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Dynamics of probabilities of default

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Non-technical summary

Research question

Financial health of firms is important for their owners and creditors, and not least for the financial stability of a country. Among other things, the default risk of a loan depends on the debtor's investment and financing policy. Creditors aim to keep the default risk at a low level while often owners strive for more profitability, taking higher risk. To assess a firm's financial health, many papers investigate backward looking financial statements, with financial leverage being a key indicator. However, a more refined and forward looking measure of default risk is the firm's default probability (PD). Our paper provides a straightforward approach to analyze PD- and migration dynamics and illustrates how a financial institution can utilize this information for its macro and micro credit risk management.

Contribution

A German financial institution has to report for each debtor with liabilities of at least €1m the estimated one-year PD to the Deutsche Bundesbank. This study analyses the PDs reported from 2016 to 2021. The database includes by far more German firms than ratings based data, also numerous mid-cap, small and micro companies. To decipher the dynamics of the reported PDs we estimate an autoregressive model, which relates the PD change in some quarter to the observed PD changes in previous quarters and the PD one year ago. The PD development of a firm is driven by systematic industry and by idiosyncratic firm factors. To focus on the latter, firms within an industry are ranked by their PDs to obtain an indicator of their competitiveness, which is largely independent of the systematic factors. A firm migrates if its PD- rank changes over time. We also analyze migrations by an autoregressive model, similar to the analysis of PD changes.

Results

The autoregressive model on PD changes yields an estimate of a target PD for each debtor. In the short- term, PD-shocks tend to move the PD away from the target PD because detrimental shocks hit a weak more than a resilient debtor. Over longer time intervals, expected PDs display relatively fast reversion to the target PD, similar to the financial leverage of a firm which reverts to a target leverage ratio. But the expected PD does not converge monotonically to the target PD, it oscillates and overshoots. The speed of mean reversion varies across industries, and it is faster moving high PDs down than moving low PDs up. The autoregressive model on PD rank migrations also show that a debtor's rank in the short term tends to divert from the steady state rank while over longer time intervals it tends to revert.

Nichttechnische Zusammenfassung

Fragestellung

Die finanzielle Gesundheit von Unternehmen ist wichtig für deren Gesellschafter und Gläubiger; nicht zuletzt für die finanzielle Stabilität des Landes. Das Ausfallrisiko eines Kredits hängt von der Investitions- und Finanzierungspolitik des Schuldners ab. Während die Gläubiger das Ausfallrisiko gering halten möchten, streben die Gesellschafter oft nach höherer Profitabilität bei höherem Risiko. Um die finanzielle Gesundheit eines Unternehmens zu beurteilen, werden in vielen Arbeiten rückwärtsgerichtete Jahresabschlüsse untersucht, wobei der Verschuldungsgrad einen wesentlichen Indikator darstellt. Ein feineres und vorrauschauendes Maß für das Ausfallrisiko ist die Ausfallwahrscheinlichkeit (default probability, PD) des Unternehmens. Unsere Arbeit bietet einen anwendungsorientierten Ansatz zur Analyse der PD- und Migrationsdynamik und zeigt, wie ein Finanzinstitut diese Informationen für sein Makro- und Mikrokreditrisikomanagement nutzen kann.

Beitrag

Deutsche Finanzinstitute müssen für Schuldner mit Verbindlichkeiten von mindestens 1 Mio. € die geschätzte Einjahres-PD an die Deutsche Bundesbank melden. Diese Studie analysiert die von 2016 bis 2021 gemeldeten PDs. Die Datenbank umfasst weitaus mehr deutsche Unternehmen als die auf Ratings basierenden Daten, so auch zahlreiche mittelgroße und kleinere Unternehmen. Um die Dynamik der gemeldeten PDs zu entschlüsseln, schätzen wir ein autoregressives Modell, das die PD-Änderung in einem Quartal mit den beobachteten PD-Änderungen in den vorhergehenden Quartalen und der PD vor einem Jahr in Beziehung setzt. Darüber hinaus wird die PD-Entwicklung eines Unternehmens durch systematische Branchenfaktoren und durch idiosynkratische Unternehmensfaktoren beeinflusst. Um sich auf Letztere zu konzentrieren, werden außerdem die Unternehmen innerhalb einer Branche nach ihren PDs in eine Rangordnung gebracht, um einen Indikator für ihre Wettbewerbsfähigkeit zu erhalten, der weitgehend unabhängig von den systematischen Faktoren ist. Ein Unternehmen migriert, wenn sich sein PD-Rang im Laufe der Zeit ändert. Ähnlich wie bei der Analyse von PD-Änderungen analysieren wir auch PD-Migrationen mit einem autoregressiven Modell.

Ergebnisse

Das autoregressive Modell für PD-Änderungen führt zur Schätzung einer Ziel-PD für jeden Schuldner. Kurzfristig führen PD-Schocks dazu, dass sich die PD von der Ziel-PD entfernt, da negative Schocks einen schwachen Schuldner stärker treffen als einen widerstandsfähigen. Über längere Zeiträume hinweg kehren die erwarteten Ausfallwahrscheinlichkeiten relativ schnell zur Ziel-PD zurück, ähnlich wie der Verschuldungsgrad eines Unternehmens, der zu einem Zielverschuldungsgrad zurückkehrt. Allerdings nähert sich die erwartete PD nicht monoton der Ziel-PD, sondern oszillierend und überschießend. Die Geschwindigkeit der Rückkehr zur Ziel-PD ist in den einzelnen Branchen unterschiedlich, wobei sich hohe PDs schneller nach unten bewegen als niedrige PDs nach oben. Das autoregressive Modell der PD- Rangverschiebungen zeigt ebenfalls, dass der Rang eines Schuldners kurzfristig dazu neigt, sich vom Steady-State-Rang zu entfernen, während er über längere Zeiträume zur Rückkehr neigt.

Dynamics of Probabilities of Default*

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Abstract

Probabilities of default (PDs) of loans are of central importance for financial stability. We analyze the PDs, reported quarterly by German financial institutions to Deutsche Bundesbank. The development of PDs is modelled as an AR process of PD changes and an initial PD. Panel regressions show mean diversion of the PDs in the short-run and mean reversion to target-PDs over longer time intervals. The expected PD does not converge monotonically to the target PD, but overshoots and oscillates with declining amplitude. The PD converges faster to the target PD starting at a high relative to a low PD. The target PD is lower when more than one institution reports a PD, also in the case if the borrower exhibits unlimited liability. To bypass instabilities in PD time series, due to systematic factors, we also rank firms within an industry according to their PDs. This rank order is driven mostly by idiosyncratic firm factors and portrays competitiveness of debtors. Migrations are defined by changes in this rank order. We also find mean diversion of migrations in the short-run and mean reversion over longer time intervals.

Keywords: Dynamics of probabilities of default, systematic and idiosyncratic factors, mean diversion and reversion, overshooting, oscillations

JEL Classification: D25, E51, G11, G14, G17, G21, G32

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Financial health of firms is important for their owners and creditors, and also for economic prosperity. Traditionally, information is extracted from a firm's financial statement to gauge its financial health. Prominent proxies are the financial leverage ratio and the interest coverage ratio. A more refined measure of the default risk of a debtor is his estimated probability of default (PD). By the Basle accord, financial institutions need to use PDs for their risk management and their pillar 2-estimates of economic capital requirements. In Germany, every financial institution that has adopted the internal ratings based approach (IRBA) has to report to the Bundesbank its PD estimate for a debtor or group of debtors with at least € 1 m debt claims. If the institution has adopted the standard approach (KSA) for pillar 1, then it may, but does not need to report its estimated PD to the Bundesbank.¹ PDs are reported for many firms in different industries including mid-cap, small and micro firms (Bednarek et al., 2021). This credit register provides a representative and differentiated German database. We analyze the PDs reported from 2016 to 2021 to the Deutsche Bundesbank.

Due to data availability, many papers analyze financial leverage ratios of firms to portray their leverage policy. In a stylized model, these ratios may portray financial health reliably. Empirically, these ratios may be rather limited proxies of financial health, due to heterogeneity of debtors with respect to profitability, risks, management quality and other corporate controls. Another drawback of financial statements is that they are largely backward looking and, possibly, distorted by accounting practices.

In contrast, PDs, provided by financial institutions, and external ratings, provided by rating agencies, need to be estimated. They should measure financial health of debtors comprehensively by combining backward looking information from financial statements and observed soft facts with forward looking information on developments of a firm's business model, its competitive position and other industry and macro-factors.² However, external ratings are subject to the policies of the rating agencies. They stabilize ratings over time so as to underscore the predictive power. Hence, rating developments are biased. In addition, external ratings exist for large, listed companies only. In the case of Germany, the number of externally rated firms is fairly small.

¹ In the KSA approach, mostly used by smaller banks, the risk weights in pillar 1 are prescribed. The internal rating-based approach (IRBA) is mostly used also in pillar 1 by larger banks. Risk weights are determined by internal models which need to be approved by the regulator. These weights depend on the 1 year-PD of the loan, its loss given default, its effective maturity and the expected exposure at default (ECB guide to internal models – Credit Risk, Sept. 2018).

² For the estimation of PDs by IRBA banks see Art. 171 Abs. 2 CRR and EBA guidelines (2017).

PD estimates of financial institutions are not communicated to the public, they are confidential.³ This may explain why they are not analyzed in the literature. PD estimates are not biased by publication concerns. Yet, a financial institution may bias its PD-estimates with regard to the implications for supervision and regulation. Supervisors restrain this behavior by checking the PD-estimation models.⁴

The advantages of PDs as proxies of financial health motivate our study of PD-dynamics.

The importance of PD-dynamics is illustrated by forward looking policies of financial institutions and by regulation. The Internal Capital Adequacy Assessment Process (ICAAP) requires banks in the European Union to project its cash flows for the next years (art. 272 CRR). In order to do this, banks need to estimate potential developments of the debtor-PDs in their loan portfolios.

Long-term credit risk management of a financial institution, in particular a bank, can be split into micro and macro management. Macro management determines the allocation of the loan portfolio across different industries. Based on projected future PD developments, a bank may relocate funds between industries to optimize its loan portfolio. Micro management of a bank governs its management of single loans and its relationship to debtors. If a debtor's PD is high relative to the industry average, the bank may push him to change his business policy or even restructure his firm so as to lower his PD. Or the bank may request further collateral, downsize or sell the loan, or even terminate lending. On the other hand, if the PD is relatively low, the bank may extend its loan or improve the contract terms in order to keep competing banks away. Owners and managers may pursue a riskier policy to raise expected profits and, thereby, the PD.

