

A Service of



Leibniz-Informationszentrum Wirtschaft Leibniz Information Centre

Grønlund, Asger Munch; Krogstrup, Signe; Spange, Morten

Working Paper

What do negative policy rate economies have in common?

Danmarks Nationalbank Working Papers, No. 189

Provided in Cooperation with:

Danmarks Nationalbank, Copenhagen

Suggested Citation: Grønlund, Asger Munch; Krogstrup, Signe; Spange, Morten (2022): What do negative policy rate economies have in common?, Danmarks Nationalbank Working Papers, No. 189, Danmarks Nationalbank, Copenhagen

This Version is available at: https://hdl.handle.net/10419/296900

Standard-Nutzungsbedingungen:

Die Dokumente auf EconStor dürfen zu eigenen wissenschaftlichen Zwecken und zum Privatgebrauch gespeichert und kopiert werden.

Sie dürfen die Dokumente nicht für öffentliche oder kommerzielle Zwecke vervielfältigen, öffentlich ausstellen, öffentlich zugänglich machen, vertreiben oder anderweitig nutzen.

Sofern die Verfasser die Dokumente unter Open-Content-Lizenzen (insbesondere CC-Lizenzen) zur Verfügung gestellt haben sollten, gelten abweichend von diesen Nutzungsbedingungen die in der dort genannten Lizenz gewährten Nutzungsrechte.

Terms of use:

Documents in EconStor may be saved and copied for your personal and scholarly purposes.

You are not to copy documents for public or commercial purposes, to exhibit the documents publicly, to make them publicly available on the internet, or to distribute or otherwise use the documents in public.

If the documents have been made available under an Open Content Licence (especially Creative Commons Licences), you may exercise further usage rights as specified in the indicated licence.





DANMARKS NATIONALBANK

16 SEPTEMBER 2022 — NO. 189

What do negative policy rate economies have in common?

Asger Munch Grønlund amg@nationalbanken.dk DANMARKS NATIONALBANK

Morten Spange
msp@nationalbanken.dk

DANMARKS NATIONALBANK

Signe Krogstrup skro@nationalbanken.dk DANMARKS NATIONALBANK The Working Papers of Danmarks Nationalbank describe research and development, often still ongoing, as a contribution to the professional debate.

The viewpoints and conclusions stated are the responsibility of the individual contributors, and do not necessarily reflect the views of Danmarks Nationalbank.

What do negative policy rate economies have in common?

Abstract

Nominal interest rates fell to record-low levels globally in the decades prior to the pandemic. Five economies, Denmark, the euro area, Switzerland, Sweden and Japan, stand out by having adopted negative interest rate policies (NIRP). In this paper, we document that these economies have high levels of private and in most cases also public savings, not matched by investment, relative to other high-income non-NIRP OECD economies. We also show that high savings in NIRP economies are likely to be associated with prudent public finances and population ageing, while the structure of pension systems might also play a role. In the years following the financial crisis and leading up to the pandemic, NIRP economies experienced particularly subdued inflation compared to other advanced economies. This could reflect that equilibrium real interest rates are lower in NIRP economies due to higher savings, making the effective lower bound constraint on monetary policy rates more binding.

Resume

Nominelle renter faldt til rekordlave niveauer på globalt plan i årtierne før pandemien. Fem økonomier - Danmark, euroområdet, Schweiz, Sverige og Japan – skiller sig ud ved at have indført negative pengepolitiske renter (NIRP). I dette papir dokumenterer vi, at disse økonomier har høj privat, og i de fleste tilfælde også offentlig, opsparing, som ikke modsvares af høje realinvesteringer, sammenlignet med andre højindkomst OECD-lande, der ikke har haft negative renter. Vi viser også, at høj opsparing i NIRP-økonomierne sandsynligvis hænger sammen med sunde offentlige finanser og aldrende befolkninger, mens pensionssystemets indretning også kan spille en rolle. I årene efter finanskrisen og frem til pandemien havde NIRPøkonomierne særligt lav inflation i forhold til andre avancerede økonomier. Det kan afspejle, at ligevægtsrealrenterne er lavere i NIRPøkonomierne pga. høj opsparing, hvilket har gjort den effektive nedre grænse for pengepoltikken mere bindende.

Key words

Monetary policy; Current - account.

JEL classification

Monetary Policy (E52); Interest rates: Determination, term structure, and effects (E43); Consumption, saving, wealth (E21); Central banks and their policies (E58).

Acknowledgements

The authors wish to thank Henrik Yde Andersen, Renato Faccini, Erik Axel Grenestam, Lars Risbjerg and colleagues from Danmarks Nationalbank for useful comments and suggestions. In addition, we thank Miriam Koomen and Laurence Wicht for generously sharing their cross-country indicators in pension systems.

The authors alone are responsible for any remaining errors.

What do negative policy rate economies have in common?*

Asger Munch Grønlund[†] Signe Krogstrup[‡] Morten Spange[§]
September 14, 2022

Abstract

Nominal interest rates fell to record low levels globally in the decades prior to the pandemic. Five economies, Denmark, the euro area, Switzerland, Sweden and Japan, stand out by having adopted negative interest rate policies (NIRP). In this paper, we document that these economies have high levels of private and in most cases also public savings, not matched by investment, relative to other high-income non-NIRP OECD economies. We also show that high savings in NIRP economies are likely to be associated with prudent public finances and population ageing, while the structure of pension systems might also play a role. In the years following the financial crisis and leading up to the pandemic, NIRP economies experienced particularly subdued inflation compared to other advanced economies. This could reflect that equilibrium real interest rates are lower in NIRP economies due to higher savings, making the effective lower bound constraint on monetary policy rates more binding.

^{*}We would like to thank Henrik Yde Andersen, Renato Faccini, Erik Axel Grenestam, Lars Risbjerg and colleagues at Danmarks Nationalbank for useful comments and suggestions. In addition, we thank Miriam Koomen and Laurence Wicht for generously sharing their cross-country indicators on pension systems.

[†]Danmarks Nationalbank, Email: amg@nationalbanken.dk

[‡]Danmarks Nationalbank, Email: skro@nationalbanken.dk

[§]Danmarks Nationalbank, Email: msp@nationalbanken.dk

Contents

1	Introduction	3
2	Stylised facts: Savings and investments in NIRP economies	5
3	Why are private sector savings high in the NIRP economies?	11
4	Inflation and monetary policy	15
5	Conclusions	18

1 Introduction

Prior to the outbreak of the Covid-19 pandemic and the Russian invasion of Ukraine, global nominal interest rates had been trending downward for decades. This culminated in historically low interest rates across the advanced economies with nominal interest rates in some cases becoming negative. In the wake of the pandemic and the invasion, inflation has risen markedly across the advanced economies, prompting central banks to raise nominal interest rates, and there is substantial uncertainty around the future path of both inflation and interest rates. However, in a historical context, nominal interest rates remain low and, in some instances, negative.

