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Doorley, Karina; Kakoulidou, Theano

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The trouble with take-up

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# ESRI Working Paper No. 750

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## The trouble with take-up

Karina Doorley<sup>a,b,c\*</sup> & Theano Kakoulidou<sup>a,b</sup>

- a) Economic and Social Research Institute, Dublin, Ireland
- b) Department of Economics, Trinity College Dublin, Dublin, Ireland
- c) Institute of Labor Economics, Bonn, Germany

#### \*Corresponding Author:

Dr Karina Doorley Economic and Social Research Institute, Whitaker Square, Sir John Rogerson's Quay, Dublin, Ireland Email: Karina.Doorley@esri.ie

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Take-up of social welfare is key to its success in alleviating poverty. For a variety of reasons, including stigma, transaction costs and information asymmetry, take-up of welfare benefits is imperfect. This research note discusses the issue of take-up of social welfare and its measurement. We explore the difficulties of estimating welfare take-up, using the example of the Irish Working Family Payment (WFP) and two microsimulation models. We show how estimates of take-up can vary depending on the dataset used for simulation. We then estimate take-up of the WFP, updating the most recent estimate from 2005. Lastly, we discuss policy lessons.

#### Introduction

Take-up of social welfare is key to its success in alleviating poverty. For a variety of reasons, including stigma, transaction costs and information asymmetry, take-up of welfare benefits is imperfect. The level of take-up is strongly correlated with how universal the payment is. Agerelated benefits or universal child related benefits tend to have relatively high take-up rates. Benefits with complicated eligibility criteria and which are means tested tend to have much lower take-up rates.

In-work benefits such as the Earned Income Tax Credit in the US, the former Working Tax Credit in the U.K. and the Working Family Payment in Ireland are important anti-poverty tools. They both encourage work and increase the incomes of those at work on low pay. These payments tend to suffer from a high rate of non-take-up which is linked both to their complexity and to their expected value to recipient households (Bruckmeier & Wiemers, 2012; Bhargava & Manoli, 2015; Tempelman & Houkes-Hommes, 2016). Understanding the reasons for and patterns of non-take-up is important if policy-makers wish to fully exploit these instruments to encourage work and reduce in-work poverty.

Estimating non-take-up of in-work (and other) benefits is often carried out using a tax and benefit microsimulation model which simulates the entire income distribution based on survey data linked to tax-benefit rules. Comparing simulated eligibility, as estimated by a microsimulation model, to actual receipt of the benefit, reported in the underlying survey or administrative data, allows researchers to estimate the take-up rate.

This analysis is often complicated by the limitations of the data underlying widely used microsimulation models, such as EUROMOD, the harmonised EU tax-benefit model. In this note, we explore the difficulties of estimating welfare take-up, using the example of the Irish Working Family Payment (WFP) and two microsimulation models. We show how estimates of take-up can vary depending on the dataset used for simulation. We then estimate take-up of the WFP, updating the most recent estimate from 2005. Lastly, we discuss policy lessons.

<sup>&</sup>lt;sup>2</sup> Recent research by Martin et al (2022) indicates that the administrative burden associated with government benefits is particularly high compared to other forms of administrative burdens.

## 1. Modelling take-up of the Working Family Payment

The WFP was first introduced as the Family Income Supplement in 1984 in a bid to alleviate financial strain on the working poor and increase the incentive to work. It has evolved since then, increasing in generosity and undergoing a name change that sought to increase its visibility as a payment for working families in 2018. The application process recently moved from paper to online and employers no longer need to countersign applications. It is available to families with at least one child where the parent or parents are working as employees at least 38 hours per fortnight. In 2022, the income limit for a family with one child was  $\in$ 551 per week (for reference, average weekly earnings for 2022 are  $\in$ 874)<sup>3</sup> and the taper rate of the payment is 60%. The income limit increases for each subsequent child. Denoting *B* the income limit and *Y* the families' weekly reckonable income:<sup>4</sup>

$$WFP = \max\{0, 60\%(B - Y)\}\$$

A minimum rate of €20 per week is paid to eligible families. Early estimates of take-up of the WFP ranged from 20-40% with the most recent estimate of 20-30% (depending on the calculation method) dating from 2005 (Callan and Keane, 2008). While the definition of low take-up is debatable, Hernandez et al (2004) considered take-up rates of as low as 68% in the UK, a "significant problem" and estimated take-up rates of means-tested social assistance in the Netherlands, Germany, France, the UK and US at between 40% and 80%. This puts the most recent estimate of WFP take-up at the very bottom of those recently estimated in other OECD countries.