Thus, the mostly used 1-year PD is subject to a dynamic process. It may develop in a predictable manner, disturbed by macro shocks such as the Covid-19 pandemic or the Russian invasion in Ukraine, and by micro shocks such as management mistakes or the emergence of new competitors. Creditors, owners and managers affect these PD-patterns and need to take them into account.

Our analysis of PD-dynamics builds on the methods used by the big rating agencies. They estimate rating dynamics by deriving rating transition matrices which can be used to forecast default losses of a loan portfolio. Rating changes are not governed by Markoff processes (Moody's, 2017). To better

³ For reasons of data protection, banks are not allowed to communicate their PD estimates to third parties with the exception of public institutions, which are involved in banking supervision or provide public loans.

⁴ Apparently, banks tend to report low risk weights based on low PDs to raise their CET 1 ratio (Behn et al., 2016). Incentives for this behavior are stronger when capital constraints are binding (Abbassi/Schmidt, 2018).

understand PD-dynamics, we estimate AR (autoregressive) processes of quarterly PD-changes of firms. PD-changes can be interpreted as transitions given a very fine grid of rating grades.

Our main hypothesis is that the expected PD of a firm converges over time to a target PD. This hypothesis is based on many theoretical papers about leverage dynamics. Suppose that the expected (tax) benefits of a firm's owners increase with its leverage, but also the expected costs of financial distress. If the net benefit of these effects is an inversely u-shaped function of leverage, then in a static model there exists an interior optimal leverage. In a dynamic model owners/managers and creditors may strive for a target leverage. If the leverage is above the target level, then in particular creditors may try to lower the leverage. If the leverage is below the target level, then owners and managers may wish to raise the expected profitability of the firm by taking more risk. Shocks superimpose convergence to a target leverage. Convergence breaks down when the firm goes into default and is not restructured, but liquidated or taken over. We apply this reasoning to the firm's PD as a more accurate measure of financial health. This requires that owners/managers know the PD estimates of banks or some related information such as credit ratings. Many German banks inform their customers about their ratings.

The main findings of the paper are summarized as follows. First, the AR(5)-process relates the PD-change in the next quarter to those in the four preceding quarters and the PD one year ago. Our empirical study provides restricted support for **Hypothesis 1** that the PD of a firm converges to a target PD. This is true for each industry of German firms, even in very unstable industries. The convergence to a target PD, however, is not monotonic even when we ignore shocks and focus on expected PDs. These PDs overshoot and oscillate around the target PD with declining amplitude. In the long run, the expected PD converges to the target PD with very small deviations.

Overshooting and oscillations are explained by the surprising observation that in the short-run the expected PD does not revert to the target PD, but diverts. When a detrimental PD-shock occurs, then it tends to raise the PD of a financially weak more than that of a resilient firm. Weak firms are more vulnerable to shocks than resilient firms so that positive and negative shocks with zero expectation tend to raise high PDs and to lower small PDs. Even though creditors and owners/managers may try to drive the PD back to the target PD, this takes some time and is dominated in the short-term by shock effects.

Short-term mean diversion, overshooting and oscillations have not been reported for leverage and ratings, to our best knowledge. An explanation might be that financial statements might not react quickly to a shock or be manipulated for reasons of benign publicity, especially by managers of weak firms.⁵ Rating companies avoid oscillations of ratings so as to stabilize them.

Estimated regression coefficients suggest that the gap between the expected PD and the target PD declines within a year by more than half unless the PD oscillates heavily. This fast convergence may be explained by rather intensive interactions between firms and banks in Germany. In a bank-based economy like Germany, most firms are SMEs and obtain loans from only one bank or very few banks. These banks are often relationship banks which can easily interact with the debtor. Thus, conflicts of interest with owners/managers can be monitored effectively and fast, motivating fast convergence.

Second, **Hypothesis 2** argues that the PD of a firm converges faster to its target PD if the PD is high instead of low. Given a high PD relative to some benchmark, creditors are alarmed by the high default risk and press for a quick curative response, reinforced by regulatory and supervisory implications. Given a relatively low PD, owners/managers may change the investment policy to raise profitability. However, new investments take time, decelerating the PD increase. In line with Hypothesis 2, we find that the PD converges faster to the target PD when the PD is relatively high.

Third, does the PD-process depend on the number of reporting financial institutions? More reporting institutions may have more difficulties coordinating their efforts vis à vis the debtor so that they may accept a higher target PD. On the other hand, more institutions may put more pressure on a debtor so that the target PD declines. Thus, **Hypothesis 3** is ambiguous regarding the effects of more reporting institutions on the target PD. We find that more reporting creditors lower the target PD, indicating tighter creditor control.

Fourth, **Hypothesis 4** deals with the effects of a higher PD-volatility on the PD-estimates. If the volatility of the 1-year PD of a firm is relatively high, then long-term default is more likely. This may induce financial institutions to raise the 1-year PD. Do they include a premium for high PD-volatility in their PD estimates? **Hypothesis 4** states this and is confirmed by our findings.

⁵ Companies manipulate financial statements for various reasons; see for example the literature on CEO turnover and big-bath practices (e.g. Bornemann et al., 2015).

Fifth, do firm owners with unlimited liability strive for a lower target PD of the firm? Such owners are likely more cautious because their private wealth is at stake in default. **Hypothesis 5** claims this and is supported by our data.

Sixth, the average PD of the firms in an industry sometimes changes substantially over time. One way to take care of this instability would be to estimate an autoregressive process with a moving average (ARMA-process). We prefer, instead, a migration analysis. In this analysis, debtors within an industry are ranked by their PDs in ascending order. The firm with the lowest PD ranks first. Migrations, i.e. changes in ranks over time, necessarily have a zero mean so that rank means are constant. Migrations are driven by idiosyncratic firm factors, systematic factors are largely irrelevant.

We also estimate AR(5)-processes of migrations. **Hypothesis 1** also holds in the longer term for migrations replacing the target PD by the rank mean. Again, we find mean diversion in the short-run and mean reversion over longer time intervals, similar to PD changes. Migrations also overshoot and oscillate.

Hypothesis 6 claims that owners/managers and creditors pay more attention to changes in PD-ranks than in PDs. PD shocks are composed of systematic and independent idiosyncratic shocks while PD-rank changes are largely independent of systematic shocks. Thus, owners/managers and creditors may view PD-rank changes as a cleaner signal of changes in financial health than PD-changes. In line with the hypothesis, we observe that in the longer term PD-ranks converge faster to their rank means than PDs to target PDs.

The dynamics found in PD-changes and migrations can be used for macro and micro management. If the actual PD-developments or migrations clearly diverge from the expected paths, such surprises may signal creditors and owners/managers to adjust their strategies.

The paper is structured as follows. In section 2 the literature is reviewed and hypotheses are developed. In Section 3, the PDs reported to the Deutsche Bundesbank are summarized and analyzed. Then the autoregressive model of the PD dynamics and its estimates are presented. Section 4 displays the results of migration analysis. Forecasts and their uses are discussed in section 5. Section 6 concludes.

2. Literature Review and Hypotheses

2.1. Literature Review

The PD of a firm is a proxy of its financial health, it varies between 0 and 1 or 100% (debtor default). There are several models for estimating PDs. Hard information such as data from financial statements may be used as well as soft information such as management quality and industry trends. Altman (1968) developed in the 1960s a discriminant analysis model based on financial statements to estimate PDs. In the 1970s, Merton (1974) proposed an option-based approach to estimate the distance to default. This approach is used in the KMV approach, which was further developed to Moody's Credit Transition Model (Moody's, 2017). New approaches use electronic footprints of debtors to estimate their PDs (Berg et al., 2022). Alternatively, a bank may estimate potential developments of micro- and macrofactors, which govern PDs and defaults of a loan portfolio as proposed by the McKinsey model or the Credit Risk⁺ (CSFB)-model (Bluhm/Overbeck, 2008 Ch. 1). Microfactors are idiosyncratic risk factors of single firms, while macrofactors are systematic risk factors of the economic environment of the firm such as GDP growth, interest rates and industry-specific risk factors. In any case, PD-estimates should incorporate potential developments of micro- and macrofactors.

Modigliani and Miller (1958) were the first to show that in a perfect capital market financing policy of firms does not matter. However, as owners and creditors compete for the firm's cash flows, conflicts are unavoidable and matter in the presence of market frictions (Myers, 1977). Their impact on financing policies of firms was analyzed in many papers, for example Leland (1994). Diamond (1984) analyzed the roles of long-term and short-term creditors. The latter can refuse to renew short-term loans and, thereby, discipline debtors and constrain their moral hazard. Dangl and Zechner (2021) analyze the optimal debt maturity structure and show that firms commit to reduce leverage in low profitability states. Given high costs of financial distress and highly risky cash flows, they issue short-term debt. For long-term creditors credit covenants (e.g. Priweiler, 2017) and collateral (Rajan and Winton, 1995) are important instruments to mitigate default risk.

Another strand of literature investigates the dynamics of a firm's financial leverage, driven by the tradeoff between tax benefits and costs of financial distress. In stylized models, owners and creditors derive their optimal leverage strategies. The ratchet effect claims that debtors always have an incentive

to raise their leverage (Admati et al., 2018). The owners of the firm do not commit themselves to a well specified investment and financing policy so that they have an incentive to raise the leverage of the firm and, thereby, extract a benefit at the expense of the creditors. These cannot immediately react due to their contractual obligations. However, they may threaten the firm to raise interest rates of future loans, require more collateral or impose more covenants to restrict potential “no commitment” damages (De Marzo, 2019). DeMarzo and Zhiguo (2021) show that the leverage ratchet effect leads shareholders to issue debt gradually over time, but due to asset growth and debt maturity, leverage reverts slowly towards a target. In equilibrium, creditors raise credit spreads of new debt, fully offsetting its tax benefits.

In a similar spirit, Berg and Heider (2022) assume that owners and creditors rationally anticipate risk shifting of high leverage firms so that owners will bear the associated cost of high interest rates. They avoid this cost by striving for a medium level leverage which also helps them to issue future debt at low cost. In Bolton et al. (2020) the key frictions are costly equity issuance and incomplete markets. They argue that a firm seeks to preserve its financial flexibility. It lowers its debt when it earns a profit, and increases its debt after incurring losses and induced higher interest payments, and, to preserve flexibility, taps external equity markets at a cost before exhausting its endogenous debt capacity.

The empirical evidence on leverage policies is mixed. It is well known that some firms refrain from debt financing or follow low leverage policies, not extracting available tax shield benefits (Graham, 2000; Korteweg, 2010; van Binsbergen, Graham and Yang, 2010; Strebulaev and Yang, 2013). Leverage ratios are, however, rather limited proxies of financial health, as debtors differ with respect to profitability, risks, management quality and other corporate controls. Therefore, empirical studies on leverage dynamics need to take these controls into account, making such studies quite difficult. Halling et al. (2016) observe book leverages which are about 1/3 below the target leverage ratios. They also find that the target leverage behaves counter-cyclically once explanatory variables and model parameters are accounted for.

