistent with the country's level of development (measured by GDP per capita) when considering the average relationship for 169 countries.

<sup>30</sup> These results are not reported here because of space constraints. However, they are available from the authors upon request.

does not mean that the estimation results are very robust across different estimation methods and alternative foreign benchmarks (effective exchange rate or against the dollar).<sup>31</sup> Against this background, both oil variables seem to enter systematically the estimated equations with a negative sign indicating that an increase in the price of oil and in oil revenues results in an appreciation of the exchange rate. Note, however, that the oil revenue variable is found to be somewhat fragile when the effective nominal exchange rate is used but is fairly robust for the U.S. dollar exchange rate.<sup>32</sup>

**Table 3.** Estimation Results – Monetary Model

	1994:01/1995:01-2005:07						1999:06-2005:07					
	Effective exchange rate			USD exchange rate			Effective exchange rate			USD exchange rate		
Coefficient estimates of the nominal Ural crude oil price												
	EG	DOLS	BTA	EG	DOLS	BTA	EG	DOLS	BTA	EG	DOLS	BTA
Eq(4a)	0.120***	0.126***	0.121	0.005	-0.02	-0.914	-0.056***	<b>-0.041</b>	-0.065**	-0.129***	<b>-0.122***</b>	-0.136
Eq(5a)	0.107***	0.101**	0.098	-0.007	0.163***	-0.053	-0.055***	-0.289***	-0.063**	-0.122***	<b>-0.125***</b>	-0.135
Eq(6a)	0.206***	0.127***	0.224**	-0.294***	0.081	-0.772	-0.055**	<b>-0.234***</b>	-0.169***	-0.166***	<b>-0.508***</b>	-0.245*
Coefficient estimates of the USD revenues of oil production (volume*price)												
Eq(4b)	-0.045**	-0.222***	-0.087	0.077	0.164**	0.178	-0.017*	<b>0.041</b>	-0.032	-0.074***	<b>-0.078***</b>	-0.145**
Eq(5b)	0.008	-0.095**	0	<b>-0.014</b>	-0.17***	<b>-0.182**</b>	-0.011	<b>-0.011</b>	-0.035	-0.052***	<b>-0.058***</b>	-0.164**
Eq(6b)	0.005	0.013	0.018	-0.008	0.004	0.309	-0.005	<b>0.070**</b>	-0.021	-0.073***	<b>-0.087***</b>	-0.163**

Note: EG, DOLS and BTA denote the Engle-Granger, Dynamic OLS and the bounds testing approach. Shaded cells indicate that no cointegration could be established. Bold figures indicate that both formal tests of cointegration and the error correction terms reject the null of no cointegration (strong evidence for cointegration). Unmarked cells show that only one of the tests was significant (weak evidence for cointegration).

## 4.2 The Real Exchange Rate

In this section, we discuss only the estimation results for the real exchange rate based on the PPI and the real exchange rate deflated by means of the non-oil PPI.<sup>33</sup> The CPI-based real exchange rate is not considered here because, as we have seen earlier using descriptive statistics and the monetary model, the relative price of tradables is very flat and does not seem to influence the exchange rate, suggesting the absence of the Balassa-Samuelson effect in Kazakhstan. The second reason for not presenting these results is that they are very similar to the ones for the PPI-based real exchange rate. This is another piece of evidence for the failure of the Balassa-Samuelson effect.<sup>34</sup>

<sup>31</sup> Despite the fact that the variables turn out to be occasionally insignificant, the main variables such as relative income, relative money supply and the interest differential have the expected sign. A notable exception is the productivity differential and the relative price variable, which usually bear a positive sign instead of the negative one that one might expect. The finding that an increase in the productivity differential or in the relative price of nontradables does not cause an appreciation but leads to a depreciation or has no effect at all on the nominal exchange rate corroborates the preliminary evidence from chart 3a, where increases in productivity in the open sector are not accompanied by a rise in relative prices as the Balassa-Samuelson effect would have predicted.

<sup>32</sup> Note also that a sensitivity check is performed with regard to different data definitions. Not only nominal GDP but also industrial production as a proxy for nominal GDP – as often done in the literature (Crespo-Cuaresma, Fidrmuc and MacDonald, 2005) – is used. The results do not change quantitatively.

