

COLEMAN, WINNIE; NAUTZ, DIETER

Article — Published Version

Inflation Expectations, Inflation Target Credibility, and the COVID-19 Pandemic: Evidence from Germany

Journal of Money, Credit and Banking

Provided in Cooperation with:

John Wiley & Sons

Suggested Citation: COLEMAN, WINNIE; NAUTZ, DIETER (2022) : Inflation Expectations, Inflation Target Credibility, and the COVID-19 Pandemic: Evidence from Germany, Journal of Money, Credit and Banking, ISSN 1538-4616, Wiley, Hoboken, NJ, Vol. 55, Iss. 7, pp. 1937-1953, <https://doi.org/10.1111/jmcb.12998>

This Version is available at:

<https://hdl.handle.net/10419/288264>

Standard-Nutzungsbedingungen:

Die Dokumente auf EconStor dürfen zu eigenen wissenschaftlichen Zwecken und zum Privatgebrauch gespeichert und kopiert werden.

Sie dürfen die Dokumente nicht für öffentliche oder kommerzielle Zwecke vervielfältigen, öffentlich ausstellen, öffentlich zugänglich machen, vertreiben oder anderweitig nutzen.

Sofern die Verfasser die Dokumente unter Open-Content-Lizenzen (insbesondere CC-Lizenzen) zur Verfügung gestellt haben sollten, gelten abweichend von diesen Nutzungsbedingungen die in der dort genannten Lizenz gewährten Nutzungsrechte.

Terms of use:

Documents in EconStor may be saved and copied for your personal and scholarly purposes.

You are not to copy documents for public or commercial purposes, to exhibit the documents publicly, to make them publicly available on the internet, or to distribute or otherwise use the documents in public.

If the documents have been made available under an Open Content Licence (especially Creative Commons Licences), you may exercise further usage rights as specified in the indicated licence.



<http://creativecommons.org/licenses/by-nc-nd/4.0/>

WINNIE COLEMAN
DIETER NAUTZ

Inflation Expectations, Inflation Target Credibility, and the COVID-19 Pandemic: Evidence from Germany

Using the exact wording of the European Central Bank's definition of price stability, we started a representative online survey of German citizens in January 2019 that is designed to measure long-term inflation expectations and the credibility of the inflation target. Our results indicate that credibility has decreased in our sample period, particularly in the course of the deep recession implied by the Covid-19 pandemic. Interestingly, even though inflation rates in Germany have been clearly below 2% for several years, credibility has declined mainly because Germans increasingly expect that inflation will be much higher than 2% over the medium term. We investigate how inflation expectations and the impact of the pandemic depend on personal characteristics including age, gender, education, and political attitude.

JEL codes: E31, E52, E58

Keywords: credibility of inflation targets, Covid-19 pandemic, expectation formation, household inflation expectations, online surveys

AN INCREASING NUMBER OF CENTRAL banks have published quantitative definitions of price stability to improve the communication and accountability of monetary policy. Since 2004, the European Central Bank (ECB) has repeatedly emphasized that in the pursuit of price stability, it aims to maintain inflation rates

Financial support from the German Research Foundation (DFG) through grant NA 365/6-1 is gratefully acknowledged. We thank Michael Ehrmann, Michael Weber, and an anonymous referee for useful comments and suggestions. We also thank the Civey team for their support and for providing us with the data. An earlier version of the paper circulated as FU discussion paper 2020/11: *The time-varying credibility of the ECB's inflation target: New evidence from an online-survey*

WINNIE COLEMAN and DIETER NAUTZ are at the Department of Economics, Freie Universität Berlin (E-mail: winnie.coleman@fu-berlin.de, dieter.nautz@fu-berlin.de).

Received March 17, 2020; and accepted in revised form June 10, 2022.

Journal of Money, Credit and Banking, Vol. 55, No. 7 (October 2023)

© 2022 The Authors. *Journal of Money, Credit and Banking* published by Wiley Periodicals LLC on behalf of Ohio State University.

This is an open access article under the terms of the Creative Commons Attribution-NonCommercial-NoDerivs License, which permits use and distribution in any medium, provided the original work is properly cited, the use is non-commercial and no modifications or adaptations are made.

below, but close to, 2% over the medium term. This definition of price stability plays a central role in the communication strategy of the ECB.¹ Even during the Covid-19 pandemic, monetary policy measures of the ECB have been explained to the public by the ultimate goal of steering too low inflation rates in the Euro area back to the below, but close to, 2% level. Yet, the impact of the pandemic on inflation expectations seems to be at odds with standard economic theory. In the U.S., for example, inflation expectations of consumers significantly *increased* at a time when the economy was headed to the largest recession in recent history, see Dietrich et al. (2022).² The aim of our paper is to provide new evidence on the impact of the pandemic on consumer inflation expectations in Germany and, thereby, on the credibility of the ECB's inflation target.

Direct evidence on the credibility of inflation targets is surprisingly scant.³ The bulk of empirical literature evaluates a central bank's credibility indirectly via the anchoring of inflation expectations. Since a credible inflation target should anchor long-term inflation expectations, the standard anchoring criterion is that inflation expectations should not respond to economic news, forecast errors, or shocks that are unrelated to the inflation target. Following Gürkaynak, Sack, and Swanson (2005), it has been widely investigated whether and how expected inflation responds to surprises in macroeconomic news announcements.⁴ While this literature provides important insights into the dynamics of inflation expectations, the anchoring criteria are only loosely connected to the precise definition of price stability used in monetary policy practice. For example, irrespective of their level, *constant* inflation expectations are always well anchored under the news criterion. As a result, the degree of central bank credibility might be overestimated in times when inflation expectations are persistently above or below the inflation target.

1. On July 8, 2021, the ECB presented a revised strategy and defined the new, now symmetric inflation target to be "2% over the medium term." Since our sample ends in May 2021, our empirical results are not affected by the new target. According to Coibion et al. (2021), sophisticated modifications of a central bank's inflation target have no significant impact on the inflation expectations of households.