DeAngelo and Roll (2015) find that firms adjust leverage only slowly toward a target leverage ratio. Baker et al. (2020) investigate the determinants of a target leverage and find that also the firm's beta matters as a measure of financial risk. Eckbo and Kissler (2021) take a critical view and find that public

firms with relatively low issuance costs and high debt-financing benefits often issue debt and do not manage leverage toward long-run targets. In addition, these firms do not speed up rebalancing leverage when they invest significantly.

Rating agencies estimate rating transition matrices. These were used early by the Credit Risk Model of J.P. Morgan to predict rating changes of loan portfolios. Rating transitions are studied in Moody's (2017), S&P (2021) and Fitch (2021). Moody's (2017) uses historical transition matrices of ratings to predict defaults, but also points to limitations. Ratings transitions are viewed as pro-cyclical, they correlate with credit and economic cycles. Transitions are non-Markovian, they depend on the firm's rating history. The probability of a downgrade is higher (lower) for a firm with a recent downgrade (upgrade). In line with this, the duration of a downgrade is shorter than that of an upgrade for downgraded firms while the opposite is observed for upgraded firms. Durations are also driven by the agencies' desire to present stable ratings. S&P (2021) notes that better ratings tend to be more stable and speculative-grade ratings experience more volatility.

Figlewski et al. (2012) analyze credit rating changes and find a strong momentum in down- and upgrades because agencies change ratings normally by at most one grade. The authors estimate reduced-form intensity models including several macroeconomic and firm-specific variables and the firm's rating history. They find that significance levels and even signs for the macrovariable coefficients depend heavily on which other variables are included. This is in line with findings of earlier studies. We interpret this as a fallacy of double counting. If the current rating of a firm „correctly“ summarizes the impact of the macroeconomic and firm-specific variables, then adding these variables in the estimation equation should be useless. Next, we present our hypotheses.

2.2 Hypotheses

Our main hypothesis is that the expected PD of a firm converges over time to a target PD. In the theoretical literature, the leverage ratio converges to a target leverage ratio. Given the close relationship between the leverage ratio and the PD as proxies of financial health, we translate the theoretical leverage results to the PD-analysis and use them as a foundation for our main hypothesis. When the PD is higher (lower) than the target PD, cautiousness of creditors (aggressiveness of owner/managers) tends to

dominate aggressiveness (cautiousness) so that the expected PD should come down (go up). Cautiousness resp. aggressiveness should be stronger, the more the PD deviates from the target PD. If the PD equals the target PD, cautiousness and aggressiveness should be balanced so that they neutralize each other and the expected PD change is zero.

Hypothesis 1: The expected PD of a firm converges to its target PD.

Shocks superimpose convergence to the target PD. This process breaks down when the firm goes into default and is not restructured. Depending on the bankruptcy law and the deadweight cost of bankruptcy, it may be optimal for a firm's owners to stop further infusions of equity capital so as to trigger bankruptcy which enables the firm to lay off employees at a reduced cost and to enforce debt reductions. The restructured firm may then pursue a policy of moving to some new target PD. Alternatively, owners may prefer to sell or liquidate the firm so that it drops out of the data base leading to a survivorship bias. Also, long term shocks may induce a firm to change its business model and its target PD. As a caveat, with market frictions including information asymmetries, there may exist more than one equilibrium.

Next, we ask whether the speed with which the PD converges to the target PD is the same for PDs above and below the target PD. The ratchet effect claims that the owners never lower the PD by repaying debt early. If creditors are passive and the PD is high, it may decline slowly by earnings and debt repayments. This suggests slow convergence. The role of creditors depends, however, on the economic environment. In a market-based economy firms tend to issue bonds so that they have many creditors. Coordination between them is costly so that it pays only when the firm is financially distressed and should be restructured or when new (syndicated) loans are arranged. In a bank-based economy like Germany most firms are SMEs and obtain loans from one bank or a few banks, only. These banks are often relationship banks which can easily interact with the debtor and provide easier access to loans (Petersen and Rajan, 1994). Conflicts of interest can be monitored more effectively, intertemporal agency problems are mitigated. Hence, we expect that banks push down a high PD faster in a bank- than in a market-based economy. Given a low PD, owners/managers may want to take more risk. Investing in more risky projects takes time so that a low PD will increase slowly. Owners could increase the PD fast by extracting money from the firm. However, in a bank-based economy banks immediately observe the extraction of money and threaten the firm to tighten credit terms. Therefore, we state

Hypothesis 2: The convergence speed of a firm's PD towards its target PD is higher starting at a high than at a low PD.

Third, creditor control of debtors may vary with the number of banks providing loans. A higher number of banks not only raises the cost of lender coordination, but may also induce free riding by banks hoping that other banks do the job. On the other hand, joint control of more banks may strengthen the overall control. Thus, the net effect is ambiguous. This leads to the following

Hypothesis 3:

- a) A higher number of banks intensifies creditor control and lowers the target PD.
- b) A higher number of banks weakens creditor control and raises the target PD.

Fourth, does the 1-year PD also include a premium for high PD-volatility? For bad loans and loans with a significant increase in credit risk, IFRS 9 forces financial institutions to estimate the expected lifetime default loss. The associated long run PD tends to grow with the volatility of the 1-year PD, c.p. Therefore, the reported 1-year PD might not only indicate the default risk over the next 12 months, but also the long run default risk which increases with the volatility of the 1-year PD. Hence,

Hypothesis 4: The 1-year PD grows with its volatility.

Our data set includes firms and private households where at least one natural person assumes unlimited liability. These persons normally are entitled to management and, therefore, can enforce a more cautious policy to protect their private wealth in case of default. This should lower the target PD.

Hypothesis 5: The target PD is lower in firms and households where at least one natural person bears unlimited liability.

Finally, we analyze not only the PDs of debtors, but also their PD-ranks. The PD rank of a firm within its industry is defined by its PD level relative to other firms in the same industry. The firm with the lowest PD is assigned rank 1, the firm with the highest PD rank n which equals the number of firms in this industry. In contrast to PDs, changes in the PD-ranks of all firms in an industry add up to zero so that the rank mean stays constant. Applying Hypothesis 1 correspondingly, the PD-rank of a firm should converge to the rank PD mean.

The PD rank is driven mainly by idiosyncratic firm factors, while the PD is also driven by systematic factors. Therefore, the PD rank portrays the relative position of a firm in its industry more precisely.

Changes in the rank may be a cleaner signal of the viability of the firm's business model and its future prospects so that creditors and owners/managers pay more attention to rank than to PD changes. This may lead to a faster convergence. Hence, we state

Hypothesis 6: The convergence speed of the PD-rank to the mean rank is higher than that of the PD to the target PD.

3. Analysis of Reported PDs

3.1 Summary Statistics

3.1.1 Overall View

The main source of our data set is the Deutsche Bundesbank's credit register⁶ that comprises broadly defined bank-firm-level exposures, including traditional loans, bonds, off-balance sheet positions and the exposure from derivative positions. At the end of every annual quarter financial institutions in Germany are required to report to the credit register if their exposure to an individual borrower or the sum of exposures to borrowers belonging to one borrower unit has at least once exceeded a threshold of € 1 m during the reporting period.⁷ A borrower unit comprises legal entities that are legally and/or economically highly connected to each other, e.g., due to (major) ownership relations ($\geq 50\%$), profit transfer agreements etc. Consequently, the actual reporting threshold for a legal entity is distinctively lower than € 1 m. On average, the German credit register captures about two thirds of German bank loans. In addition, the estimate of the debtor's 1 year-PD needs to be reported, if the financial institution uses the IRB approach.⁸ However, about 53.7% of the PDs in our sample are reported by German cooperative banks, almost all of which are not subject to the IRB approach.⁹ Even though the volume of loans to non-banks given by German savings banks is about 40% higher than that of the cooperative

⁶ For detailed a description of the supervisory credit registry data see Bednarek et al. (2021).

⁷ Prior to 2014, this threshold was equal to € 1.5 million. However, the actual reporting threshold for a legal entity is distinctly lower (around € 0.5 million).

⁸ For details, see Deutsche Bundesbank, Meldetechnische Durchführungsbestimmung für die Abgabe der Großkreditanzeigen nach Art. 394 CRR (Stammdaten- und Einreichungsverfahren) and Millionenkreditanzeigen nach § 14 KWG (Gesamtverfahren) [DFBS 2019 Version 2.1].

⁹ The data processing centers of the German cooperative banking system and of the savings banks system derives a PD for every debtor. The bank adjusts this PD to (soft) facts such as management quality and overdrafts, and may override the PD in case of disruptions.

banks, only 1.22 % of the PDs in our sample are reported by savings banks.¹⁰ 9.59% are reported by the Landesbanken, i.e. the central institutions of the savings banks network, and 28.61% by other commercial banks.¹¹

We use the data from the first quarter 2016 to the last quarter 2021, in total 24 quarters. For about 90 percent of all debtors in our sample only one financial institution reports a PD. If more than one PD is reported by different financial institutions for a debtor at the end of a quarter, then we use the median of the reported PDs.

The Bundesbank assigns each debtor to an industry based on NACE Rev. 2 classification.¹² Due to confidentiality reasons and to avoid too few observations per 3- respectively 2-digit classification level, we condense the set of industries to 31.¹³ For each industry, we derive a separate table, which shows various percentiles of the frequency distributions of PDs/PD-medians and several summary statistics quarter by quarter.¹⁴ In total, we analyze over 5.37 million firm-time observations from over 510.000 borrowers. Instead of showing 31 tables, for illustration Table 1 displays the findings for all industries combined, excluding the extraordinary industry *Transport-shipping*.

Whenever we analyze **all** firms together, we exclude the very atypical industry *Transport shipping*. In this industry the PD mean mostly exceeded 50% in the years 2016 to 2018 and then declined to less than 10% until the end of 2021. Over the sampling period the bank exposure to these debtors declined from about 30 to about € 4 bn, the number of debtors declined by about 50%, while the number of defaulted firms declined by about 90%. This purification was supported by a strong increase in freight rates in 2019. This atypical example illustrates strong instability in one of the industries. We also show results of this industry when we analyze single industries, but we exclude it in our aggregate analysis (all firms together).

¹⁰ The disclosure policy of savings banks appears to be much more restrictive than that of cooperative banks. The data processing center of the savings banks can publish data of the savings sector only if each savings bank agrees.

¹¹ For robustness, we use PDs of creditors of IRBA institutions, only. Results do not qualitatively and quantitatively change.