<sup>33</sup> These results are also available from the authors upon request.

<sup>34</sup> Note that the Balassa-Samuelson effect should explain the difference between the CPI- and the PPI-based real exchange rate. If PPP holds for tradables, the B-S effect has the potential to drive overall exchange rate movements.

Similarly to the monetary model, we mostly find weak evidence for cointegration.<sup>35</sup> As far as the general robustness of the coefficient estimates is concerned, it seems that the estimation results for the real exchange rate are slightly more robust than those for the monetary model given that the fundamentals have a significant effect on the real exchange rate.<sup>36</sup>

Let us now start analyzing the oil revenue variable.<sup>37</sup> The general pattern that emerges is that this variable has a negative significant effect on the real exchange rate vis-à-vis the U.S. dollar irrespective of whether or not the overall PPI or the PPI filtered from oil prices is used for the computation of the real exchange rate and regardless of the period studied. In other words, an increase in oil revenues is associated with an appreciation of the U.S. dollar real exchange rate. However, the magnitude of this effect turns out to be larger for the overall PPI as compared to the case when the PPI only for the non-oil manufacturing industry is considered.

When it comes to the effective exchange rate, the results are also interesting. For the whole period, the oil revenue variable bears no relationship with the overall PPI-deflated real exchange rate whereas it is positively related to the non-oil PPI-based real exchange rate (an increase in the oil variable leads to a real depreciation). For the period from 1999 to 2005, during which the oil revenue variable recorded sharp rises, an increase in oil revenues is generally found to be linked to an appreciation of the overall PPI-based real exchange rate but appears to lead to a real depreciation if the non-oil PPI is employed. This is probably so because the appreciation of the nominal effective exchange rate is not large and prolonged enough to show up in statistically significant and negative coefficient estimates for the non-oil sector although an increase in oil revenues causes a real appreciation of the open sector via the positive inflation differential (owing to a rise in oil prices).

**Table 4a.** Estimation Results for the Real Exchange Rate, Full Sample

	Effective exchange rate						USD exchange rate					
	Based on the PPI			Based on the non-oil PPI			Based on the PPI			Based on the non-oil PPI		
Coefficient estimates of the USD revenues of oil production (volume*price)												
	EG	DOLS	BTA	EG	DOLS	BTA	EG	DOLS	BTA	EG	DOLS	BTA
Eq (7)	0.012	0.017	-0.061	0.09***	0.111***	0.061	-0.159***	-0.426***	-0.489***	-0.135***	-0.318***	-0.427**
Eq (8)	-0.034**	-0.171***	-0.09	0.06***	0.083***	0.071	-0.127***	-0.47***	-0.416***	-0.053**	-0.21***	-0.22**
Eq (9)	0.018	0.018	-0.031	0.095***	0.117***	0.119	-0.141***	-0.392***	-0.536***	-0.068***	-0.188***	-0.177***
Eq (10)	0.008	0.012	-0.062	0.082***	0.103***	0.02	-0.159***	-0.431***	-0.476**	-0.152***	-0.321***	-0.453**
Eq (11)	0.018	0.029	-0.037	0.103***	0.122***	0.056	-0.141***	-0.401***	-0.397***	-0.157***	-0.336***	-0.414**
Eq. (12)	0.005	0.007	0.005	0.102***	0.131***	0.212**	-0.08***	-0.285***	-0.253***	-0.031	-0.402***	-0.1

Note: See table 3.

Otherwise it has a partial influence. By contrast, if the relative price of nontradable goods enters with very similar coefficients both the PPI- and CPI-deflated real exchange rate equations, this indicates that something else is going on.

<sup>35</sup> Similar to the nominal exchange rate estimations, a Russian crisis dummy is used for the entire period.

<sup>36</sup> The signs mostly meet our expectations. For instance, public expenditures usually have a negative sign, as have net foreign assets and terms of trade. The sign on the openness and public debt variables is positive but on some occasions, these variables may also have the opposite positive sign. As for the productivity variable, the estimated coefficients have, as a rule, a positive sign.

<sup>37</sup> Estimation results for the real price of oil are not reported because they are fairly similar to the ones obtained using the oil revenue variable.