Estimating take-up rates of means-tested social assistance requires comparing receipt to entitlement. This typically requires the use of a microsimulation model to estimate eligibility, based on household level information from a survey dataset linked to the rules of the tax-benefit system. This simulated eligibility must then be compared to receipt, as reported in the survey dataset. This process is complicated by two main methodological problems. First, receipt of

<sup>&</sup>lt;sup>3</sup> CSO Table EHQ03 https://data.cso.ie/table/EHQ03

<sup>&</sup>lt;sup>4</sup> The family's weekly reckonable income includes the employment and self-employment income of the couple (excluding income tax, social security contribution, and pension savings), as well as income from occupational pensions, social welfare payments, student grants, carer's payments, and rental income. A number of social welfare payments are not included in reckonable income the most important of them being: child benefit, guardian's payment, supplementary welfare allowance, domiciliary care allowance, foster child allowance, rent allowance and supplement, fuel allowance and children's income. A more detailed list of what counts as reckonable income can be found <a href="https://www.citizensinformation.ie/en/social welfare/social welfare payments/social welfare payments to families and children/family income supplement.html">https://www.citizensinformation.ie/en/social welfare/social welfare payments/social welfare payments to families and children/family income supplement.html</a>.

social welfare payments in survey data is often self-reported. There is a well-documented under-reporting of social welfare receipt in survey data, which tends to be at least partly attributed to associated stigma (Moffit, 2003; Bargain et al, 2012; Ko and Moffit, 2022). Second, receipt of social welfare is often reported for an income reference period (such as the preceding tax or calendar year) which does not correspond to the period in which other relevant information for the simulation process – such as hours of work, number of children, etc – is collected.

EUROMOD and SWITCH are microsimulation models for Ireland which use the same platform and interface, but which are linked to different datasets. EUROMOD is linked to EUSILC data which contains information on income and welfare receipt from the calendar year preceding the survey. SWITCH is linked to the SILC Research Microdata File (RMF) which is matched to administrative information from the Department of Social Protection and Revenue Commissioners on welfare receipt and income for the current month, i.e. the month in which the survey took place. This makes SWITCH more suitable to estimating take-up as (i) it does not rely on self-reported receipt of social welfare and (ii) the welfare payment and other income information relates to the same period as the demographic information needed to simulate eligibility.

Table 1 compares simulations of WFP eligibility - using the two models - to reported receipt in the datasets underlying the models. We report two sets of results for the EUROMOD simulations, the first links the 2019 policy to 2019 EU-SILC data while the second links the 2018 policy to the 2019 EU-SILC data (thus aligning the policy rules with the income reference period, but not with the other survey variables). The number of households in receipt of and eligible for the WFP in both underlying datasets are small. For this reason, a detailed econometric analysis of the characteristics of those who take-up the payment is not appropriate.

The administrative data underlying SWITCH contains 100 recipient households of WFP. Weighted, this equates to 53k households, which is similar to administrative figures thanks to the reweighting procedure used to prepare the SILC data to be used with the SWITCH model. SWITCH simulates that 210 (unweighted) or over 100k households are eligible for the WFP, giving a take-up rate of almost 53%.

<sup>&</sup>lt;sup>5</sup> See Sutherland and Figari (2013) for an overview of the EUROMOD model and Keane et al (2022) for an overview of the SWITCH model.

<sup>&</sup>lt;sup>6</sup> Without this reweighting procedure, we have 47,315 recipient households compared to 100,275 eligible households.

The EU-SILC dataset underlying EUROMOD contains just 27, or 12k weighted self-declared recipient households. EUROMOD simulates that between 80 and 90k households are eligible (depending on which policy system is linked to the underlying 2019 data). This gives a much lower take-up rate of 13-15%. The self-reported nature of WFP receipt in the EUROMOD dataset is likely to be driving down the number of recipient households. This coupled with the mismatch between the income reference period and the survey year in EUROMOD leads us to consider the SWITCH simulation to be much more accurate. The magnitude of the discrepancy between the two simulations indicates the importance of these two factors in estimating take-up robustly.

Table 1: Benefit Recipient Numbers Comparison, 2019

	Receipt		Eligible			
	unweighted	weighted	unweighted	weighted	Take-	Admin.
					up	Data
SWITCH	100	52,733	210	100,365	53%	
EUROMOD	27	11,707	159	80,085	15%	53,104
EUROMOD: 1 year	27	11,707	175	88,501	13%	
lag						

Note: Authors calculations using the SWITCH v5.3 tax-benefit system for 2019 linked to SILC 2019 and EUROMOD vI4.109+ tax-benefit system for 2019 and 2018 (1 year lag) linked to EU-SILC 2019. Administrative figures taken from 2019 SISWS file: gov.ie - Annual SWS Statistical Information Report (www.gov.ie)

In Table 2, we calculate take-up based on the amount of WFP received by households rather than the number of households in receipt. Using SWITCH, take-up is estimated at 73%, 20 points higher than take-up based on recipient numbers. This is consistent with the wider literature on take-up, which suggests that households that do not take up welfare are systematically more likely to be eligible for lower levels of welfare.