¹² For detailed information see <https://www.bundesbank.de/en/service/reporting-systems/banking-statistics/customer-classification>

¹³ The vast field of services is split into *Professional, scientific & technical services*, including among others consulting, public relations, accounting and tax services, property management, *Other economic services*, including also placement of labor, leasing of non-durables, travel agencies, tour operators, *Other Services*, including repair of IT and other durables, lobbying and other personalized services.

¹⁴ These tables are available upon request.

--- Table 1 ---

--- Table 2 ---

For all industries w/o *Transport-shipping* Table 1 shows that the PD mean declined monotonically from 5.81% in I/2016 to 3.22 % in IV/2019. Then the Covid-19 pandemic pushed it up moderately to 3.41% in the first half year of 2020. However, it moved down already in the third quarter of 2020 to 3.21%, ending at 2.87% in IV/2021. Similarly, the PD mean of all debtors, excluding defaulted debtors (PD = 1), went down from 1.67% in I/2016 to 1.25% in IV/2021. The exposure of financial institutions to all debtors declined almost monotonically by about 3.3% from I/2016 to II/2018, and then increased by about 17% until IV/2021, yielding an increase of 13.1% over the full observation period, more than the CPI-inflation of 10.4%.¹⁵ The share of exposure to defaulted debtors relative to *all* debtors declined from 0.48% in I/2016 to 0.27% in I/2019 and then increased to 0.35% in IV/2021, with a modest impact of Corona in II/2020.

For about 10% of the debtors more than one institution reported PDs. Differences in PDs may be driven by different estimation models, by estimation uncertainty, divergent incentives for showing low PDs and low risk weights and by a mixture of point in time (PIT) and through the cycle (TTC) estimates.¹⁶ To evaluate the information content of PD-medians, Table 1 also shows the unweighted average of PD uncertainty across all debtors. For a given debtor and date, PD uncertainty is the difference between the highest and the lowest PD reported by financial institutions. Table 1 shows that the average PD uncertainty roughly equals 10% of the PD mean in I/2016 until IV/2018, then increases to 12% in I/2020, to 13% in IV/2020 and to 14% in IV/2021. The relative increase in PD uncertainty in 2020 is presumably explained by Corona and at the end of 2021 by the Russian attack on Ukraine. Not surprising, PD uncertainty tends to increase with the PD mean.

¹⁵ The exposure to all debtors with a reported PD increased by only 8.5% over the full observation period, indicating perhaps a more restrictive credit policy of banks.

¹⁶ Another explanation is that each bank has to report a debtor PD that equals the worst PD on its set of loans to this debtor. Possibly a debtor is servicing all his loans given by one bank, but not the loans given by another bank. Hence, the latter bank reports a default, i.e. a PD = 100%, while the other bank reports a distinctively lower debtor-PD.

As Table 1 washes out differences across industries, Table 2 presents for each industry j $\Phi\Phi PD(j)$, the PD average over all quarters, derived as a simple average of the 24 quarterly PD means of all debtors in industry j , $PD(j,t)$. These PD averages differ substantially across industries over a range from 0.45% (*Banks, money market funds*) and 0.79% (*Public administration*) to 42.04% (*Transport-shipping*). Apart from the latter, the PD averages are particularly high for *Hotels* (7.17%) and *Automotive* (8.46%). In 28 out of 31 industries the PD average declines from 2016 to 2021. The exceptions are *Transport-Air*, *Banks, money market funds* and *Insurance*.

In 27 industries the credit exposure of German financial institutions to debtors with a reported PD increased from I/2016 to IV/2021 by $\Delta(\text{exposure}(j,16-21))$, shown in Table 2. This illustrates the growth of the German economy over the sampling period. Only in *Mining*, *Banks & money market funds*, *Transport-shipping* and *Public administration* the exposure declined. As the PD mean declined in most industries over the sampling period, banks were apparently able to restrain the default risk of their credits and expand credit volumes at the same time.

The number of debtors with a reported PD within an industry (not shown) grows over the sampling period except for *Transport-shipping*, *Banks, money market funds* and *Public Health & Social Services*.^{17 18} The strong variation of observations in some industries may imply for our analysis a growth bias, due to newly reported firms, and a survivorship bias, due to dropouts of firms. Some firms drop out of the data because their debt levels shrink. Other firms may be taken over or merged with other firms or liquidated. Default of a firm, including bankruptcy, does *not* imply its dropout.

Are the German banking sectors equally prudent in taking default risks? The PD-distribution of the savings sector is driven largely by the big Landesbanken, that of the cooperative sector by small local banks. As the Landesbanken were heavily exposed to Transport shipping-loans, they suffered strongly from the disaster in this industry. Excluding this industry, the PD median is 0.26% for the savings sector, 0.50% for the cooperative sector and 0.43% for the commercial banks. However, the PD means and PD standard deviations (in brackets) are 3.74% (16.2%), 3.70% (15.9%) and 3.27% (13.8%). Hence, it appears that the Landesbanken and the few savings banks reporting PDs took slightly more default risk

¹⁷ This is also driven by mergers of German banks and new bank formations after Brexit.

¹⁸ The number of debtors with a reported PD declines in this industry while the number of all debtors increases.

than the cooperative sector, with commercial banks being clearly more prudent. This conclusion assumes that the methods of estimating PDs do not vary systemically across the three banking sectors. As already indicated, the pandemic effects on PDs were rather limited, partly because of strong public support. Among the 28 industries with a negative trend in the PD average from 2016 to 2019, the trend remained stable in 20 industries during Corona. In 8 industries this trend was reversed from 2019 to 2021 so that the pandemic likely dominated the PD change (Table 2). However, the PD average in *Automotives* increased already in the last quarter of 2019, indicating the challenges of climate transformation for car producers. In *Transport-Air* the PD mean already increased from 2016 to 2019 and continued to increase in 2020 so that longer-term industry and pandemic lockdown-effects reinforced each other. Fig. 1 in the appendix illustrates pandemic effects in 8 industries which were particularly vulnerable to the pandemic. Next, we present some statistics about defaulted firms which also illustrate default dynamics.

3.1.2 Dynamics of Defaulted Firms

In total, PDs are reported for 510,093 firms. Among these, 20,593 (4.04%) firms are at default ($PD = 1$) at least once in one of the quarters I/2016 to IV/2021. The percentage of defaulted debtors declined over time in most industries (not shown). The overall share of defaulted firms and the exposure share to these debtors appear to be relatively small. However, they vary strongly across industries and in some industries over time. Column (11) of Table 2 shows for each industry the minimum and the maximum share of exposure to defaulted relative to all debtors with a reported PD, across quarters I/2016 to IV/2021. On the low side, in *Public administration* the exposure share varies between 0.00 and 0.01%, in *Banks, money market funds* between 0.00 and 0.05%. On the high side, the share varies between 0.94 and 16.26% in *Transport air* and between 3.44 and 10.67% in *Hotels*. The latter are driven by the Covid-19 period. On the very high side, the share varies between 5.50 and 59.7% in *Transport shipping*.

Table 3 summarizes some important default statistics.

--- Table 3 ---

Most of the 20,593 firms which are at least once in default, stay in the sample for a long time (retention time) as shown by the median of 18 quarters (mean 17 quarters). These numbers are affected by left/right censoring of the observation period, covering 24 quarters. On average, firms remain in default for 7 quarters (median) and 8.6 quarters (mean) which amounts to 50% (median) and 53.7% (mean) of their retention time. In total, 4,140 of the defaulted firms drop out of the sample and then drop in again within the observation period.

The median of 7 quarters (1.75 years) and the mean of 8.6 quarters (2.15 years) in our sample are substantially greater than the median of 0.89 years and the mean of 1.52 years for the time of resolution to default found by Betz et al. (2016) in 2000-2014 for a rather small sample of German SMEs. The World Bank (2021) reports for Germany an average time of bankruptcy procedures of 1.2 years in 2019. These time spans in formal procedures are clearly smaller than those for default in our sample. A firm may be in default without being taken to court. In addition, the average volume of the SME loans in Betz et al. (2016) was 338.000 € and, hence, rather small. Possibly the length of a resolution procedure increases with the size of the defaulted debtor.

Only 2,516 out of the 20,593 firms enter and leave the sample with a $PD < 1$. These firms stay for a long time in the sample (median 21 quarters), but are at default only shortly (median 2 quarters). This suggests that most of these firms are rather healthy and when they suffer from a shock, return to health fast.

In total, 10,885 (15,494) firms enter (leave) the sample with $PD = 1$. Among the 10,885 firms, 6,727 firms (61.8%) are at default already in I/2016 which indicates strong left hand-censoring of the observation period. Among the 15,494 firms, 10,343 of these firms drop out before IV/2021, and 5,151 firms remain in default until IV/2021, partly driven by right hand-censoring.

There are 8,046 permanently defaulted firms, i.e. at default in each quarter with a reported PD. This subset of defaulted firms is rather large. Censoring explains part of it. More importantly, defaulted firms often need new loans for restructuring so that their debt may pass over € 1 m.¹⁹ Various strategies explain why a firm drops out of the sample with $PD = 1$. A defaulted firm may be taken over or be downsized so that the claims fall below € 1 m, or the firm is liquidated in a formal or informal procedure or renamed.

¹⁹ As credit lines are included in the reported debt volume, drawing on these lines does not explain loan growth.

A defaulted firm can move to non-default in our sample only if it is successfully restructured and at least one creditor retains claims of at least € 1m.

These 8,046 firms stay in the sample for 6 quarters (median), 8.4 quarters (mean). Surprisingly, 14.3% stay for only 1 quarter, 40.2% for only one year. 6.5% stay for the full observation period. This large variation between 1 and 24 quarters suggests that various default resolving strategies are used. For rather small firms downsizing or takeovers might be easy to accomplish so that the defaulted firm stays in the sample only for a short time. It may take a rather long time to liquidate a large defaulted firm. As our data do not contain information on the type of default resolution, we do not discuss this issue here. Instead, we now analyze the PD-process.

3.2 PD-Process

3.2.1 The Model

We try to identify the PD dynamics by analyzing PD changes of firms in the observation period. The PD-changes are similar to rating transitions. But the PD-changes are defined on the continuous interval $[-1;1]$. To capture the dynamics of PD-changes we use a simple autoregressive model. In each industry j we select all suitable firms i and estimate the following AR-process (baseline regression)

$$\Delta PD(i,t) = a(j) + b(j,1) \Delta PD(i, t-1) + b(j,2) \Delta PD(i, t-2) + b(j,3) \Delta PD(i, t-3) + b(j,4) \Delta PD(i, t-4) + c(j) PD(i, t-4) + v(i) + \varepsilon(i,t), \quad t = I/2017, \dots, III/2021, \quad (1)$$

using the following notation

$PD(i,t)$ = PD of firm i at date t ,

$\Delta PD(i,t) = PD(i, t+1) - PD(i,t)$ is the PD-change between dates t and $(t+1)$,

$v(i)$ = fixed effect of firm i ,

$\varepsilon(i,t)$ = noise term with zero expectation and zero correlation with all other noise terms.²⁰

Suitable are firms for which PDs are available at all dates $(t-4)$ to $(t+1)$.