**Table 4b.** Estimation Results for the Real Exchange Rate, 1999 to 2005

	Effective exchange rate						USD exchange rate					
	Based on the PPI			Based on the non-oil PPI			Based on the PPI			Based on the non-oil PPI		
Coefficient estimates of the USD revenues of oil production (volume*price)												
	EG	DOLS	BTA	EG	DOLS	BTA	EG	DOLS	BTA	EG	DOLS	BTA
Eq (7)	-0.041**	-0.053**	-0.185**	0.068***	0.079***	0.087	-0.19***	-0.366***	-0.393***	-0.093***	-0.134***	-0.106
Eq (8)	-0.095***	-0.183***	-0.232***	0.04***	0.049***	0.032	-0.212***	-0.356***	-0.439***	-0.091***	-0.128***	-0.127
Eq (9)	-0.046**	-0.059***	-0.142	0.069***	0.077***	0.061	-0.191***	-0.319***	-0.419**	-0.091***	-0.13***	-0.108
Eq (10)	-0.013	-0.048***	-0.084**	0.073***	0.09***	0.071	-0.172***	-0.312***	-0.362***	-0.098***	-0.146***	-0.111
Eq (11)	0.011	0.007	0.007	0.085***	0.098***	0.11**	-0.13***	-0.269***	-0.263***	-0.085***	-0.132***	-0.093
Eq. (12)	0.024	0.034*	0.01	0.085***	0.133***	0.166***	-0.137***	-0.213***	-0.275***	-0.079***	-0.122***	-0.07

Note: See table 3.

## 5 Conclusions

This study sought to uncover whether Dutch Disease was at work in Kazakhstan. The stylized facts - based on highly disaggregated sectoral data with regard to the mechanism through which fluctuations in the price of oil can damage non-oil manufacturing and thus the long-term growth prospects – suggest that from 1996 to 2005, non-oil manufacturing was spared the perverse effects of oil price increases despite the appreciation of the nominal and real exchange rate.

Our econometric estimations show that this is mainly because the real exchange rate of the non-oil open sector is not linked to the real price of oil, implying that oil price increases do not lead to a real appreciation of this sector's exchange rate.

Regarding the nominal exchange rate, the monetary model indicates that the rise in the nominal price of oil and the rise in nominal oil revenues are possibly linked to an appreciation of the nominal exchange rate vis-à-vis the U.S. dollar but less so in effective terms.

Furthermore, the real exchange rate models indicate that only the real exchange rate of the entire tradable sector, including oil production, and not that of the tradable sector excluding oil production appreciated following a rise in the oil variable during the period under study. The reason for this is that prices did not rise more in Kazakh non-oil manufacturing than abroad and that the appreciation of the nominal effective exchange rate was not large enough or prolonged enough to have an effect on the non-oil sector. This result makes us cautious about the use of aggregated data when studying Dutch Disease, because an apparent link between oil prices and the overall real exchange rate, also identified in Kutan and Wyzan (2005), does not automatically imply the existence of a relationship between oil prices and the non-oil open sector's real exchange rate.

However, our results, which indicate that non-oil manufacturing has so far been spared the negative effects of oil price increases, may provide only temporary relief for policymakers in Kazakhstan. If oil prices remain high in the future, the nominal and real exchange rates will continue to appreciate by putting pressure on non-oil industries. Against this background, policymakers would be well advised to implement structural measures aimed at improving competitiveness to counteract possible exchange rate appreciations in the future.

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## Appendix – Data Sources and Definitions

### **Monetary model** (monthly data if not indicated otherwise)

#### *Nominal exchange rates of the Kazakh tenge:*

- against the U.S. dollar: period average (IFS/IMF via Datastream: KZI..RF)
- against the euro: computed using the USD/EUR cross rate (Datastream code: EMEBXUSD)
- against the Russian ruble: computed using the RUB/USD cross rate (Datastream code: RSXRUSD)

The nominal effective exchange rate is obtained as the weighted average of the three exchange rates using constant weights derived from foreign trade shares.