2. Gorodnichenko shows that inflation expectations of U.S. consumers have increased with Covid, while those of professional forecasters decreased, see, for example, <https://www.suomenpankki.fi/globalassets/en/research/seminars-and-conferences/conferences-and-workshops/documents/cepr2020/gorodnichenko--bank-of-finland--sept-2020.pdf>. We thank a referee for pointing this out.

3. Ehrmann, Soudan, and Stracca (2013), for example, analyze data of ECB trust taken from the Eurobarometer survey. Christelis et al. (2020) employ survey data provided by the Dutch National Bank to explore the influence of trust in the ECB on inflation expectations. For the United States, the *Chicago Booth Expectations and Communications Survey* suggests that almost 40% of the respondents believe that the Federal Reserve was targeting an inflation rate of 10% or more, see Coibion, Gorodnichenko, and Weber (2022).

4. Bauer (2015) and Nautz, Pagenhardt, and Strohsal (2017) employ news regressions to investigate the anchoring of inflation expectations in the U.S. and the Euro area. Hachula and Nautz (2018) estimate the response of inflation expectations to macroeconomic news shocks in a structural VAR model.

A further issue of the indirect approach to central bank credibility concerns the interpretation of survey-based measures of household inflation expectations. For instance, in the tradition of the Michigan Consumer Survey, the widely used Business and Consumer Survey of the European Commission asks households how they *expect that consumer prices will develop over the next 12 months*. One of the answer categories is that prices will “stay about the same” that should imply that the expected inflation rate is zero, and thus, clearly below the policy-intended level. Consequently, Andrade, Gautier, and Mengus (2020) argue that inflation expectations are deanchored when an important share of households expects prices to remain about the same. However, for many consumers, the mapping between prices and inflation rates is not straightforward. In particular, respondents tend to react differently, depending on whether they are asked about expected changes in prices in general or about expectations for the rate of inflation, see, for example, Arioli et al. (2017). Therefore, it is far from obvious to what extent, for example, a high percentage of “prices will stay about the same”—answers actually indicate the low credibility of a nonzero inflation target.

In view of these problems, this paper introduces a representative online survey of German citizens that is *designed* to measure the credibility of the ECB’s inflation target. Using the exact wording of the ECB’s definition of price stability, we measure the credibility of the inflation target directly and on a daily basis from January 2019 until May 2021. Our empirical results suggest that the credibility of the ECB’s inflation target has decreased significantly during this period. The largest drop in credibility can be related to the economic disturbances stirred by the outbreak of the Covid-19 pandemic. In Germany, inflation rates have been clearly below 2% for several years. Yet, in line with the evidence obtained for the U.S., we find that the credibility of the inflation target has declined mainly because Germans increasingly expect inflation to be clearly above 2% over the medium term.⁵

We contribute to the recent literature on the formation of expectations by reinvestigating how inflation expectations evolved with respect to personal characteristics of respondents including age, gender, education, and political attitude. In particular, we investigate how these demographic variables influence the impact of the pandemic on inflation expectations.

The rest of our paper is structured as follows. Section 2 introduces the online survey. We define the credibility indicator and show how inflation expectations are affected by the pandemic. Section 3 shows how inflation expectations and the impact of the pandemic depend on personal characteristics of respondents. Section 4 summarizes our main results and offers concluding remarks.

5. Cavallo (2020) shows that the Covid-19 pandemic has led to changes in expenditure patterns that contributed to a significant bias in the measurement of CPI inflation. In fact, inflation expectations of U.S. consumers might be relatively high during the pandemic, partly because CPI inflation underestimates actual inflation using Covid-consumption baskets. However, this effect seems to be less important for Germany where Covid-adjusted inflation is even lower than CPI inflation.

1. THE ONLINE SURVEY

1.1 Survey Description

To obtain data on inflation expectations and the credibility of the ECB's inflation target, we cooperate with Civey, Germany's largest company for online surveys. Civey surveys are spread out across more than 25,000 partner websites including major German online newspapers. The Civey panel consists of approximately one million German citizens who signed up using their email address and created a user profile that provides further personal information including their age, gender, and the respondent's postcode. Additional characteristics of respondents are gathered from other surveys they took part in. Since the launch of our credibility survey in January 2019, the total number of participants has increased steadily to approximately 100,000 respondents in May 2021.

Online surveys can be answered on mobile devices that improve the participation of people working full time and other households who are "hard-to-reach" by traditional surveys. In practice, there are online surveys with probability and with nonprobability sampling. In surveys with probability sampling, data are collected from a fixed and representative sample of, say, 5,000 respondents who are repeatedly asked over certain time intervals to form a panel. Recent examples include the monthly online surveys on consumer expectations introduced by the Federal Reserve Bank and the ECB. These comprehensive and highly elaborate surveys are very useful for investigating how the answer of a specific individual changes over time and for performing controlled experiments, see, for example, Armantier et al. (2016) and Coibion, Gorodnichenko, and Weber (2022). On the downside, however, surveys with probability sampling are rather expensive and inflexible.

Civey offers the second type of online surveys where the data are collected through nonprobability sampling. Online surveys based on nonprobability sampling are becoming increasingly popular for market research, election polls, and also for economic research, see, for example, Binder (2020). In these surveys, the attention is not restricted to a preselected, relatively small sample. In our application, each member of the large Civey panel is allowed to participate. However, to avoid self-selection bias, for example, a response given to our survey on a news article about inflation would not enter the sample.⁶

Online surveys with nonprobability sampling are easily implemented and can be evaluated at short notice and without any delay. This flexibility could be of particular interest for a central bank monitoring vigilantly how certain news or policy announcements have affected the credibility of its inflation target. Regardless of the important advantages of the monthly surveys run by central banks, our daily survey does not impose that the impatient researcher has to wait up to 1 month until the next survey is published. Survey participants obtain aggregate results after they have responded. Therefore, near-term second answers are not allowed to rule out that participants

6. For more technical details about the survey methodology, see Civey (2020).

adjust their answer in response to the published survey results. In practice, Civey imposes the restriction that respondents can answer the same question a second time only if several months have passed. In fact, the number of respondents who entered our survey twice is negligible.