²⁰ If $PD = 1$ [0] for a firm i at date t , then a further increase [decline] is infeasible so that equation (1) seems to be mis-specified. However, the estimation results of equation (1) will show that the expected PD-change is strongly negative [positive] when PD is close/equal to 1 [0], so that $\varepsilon(i,t)$ is heteroscedastic, but not sign-constrained. Mean reversion strongly mitigates effects of the upper and lower PD-bounds. Therefore, equation (1) is not mis-specified. By the same argument, default does not induce a structural break in the estimation of equation (1) unless the firm is restructured and the target PD changes abruptly.

In equation (1), the random PD change of a firm in the next quarter is modelled as a linear function of its PD changes in the preceding four quarters and its PD one year ago. This PD summarizes earlier PD changes and some initial PD. Equally important, the PD one year ago serves as an anchorage in the equation which otherwise contains only first PD differences. This anchorage allows us to estimate target PDs and forecast PDs.

For each industry j we estimate the parameters $a(j)$, $b(j,1), \dots, b(j,4)$ and $c(j)$ by a panel regression.²¹ Permanent differences between firms are captured by firm fixed effects $v(i)$.²²

This model is a reduced form model. It neither includes microvariables of individual firms nor macrovariables portraying the state of the economy or industry. We assume that the banks rationally include these variables in their PD estimates. Adding these variables in a structural model would imply double counting as discussed before.

3.2.2 Results

a) Baseline Regression Results

Equation (1) is estimated by a panel-regression. We do this separately for each industry and also for all firms together, excluding *Transport-shipping*. Included are suitable firms, i.e. those with PDs for 6 subsequent dates. The subset of these firms is significantly smaller than the set of all firms. Across industries, the fraction of suitable firms ranges between 50 and 70%. This continuity bias affects estimation results, in addition to the growth bias (in most industries the number of debtors increases over time) and the survivorship bias (some firms drop out) as mentioned before.

Seasonal effects might play a role for the estimation of the PD dynamics. Therefore we estimate two versions of the baseline regression (1), one without and the other one with time dummies adding $d(j,II/2017)D(II/2017) + d(j,III/2017)D(III/2017) + \dots + d(j,IV/2020)D(IV/2020)$. $D(\tau) = 1$ if $t = \tau$ and 0 otherwise, for $\tau = II/2017, \dots, IV/2021$. $D(I/2017) = 0$. $d(j,\tau)$ is the regression coefficient for industry j at date τ . Besides of seasonal PD effects, the dummy $D(t)$ also captures date t -effects of macrovariables.

²¹ We utilize Stata's `reghdfe` estimator ([stata.com/meeting/chicago16/slides/chicago16_correia.pdf](https://www.stata.com/meeting/chicago16/slides/chicago16_correia.pdf)).

²² In equation (1) firm fixed effects do not matter if they are random. However, the Hausmann Test indicates a better estimation quality with fixed effects. The average fixed effect of all firms in an industry is 0. Thus, the fixed effect of a firm marks its difference from the average.

In the baseline regression some time dummies are significant. However, comparing the adjusted R²s in the regressions with and without these dummies, sometimes R² stays the same, in many industries it increases slightly (see Table 4, columns (1) and (2)). The average R² over all industries increases from 21.5 to 21.8% if time dummies are included. Moreover, the estimated regression parameters change very little if these dummies are included. Hence, time effects play a very minor role. This finding also supports our claim that including macrovariables in the regression would have almost no effects because they are included in the PD estimates. The weak effects of these dummies allow us to ignore them in the following.

--- Table 4 ---

Surprisingly, a regression including **all** debtors (=: all industries w/o *Transport-shipping*) yields basically the same results regardless of whether or not including time dummies, industry dummies and interaction terms between both dummies. The baseline regression without time and industry dummies yields for 2,962,470 observations

$$\Delta PD(i,t) = 0.0115^{***} - 0.3194^{***} \Delta PD(i, t-1) - 0.2643^{***} \Delta PD(i, t-2) - 0.2557^{***} \Delta PD(i, t-3) - 0.0185^{***} \Delta PD(i, t-4) - 0.2750^{***} PD(i, t-4) + v(i) + \varepsilon(i,t), \quad R^2 = 20.4\% \quad (2.0)$$

The supplement 0 in an equation number is used if **all** debtors are analyzed. Including the dummies would raise R² by only 0.2 percentage points to 20.6%.²³ This suggests that the PD-process is quite similar across industries.²⁴ Moreover, as the estimated parameters are astonishingly stable across specifications with and without time and industry dummies, controls not included likely do not invalidate our findings as argued by Altonji et al. (2005).

The regression constant is positive, while the regression coefficients for all regressors are negative. They are also similar in size except for b(j,4) which is close to 0. The PD-process is similar across industries as can be seen in Table 5 which reports the estimates of b(j,τ), τ = 1,...,4, c(j) and a(j).²⁵

²³ Including time and industry dummies yields $\Delta PD(i,t) = 0.0116^{***} - 0.3199^{***} \Delta PD(i, t-1) - 0.2650^{***} \Delta PD(i, t-2) - 0.2654^{***} \Delta PD(i, t-3) - 0.0186^{***} \Delta PD(i, t-4) - 0.2759^{***} PD(i, t-4) + v(i) + \varepsilon(i,t), \quad R^2 = 20.6\%$

²⁴ Firm fixed effects may absorb industry effects so that industry dummies have little effect. Panel regressions usually have low R²s. This does not invalidate this technique.

²⁵ As a robustness test we apply Arellano-Bond linear dynamic panel-data estimation. Results are qualitatively and quantitatively unchanged. Results are available on request.

Even though the regression coefficients differ across industries, there are obvious sign and size similarities. In the extraordinary industry *Transport-shipping* the absolute regression coefficients are slightly higher than those for all debtors. The high regression constant 0.166 indicates a very high average PD over the sampling period. R^2 increases from 23.8% to 25.1% if time dummies are included (Table 4). This is likely driven by the instability within this industry.

In many industries the absolute value of the estimated coefficient $b(j,1)$ is somewhat higher than $b(j, \tau)$, $\tau = 2,3$ and $c(j)$. This suggests that the effect of a PD-change fades away over time. Recent shocks and policy changes dominate the current PD development.

--- Table 5 ---

b) Convergence to Target PD

Hypothesis 1 states that the PD converges towards a target PD. To check that, we use the estimated PD process to simulate the development of the *expected* PD over the next quarters. Panel a) in Fig. 2 shows the development of the expected PDs for the baseline regression (2) using three different start vectors $[PD(t-4), \dots, PD(t-1), PD(t)]$. The PD-values at dates 0 to 4 portray the assumed start vector.

--- Fig. 2 ---

The dotted blue curve in Panel a) assumes constant start PDs of 3.5%. Then within 4 quarters the expected PD climbs to 3.99%, within 7 quarters to the target PD of 4.19%. However, convergence is not monotonic. There is a slight overshooting with a maximum of 4.25% after 10 quarters. After 19 quarters, the PD stays basically constant at the target PD. The solid orange curve assumes a high, unstable start vector $[3.5\%, 5.5\%, 3.5\%, 2.5\%, 3.5\%]$. The expected PD also converges within 5 years to the target PD, but oscillates much more with declining amplitude. For the dashed yellow curve, the low unstable start vector is $[3.5\%, 2.5\%, 1\%, 4\%, 3.5\%]$. Again, the expected PD converges to the target PD within 5 years and oscillates with declining amplitude. The oscillations tend to be stronger when the

start PDs are more volatile. Irrespective of the start vector, the expected PD converges relatively fast to a target PD of 4.19%. Hypothesis 1 is confirmed in the longer term.

Crucial for convergence to the target PD and the convergence speed are the estimated regression coefficients. Convergence speed denotes the speed with which the expected PD converges to the target PD. As said before, the estimated regression coefficients are similar except for $b(j,4)$ which is basically zero. For a better understanding of the process, let us start with the strong assumption that *all* regression coefficients are the same and equal to $b(j)$. Then equation (1) simplifies to

$$\Delta PD(i,t) := PD(i,t+1) - PD(i,t) = a(j) + b(j) PD(i,t) + v(i) + \varepsilon(i,t), t = I/2016, \dots, III/2021. \quad (3)$$

Given $|1+b(j)| < 1$, this process is weakly stationary, with a stationary value of $-[a(j)+v(i)]/b(j)$, as shown in Appendix A. We call this stationary value the “simplified target PD of firm i” and denote it by $\hat{PD}(i,j)$.

$$\hat{PD}(i,j) = -[a(j) + v(i)]/b(j,1) = \hat{PD}(j) - v(i)/b(j,1). \quad (4)$$

As the average firm fixed effect is zero, $\hat{PD}(j)$ is the simplified target PD of industry j. Rewrite equ. (3)

$$\Delta PD(i,t) = -b(j,1) [\hat{PD}(i,j) - PD(i,t)] + \varepsilon(i,t).$$

This is a Markoff process. Starting at a $PD > [\leq] \hat{PD}(i,j)$, the expected PD converges monotonically to $\hat{PD}(i,j)$ from above (below), *without any overshooting and oscillation*. Within each period the gap between the expected PD and the simplified target PD shrinks at the rate $(1+b(j,1))$. The higher $-b(j,1)$, the faster the gap converges, holding the simplified target PD constant. Therefore $-b(j,1)$ denotes the convergence speed in this simplified model.

The simplified target PD is a rough estimate of the “true” target PD derived by simulations. For the baseline regression (2), the simplified target PD for all debtors is $1.15/0.3194 = 3.60\%$ while the expected PD converges to 4.19%. The rather high difference of 0.59 is due to rather high differences between $b(1)$ and the other regression coefficients in equation (2). Hence, a better estimate of the target PD uses the average of all regression coefficients except for $b(4)$, -0.2786 , so that $1.15/0.2786 = 4.13\%$, quite close to 4.19%. In this case, the average coefficient leads to a better estimate of the target PD. But this is not generally true. What explains the simplified target PD?