#### *Nominal GDP (annualized and interpolated linearly from quarterly to monthly frequency):*

- Kazakhstan: KZI99B..A
- U.S. economy: Main Economic Indicators/OECD via Datastream: USI99B.CB
- Euro area: Eurostat via Datastream: EMESNGDPB
- Russia: Datastream: RSOSN014B

#### *Industrial production:*

- Kazakhstan: Datastream: KZIPTOTQA; nominal quarterly data interpolated to monthly frequency and deflated by the PPI
- U.S. economy: Main Economic Indicators/OECD via Datastream: USOPRI38G
- Euro area: Eurostat via Datastream: EMESINPRG
- Russia: IMF/IFS via Datastream: RSIPTOT.H

#### *Money supply (M2):*

- Kazakhstan: Datastream: KZM3....A
- U.S. economy: FED via Datastream: USM2....B
- Euro area: ECB via Datastream: EMECBM2.B
- Russia: Datastream: RSOMA002B

#### *Short-term interest rates:*

- Kazakhstan: money market rate, Central Bank of Kazakhstan
- U.S. economy: treasury bill rate; IFS/IMF via Datastream: USI60C..
- Euro area: three-month money market rate; Eurostat via Datastream: EMESSFON
- Russia: three-month interbank rate; Datastream RSINTER3

The explanatory variables except the price of oil are constructed as the Kazakh series over the weighted average of the three foreign series (U.S., euro area and Russia) based on constant weights derived from foreign trade shares, if the nominal effective exchange rate is used as dependent variable.

## **Real exchange rate models** (monthly data if not indicated otherwise)

### *Productivity:*

Industrial production (quarterly data interpolated to monthly frequency) divided by employment figures in industry or manufacturing. As data are not available for services, productivity in this sector is assumed to be equal to 0 in all four economies. If productivity gains are comparable in the four economies, this zero growth assumption has little effect on the variable.

Employment in industry (quarterly data interpolated to monthly frequency):

Kazakhstan: IFS/IMF via Datastream: KZI67...F

U.S. economy: Bureau of Labor Statistics via Datastream: USEMPMANO

Euro area: Eurostat via Datastream: EMSEMPIH

Russia: IFS/IMF via Datastream: RSI67...F

### *Real exchange rate (nominal exchange rate multiplied by foreign prices over domestic prices):*

Real exchange rate, whole economy: CPI index is used

Real exchange rate, tradables: PPI index is used as a proxy for tradable price inflation

Real exchange rate, non-oil manufacturing/tradables: PPI excluding oil prices are used

The real effective exchange rate is constructed similarly to the nominal effective exchange rate

### *CPI:*

Kazakhstan: Statistical Agency of the Republic of Kazakhstan via Datastream: KZCONPRCF

U.S. economy: Main Economic Indicators/OECD via Datastream: USOCP009E

Euro area: Eurostat via Datastream: EMCONPRCF

Russia: WIIW via Datastream: RSCONPR2F

### *PPI:*

Kazakhstan: Statistical Agency of the Republic of Kazakhstan via Datastream: KZPROPRCF

Kazakhstan - non-oil PPI: Statistical Agency of the Republic of Kazakhstan; constructed on the basis of the PPI series for food processing; textile and sewing industry; chemical industry; rubber and plastic products; and machinery and equipments. As no weights are available, an arithmetic average is taken.

U.S. economy: Main Economic Indicators/OECD via Datastream: USOPP019F

Euro area: Eurostat via Datastream: EMESPPIIF

Russia: WIIW via Datastream: RSPROPRCF

### *Relative prices: CPI to PPI ratio*

The productivity and relative price variables are obtained as the Kazakh series over the weighted average of the three foreign series (U.S., euro area and Russia) if the real effective exchange rate is used as dependent variable.

*Terms of trade:* Statistical Agency of the Republic of Kazakhstan

*Openness:* Statistical Agency of the Republic of Kazakhstan; export and imports of goods over nominal GDP



*Public debt to GDP*: cumulated government deficit to GDP; Datastream: KZQ80...A; (quarterly data interpolated to monthly frequency)

*Net foreign assets*: cumulated current account deficits; Statistical Agency of the Republic of Kazakhstan

*Public expenditure to GDP*: Datastream: KZQ82...A; (quarterly data interpolated to monthly frequency)

*Ural crude*: Datastream: OILURAL

*Oil revenues*: selling price of oil multiplied by quantity; Statistical Agency of the Republic of Kazakhstan

The effective variables are computed as the weighted average of the three series (U.S., euro area and Russia) based on constant weights derived from foreign trade shares.

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