The use of nonprobability online surveys is a convenient way to enlarge the sample but it also implies that size and composition of the sample change on a daily basis. The statistical procedures to achieve representative results are standard. In particular, Civey exploits official sociodemographic data taken from the German statistical office to weight survey responses accordingly. Without weighting, for example, male respondents aged above 50 and a high purchasing power would be clearly overrepresented in our sample, see Table A.1.

The representative results, published by Civey on a daily basis, are based on at least 5,000 observations. To fulfill this requirement, results may include responses given up to 2 months prior. As a consequence, a daily time series of survey results may underestimate short-run developments. Our empirical analysis of longer term inflation expectations and the time-varying credibility of the ECB's inflation target is therefore based on tests for breaks in the long-run average of the daily survey data. However, it is important to emphasize that our main results also hold for the unadjusted daily data, see the Appendix Table A.1 and A.2.

The representativeness and external validity of nonprobability surveys are still under debate. In the following section, we compare the results of another Civey survey on short-term inflation expectations with those of a well-established, standard probability survey. The similarity of the results strongly indicates that the external validity of our survey is also very high.

1.2 External Validity

In the monthly Business and Consumer Survey of the European Commission, a representative sample of European citizens including approximately 5,000 Germans is drawn to measure short-term inflation expectations of consumers. Since 2017, Civey has conducted a corresponding survey that adopts exactly the same wording:⁷

By comparison with the past 12 months, how do you expect that consumer prices will develop over the next 12 months? They will (PP) increase more rapidly; (P) increase at the same rate; (E) increase at a slower rate; (M) stay about the same; (MM) fall; (N) don't know.

The qualitative survey answers are typically summarized by the so-called expectations balance defined as $PP + 1/2P - MM - 1/2M$, see, for example, Arioli et al. (2017). The statistical procedures applied by Civey to obtain representative responses in this survey are exactly the same as in our own survey. Moreover, the composition

7. The online survey can be accessed via <https://widget.civey.com/4433>. Arioli et al. (2017) provide a comprehensive analysis of the inflation expectations data provided by the Business and Consumer Survey of the European Commission.

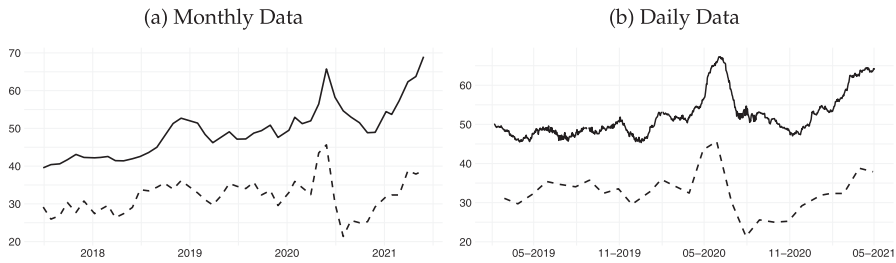


Fig 1. The Expectations Balances in Germany.

NOTES: Data provided by the Business and Consumer Survey of the European Commission (dashed line) and Civey (solid line). Figure 1(a) shows the expectations balances observed at the publication date of the monthly EC survey. Daily expectations balance from the Civey survey is shown in Figure 1(b).

and the size of the sample are very similar.⁸ Thus, we assess the external validity of our results by comparing the expectations balance using Civey's data to the one using the data from the European Commission. While the expectations balance is always higher in the Civey survey, the two monthly time series have been highly correlated since 2017, compare Figure 1(a). Figure 1(b) shows that this is also true for daily expectations data from January 2019 onward. This strongly suggests that the reliability of expectations data from Civey surveys is very high. There might be a constant upward bias in the level of the expectations data. However, this bias should not affect the comparison of survey responses before and after the pandemic and is therefore not critical for the main results of our paper.

1.3 A Survey-Based Credibility Indicator

Surveys on household inflation expectations are often not designed to assess the credibility of a central bank's inflation target. To the best of our knowledge, our survey is the first one yet to use the exact wording of the ECB's definition of price stability and therefore allows to measure the credibility of the inflation target directly. That being said, Civey launched the following survey question in January 2019.⁹

In what range do you think the annual inflation rate will be over the medium term?
It will be . . .

8. In fact, from January 2019 to May 2021, 55% of the nearly 100,000 participants in the short-term expectation survey also participated in our survey.

9. The actual survey question is stated in German and applies to the official translation used by the ECB and the Bundesbank, that is, *unter aber nahe bei 2% in der mittleren Frist*, see <https://widget.civey.com/4417>. While the ECB's target is defined for the average euro area inflation, our survey follows, for example, the European Commission and refers to the inflation rate perceived by the consumer. However, given the weight of Germany in the euro area, the difference between euro area and German inflation is typically small. In fact, since the inflation rate for Germany is often below euro area inflation, the proportion of A-respondents might be even higher, and thus, the credibility indicator even lower in a survey that would explicitly refer to euro area inflation.

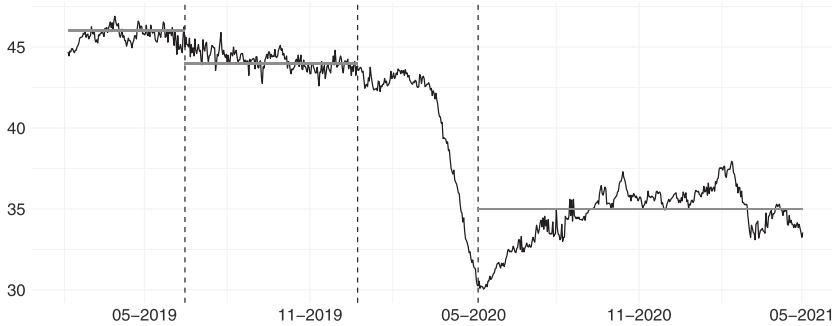


Fig 2. The Credibility Indicator.