Table 5 also shows for each industry the estimated simplified target PD, $\hat{PD}(j)$, and $\emptyset\emptyset PD(j)$, the unweighted average of the quarterly PD means of industry j, $PD(j,t)$, across all dates. In a steady state,

the expected PD of a debtor equals his average PD observed over a long time. For most industries the estimated simplified target PD is rather close to the unweighted average $\overline{\text{PD}}(j)$. In unstable industries such as *Transport-shipping* the difference is rather large. Excluding this industry, the unweighted average of $\overline{\text{PD}}(j)$ across all industries is 4.20%, the unweighted mean of the simplified target PDs, $\hat{\text{PD}}(j)$, is 4.27%. This difference is quite small.²⁶

c) *Oscillation and Overshooting*

The Markoff-model rules out oscillation and overshooting. These can be explained by a more realistic model which assumes that *all* regression coefficients except for $b(j,4)$ are the same and equal to $b(j)$, but $b(j,4) = 0$. Then equation (1) yields

$$\Delta\text{PD}(i,t) = -b(j) [\hat{\text{PD}}(i,j) - \text{PD}(i,t)] - b(j) \Delta\text{PD}(i,t-4) + \varepsilon(i,t). \quad (5)$$

Now, the expected PD-change is composed of two terms, first the gap between the current PD and the simplified target PD as before, second the PD-change four quarters ago. The second term leads to overshooting and oscillations. Consider the dashed yellow curve in Fig. 2 Panel a) with the low unstable start vector [3.5%, 2.5%, 1%, 4%, 3.5%]. It converges to 4.19%. For illustration of equation (5) for all debtors, say, $b = -0.3$. Then $E[\Delta\text{PD}(i,t)] = 0.3 [4.19 - 3.5] + 0.3 \times (-1) = 0.207 - 0.3 = -0.093\%$. While the first term 0.207 induces convergence to the target PD of 4.19%, the stronger second term -0.3 pulls the expected PD down to $E[\text{PD}(i,t+1)] = 3.5 - 0.093 = 3.407\%$. Thus, instead of converging, the expected PD diverges from the target PD. The slide of the expected PD continues for another period as the PD three quarters ago declined by 1.5%. Then the expected PD climbs to a level *above* the target PD. Thereafter, it converges to the target PD over many periods with oscillations becoming smaller and smaller.

Oscillation and overshooting need to be explained in economic terms, i.e. by the game between creditors and owners/managers. It is difficult to change the debtor's investment and financing policy so as to

²⁶ Suppose all regression coefficients were the same, then equation (3) would apply and the estimated simplified target PD of industry j would be

$$\hat{\text{PD}}(j) = -a(j)/b(j,1) = [-1/b(j,1)] [\overline{\text{PD}}(j,IV/2021) - \overline{\text{PD}}(j,I/2016)]/19 + \overline{\text{PD}}^*(j)$$

= [-1/b(j,1)] „PD-trend“ + average-PD of the sample excluding IV/2021

$\overline{\text{PD}}^*(j)$ is the average of $\overline{\text{PD}}(j,t)$ across dates I/2016 to III/2021. The negative PD-trend observed in many industries slightly lowers the estimated simplified target PD relative to the average PD.

For a single debtor i , the simplified target PD would be

$$\hat{\text{PD}}(i,j) = -[a(j) + v(i)]/b(j,1) = [-1/b(j,1)] [\overline{\text{PD}}(i,IV/2021) - \overline{\text{PD}}(i,I/2016)]/19 + \overline{\text{PD}}^*(i)$$

= [-1/b(j,1)] „PD(i)-trend“ + average-PD(i) of the sample excluding IV/2021

attain a precise landing at the target PD. In view of future shocks and uncertainty about the debtor's reaction, given a high PD, prudent creditors may put more pressure on the debtor than required by smooth convergence to the target PD. Given a low PD, risk seeking owners and managers may "overreact" in the opposite direction.

Stronger overreaction is driven by higher absolute regression coefficients. This is illustrated by the solid orange and the dashed grey curve in Fig. 2 Panel a). Both curves are based on the same assumptions, but for the dashed grey curve all regression coefficients and the regression constant are multiplied by $4/3$, keeping the target PD the same. Oscillations and overshooting are somewhat stronger in the dashed grey curve indicating stronger slopes of the curves and, thus, faster adjustments of the expected PD.

Stronger oscillations and overshooting, however, retard the time after which the PD oscillates around the target PD with an amplitude of less than some given ε . This is also illustrated by the solid orange and the dashed grey curve. Hence, higher absolute regression coefficients accelerate PD-adjustments, but they also intensify oscillations and overshooting and retard convergence within small bounds to the target PD. Thus, convergence needs to be interpreted in a broader sense.

The process given by equation (1) might even induce oscillations with *increasing* instead of declining amplitude so that the process is unstable. This appears likely if the difference between $b(j,4)$ and the other regression coefficients is large. An example is provided by three subsets of all firms adjusted for default, ignoring time and industry dummies. The first regression excludes all firms with at least one default in the observation period. The remaining firms are *permanently healthy*. The estimated regression parameters are shown in Table 6, column (2). The expected PD converges to 1.22 %, much lower than 4.19% for all firms. Second, we consider all *temporarily healthy* firms, i.e. all firms with PD-sequences over 6 dates without default. The results are shown in column (3), the expected PD converges to a slightly higher target PD of 1.33. In the third regression we exclude from the baseline only firm-date observations of $PD = 1$. This set of firms includes a set of artificial firms. If, for example, we observe 7 subsequent PDs [0.1; 0.4; 0.5; 1; 0.4; 0.3; 0.4] for a firm, we ignore $PD = 1$ in the middle and use the artificially shortened sequence [0.1; 0.4; 0.5; 0.4; 0.3; 0.4] in the regression. The results are shown in in column (4) and illustrated in Fig. 2 Panel b). While the solid orange brown and the dashed gray curve of the expected PDs for *permanently* resp. *temporarily healthy* firms display oscillations with

declining amplitude, the dotted blue curve for artificial firms displays oscillations with *increasing* amplitude. This process is not stable which is presumably explained by the large difference between $b(4)$ and the other regression coefficients of roughly 0.7 in column (4), while this difference is less than 0.5 in columns (2) and (3).

--- Table 6 ---

These findings remain robust if we correct for potential biases. Default of a debtor may trigger his drop out from the data base leading to a survivorship bias. Similarly, default may trigger his drop in leading to an entrance bias. Eliminating debtors which enter and/or leave the data base with $PD = 1$, yields results shown in column (5). Comparing the regression results to the baseline shows that the constant is clearly lower and the coefficients clearly more “negative” so that the expected PD converges to 1.48%, much lower than the 4.19% in the baseline case. This effect is partially driven by the biases, but mostly by excluding weak debtors.²⁷

The preceding analysis has shown that the PD-process is not a Markoff process because the regression coefficient $b(j,4)$ is basically zero. What explains $b(j,4) \approx 0$? In order to find that out, we compare AR-processes of different length.

3.2.3 Mean Reversion and Mean Diversion

First, we run a short term-regression of the PD-change on the current PD. Excluding time and industry dummies, we use the AR(1) equation (3) and find for **all** debtors,

$$\Delta PD(i,t) = -0.009 + 0.272 PD(i,t) + v(i) + \varepsilon(i,t), \quad (6.0)$$

$$\# \text{ of obs} = 4,670,075, \quad R^2 = 19.5\%,$$

In this regression $\Delta PD(i,t)$ only depends on $PD(i,t)$. Surprisingly, the constant is negative and the regression coefficient is positive. Rewrite equation (6.0)

²⁷ As a robustness test we also estimate the AR-process of $\ln PD$ with $\Delta \ln PD(i,t) =: \ln PD(i,t) - \ln PD(i,t-1)$. To avoid problems of $\ln(0)$, instead of $\ln PD$ we use $\ln(1+PD\%)$. The estimated parameters are shown in column (8) of Table 6. The estimated parameters are higher than those in equation (2), again $b(4) \approx 0$. The expected $\ln(1+PD\%)$ converges to some value, but this is difficult to interpret because the linearity of the process (1) is gone.

$$\Delta PD(i,t) = 0.272 [-0.033 + PD(i,t)] + v(i) + \varepsilon(i,t).$$

Hence, ignoring the firm fixed effect, the PD is expected to **grow (decline)** when it exceeds (is below) 3.3%. Such a process leads to mean diversion and would explode in the long run. Similar findings have not been documented for leverage and rating changes. Next, we regress $\Delta PD(i,t)$ on $PD(i,t-1)$, the PD one quarter ago, and find

$$\begin{aligned} \Delta PD(i,t) &= 0.010 - 0.252 PD(i, t-1) + v(i) + \varepsilon(i,t) \\ &= 0.252 [0.0396 - PD(i, t-1)] + v(i) + \varepsilon(i,t), \quad \# \text{ of obs} = 4,670,069, \quad R^2 = 17.9\%. \quad (7.0) \end{aligned}$$

Now, the constant is positive and the slope is negative. Ignoring the firm fixed effect, the PD is expected to **decline (grow)** when it exceeded (was below) 3.96% one quarter ago. The PDs are contracting around 3.96%. This suggests mean reversion. The findings for regressions (6.0) and (7.0) also hold in each industry including *Transport shipping* (Table 4, columns (9) to (12)).

What explains the puzzling finding of short term-mean diversion? We propose the following explanation. As the expected shock is zero by definition, it has no direct impact on the short-term expected PD change in (6.0). But shock effects are not the same for weak and resilient debtors, having a differentiated indirect impact. A detrimental shock likely affects a debtor in trouble more than a resilient debtor (Alter et al, 2023). If the PD of a debtor is already high, it might be more difficult for him to neutralize detrimental shock effects because creditors are more afraid of default so that they do not supply new debt. German bank regulation forces banks to put particularly risky debtors under intensive care and urges them to mitigate their default risk (MaRisk, 2017 BTO 1.2.4 and BTR 1). The debtor needs to be informed about intensive care (Hannemann et al., 2019 1104 -1111). Moreover, when the PD is high, owners are more hesitant to supply new equity. Default strategies become more attractive for owners, the higher the PD is (Attar et al., 2019), similar to empty creditor strategies (Bolton and Oehmke, 2011). Hence, detrimental shocks are more dangerous, the less resilient a debtor is.

Detrimental shocks are balanced by favorable shocks. Such a shock likely mitigates financial distress of a weak debtor. He may lower his debt burden. A resilient debtor absorbs a detrimental shock easily and may use a favorable shock for investments to improve his business model. He may benefit from favorable shocks more than he suffers from detrimental shocks so that the indirect shock impact is positive and his low PD declines further. For a weak debtor the opposite appears to be true so that his

high PD increases further. These conjectures need to be checked. Regression (6.0) suggests that, in the short-term, banks expect the shock effect to dominate the long-term mean reversion effect.