The decline in nominal interest rates since the 1980's reflects a combination of a decline in structural equilibrium real interest rates and, until the pandemic, a decline in inflation. Figure 1 shows short-term nominal and (ex post) real interest rates as well as inflation for the median OECD country from 1870 to 2022. Like nominal rates, real interest rates have been falling since 1980, with the real interest rate for the median OECD country turning negative around 2010. It is not the first time in history that real interest rates have been negative. However, while earlier episodes have been associated with surprise increases in inflation for a given level of nominal interest rates, the recent episode leading up to the pandemic is unusual by coinciding with an extended period of subdued inflation. Inflation was particularly subdued following the global financial crisis (GFC) in 2008. Low real interest rates combined with subdued inflation led to nominal interest rates reaching record lows in the years leading up to the pandemic.

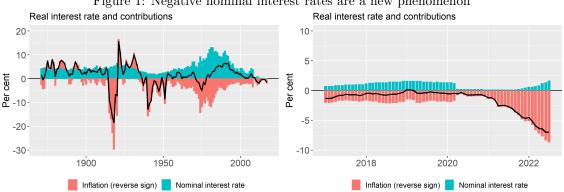


Figure 1: Negative nominal interest rates are a new phenomenon

Note: Short term nominal interest rate, realized yearly inflation, and (ex post) real interest rate for the median country. Note that the three variables are not necessarily for the same country. The left hand figure is based on the yearly data from 1871 to 2017 for all countries in the dataset from Jorda et al. (2019). The variables used are the short term interest rate (STIR) and inflation is based on the CPI index. Real rates are calculated as the difference. The right hand figure contains monthly data, and is based on the policy rates, and yearly inflation rates for all OECD countries. Note that this is not exactly the same countries, which are available in the Jorda et al. (2019) data. Source: Jorda et al. (2019) (Macrohistory) and Refinitiv Datastream.

Five economies stand out by having adopted negative interest rate policies, NIRP, since the global financial crisis, cf. figure 2. Denmark was the first country to adopt NIRP in June 2012. The adoption of what was at that time an unprecedented policy measure reflected the monetary policy regime in Denmark of an exchange rate peg to the euro, and strong capital inflows during the sovereign debt crisis in a number of euro area countries. Moving the policy rate into negative territory was necessary to sustain the peg. Sweden, Switzerland, Japan and the euro area followed suit in subsequent years, with negative policy rates being introduced as a means of providing stimulus to demand in order to achieve their inflation targets. Denmark and Switzerland have ventured furthest into negative territory with policy rates reaching -0.75 per cent in early 2015.

2-1-2010 2015 2020 — Denmark — Euro area — Japan — Sweden — Switzerland

Figure 2: Five economies have experienced negative policy rates

Note: Policy rates are the central bank leading interest rate for monetary purposes. In periods where central banks have employed target ranges for money market rates, the middle of the range is used. Latest observation is 12 September 2022 (the recent interest rate hike from the ECB is shown, although first with effect from 14 September 2022). Source: Refinitiv Datastream.

The NIRP era may be drawing to a close for now. In December 2019, the Swedish Riksbank became the first central bank to exit from NIRP. The European Central Bank abandoned NIRP in July 2022 amid sharply rising inflation in the euro area. Denmark abandoned NIRP in September 2022 following an interest rate hike from the ECB. Switzerland has also raised rates recently. As the current episode of exceptionally low interest rates may be drawing to a close, we investigate the commonalities of the economies having employed NIRP. Although central banks may largely abandon NIRP for now, nominal policy rates along real interest rates remain low in a historical context. As we shall argue, this is likely to be driven by structural factors, and it suggests that NIRP could again become relevant as a monetary policy tool in the future. The implications of NIRP have been analysed in a large number of studies, see e.g. Brandao-Marques et al. (2021) for a survey.

This paper looks at what macroeconomic and structural factors have distinguished NIRP economies from comparable advanced economies that did not adopt NIRP. Policy rates in NIRP economies continue to be among the lowest in advanced economies although major central banks are on paths toward tightening monetary policy. As tightening proceeds, this paper looks at what made these economies macroeconomically and structurally different from similar non-NIRP advanced economies. The analysis allows for three overall conclusions regarding drivers and consequences of low interest rates in NIRP economies.

First, we find that the NIRP economies tend to be characterised by high levels of private and in most cases also public savings. In contrast, investment in physical capital does not deviate markedly from levels seen in other advanced economies. In a textbook closed economy without access to international capital markets, savings will always be equal to investments, and a stronger desire to save would yield a lower equilibrium real interest rate, r^* . In an economy with open and frictionless capital markets, on the other hand, realised savings can exceed realised investment

for a given interest rate, resulting instead in a current account surplus. Between the two extremes of fully closed and fully frictionless open economies, the excess savings in NIRP economies are likely to lead to a combination of a lower local r^* relative to a global r^* , and current account surpluses and capital export. Indeed, savings and investment patterns suggest that local factors exercising a potential downward pressure on r^* have been especially strong in the NIRP economies.

Second, we show that high savings, potentially driven by a combination of demographic factors, pension systems and prudent fiscal policies, may imply a particular low r^* in NIRP economies. We consider the main candidate causes of recent declines in r^* pointed to in the literature and show that NIRP economies tend to have experienced more rapid population aging and exhibited more restrained fiscal policies in recent decades. Incentive structures for saving built into the pension systems are hard to compare across countries, but with this caveat in mind, available data are consistent with pension system structures in some NIRP economies also potentially having played a role. On the other hand, other candidate causes considered in the literature, such as rising inequality and market power, that may have played a role in driving global interest rates down, are not distinct features of NIRP economies relative to other economies.

Third, the potentially lower r^* in NIRP economies could mean that monetary policy space may have been more limited in these economies in recent decades, in turn potentially having contributed to relatively subdued inflation rates prior to the pandemic. r^* is a benchmark for the monetary policy stance implied by policy rates. Thus, a given level of the policy rate is less stimulating when r^* is lower, all else equal. As a consequence, economies with lower r^* by definition hit the lower bound on policy rates earlier than countries with a higher r^* . This implies that monetary policy space has been more constrained by the effective lower bound in NIRP economies (Koester et al. (2021), Lis, Nickel, and Papetti (2020)). While NIRP has been used to counter the constraints of the zero lower bound, the proximity to an effective lower bound may still have constrained monetary policy in the inflation targeting NIRP economies. Such lower bound constraints are consistent with the low inflation rates and the downward drift in medium to longer term inflation expectations observed in NIRP economies as compared with other advanced economies, in recent decades.