NOTES: The figure shows the daily development of the credibility indicator $CI = C + \frac{1}{2}B$ obtained for the ECB's inflation target. The vertical lines refer to the credibility regimes identified by multiple endogenous break tests. The horizontal lines show the corresponding mean value of the indicator. For more information, see Table 1.

- (A) ... clearly above 2%
- (B) ... slightly above 2%
- (C) ... below, but close to, 2%
- (D) ... clearly below 2%
- (N) Do not know

The answers *C* and, to a much lesser degree, *B* are compatible with a credible inflation target. Therefore, we propose to summarize the degree of credibility by the indicator variable $CI = C + \frac{1}{2}B$. Note that $CI = 1$ ($CI = 0$) indicates full (zero) credibility of the inflation target. Similar to the expectations balances that are widely used to evaluate qualitative inflation expectations data (see, e.g., Arioli et al. 2017), the weighting scheme of the credibility indicator is ad hoc and debatable. We also experimented with alternative indicators, partly with negative weights on answers *A*, *D*, and/or *N*. It is worth emphasizing that our main results do not depend on that choice.¹⁰

1.4 The Time-Varying Credibility of the ECB's Inflation Target

The data obtained for the credibility indicator CI are shown in Figure 2. Apparently, CI slightly decreases throughout 2019, collapses in March 2020 and stabilizes on a new but lower level in the second half of 2020. This first impression can be supported by the results of multiple endogenous break point tests, see Table 1. According to these tests, the mean of the credibility indicator CI fluctuated around 45.69 in the first half of 2019 and slightly decreased to 44.22 until the end of 2019. The reduction in credibility is much more distinct in the first half of 2020 when the pandemic started and CI reached its minimum of 30.05. Since May 2020, the indicator has stabilized

10. For brevity, the results for alternative credibility indicators are not presented here but are available on request.

TABLE 1
SURVEY RESULTS

Credibility regime	A >> 2%	B > 2%	C < 2%	D << 2%	N	CI
05.02.2019–14.06.2019	16.46	34.40	28.49	7.05	13.60	45.69
15.06.2019–23.12.2019	17.62	32.94	27.75	8.56	13.14	44.22
24.12.2019–05.05.2020	20.19	31.16	24.92	9.57	14.15	40.50
06.05.2020–02.05.2021	26.38	29.10	20.07	8.33	16.12	34.62

NOTE: The table shows the mean values of the various survey responses in the credibility regimes identified by the global testing procedure for multiple endogenous breaks introduced by Bai and Perron (1998). The procedure allows for heterogeneous error distributions and applies HAC standard errors. We trim 15% of the observations at the boundaries of each regime. The sample period starts in February 2019 when the minimum number of 5,000 answers were collected. A: Clearly above 2%, B: Above, but close to, 2%, C: Below, but close to, 2%, D: Clearly below 2%, N: Don't know, $CI = C + 0.5B$; Credibility Indicator.

around 34.62—which is well below the credibility levels observed before the pandemic.

Longer term inflation expectations are deanchored, if they react to short-term inflation expectations and actual inflation rates, see, for example, Strohsal, Melnick, and Nautz (2016). In Germany, the behavior of short-term inflation expectations (see Figure 1b) and actual inflation confirms that the decline of the credibility indicator in 2019 reflects a deanchoring of inflation expectations.

The survey data provide further insights into the nature of the observed credibility decline. Table 1 presents the mean proportions of the five answer categories. Compared with the situation in 2019, the survey responses obtained for the most recent regime, deteriorated across all answer categories: while the proportions of all low-credibility categories (*D*, *N*, and, to the largest extent, *A*) have increased since 2019, both credibility categories (*C*, *B*) have decreased. Interestingly, the credibility regimes identified by the break point tests do not only differ in the mean of the credibility indicator. Compared with the first regime, the credibility indicator decreased in the second half of 2019 because both low-credibility categories, *A* and *D*, increased to a very similar extent. With the outbreak of the pandemic, however, the further decline of the indicator is mainly due to an increase in category *A*. Therefore, even though the German economy was in a deep recession and inflation rates have been clearly below 2% for several years, the credibility indicator has declined mainly because more people expected inflation to be *clearly above 2% over the medium term*.

This puzzling behavior of inflation expectations of German citizens confirms recent evidence obtained for the United States. Dietrich et al. (2022), for instance, show that the pandemic increased U.S. consumers' inflation expectations in March 2020. In a similar vein, Binder (2020) finds that greater concern about the pandemic is associated with higher inflation expectations. In view of recent contributions on the formation of macroeconomic expectations, the following section further investigates the role of personal characteristics for the crisis' impact on inflation expectations.

2. INFLATION EXPECTATIONS AND THE PANDEMIC: THE ROLE OF PERSONAL CHARACTERISTICS

The analysis of the previous section suggests that the proportion of A answers, that is, people expecting inflation to be *clearly above 2% over the medium term*, is the main driver of the decline in the credibility indicator observed during the pandemic, compare Figure 3(a). In line with Table 2, the regime dependence of the proportion of A answers can be confirmed by the following regression:

$$A_t = \sum_{i=1}^4 \alpha_i D_i + u_t, \quad (1)$$

where A_t is the proportion of A answers at day t ($t = 1, \dots, 815$). D_i equals one if t belongs to regime i ($i = 1, \dots, 4$) and equals zero otherwise. In line with U.S. evidence, the results presented in Table 2 show that the proportion of A answers, and thus, inflation expectations of German consumers have been significantly higher since the outbreak of the pandemic. In particular, the hypothesis $\alpha_2 = \alpha_4$, that is, that the pandemic-related increase in inflation expectations is only a transitory phenomenon, is clearly rejected by the data.