Table 2: Annual Expenditure on Working Family Payment, 2019 (€, million)

	Receipt	Eligible	Take-up	
Annual amount of WFP				
SWITCH	343.69	472.99	72.7%	

<sup>7</sup> This is not unusual in survey data. Meyer & Mittag (2019) recently showed that self-reported receipt of welfare in the American Current Population Survey was between 40-65% of actual receipt. For Ireland, Bargain & Doorley (2011) estimate that 17% of those eligible for the Family Income Supplement in the 2001 Living in Ireland Survey report receiving it.

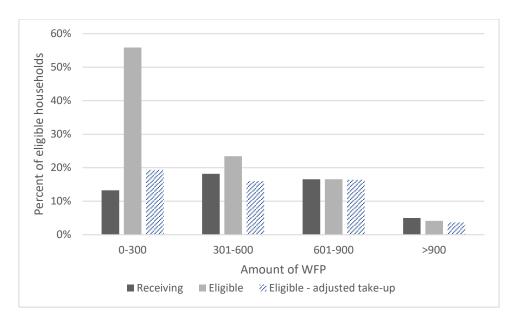
EUROMOD	46.33	370.81	12.5%
EUROMOD 1 year lag	45.94	413.33	11.1%
Admin data	397.20		

Note: Authors calculations using the SWITCH v5.3 tax-benefit system for 2019 linked to SILC 2019 and EUROMOD vI4.109+ tax-benefit system for 2019 and 2018 (1 year lag) linked to EU-SILC 2019. Administrative figures taken from 2019 SISWS file: gov.ie - Annual SWS Statistical Information Report (www.gov.ie)

## 2. Income poverty and inequality

We next simulate income poverty and inequality in 2019 using SWITCH under the assumption of (i) full-take up of the WFP and (ii) simulated partial take-up of the WFP. In scenario (ii), we assign 53% of those households eligible for the WFP to actually take it up. Figure 1 illustrates that much of the estimated non-take-up is concentrated among households who are eligible for a relatively low level of payment (<€300 per month). We therefore assign a higher probability of take-up to households who are eligible for a greater amount of WFP and our distribution of adjusted take-up (patterned bar in Figure 1) closely matches receipt in the underlying data (black bar).

Figure 1: Distribution of WFP amount for receiving and eligible households with full and adjusted take-up



Note: Authors calculations using the SWITCH v5.3 tax-benefit system for 2019 linked to SILC 2019. The adjusted take-up scenarios assume a take-up rate of 53% and a higher probability of take-up to households who are eligible for higher amount of WFP.

Table 3 shows that income inequality is largely unchanged in the two take-up scenarios. However, income poverty increases between the full take-up and adjusted take-up scenarios,

increasing by half a percentage point for the whole population and almost one percentage point for children.

Table 3: Income inequality and poverty

	SWITCH full take up	SWITCH adjusted take-up	Difference
Gini	0.2657	0.2668	0.0011 pp
Poverty - whole population	11.80%	12.26%	0.46 pp
Poverty - adult population	11.47%	11.84%	0.37 pp
Elderly poverty	9.12%	9.12%	0.00 pp
Child poverty	14.11%	15.03%	0.92 pp

Note: Authors calculations using the SWITCH v5.3 tax-benefit system for 2019 linked to SILC 2019. The adjusted take-up scenario assumes a take-up rate of 53% and a higher probability of take-up for households who are eligible for higher WFP. Assessment units are defined as being at risk of poverty (poor) if their equivalised disposable income is below the poverty line. The poverty line is defined as 60% of the median equivalised disposable income. The CSO equivalence scale is used, which attributes a weight of 1 to the head of the unit, a weight of 0.66 to every person above the age of 13 and a weight of 0.33 to every child aged 0-13. Income poverty rates for the adjusted take-up are reported using a poverty line fixed to the SWITCH full take-up level scenario.

#### 3. Discussion

Take-up of welfare in general is important as the welfare system is typically designed to reduce poverty and income inequality, while maintaining incentives to work. Take-up of the WFP in Ireland is of particular policy importance as Doorley et al (2022) showed that, euro-for-euro, it has a greater poverty reducing potential that other instruments in the Irish system. This note reinforces that importance, showing that improving take-up could materially affect poverty. Even if most households who do not take up the payment are eligible for a relatively small amount, it would still improve the living standards of a portion of households currently living below the poverty line.

Imperfect take-up reduces the effectiveness of welfare and in-work transfers and renders it difficult to design and cost reforms. In this respect, measuring take-up is an important function of researchers. This note has illustrated the difficulties inherent to the estimation of take-up and shown the discrepancies involved in estimates derived from self-declared sources compared to more reliable administrative sources. The SWITCH microsimulation model, which is based on survey data linked to administrative data from the Irish Department of Social Protection, is a good working example of how collaboration between statistical agencies who collect and

administer survey data and government ministries who hold administrative information on welfare payments can be used to obtain robust estimates of welfare take-up which can be used for policy purposes.

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