This paper is structured as follows. The next section presents some key stylized facts on macroeconomic and structural characteristics of NIRP economies relative to a panel of comparable advanced economies which have not employed NIRP. Underlying candidate causes of the high saving rates in NIRP economies are considered in the subsequent section, while Section 4 discusses the link to monetary policy space and low inflation in NIRP economies. The final section concludes and discusses implications for the years ahead.

2 Stylised facts: Savings and investments in NIRP economies

The widespread decline in real interest rates in recent decades reflects a fall in r^* . This has been well documented in the literature, where r^* has been estimated across economies (Rachel and Summers (2019), Brand, Bielecki, and Penalver (2018), Holston, Laubach, and Williams (2017),

Fiorentini et al. (2018), Grossman et al. (2019), Pedersen (2015), Armelius, Solberger, and Spånberg (2018), Arena et al. (2020), Brand, Goy, and Lemke (2021), Fries et al. (2017)). r^* can be defined as the real interest rate that equates savings and investments in a world without frictions - or alternatively, the real interest rate that is consistent with inflation on target and production at its potential (Woodford (2003)).\(^1\) The decline in r^* globally reflects underlying structural factors that have either led to an increase in the desire to save or a reduction in the desire to invest in physical assets. Whereas the trend in r^* is clear, the estimated levels of r^* are highly uncertain, making it difficult to compare estimates across economies. In an open economy, r^* will to a large extent reflect global conditions since large discrepancies in r^* across countries will tend to result in capital flows towards countries with a high r^* , thereby causing the gap between country specific r^* 's to narrow. However, capital mobility is not perfect, implying that local factors, and hence local savings and investment rates, can play a role in affecting local r^* levels even in highly open economies. Also, country-specific shocks may cause time varying cross-country differentials in r^* (Clarida (2019)). As r^* can be seen as a benchmark for the monetary policy rate, we examine in the following whether the factors responsible for the decline in r^* have been especially pronounced in the NIRP economies relative to other advanced economies.

NIRP economies are generally characterised by high levels of national savings. Figure 3 shows that average savings rates for the NIRP economies are higher than the OECD average. At the individual level, the NIRP economies have relatively high savings rates compared to other high-income OECD economies, cf. figure 4. At the same time, investment in physical capital is not higher in NIRP economies relative to other advanced economies, cf. figure 5. As a consequence, Denmark, Sweden, Switzerland, and Japan have persistently been running current account surpluses at least since 2000, see figure 6. The euro area has had a current account surplus each year from 2012 to 2021, albeit with a substantial degree of heterogeneity between the member countries.

Gross savings to GDP

30

10

1980

1990

2000

2010

2020

NIRP — OECD — World

Figure 3: World savings have increased slightly

Note: Gross savings rate to GDP. Gross savings are calculated by the World Bank as gross national income minus total consumption plus net transfers. The aggregation method is a weighted average. We have calculated the series for NIRP by weighting individual NIRP economies gross savings rate with nominal GDP. Due to missing data for Japan's savings rate in 2020, we use the value from 2019.

Source: Refinitiv Datastream and own calculations.

¹The concept of the natural rate of interest can be ascribed to Knut Wicksell, see Wicksell (1936). Hence, it is also occasionally referred to as the Wicksellian rate.

NIRP Other advanced economies Per cent Per cent Denmark
 Euro area
 Japan
 Sweden
 Switzerland Australia Canada — UK — US Other advanced economies Per cent Czech Republic
 Hungary
 Israel
 Norway
 Poland Norway
 South Korea

Figure 4: Savings rates are high in negative-rate economies

Note: Gross savings rate to GDP. Gross savings are calculated by the World Bank as gross national income minus total consumption plus net transfers. The aggregation method is a weighted average. Latest available data is used. Source: Refinitiv Datastream.

Hungary

NIRP economies Other advanced economies 40-40-30 30 Per cent Per cent 10 10 0 0. 2000 2005 2010 2015 2020 2000 2005 2010 2015 2020 Denmark
 Euro area
 Japan
 Sweden
 Switzerland — ик — us — Australia — Canada Other advanced economies 40 30 Per cent 10 0. 2000 2005 2010 2015 2020 - Czech Republic - Israel South Korea Norway Hungary - New Zealand - Poland

Figure 5: Real investments in NIRP economies are similar to other advanced economies

Note: Gross capital formation to GDP. Source: Refinitiv Datastream.

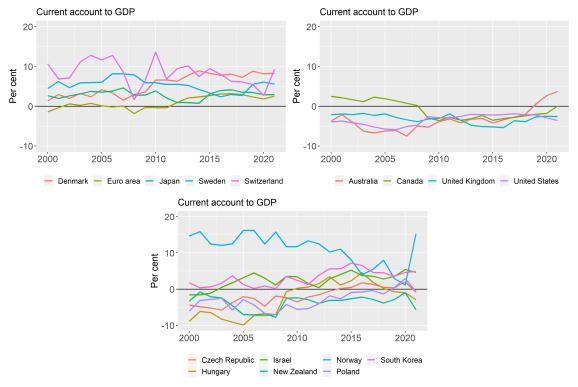


Figure 6: Negative-rate economies are net savers

Note: Current account surplus to GDP. Source: Refinitiv Datastream.

The current account surpluses could indicate that in NIRP economies, a strong desire by households and firms to save relative to their desire to invest has been pushing down structural real interest rates to a larger degree than in other advanced economies. As r^* is a benchmark for policy rates, this suggests that negative policy rates in the NIRP economies could reflect very low levels of r^* in these economies. Among the other high-income OECD countries, Norway and South Korea stand out by being characterised by high savings rates, yielding persistent current account surpluses like in the NIRP economies. Norway is arguably a special case due to its large possessions of oil. In the remainder of this paper, we compare the NIRP economies to a reference group consisting of the United States, the United Kingdom, Australia, and Canada, i.e. four large high-income, OECD economies that distinguish themselves from the NIRP economies by being characterised by relatively low levels of savings.