It is well documented that females tend to have higher inflation expectations than males, see, for example, Jonung (1981), Bryan and Venkatu (2001a), and D'Acunto, Malmendier, and Weber (2020). Figure 3(b) plots the A proportions of females (A^F) and males (A^M), suggesting that this gender gap in inflation expectations is also present in our data. Estimating the equation

$$A_t^F - A_t^M = \sum_{i=1}^4 \beta_i D_i + u_t \quad (2)$$

confirms that females have higher inflation expectations ($\beta_i > 0$) over the whole sample period, see row 2 of Table 2.¹¹ The gender gap reaches its maximum at the beginning of the pandemic ($\widehat{\beta}_3 = 4.88$), when the number of infections was growing exponentially, vaccines had not been discovered yet and economic uncertainty was exceptionally high. According to our results, however, this widening of the gender gap is only transitory. Specifically, the gender gap before and after the initial pandemic regime is of equal size ($\beta_2 = \beta_4$).

A very interesting topic concerns the influence of inflation experience and, thereby, of age on the formation of inflation expectations. Here, the available evidence is mixed. Using data from the Michigan Consumer Survey, Malmendier and Nagel

11. Note that our empirical setup allows us to investigate how the *average* survey response depends on a single personal characteristic, but it does not allow us to evaluate the impact of several characteristics simultaneously. The analysis of the interplay between different characteristics would require a multivariate analysis of the *individual* survey responses and is left for future research.

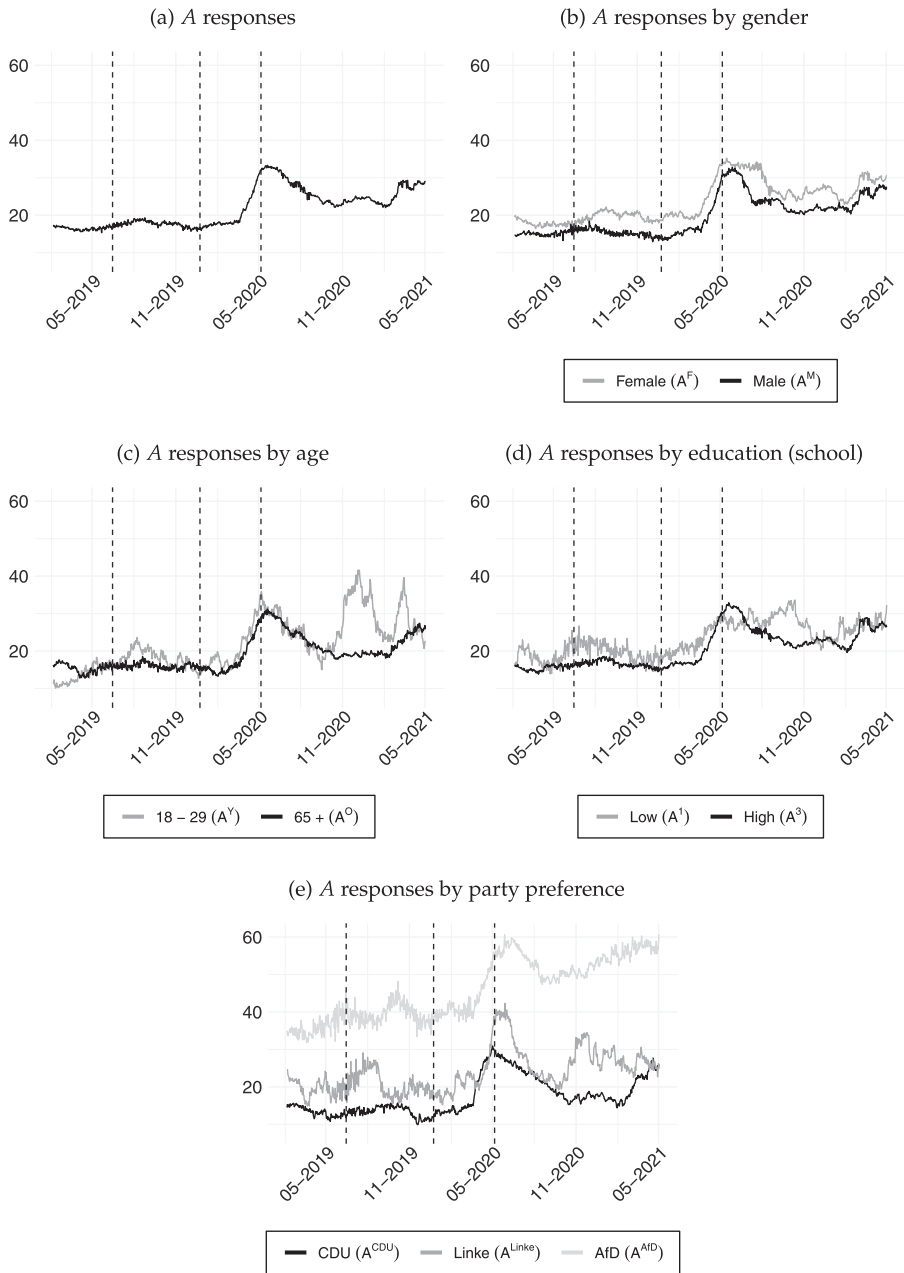


Fig 3. The Proportion of A Answers and the Role of Personal Characteristics.

NOTES: The figures show the proportion (in %) of A answers (inflation *clearly above 2% over the medium term*) for the whole sample (a) and for subgroups with certain personal characteristics. The vertical lines refer to the credibility regimes estimated in Table 1. For further explanation, see equations (1)–(6).