To check the linearity between the short-term-expected PD change and the current PD, we also run a regression of $\Delta PD(i,t)$ on a 5th-degree polynomial of $PD(t)$. Even though various coefficients are strongly significant, plots of the linear and of the 5th-degree polynomial are indistinguishable. Hence, the expected PD change appears to grow linearly with the current PD.

These findings also explain why the regression coefficient $b(j,T)$ of $\Delta PD(i,t-T)$ is close to zero if $PD(i,t-T)$ is included as the anchorage regressor. Footnote 28 shows the regressions for dates $(t-1), \dots, (t-4)$.²⁸

Also in the baseline equation (2.0), $b(4) \approx 0$. For an explanation, consider equation (5). The first term on the rhs represents a Markoff process, i.e. mean reversion. The second term generates mean diversion as $E[\Delta PD(i,t)]$ grows in $\Delta PD(i,t-4)$ so that $E[\Delta PD(i,t)]$ increases (declines) if $\Delta PD(i,t-4) > (<) 0$.

The two countervailing forces of mean reversion and mean diversion motivate a regression coefficient $b(j,T)$ close to 0, given the anchorage regressor $PD(i,t-T)$. The effect of the shock $\xi(i,t)$ depends on $PD(i,t)$. But this PD primarily depends on the anchorage $PD(i,t-T)$. Given this regressor, mean diversion [mean reversion] induces a positive [negative] coefficient $b(j,T)$ of $\Delta PD(i,t-T)$, balancing each other.

3.2.4 Convergence Speed for Subsets of Firms

Convergence speed of PDs for all debtors is discussed in section 3.22 b). Here we briefly discuss the speed across different industries and, in particular, the speed for financially weak and strong firms. High absolute regression coefficients indicate a high speed of convergence, but also stronger overshooting and oscillations.

Table 5 shows that most regression coefficients in the various industries are in the range of (-0.3; -0.4). Outliers are $b(\text{Transport-Air},1) = -0.186$, $b(\text{Automotive},1) = -0.188$ on the low side and $b(\text{Banks, money market funds},1) = -0.563$ on the high side. *Transport-Air* and car producers (*Automotive*) need to change their production technology fundamentally to reduce CO₂ emissions. The required changes in business

²⁸ The estimated regressions for all debtors are T

T=1: $\Delta PD(i,t) = 0.0099 - 0.0807 \Delta PD(i,t-1) - 0.2398 PD(i,t-1) + v(i) + \xi(i,t)$, # of obs = 4,164,795, $R^2 = 18.9\%$.

T=2: $\Delta PD(i,t) = 0.0074 - 0.0298 \Delta PD(i,t-2) - 0.1767 PD(i,t-2) + v(i) + \xi(i,t)$, # of obs = 3,720,145, $R^2 = 11.8\%$.

T=3: $\Delta PD(i,t) = 0.0059 - 0.0207 \Delta PD(i,t-3) - 0.1384 PD(i,t-3) + v(i) + \xi(i,t)$, for # of obs = 3,345,126, $R^2 = 10.2\%$.

T=4: $\Delta PD(i,t) = 0.0050 - 0.0206 \Delta PD(i,t-4) - 0.1152 PD(i,t-4) + v(i) + \xi(i,t)$, # of obs = 3,011,998, $R^2 = 9.5\%$.

policy take substantial time so that the convergence speed is small, apart from a potential structural break. The high speed in *Banks, money market funds* may be due to strong pressure by regulators and supervisors.

Table 6 indicates higher absolute regression coefficients for *temporarily* and for *permanently healthy* firms relative to all firms in column (1).²⁹ Moreover, the explanatory power appears to be stronger as indicated by R². Thus, it appears that the convergence speed is higher for financially stronger firms. This is also suggested by Fig. 2a) and 2b).

This finding is not to be confused with Hypothesis 2 which claims that the convergence speed of any firm is higher (lower) when it starts at a high (low) PD. To test Hypothesis 2, we estimate three additional regressions with date-dependent dummies indicating date-dependent financial weakness of firms. First, the Bundesbank accepts debt claims against a firm as collateral at some date only if its PD does not exceed 1.5%. Second, a firm is defined to be financially weak at some date if its PD exceeds the median PD of all firms in the same industry. Third, a firm is defined to be financially weak at some date if it is in default. The tests and their results are explained in detail in Appendix B. All three tests suggest that the convergence speed is higher starting at a high than at a low PD. As the findings are similar for each industry, Hypothesis 2 is confirmed. This is consistent with the findings of S&P (2021) that better ratings tend to be more stable and with Moody's finding (2017) that the duration of a downgrade is shorter than that of an upgrade for downgraded firms.

3.2.5 Drivers of Target PDs

For tests of the other hypotheses we analyze the target PDs of subsets of firms. A firm's target PD grows with its fixed effect (FFE) $v(i)$, see equation (4). To understand potential drivers, we regress FFEs on various debtor properties. Table 7 presents the findings for **all** firms.

--- Table 7 ---

²⁹ In every industry, the coefficients and R² are higher for *permanently healthy* firms, relative to all firms.

First, we expect the FFE of a firm to grow with its observed PD mean. A linear regression confirms this, see column (1) in Table 7. The relation to the observed PD median is somewhat weaker, but still strong (column (2)). Consistent with these results, the FFE of a debtor increases with a dummy which is 1 if his PD > 1.5%, or which is 1 if his PD exceeds the PD mean of all debtors, and in particular, if he is in default (not shown).

Second, Hypothesis 3 is inconclusive as to whether target PD is lower or higher given a higher number of banks reporting PDs. Column (3) in Table 7 displays the effect of the number of reporting banks on the FFEs. The negative regression coefficient is strongly significant and indicates that the target PD is lower if more than one bank reports a PD. However, R^2 is 0. Thus, the evidence is very weak. Alternatively, we perform our AR-regression for two subsamples of all firms, the first being all firms with one bank reporting a PD, and the second being all firms with more than one bank reporting. The results are shown in Table 6, columns (6) and (7). Simulating the expected PDs yields a target PD of 4.5% and 3.41% for debtors with one resp. more than one reporting bank. This is a substantial difference. Apparently, more banks exert stricter control than a single bank. Thus, Hypothesis 3a) is confirmed.

A positive relation between the number of reporting banks and the total loan volume of a debtor, i.e. his loan volumes aggregated across reporting banks, is likely. Therefore, we also regress the FFE on the total loan volume. Column (4) in Table 7 shows no effect. This is also true if we regress the FFE on the log total loan volume (not shown). Apparently, credit standards of banks are independent of the loan volume, at least for larger loans which trigger PD reporting.

Third, Hypothesis 4 claims that the 1-year PD of a debtor grows with its volatility because c.p. a higher volatility raises the danger that the debtor goes into default later on. In other words, the estimate of the 1-year PD may include a longer term-component. A test of this hypothesis has to take care of the fact that a higher mean of the 1-year PD also tends to generate a higher PD-volatility. For example, in Table 1 the correlation between the quarterly PD mean of all firms and their quarterly PD standard deviation is 99.67%. Therefore, we first regress the 1-year PD-volatility of a debtor on his PD mean in a linear or quadratic equation and, second, regress the FFE on the PD mean and on the residual from the first step. The results are shown in Table 7 in columns (5) and (6) for the linear resp. the quadratic case. In both cases, the coefficient of the residual is clearly positive and highly significant. Moreover, R^2 increases

from 85.6% in column (1) to 87.6% and 86.2% in columns (5) and (6). These results confirm Hypothesis 4. The 1-year PD estimate apparently includes a premium for the 1-year PD-volatility.

Finally, we check the effect of unlimited liability on FFEs. Hypothesis 5 claims that the target PD is lower if at least one natural person bears unlimited liability. Our set of debtors with this property includes: sole proprietors, general partnerships, limited partnerships, partnership limited by shares, moreover private households. The information reported to the Bundesbank does not always indicate clearly whether a natural person with unlimited liability is involved. We exclude these cases. The other cases with various legal forms are considered as cases with limited liability.

The last regression in Table 7 indicates that the firm fixed effect is lower in case of unlimited liability so that Hypothesis 5 is confirmed. We also run the baseline regression for all debtors with a known liability status (column (2) in Table 8), for all debtors with unlimited liability (column (3)) and for all debtors with limited liability (column (4)). The regression coefficients are quite similar across all regressions, but the regression constant is lower in case of unlimited liability. This is also true of the simplified target PD shown at the bottom. Hence, Hypothesis 5 is confirmed again.

--- Table 8 ---

4. Migration Analysis

4.1 Definitions

When the PD mean of an industry varies substantially in the observation period, this indicates some instability driven by systematic factors. Hence, the less restrictive moving average model (ARMA-model) might be preferable. Instead, we analyze migrations of firms in which we rank firms within an industry according to their PD. The lowest (highest) rank is assigned to the firm with the lowest (highest) PD. A firm migrates if its PD-rank declines or increases over time. Then it improves or deteriorates relative to other firms in the same industry. A deteriorating rank may indicate a loss in competitiveness. If the rank deteriorates substantially or the rank is already bad, then this may motivate creditors to intensify control. Migration within an industry is largely driven by idiosyncratic firm factors. Yet, if the

sensitivity of PDs to systematic factors varies substantially across debtors in an industry, then also these factors may affect the ranks.

Creditors are mostly concerned about debtors with high PD-ranks. Therefore, we classify firms at each date into five uneven bins. A bin is defined by the cumulative frequency distribution of PDs. Instead of five quintiles of 20%, our classification focuses on weak debtors. At any date a firm belongs to

- bin 1 if it ranks among the top 50% in the industry, i.e. $PD \leq 50\%$ PD quantile,
- bin 2 if $50\% < PD \leq 75\%$ PD quantile,
- bin 3 if $75\% < PD \leq 85\%$ PD quantile,
- bin 4 if $85\% < PD \leq 95\%$ PD quantile,
- bin 5 if 95% PD quantile $< PD$.

This definition of bins implies that the bin mean of an industry *always* equals $1.95 = 0.5 \times 1 + 0.25 \times 2 + 0.1 \times 3 + 0.1 \times 4 + 0.05 \times 5$. Therefore, the migration mean is zero, considering all firms in an industry. If one firm improves its rank, another one has to deteriorate.

In the following, we often consider the weakest 25% resp. 15% firms which define two date-dependent panels.

Weak firm panel: The weakest 25% of firms at a given date, i.e. all firms in bins 3, 4 or 5.

Very weak firm panel: The weakest 15% of firms at a given date, i.e. all firms in bins 4 or 5.