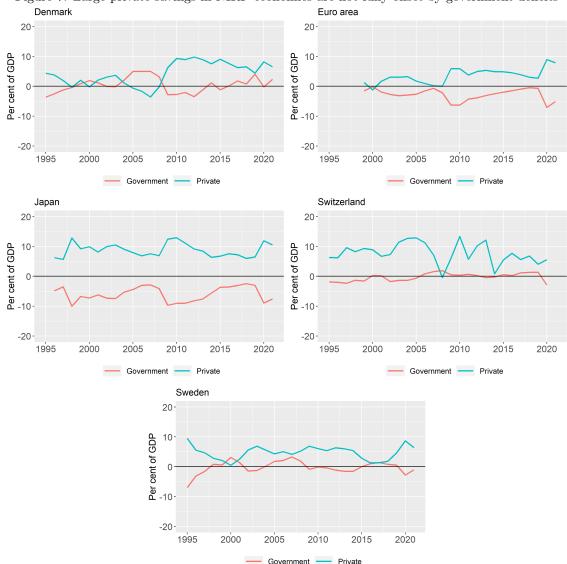
Higher aggregate savings in NIRP economies are driven by the private as well as the public sector. Table 1 shows average net lending by sector before and after the GFC for the NIRP economies and the reference group. Time series detailing developments for each economy are shown in figure 7 and 8. For all of the NIRP economies, private sector net lending has been positive since the mid-1990s. This has been particularly pronounced since the height of the GFC in 2008-09. Following the crisis, private sector net lending also increased in the countries in the reference group, but not nearly to the same level.

Table 1: Large private savings and prudent public finances in NIRP economies

		Government		Private sector	
		1995-2008	2009-2019	1995-2008	2009-2019
NIRP	Denmark	1,16	-0,26	1,10	7,65
	Sweden	0,08	-0,41	4,63	4,88
	Euro area	-1,93	-3,38	$1,\!41$	5,13
	Japan	-5,63	-6,28	$8,\!52$	8,98
	Switzerland	-0,67	$0,\!23$	8,39	$6,\!95$
Other	US	-3,55	-8,23	-0,06	6,24
	UK	-5,05	-7,61	$3,\!12$	3,80
	Australia	$0,\!25$	-3,72	-5,16	1,33
	Canada	0,16	-2,49	0,82	-0,86

Note: Simple average across years. Net lending (+) or net borrowing (-) in per cent of nominal GDP for general government and the rest of the economy (labelled private sector) in selected economies. Data are based on national account data. Data series for Japan and the euro area start in 1996 and 1999, respectively. Source: Refinitiv Datastream and own calculations.

Figure 7: Large private savings in NIRP economies are not fully offset by government deficits



Note: Net lending (+) or net borrowing (-) to nominal GDP for general government and the rest of the economy (labelled private sector) in NIRP economies. Data are based on national account data. Latest available data shown for each economy. Source: Refinitiv Datastream and own calculations.

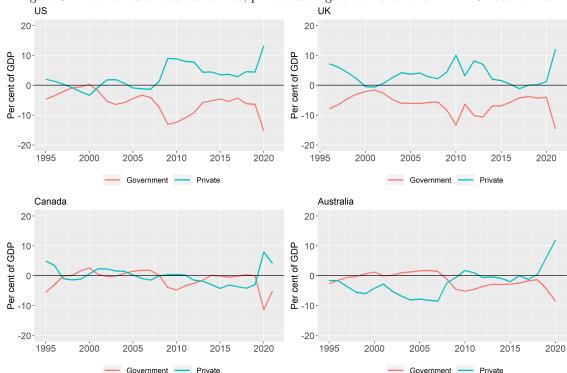


Figure 8: In other advanced economies, private savings are smaller than in NIRP economies.

Note: Net lending (+) or net borrowing (-) to nominal GDP for general government and the rest of the economy (labelled private sector) in selected economies. Data are based on national account data. Latest available data shown for each economy. Source: Refinitiv Datastream and own calculations.

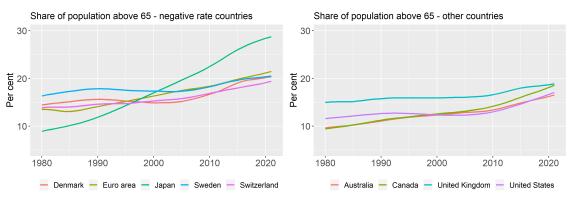
Fiscal policies have been relatively restrained in Denmark, Sweden and Switzerland, as illustrated by table 1. For the euro area as a whole, public-sector borrowing has also been substantially lower than in the United Kingdom and the United States since 1995, albeit with considerable heterogeneity across the currency area. The fiscal response to the GFC was a case in point. The GFC triggered a large and sustained fiscal response in the US. While euro area governments initially also eased fiscal policy in response to the GFC, subsequent concerns about fiscal solvency and rising risk premia on government debt led a number of euro area governments to revert course and tighten fiscal policies early.

3 Why are private sector savings high in the NIRP economies?

The literature has identified a number of structural factors that influence savings and r^* . In the following, we discuss the extent to which these factors are likely to have been supporting savings in the NIRP economies more than in comparable non-NIRP countries.

NIRP economies, and in particular Japan, have seen faster aging and older populations than other economies, cf. figure 9. A number of studies have found ageing to be a key factor behind larger savings and thus the decline in r^* since the 1980s (Rachel and Smith (2017), Carvalho, Ferraro, and Nechio (2016), Arslanalp, Lee, and Rawat (2018), Fiorentini et al. (2018), Gagnac, Johannsen, and

Figure 9: NIRP economies have a slightly larger share of population above 65



Source: Refinity Datastream.

López-Salido (2021), Ferrero, Gross, and Neri (2017), Brand, Bielecki, and Penalver (2018), Bielecki, Brzozo-Brzezina, and Kolasa (2018), Eggertsson, Mehrotra, and Robbins (2019), Gagnac, Johannsen, and López-Salido (2021), Papetti (2021), Fujita and Fujiwara (2021)).

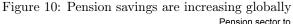
Overlapping generations (OLG) models suggest that ageing have the potential to affect r^* via three channels (see e.g. Kreuger and Ludwig (2006) and the discussion in Brand, Bielecki, and Penalver (2018)). First, a reduction in the share of working age population increases the capital to labour ratio, thereby reducing the marginal return on capital and hence investment demand. Second, longer life expectancy tends to increase desired savings for retirement. Finally, retirees draw down their savings. While the first and second channels tend to reduce r^* , the third channel tends to increase it. So demographics may be a factor behind high savings in the NIRP economies.