TABLE 2

INFLATION EXPECTATIONS AND THE PANDEMIC: THE ROLE OF PERSONAL CHARACTERISTICS

Dependent variable	D_1	D_2	D_3	D_4	F -statistic: regimes	t -statistic: pandemic
(1) A	16.46 (0.08)	17.62 (0.13)	20.10 (0.92)	26.38 (0.44)	172.25***	-18.91***
(2) $A^F - A^M$	2.71 (0.18)	4.36 (0.25)	4.88 (0.26)	4.06 (0.28)	20.20***	0.81
(3) $A^O - A^Y$	1.72 (0.66)	-2.04 (0.37)	-2.35 (0.39)	-4.89 (0.92)	13.90***	2.89***
(4) $A^{\text{secEdu}} - A^{\text{highEdu}}$	2.98 (0.50)	3.36 (0.28)	3.29 (0.33)	2.43 (0.54)	0.86	1.51
(5) $A^{\text{AfD}} - A^{\text{CDU}}$	22.57 (0.66)	26.01 (0.32)	24.91 (0.48)	33.15 (0.50)	74.97***	-12.11***
(6) $A^{\text{Linke}} - A^{\text{CDU}}$	6.24 (0.41)	7.36 (0.63)	4.1 (0.84)	7.04 (0.68)	3.64**	0.35

NOTE: The table shows the estimation results of equations (1)–(6). The dependent variables are the proportion of A answers (inflation *clearly above 2% over the medium term*) and the A -gaps defined to investigate the role of personal characteristics such as gender, age, education, and the respondents' political attitude. The four credibility regimes are taken from Table 1. Estimates for the regime-dependent means of the A -variables are shown in the columns below D_1, D_2, D_3, D_4 , together with HAC-standard errors. The F -statistics (*regimes*) refer to the null-hypothesis that the mean of the corresponding dependent variable is constant. The t -statistics (*pandemic*) test whether the mean of the dependent variable is the same in regimes 2 and 4, that is, before and after regime 3 when the pandemic has started. ***, **, and * indicate significance at the 1%, 5%, or 10% level, respectively.

(2016) and Dräger and Lamla (2018) find that differences in experienced mean inflation generate differences in inflation expectations between younger and older cohorts, where only the latter experienced the high inflation period of the 1970s. By contrast, Bryan and Venkatu (2001b) find that U.S. consumers are likely to have higher inflation expectations if they are younger. Meyler and Reiche (2021) provide similar results for consumers' inflation expectations in the euro area. Our data differentiate between five age groups, where the youngest group contains respondents between 18 and 29 years old and the oldest group consists of those 65 and above. Only the old age cohort may have experienced inflation rates that were well above 2% in Germany. In order to investigate the impact of the pandemic on the role of age for inflation expectations, we calculate the A proportions for the oldest (A_t^O) and the youngest (A_t^Y) age group and rerun the test equation for the age gap:

$$A_t^O - A_t^Y = \sum_{i=1}^4 \gamma_i D_i + u_t. \quad (3)$$

The results in Table 2 (row 3) show that the mean of the age gap is time-varying. With the exception of the first regime, the younger respondents tend to have higher inflation expectations than the older ones. The age-related difference in inflation expectations seems to be particularly pronounced in the most recent period. Note, however, that the share of young people in the raw data may be too small to guarantee representative results, compare Table A.1. In fact, looking at the complete picture,

the A proportions of all age groups show no clear pattern, see Figure A.1.¹² The next personal characteristic to be addressed is the level of education that is often seen as a proxy variable for financial literacy and the awareness of the central bank's inflation target. The literature typically finds that higher education is associated with lower inflation expectations, see, for example, Bryan and Venkatu (2001a), Blanchflower and MacCoille (2009), Bruine de Bruin et al. (2010), and Meyler and Reiche (2021). In our data set, there are three different categories regarding the education level ranging from secondary school to high school. In the following, we consider the gap between the A proportions of low and high education: ($A^{\text{lowEdu}} - A^{\text{highEdu}}$)

$$A^{\text{lowEdu}} - A^{\text{highEdu}} = \sum_{i=1}^4 \delta_i D_i + u_t. \quad (4)$$

In line with the literature, our results show that inflation expectations are higher for respondents with lower education. According to the test results, the education gap is rather stable over time. In particular, the impact of the education level on inflation expectations did not change in the course of the pandemic ($\delta_2 = \delta_4$).

Inflation expectations may also depend on political attitudes, see, for example, Bachmann et al. (2021) and the literature cited therein. Recently, Gillitzer, Prasad, and Robinson (2021) showed that U.S. and Australian consumers expect significantly lower inflation when the political party they support holds executive office. In our sample period, the executive office in Germany is held by chancellor Merkel who represents the largest political party, the Christian Democrats (CDU). Her government is challenged from two sides of the political spectrum. From the left wing, there is the pro-European *Linke* and from the right wing, there is the anti-European *AfD*. Therefore, we construct the proportions of A answers depending on the political attitude, that is, A^{AfD} , A^{CDU} , and A^{Linke} , to analyze the deviations from the governing party CDU.¹³ Specifically, we estimate:

$$A^{\text{Linke}} - A^{\text{CDU}} = \sum_{i=1}^4 \rho_i^L D_i + u_t, \quad (5)$$

$$A^{\text{AfD}} - A^{\text{CDU}} = \sum_{i=1}^4 \rho_i^R D_i + u_t. \quad (6)$$

Table 2 (rows 5 and 6) confirms the findings obtained for the U.S. and Australia: in all periods and for both opposition parties, the proportion of A answers is signifi-

12. For brevity, the estimation results obtained for all age groups are not presented but are available on request.

13. We do not consider the remaining, more moderate, parties like the social democrats (SPD), the liberals (FDP), and the Greens (Grüne) because these are—to a varying degree—coalition partners of the CDU, at least at the federal state level.

cantly higher than those observed for the government party. This effect is of moderate size and rather stable over time for the left-wing party. For the right-wing party AfD, however, the anti-European and also anti-ECB attitude apparently translates into exceptionally high-inflation expectations. Remarkably, the pandemic has significantly reinforced the conviction of AfD-supporters that inflation rates will be *clearly above 2% over the medium term*.