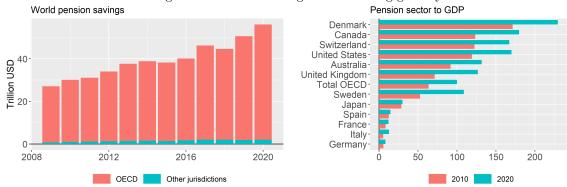
Savings for retirement are likely to depend not only on demographics but also on institutional factors. While theory suggests that a pay-as-you-go (PAYG) pension system reduces the incentive for households to save for their retirement, a fully funded system would increase aggregate savings to the extent that pension savings do not simply crowd out other savings (Bloom et al. (2007)).³ However, the empirical evidence is less straightforward. Studies based on data for a large number of advanced economies suggst that the correlation between PAYG systems and national savings as given by the current account surplus is either negative (Davoine (2019)) or insignificant (Koomen and Wicht (2022)). Cross-country evidence also suggsts that fully funded schemes are likely to have contributed to increasing aggregate savings (Davoine (2019), Koomen and Wicht (2022)). The impact may depend on the schemes being mandatory, as evidence for Denmark suggests that savings in voluntary tax-favoured pension schemes almost fully crowd out other savings (Chetty et al. (2014), Andersen (2018)).

During the past decade, pension savings have increased substantially across the OECD countries, both in nominal terms and as a share of GDP (see figure 10). In the OECD,

²The so-called retirement-consumption puzzle suggests that the third channel is less pronounced than what a simple mode would suggest, see e.g. Olafsson and Pagel (2018).

³In a PAYG system, pensions for current retirees are being financed by tax paid by the current working-age polulation. In contrast, in a fully funded system, pensions are financed by savings that retirees have accumulated during their working life. These can be either mandatory of supported by tax incentives.





Source: OECD (2020) and OECD (2021).

the ratio of pension assets to GDP has increased from roughly 60 per cent in 2010 to around 100 per cent in 2020, reflecting an increase in almost every country. The increase in pension savings has been driven by a combination of mandatory pension schemes as well as favourable tax treatment as most OECD countries provide an incentive for savings in pension funds (OECD (2021)). Among the OECD countries, Denmark has the largest pension savings relative to GDP (OECD (2021)). In Sweden and Switzerland, the ratio of pension assets to GDP also exceeds the OECD average. However, the same holds true for the four countries in our reference group, i.e. Canada, United States, Australia and the United Kingdom. In other NIRP economies including Germany and France, pension assets constitute a substantially smaller share of GDP compared to the OECD average.⁴

In some NIRP economies, mandatory fully funded pension systems have potentially contributed to national savings. Koomen and Wicht (2022) have constructed indicators for the coverage and replacement rates of PAYG and compulsory fully funded pension schemes for a large number of countries. Of the NIRP economies, Denmark (since 1999), Sweden (since 2003), Switzerland (since 1997) operate mandatory fully funded pension schemes with Denmark and Switzerland also having relatively generous replacements rates and wide coverage. The same holds for the Netherlands (since 2003), whereas most euro area countries only have PAYG systems in place.⁵ In our reference group, only Australia (since 1999) is operating a mandatory fully funded system.

The literature has proposed a number of additional factors as potential explanations for the increase in desired savings relative to investments. These include increased income inequality (Summers (2014), Rachel and Smith (2015), Mian, Straub, and Sufi (2021)), a decline in productivity growth (Eggertsson, Mehrotra, and Robbins (2019)), rising market power (IMF (2019), Eggertsson, Robbins, and Wold (2018), Farhi and Gourio (2018), Traina (2018), De Loecker and Eeckhout (2018) and Diez, Leigh, and Tambunlertchai (2018)), and increased precautionary savings due to weak social safety nets (Carvalho, Ferraro, and Nechio (2016), Caballero, Farhi, and Gourinchas (2017), Vlieghe (2017), Del Negro, Giannoni, and Tambalotti (2017), Hartzmark (2016)).

⁴It should be noted that some retirement plans are missing from the data. Missing data is particularly pronounced for Germany.

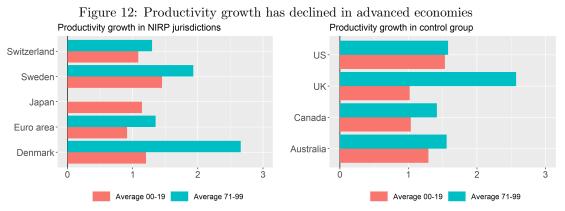
⁵The fully funded pension systems in Denmark, Sweden and the Netherlands are compulsory only for those working in specific institutions. However, as they have wide coverage, they are caterorised as compulsory by Koomen and Wicht (2022).

It is not clear that these additional factors have been particularly pronounced for the NIRP economies. Although income inequality has risen within the NIRP economies, the levels of inequality as measured by Gini indices are lower than in the reference group, cf. figure 11. Neither the increase nor the level of inequality in NIRP economies would support lower r^* in these countries relative to global levels. Also, while productivity growth has been lower since the turn of the century compared to the previous decades, it is not obvious that the reduction in productivity growth has been more pronounced in the NIRP economies, cf. figure 12. Concerning precautionary savings, social safety nets are relatively strong in the NIRP economies, cf. figure 13. Finally, comparing markups in NIRP economies to those of other advanced economies does not paint a clear picture, cf. figure 14.

Figure 11: Lower inequality in NIRP economies Gini index - NIRP countries Gini index - other countries 50 50 40 40 Per cent Per cent 10 10 2000 2005 2010 2015 2000 2005 2010 2015 - Denmark -Germany Japan Sweden — Switzer Australia Canada

— Denmark — Germany — Japan — Sweden — Switzel — Australia — Canada — UK — US

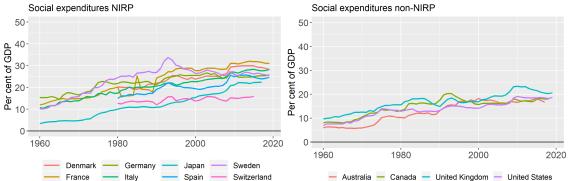
Note: Gini coefficients are not available every year for all countries shown. When no data is available, the observations from



Note: Average yearly growth in productivity. Productivity is measured as GDP per hours worked. Source: OECD.

the previous year are used. Source: Refinity Datastream.

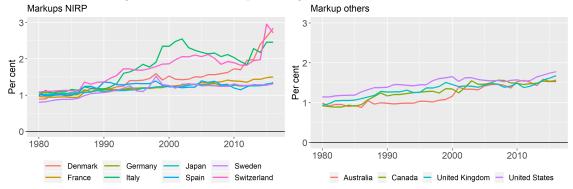
Figure 13: Public social expenditures are higher in NIRP economies



Note: Public social expenditures to GDP. Public social expenditures cover a large range of public support for citizens, including child education and care, health care, old age care, support in case of incapacity, unemployment benefits, active labour market programmes etc.

Source: OECD Social Expenditure Database (link).

Figure 14: Firm markups are higher in some NIRP ecnomies



Note: Average firm markup in selected economies. Source: De Loecker data and code library (link)

4 Inflation and monetary policy

Inflation has been persistently more subdued in NIRP economies following the global financial crisis and leading up to the pandemic. In the period between the GFC and the economic rebound during the Covid-19 pandemic, the average rate of inflation has been well below the typical inflation targets of around 2 per cent in all NIRP economies, cf. figure 15. Inflation also declined in other advanced economies, but not to the same degree. This difference is also reflected in market-based inflation compensations in the largest economies of the two groups, the euro area and the United States, see figure 16.6 Hence, the NIRP economies have likely been perceived to be more at risk of a de-anchoring of inflation expectations to the downside than for example the United Kingdom and the United States in the years between the global financial crisis and the pandemic.⁷

⁶In addition to expectations of future inflation, inflation swaps also reflect risk premia for inflation risk and liquidity. Moreover, while US inflation swaps are based on CPI, the Federal Reserve's preferred measure of inflation is PCE, which generally has lower annual increases.

⁷Due to the policy of pegging the Danish krone to the euro, low inflation was only indirectly a factor behind the adoption of NIRP by Danmarks Nationalbank.

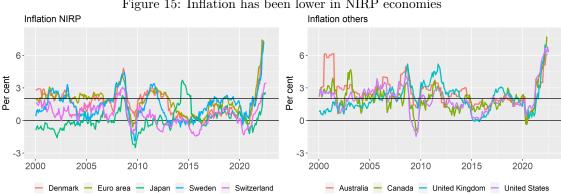


Figure 15: Inflation has been lower in NIRP economies

Note: Year-to-year inflation in selected countries. For Denmark and the euro area, the inflation rate is based on the Harmonized Index of Consumer Prices (HICP). For the United States, the Personal Consumption Expenditure (PCE) index is used. Remaining countries are based on the Consumer Price Index (CPI). Source: Refinity Datastream.



Figure 16: Inflation compensation has been lower in NIRP economies

Note: The fixed-rate leg in 5y5y inflation swaps. Note that besides inflation expectations, this rate also captures for instance the inflation risk premium. Source: Refinity Datastream.

A particularly low r^* may have constrained the monetary policy space in NIRP economies more than in other economies and driven down inflation in the decades prior to the pandemic. As argued in the previous sections, NIRP countries' large savings are likely to reflect that their r^* is lower than in comparable countries. By definition, economies with lower r^* hit the lower bound on policy rates earlier than countries with a higher r^* (Koester et al. (2021), Lis, Nickel, and Papetti (2020)). For an extended period of time, zero was considered the lower bound for interest rates. Hence, before eventually cutting policy rates into negative territory, NIRP economies were constrained by the perceived zero lower bound (Grisse, Krogstrup, and Schumacher (2017)). Moreover, by adopting NIRP, central banks entered unchartered waters, leading to small cuts into negative territory compared to previous interest rate cuts. The proximity to the effective lower bound is thus likely to have limited the policy space of NIRP central banks, and may have resulted in a tighter monetary policy stance than otherwise. This could have contributed to the lower inflation rates as well as the observed downward drift in medium to longer term inflation expectations in NIRP economies as compared with other advanced economies, in recent decades.

Other factors may also have led to lower inflation in the NIRP economies. First, the fiscal response to the GFC was smaller in NIRP economies compared to other advanced economies (recall figure 7 and 8). Second, NIRP central banks cut policy rates more gradually during the crisis, cf. figure 17, and while the ECB, the Riksbank and the Bank of Japan have all employed different variants of quantitative easing (QE) and forward guidance (FG) in addition to NIRP, the Federal Reserve and the Bank of England were substantially quicker in resorting to such quantitative measures, cf. figure 18. While these differences in policies may reflect that the GFC affected countries differently, they may also have contributed to a larger decline in inflation in the NIRP economies. Finally, some central banks may have been reluctant to adopt NIRP for reasons related to the structure of the country's financial sector. For instance, the large money market mutual fund industry in the United States has been pointed out as a cause for concern in relation to negative interest rates, since a possible withdrawal of deposits could endanger the health of the financial system (Neely (2020)).

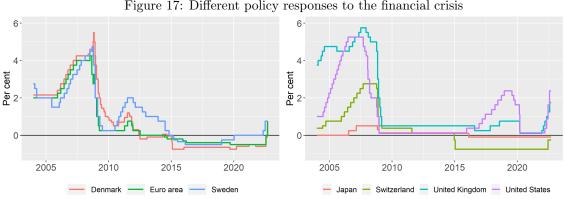
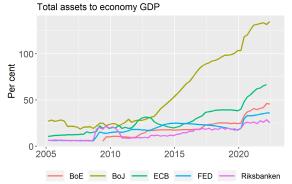


Figure 17: Different policy responses to the financial crisis

Note: Policy rates are the central banks leading interest rate for monetary purposes. In periods where central banks have employed target ranges for money market rates, the middle of the range is used Source: Refinitiv Datastream

Figure 18: Unconventional monetary policy has expanded central bank balance sheets



Note: Selected central banks total balance sheet to economy GDP. Quarterly data. Source: Refinitiv Datastream.

5 Conclusions

In this paper, we have assessed how the economies of the five central banks that adopted NIRP during the previous decade stand out from other advanced economies. We document that the NIRP economies are characterised by high levels of national savings, not matched by high levels of real investments. This could indicate lower equilibrium real interest rates in NIRP economies compared to other high-income OECD economies. Demographics, the structure of pension systems and prudent public finances are potential drivers of the high propensity to save in NIRP economies, but the exact drivers of the high private savings in NIRP economies are not easy to pinpoint. In fact, there may be forces at play that we have not identified and looking deeper into this could be an avenue for future research. In addition to high savings, inflation has generally been lower in NIRP economies compared to other advanced economies, constraining the ability to stimulate the economy using conventional monetary policy tools.

As economies with high savings are more likely to experience low r^* , the central banks of these economies are more likely need unconventional monetary policy tools. Such tools can provide monetary policy easing, when conventional monetary policy interest rates are constrained by their lower bound. In addition, fiscal policy can be activated in order to stimulate demand in situations where monetary policy is constrained.