3. CONCLUDING REMARKS

The current paper employs a novel data set taken from an online survey of German citizens to investigate the behavior of longer-term inflation expectations and the credibility of the ECB's inflation target. Our results show that credibility has significantly declined during 2019 and, particularly, since spring 2020 in response to the massive fiscal and monetary policy interventions stirred by the pandemic. Remarkably, in spite of the deep recession and even though inflation rates in Germany have been clearly *below 2%* for several years, the survey shows that credibility of the ECB's inflation target has declined mainly because more people expect inflation rates to be *clearly above 2% over the medium term*. This puzzling behavior of inflation expectations during a recession is also observed for the U.S. (Dietrich et al. 2022).

It is well established in the literature that the level of inflation expectations depends on personal characteristics such as gender, age, education, and political party preference, see D'Acunto, Malmendier, and Weber (2022). Our data set allows to reinvestigate and confirm these findings for German citizens during the pandemic. For example, we confirm that females have higher inflation expectations than males and that consumers expect significantly lower inflation when the political party they support holds executive office (Gillitzer, Prasad, and Robinson 2021). In Germany, the latter effect is particularly pronounced for supporters of the anti-European, right-wing party AfD. We further contribute to the literature by investigating whether the effects of personal characteristics are amplified or mitigated by the pandemic. Our results show that the pandemic has mainly transitory effects on the inflation expectations of females relative to those of males. By contrast, the gap between the inflation expectations of AfD-supporters and those of supporters of the government party has been widened persistently by the pandemic.

Following Coibion et al. (2020), a lack of credibility of the inflation target could be particularly problematic in times of unconventional monetary policies that are thought to operate primarily through the inflation expectations of households and firms. In fact, there has been an increased interest in the analysis of household expectations and several new, though standard probabilistic online surveys, like the Fed's Survey of Consumer Expectations (SCE) or the ECB's Household Finance and Consumption Survey (HFCS), have been launched. Our results suggest that the more flexible online surveys based on nonprobabilistic sampling could be an additional tool for monetary policy analysis that might help to evaluate and improve the communication of the central bank with the public.

ACKNOWLEDGMENTS

Open access funding enabled and organized by Projekt DEAL.

LITERATURE CITED

- Andrade, Philippe, Erwan Gautier, and Eric Mengus. (2020) "What Matters in Households' Inflation Expectations?" Working Paper 770, Banque de France.
- Arioli, Rodolfo, Colm Bates, Heinz Dieden, Ioana Duca, Roberta Friz, Christian Gayer, Geoff Kenny, Aidan Meyler, and Iskra Pavlova. (2017) "EU Consumers' Quantitative Inflation Perceptions and Expectations: An Evaluation." Occasional Paper 186, European Central Bank.
- Armantier, Olivier, Scott Nelson, Giorgio Topa, Wilbert Van der Klaauw, and Basit Zafar. (2016) "The Price Is Right: Updating Inflation Expectations in a Randomized Price Information Experiment." *Review of Economics and Statistics*, 98, 503–23.
- Bachmann, Oliver, Klaus Gründler, Niklas Potrafke, and Ruben Seiberlich. (2021) "Partisan Bias in Inflation Expectations." *Public Choice*, 186, 513–36.
- Bai, Jushan, and Pierre Perron. (1998) "Estimating and Testing Linear Models with Multiple Structural Changes." *Econometrica*, 66, 47–78.
- Bauer, Michael D. (2015) "Inflation Expectations and the News." *International Journal of Central Banking*, 11, 1–40.
- Binder, Carola. (2020) "Coronavirus Fears and Macroeconomic Expectations." *Review of Economics and Statistics*, 102, 721–30.
- Blanchflower, David G., and Conall MacCoille. (2009) "The Formation of Inflation Expectations: An Empirical Analysis for the UK." Working Paper 15388, National Bureau of Economic Research.
- Wändi Bruine, de Bruin, Wilbertvan der Klaauw, Julie S. Downs, Baruch Fischhoff, Giorgio Topa, and Olivier Armantier. (2010) "Expectations of Inflation: The Role of Demographic Variables, Expectation Formation, and Financial Literacy." *Journal of Consumer Affairs*, 44, 381–402.
- Bryan, Michael F., and Guhan Venkatu. (2001a) "The Curiously Different Inflation Perspectives of Men and Women." Economic Commentary, Federal Reserve Bank of Cleveland, 11.01.2001.
- Bryan, Michael F., and Guhan Venkatu. (2001b) "The Demographics of Inflation Opinion Surveys." Economic Commentary, Federal Reserve Bank of Cleveland. 10.15.2001.
- Cavallo, Alberto. (2020) "Inflation with Covid Consumption Baskets." Working Paper 27352, National Bureau of Economic Research.
- Christelis, Dimitris, Dimitris Georgarakos, Tullio Jappelli, and Maarten Van Rooij. (2020) "Trust in the Central Bank and Inflation Expectation." *International Journal of Central Banking*, 16, 1–37.
- Civey. (2020) "Die Statistische Methodik von Civey." White Paper, Civey GmbH. <https://civey.com/whitepaper/>, last accessed on 05.04.2021.
- Coibion, Olivier, Yuriy Gorodnichenko, Saten Kumar, and Mathieu Pedemonte (2020) "Inflation Expectations as a Policy Tool?" *Journal of International Economics*, 124, 103297.