Recently, we have seen a sharp increase in inflation and market yields across the advanced economies. This suggests that at least for now, the period of exceptionally low (nominal) interest rates may be coming to an end. Part of the increase in yields reflects the pick-up in inflation that has led to higher inflation expectations among private sector agents, implying that medium to longer-term real interest rates remain low. Higher nominal market rates may also reflect expectations of tighter monetary policy in response to high inflation. The future path of inflation is highly uncertain, but it cannot be ruled out that NIRP will be employed in the future as well.

Looking ahead, interest rates will depend crucially on what happens to r^* . However, future developments in r^* are clouded in uncertainty. Evidence suggests that demographic develop-

ments, which have been a key factor behind the decline in r^* , are likely to continue contributing to r^* being low in the years to come (Auclert et al. (2021)). Factors such as investment in support of the green transition and military rearmament in a number of countries following the Russian invasion of Ukraine may cause r^* to rise. This may be a direct consequence of higher global demand, but if these factors lead to an increase in productivity growth, this can further contribute to the rise in r^* . However, productivity growth could also decline if climate-related concerns imply that some existing technologies will no longer be used. This illustrates the huge uncertainty associated with the future path for interest rates. More research is clearly needed on the impact of recent structural change on r^* .

References

- Andersen, H. Y. (2018). "Do tax incentives for saving in pension accounts cause debt accumulation? Evidence from Danish register data". In: *European Economic Review Vol. 106*, pp. 35–53.
- Arena, M., G. Di Bella, A. Cuevas, B. Gracia, V. Nguyen, and A. Pienkowski (2020). It is only natural: Europe's low interest rates (trajectory and drivers). IMF Working Paper 20/116.
- Armelius, H., M. Solberger, and E. Spånberg (2018). Is the Swedish neutral interest rate affected by international developments? Sveriges Riksbank Economic Review 2018:1.
- Arslanalp, S., J. Lee, and U. Rawat (2018). *Demographics and interest rates in Asia*. IMF Working Paper 18/172.
- Auclert, A., H. Malmberg, F. Martenet, and M. Rognlie (Aug. 2021). "Demographics, wealth, and global imbalances in the twenty-first century". In: Working Paper Series 29161.
- Bielecki, M., M. Brzozo-Brzezina, and M. Kolasa (2018). Demographics, monetary policy and the zero lower bound. National Bank of Poland Working Paper No. 284.
- Bloom, D. E., D. Canning, R. K. Mansfield, and M. Moore (2007). "Demographic change, social security systems, and savings". In: *Journal of Monetary Economics* 54, pp. 92–114.
- Brand, C., M. Bielecki, and A. Penalver (2018). The natural rate of interest: estimates, drivers, and challenges to monetary policy. ECB Occasional Paper Series No. 217 / December 2018.
- Brand, C., G. Goy, and W. Lemke (2021). *Natural rate chimera and bond pricing reality*. ECB Working Paper No. 2612.
- Brandao-Marques, L., M. Casiraghi, R. G. Gelos, G. Kamber, and R. Meeks (2021). Negative interest rates: Taking stock of the experience so far. IMF Departmental Paper No. 2021/003.
- Caballero, R., E. Farhi, and P. Gourinchas (2017). "The Safe Asset Shortage Conundrum". In: *Journal of Economic Perspectives*, vol 31 (3), pp. 29–46.
- Carvalho, C., A. Ferraro, and F. Nechio (2016). Demographics and real interest rates: Inspecting the mechanism. Federal Reserve Bank of San Fransisco Working Papers, no 2016-5.
- Chetty, R., J. H. Friedman, S. Leth-Pedersen, T. H. Nielsen, and T. Olseni (2014). "Active vs. passive decisions and crowd-out in retirement savings accounts: Evidence from Denmark". In: *The Quarterly Journal of Economics*, pp. 1141–1219.
- Clarida, R. (2019). The global factor in neutral policy rates: Some implications for exchange rates, monetary policy, and policy coordination. International Finance Discussion Papers 1244.
- Davoine, T. (2019). "The long run influence of pension systems on the current account". In: *Journal of Pension Economics and Finance* (2021), 20, pp. 67–101.
- De Loecker, J. and J. Eeckhout (2018). Global market power. NBER Working Paper No. 24768.
- Del Negro, M., M. Giannoni, and A. Tambalotti (2017). Safety, liquidity, and the natural rate of interest. Staff Reports 812, Federal Reserve Bank of New York.
- Diez, F. J., D. Leigh, and S. Tambunlertchai (2018). Global market power and its macroeconomic implications. IMF Working Paper No. 18/137.
- Eggertsson, G. B., N. R. Mehrotra, and J. A. Robbins (2019). "A model of secular stagnation. Theory and quantitative evaluation". In: *American Economic Journal: Macroeconomics Vol. 11(1)*, pp. 1–48.
- Eggertsson, G. B., J. A. Robbins, and E. Wold (2018). *Kaldor and Pikketty's facts: The rise of monopoly power in the United States*. Bank of England Working Paper No. 571.

- Farhi, E. and F. Gourio (2018). Accounting for macro-finance trends: Market power, intangibles, and risk premia. Brookings Papers on Economic Activity Fall: 147-250.
- Ferrero, G., M. Gross, and S. Neri (2017). On secular stagnation and low interest rates. demography matters. ECB Working Paper Series No. 2088 / July 2017.
- Fiorentini, G., A. Galesi, G. Pérez-Quirós, and E. Sentana (2018). The rise and fall of the natural interest rate. Banco de Espana Working Paper No. 1822.
- Fries, S., J.-S. Mésonnier, S. Mouabbi, and J.-P. Renne (2017). *National natural rates of interest and the single monetary policy in the Euro Area*. Banque De France Working Paper No. 611.
- Fujita, S. and I. Fujiwara (2021). Aging and the real interest rate in Japan: A labor market channel. FRB of Philadelphia Working Paper No. 21-23.
- Gagnac, E., B. K. Johannsen, and D. López-Salido (2021). *Understanding the new normal: The role of demographics*. IMF Economic Review 69.
- Grisse, C., S. Krogstrup, and S. Schumacher (2017). "Lower Bond Beliefs and Long-Term Interest Rates". In: *International Journal of Central Banking*, vol. 13(3), pp. 165–202.
- Grossman, V., E. Martínez-Garcia, M. A. Wynne, and R. Zhang (2019). *Ties that bind: Estimating the natural rate of interest for small open economies*. Globalization Institute Working Paper 359.
- Hartzmark, S. M. (2016). "Economic uncertainty and interest rates". In: *The Review of Asset Pricing Studies*, vol. 6(2), December 2016, pp. 179–220.
- Holston, K., T. Laubach, and J. C. Williams (2017). "Measuring the Natural Rate of Interest: International Trends and Determinants". In: *Journal of International Economics* 108, supplement 1 (May), pp. 39–75.
- IMF (2019). The rise of corporate market power and its macroeconomic effects. World Economic Outlook: Growth Slowdown, Precarious Recovery, chapter 2.
- Jorda, O., K. Knoll, D. Kuvshinov, M. Schularick, and A. M. Taylor (2019). "The Rate of Return on Everything, 1870-2015". In: The Quarterly Journal of Economics, Volume 134, Issue 3, pp. 1225– 1298.
- Koester, G., E. Lis, C. Nickel, C. Osbat, and F. Smets (2021). Understanding low inflation in the euro area from 2013 to 2019: Cyclical and structural drivers. ECB Occasional Paper Series No. 280.
- Koomen, M. and L. Wicht (2022). "Pension systems and the current account: An empirical exploration". In: Journal of International Money and Finance vol. 120.
- Kreuger, D. and A. Ludwig (2006). "On the consequences of demographic change for rates of returns to capital, and the distribution of wealth and welfare". In: *Journal of Monetary Economics, vol.* 54(1), pp. 49–87.
- Lis, E., C. Nickel, and A. Papetti (2020). Demographics and inflation in the euro area: a two-sector new Keynesian perspective. ECB Working Paper Series No. 2382.
- Mian, A. R., L. Straub, and A. Sufi (2021). What explains the decline in r^* ? Rising income inequality versus demographic shifts. Jackson Hole Conference Proceedings.
- Neely, C. J. (2020). Negative U.S. interest rates? FRB of St. Louis Economic Synopsis No. 4.
- OECD (2020). Pension market in focus. OECD Publishing, Paris.
- (2021). Pension market in focus. OECD Publishing, Paris.
- Olafsson, A. and M. Pagel (2018). The retirement-consumption puzzle: New evidence from personal finances. NBER Working Paper No. 24405.

- Papetti, A. (2021). "Demographics and the natural real interest rate: Historical and projected paths for the euro area". In: *Journal of Economic Dynamics and Contro Vol. 132*, p. 104209.
- Pedersen, J. (2015). The Danish Natural Real Interest Rate and Secular Stagnation. Danmarks Nationalbank Working Paper Series No. 94.
- Rachel, L. and T. D. Smith (2015). Secular drivers of the global real interest rate. Bank of England Working Paper No. 571.
- (2017). "Are low real interest rates here to stay". In: *International Journal of Central Bank, vol.* 13(3), pp. 2–42.
- Rachel, L. and L. Summers (2019). On Secular Stagnation in the Industrialized World. NBER Working Paper No. 26198.
- Summers, L. (2014). "U.S. Economic Prospects: Secular stagnation, hysteresis, and the zero lower bound". In: Business Economics, Vol 49(2), National Association for Business Economics.
- Traina, J. (2018). Is agregate market power increasing? Production trends using financial statements. Working Paper 17, University of Chicago Booth School of Business.
- Vlieghe, G. (2017). Real interest rates and risk. Speech for the Society of Business Economists' Annual conference, London.
- Wicksell, K. (1936). Interest and Prices: A study of the causes regulating the value of money. Macmillan, London.
- Woodford, M. (2003). Interest and Prices. Princeton University Press.



Low for long

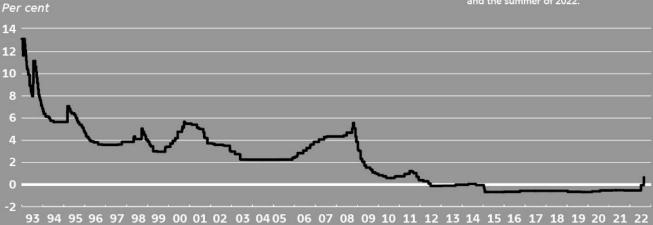
Denmark was the first country to introduce negative monetary policy rates in 2012. Since then, Switzerland, Sweden, Japan and the euro area have followed suit.

Very low and in some cases negative interest rates have characterised the past decade across the advanced economies. There are several reasons why interest rates have fallen to the current low levels. Low interest rates reflect the fact that inflation has been subdued in many countries, but structural changes in household and corporate savings and investment behaviour are also part of the explanation.

These developments have brought monetary policy and the economy into uncharted waters, which is why Danmarks Nationalbank will be issuing a series of publications on the topic of which this Working Paper is one.

Danmarks Nationalbank's interest rate

Danmarks Nationalbank's key interest rate has been negative for most of the decade between the summer 2012 and the summer of 2022.





PUBLICATIONS



NEWS

News offers quick and accessible insight into an Analysis, an Economic Memo, a Working Paper or a Report from Danmarks Nationalbank. News is published continuously.



ANALYSIS

Analyses from Danmarks Nationalbank focus on economic and financial matters. Some Analyses are published at regular intervals, e.g. *Outlook for the Danish economy* and *Financial stability*. Other Analyses are published continuously.



REPORT

Reports comprise recurring reports and reviews of the functioning of Danmarks Nationalbank and include, for instance, the *Annual report* and the annual publication *Danish government borrowing and debt.*



ECONOMIC MEMO

An Economic Memo is a cross between an Analysis and a Working Paper and often shows the ongoing study of the authors. The publication series is primarily aimed at professionals. Economic Memos are published continuously.



WORKING PAPER

Working Papers present research projects by economists in Danmarks Nationalbank and their associates. The series is primarily targeted at professionals and people with an interest in academia. Working Papers are published continuously.

DANMARKS NATIONALBANK LANGELINIE ALLÉ 47 DK-2100 COPENHAGEN Ø WWW.NATIONALBANKEN.DK

As a rule, Working Papers are not translated, but are available in the original language used by the contributor.

Danmarks Nationalbank's Working Paper are published in PDF format at www.nationalbanken.dk. A free electronic subscription is also available at the website. The subscriber receives an e-mail notification whenever a new Working Paper is published.

Text may be copied from this publication provided that the source is specifically stated. Changes to or misrepresentation of the content are not permitted.

Please direct any enquiries directly to the contributors or to Danmarks Nationalbank, Communications, <u>Kommunikation@nationalbanken.dk.</u>