- Coibion, Olivier, Yuriy Gorodnichenko, Edward S. Knotek, and Raphael Schoenle. (2021) "Average Inflation Targeting and Household Expectations." Working Paper Series 27836, National Bureau of Economic Research.
- Coibion, Olivier, Yuriy Gorodnichenko, and Michael Weber. (2022) "Monetary Policy Communications and Their Effects on Household Inflation Expectations." *Journal of Political Economy*, 130, 1537–84.
- D'Acunto, Francesco, Ulrike Malmendier, and Michael Weber. (2020) "Gender Roles and the Gender Expectations Gap." Working Paper 26837, National Bureau of Economic Research.
- D'Acunto, Francesco, Ulrike Malmendier, and Michael Weber. (2022) "What Do the Data Tell Us about Inflation Expectations?" Working Paper 29825, National Bureau of Economic Research.
- Dietrich, Alexander M., Keith Kuester, Gernot J. Müller, and Raphael Schoenle. (2022) "News and Uncertainty about COVID-19: Survey Evidence and Short-Run Economic Impact." *Journal of Monetary Economics*, 129, S35.
- Dräger, Lena, and Michael J. Lamla. (2018) "Is the Anchoring of Consumers' Inflation Expectations Shaped by Inflation Experience?" CESifo Working Papers 7042, CESifo.
- Ehrmann, Michael, Michel Soudan, and Livio Stracca. (2013) "Explaining European Union Citizens' Trust in the European Central Bank in Normal and Crisis Times." *Scandinavian Journal of Economics*, 115, 781–807.
- Gillitzer, Christian, Nalini Prasad, and Tim Robinson. (2021) "Political Attitudes and Inflation Expectations: Evidence and Implications." *Journal of Money, Credit and Banking*, 53, 605–34.
- Gürkaynak, Refet S., Brian Sack, and Eric Swanson. (2005) "The Sensitivity of Long-Term Interest Rates to Economic News: Evidence and Implications for Macroeconomic Models." *American Economic Review*, 95, 425–36.
- Hachula, Michael, and Dieter Nautz. (2018) "The Dynamic Impact of Macroeconomic News on Long-Term Inflation Expectations." *Economics Letters*, 165, 39–43.
- Jonung, Lars. (1981) "Perceived and Expected Rates of Inflation in Sweden." *American Economic Review*, 71, 961–8.
- Malmendier, Ulrike, and Stefan Nagel. (2016) "Learning from Inflation Experiences." *Quarterly Journal of Economics*, 131, 53–87.
- Meyler, Aidan, and Lovisa Reiche. (2021) "Making Sense of Consumers' Inflation Perceptions and Expectations – The Role of (Un)certainty." Economic Bulletin 2/2021, European Central Bank.
- Nautz, Dieter, Laura Pagenhardt, and Till Strohsal. (2017) "The (De-)anchoring of Inflation Expectations: New Evidence from the Euro Area." *North American Journal of Economics and Finance*, 40, 103–15.
- Strohsal, Till, Rafi Melnick, and Dieter Nautz. (2016) "The Time-Varying Degree of Inflation Expectations Anchoring." *Journal of Macroeconomics*, 48, 62–71.

APPENDIX A: APPENDIX

TABLE A.1
SURVEY RESPONDENT CHARACTERISTICS

Demographic variable		Number	Share
Gender	Male	71,605	73.41%
	Female	25,932	26.59%
Age	18–29	2,569	2.63%
	30–39	5,877	6.03%
	40–49	10,548	10.81%
	50–64	34,453	35.32%
	65 +	44,090	45.20%
Education	NA	5,168	5.30%
	Secondary	8,909	9.13%
	Middle	23,273	23.86%
	High	60,187	61.71%
Party Preference	CDU / CSU	17,654	18.10%
	SPD	8,945	9.17%
	Gruene	15,579	15.97%
	Linke	7,500	7.69%
	FDP	8,777	9.00%
	AfD	30,183	30.95%
	Other Don't vote	5,816 3,083	0.84% 3.16%

NOTE: The table shows the composition of the unweighted and unadjusted data collected from January 2019 until May 2, 2021. The total number of observations is 97,537.

TABLE A.2
SURVEY RESULTS BASED ON RAW DATA

Credibility regime	A >> 2%	B > 2%	C < 2%	D << 2%	N	CI
05.02.2019–14.06.2019	22.12	34.87	26.46	7.07	9.48	43.90
15.06.2019–23.12.2019	22.36	31.15	27.12	10.52	8.86	42.69
24.12.2019–05.05.2020	28.44	28.71	21.86	9.85	11.14	36.22
06.05.2020–02.05.2021	32.32	27.62	18.73	9.11	12.22	32.54

NOTE: The table shows that the survey results based on the raw data are similar to the weighted, representative results presented in Table 1. For sake of comparison, we used the same credibility regimes for the raw and the adjusted data. A: Clearly above 2%, B: Above, but close to, 2%, C: Below, but close to, 2%, D: Clearly below 2%, N: Don't know, CI = C + 0.5B: Credibility Indicator.

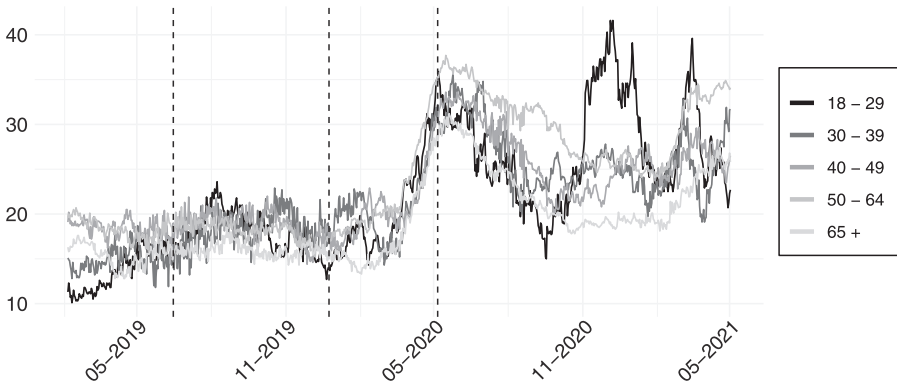


Fig A.1. A Responses across All Age Groups.

NOTES: The figure shows the proportion (in %) of A answers (inflation *clearly above 2% over the medium term*) for all age groups. The vertical lines refer to the credibility regimes in Table 1.