4.2 Relative Frequency Distributions of Migrations

Whenever the PDs of all firms within an industry increase or decline by the same amount or the same factor, then there are no migrations; firms are homogeneous. The more migrations are observed, the more heterogeneous are the firms requiring more differentiated attention of creditors and owner/managers. First, we portray migrations in each industry. As we use only five bins, we study annual instead of quarterly migrations. Let $B(i,t)$ denote the bin to which firm i belongs at date t , $B(i,t) \in \{1, 2, \dots, 5\}$, $t = I/2016, \dots, IV/2021$. Then its migration in the year ending at date t is $M(i,t) =: B(i,t) - B(i,t-4)$. In the best (worst) case, a firm i migrates from the worst bin 5 (best bin 1) in $(t-4)$ to the best bin 1 (worst bin 5) in t so that $M(i,t) = -4 (+4)$.

For each industry and each date $I/2017$ to $IV/2021$, we derive the frequency distribution of annual migrations and several summary statistics. These distributions are derived by a two step-procedure. In the first step, we consider all firms for which a PD and, hence, a PD-rank, is reported at dates $(t-4)$ and

t, and derive their migrations between both dates. In the second step, we consider only the weak firms resp. the very weak firms and separately derive the frequency distributions of their migrations. Again, instead of showing tables for each industry³⁰, Table 9a) (9b) displays the findings for **all** debtors in the weak (very weak) firm panel, w/o *Transport-shipping*. In columns (1) to (5) some migration quantiles are displayed date by date. A 5% [95%] quantile of -2 [+1] says, for example, that 5% (95%) of the firms migrated by at most -2 (at least +1) bins in the preceding year. In other words, 5% of the firms improved by at least 2 bins and 5% of the firms deteriorated by at least 1 bin. In Table 9a) (9b), the 5% quantile of -2 (-3) indicates that 5% of the firms improved by at least 2 (3) bins. The lower quantile in Table 9b) is explained by considering only the very weak firms whose improvement potential is relatively stronger. The many zeros in both tables indicate that a large fraction of the (very) weak firms did not migrate. In addition, the relative frequency of migrations strongly declines in the step size of migrations. Yet, 5% of the very weak firms improve by at least three bins. This contrasts with the findings of Figlewski et al (2012) that ratings change only rarely by more than one grade. Next, we consider the migration means and the deteriorations.

--- Table 9a) ---

--- Table 9b) ---

α) First, consider the migration mean. It is zero if *all* firms in an industry are considered.³¹ This is usually not true for a subset of firms. The migration means $\Phi M(t)$ are shown date by date t in column (6) in Tables 9a) and 9b). The means are negative at each date because more weak firms migrate to a lower (better) than to a higher (worse) bin, as suggested by mean reversion of PDs. As expected, means are “more” negative for very weak relative to weak firms.

³⁰ These tables are available upon request.

³¹ The set of all firms at date $(t-4)$ usually differs from that at date t . This can generate a small bias in the frequency distribution of migrations, and, thus, also in its mean. $\Phi M(j,t) = 0$ is also true in the weak firm panel if none of the firms starting in bin 3, 4 or 5 migrates to bin 1 or 2. Given this condition, an improvement of one firm within bins, 3, 4 and 5 implies a deterioration of another firm within the same bins. In the very weak firm panel, the mean is 0 if none of the firms starting in bin 4 or 5 migrates to bin 1, 2 or 3.

These findings also hold industry by industry, with one exception. We illustrate this for each industry j by taking the average migration mean $\Phi\Phi M(j)$, a simple average of the migration mean at date t , $M(j,t)$ across all dates after 2016. These averages are shown in Table 10 for both panels in columns (1) and (4). The average migration mean $\Phi\Phi M(j)$ is always negative. The industries with the smallest/highest migration mean are the same in both panels, *Financial Services* (-0.60; -0.73) and *Transport-shipping* (-0.21; -0.23), the first (second) number for the weak (very) weak firm panel. The migration mean is „more negative“ for the very weak firms as shown by the difference in column (5). The exception is *Public Administration*. In this industry with a low average PD, the migration mean is slightly “less negative” (by 0.0014) for the very weak firm panel. This may be related to the substantial decline of the total volume of loans with reported PDs in.

One might conjecture that the potential for PD-rank improvements increases with the average PD mean in an industry because creditors put more pressure on debtors with high PDs. This conjecture is supported by the correlation between the average migration mean and the average PD mean across industries, which is 40.31% for the weak and 45.18% for the very weak firms. However, industries with higher PD means need not be more heterogeneous in terms of migrations. The average PD mean is 3.66% in *Financial Services*, and, thus, relatively low. Yet, average migration mean is highest. This might be explained by an outstanding restructuring flexibility in this service industry. It may be relatively easy to cut personnel costs, which are the bulk of costs. On the other hand, in *Transport-shipping* the average PD mean is highest (42%) and average migration mean of (very) weak firms is lowest. This surprising finding is explained by the observation that until the end of 2019 (2020) all weak (very weak) firms stayed in default so that they did not migrate. Apparently, restructurings or liquidations in this industry take much time so that defaulted firms migrate rarely.

--- Table 10 ---

β) Creditors may be most concerned about (very) weak debtors which even migrate to a worse bin so that the default option becomes very attractive to owners. The larger the share of *deteriorating debtors* in an industry, the more attention creditors should pay to this industry. This share summarizes the

positive tail of the migration distribution. The number # of all firms which deteriorate is shown date by date in column (8) of Tables 9a) and b) for both panels. The danger of default is more pronounced if a firm deteriorates by more than one bin. A debtor in bin 3 can at most deteriorate by two bins, a debtor in bin 4 by 1 bin. To portray this heterogeneity, the aggregated deterioration takes into account the number of bins by which a firm deteriorates. The aggregated deterioration of a debtor equals 1 if he deteriorates by 1 bin and 2 if he deteriorates by 2 bins. Column (9) shows the sum # of aggregated deteriorations, In the weak firm panel, the difference between # aggregated deterioration and # deterioration denotes the number of firms which deteriorate by two bins. The highest sum of aggregate deteriorations would arise if half of the firms in bin 3 migrate to bin 5 and the other to bin 4. As 10% of the firms belong to bin 3 and 4, but only 5% to bin 5, the highest sum of aggregated deteriorations equals $(2+1) \times 0.05 \times \text{number of firms in this panel}$ or 15% in relative terms.

In the very weak firm panel a firm can only deteriorate by 1 bin, hence # deterioration equals # aggregated deterioration. # deterioration would be highest if half of the firms in bin 4 deteriorate to bin 5, i.e. $1 \times 0.05 \times \text{number of firms}$ or 5% in relative terms.

Define for industry j the share of aggregate deteriorations at date t , $V(j,t)$, as the sum of aggregate deteriorations, divided by the number of debtors with reported PDs one year ago. Let $\Phi V(j)$ denote the simple average of $V(j,t)$ across all dates. $\Phi V(j)$ is shown for each industry j and for both panels in columns (2) and (6) of Table 10. For the weak firm panel, $\Phi V(j)$ is highest in *Private Households*³² with 16.31% and lowest in *Transport-shipping* with 1.81%. For the very weak firm panel it is highest in *Transport-air* with 8.93% and, again, lowest in *Transport-shipping* with 0%. This strange result for *Transport-shipping* again is explained by the observation that until the end of 2019 (2020) all weak (very weak) firms were in default ruling out deteriorations. Therefore, the share of aggregate deteriorations at date t tends to be more downward biased the more firms are at default at dates $(t-4)$ and t .³³

³² Debt claims against private households in our data do not comprise normal loans to households as their volume is at least € 1m. The high share of deteriorating households might be explained by the lack of accounting requirements, which makes it difficult for financial institutions to apply their standard approaches of debtor control. Hence, debtor control might be weaker.

³³ Of course, some firms being in default at some date are not in default a year later. Thus, the share of defaulted firms is a crude indicator of the downward bias in the share of aggregated deteriorations.

To see this bias, for each industry j and each date t we derive the share of defaulted firms, $s(\text{def},j,t)$, i.e. the number of defaulted firms relative to the number of all firms, and take the simple average across I/2016 to IV/2021.³⁴ The average shares $\Phi_s(\text{def},j)$ are shown in column (3) of Table 10. The share was highest for *Transport-shipping*, as expected. The correlation between the average share of defaulted firms and the average share of aggregated deteriorations across industries is -0.60 (-0.73) in the weak (very weak) firm panel. Hence, shares of defaulted firms tend to strongly reduce the share of aggregate deteriorations so that a creditor should analyze both figures together.

4.3 Migration Dynamics

To understand migration dynamics, we estimate the migration process in industry j using an autoregressive model with a setup which is the same as that used for PD dynamics. In each industry j we select all suitable firms i and estimate

$$\begin{aligned} \Delta B(i, t) = & a(j) + b(j,1) \Delta B(i, t-1) + b(j,2) \Delta B(i, t-2) + b(j,3) \Delta B(i, t-3) + b(j,4) \Delta B(i, t-4) + c(j) B(i, t-4) \\ & + v(i) + \varepsilon(i,t), \quad t = \text{I}/2017, \dots, \text{III}/2021, \end{aligned} \quad (9)$$

The following notation is used.

$B(i, t) = \text{bin}$, to which firm i belongs at date t ,

$\Delta B(i, t) = B(i, t+1) - B(i, t) = \text{number of bins by which firm } i \text{ migrates from } t \text{ to } (t+1)$,

$v(i) = \text{fixed effect of firm } i$,

$\varepsilon(i,t) = \text{noise term with zero expectation and zero correlation with all other noise terms.}^{35}$

Again, suitable are firms for which PDs are available at all dates $(t-4)$ to $(t+1)$. Here we consider quarterly migrations ΔB instead of annual migrations M .

We run the panel regression across **all** debtors (*w/o Transport-shipping*) with time and industry dummies and interaction terms between them. Again, the dummies improve R^2 only slightly from 24.3 to 25.1%.

We present the results of the baseline regression without time and industry dummies.

³⁴ Shares of defaulted firms and PD means are almost perfectly correlated.

³⁵ Due to mean reversion of the migration process, $\varepsilon(i,t)$ is not sign-constrained, but heteroscedastic.

$$\begin{aligned} \Delta B(i, t) = & 0.830*** - 0.424*** \Delta B(i, t-1) - 0.383*** \Delta B(i, t-2) - 0.386*** \Delta B(i, t-3) \\ & + 0.015*** \Delta B(i, t-4) - 0.424*** B(i, t-4) + v(i) + \varepsilon(i,t), \\ \# \text{ of obs. } & 2962470, \quad R^2 = 24.3\% \end{aligned} \tag{10}$$

Also in migration dynamics firm fixed effects are required by the Hausmann test. This does not come as a surprise, given the economic importance of firm fixed effects in the PD analysis. These are mostly driven by idiosyncratic firm factors which matter also in migrations. Even though the bin setup is quite unusual, the correlation between the firm fixed effects in both analyses is quite strong with 56.29%.

Again, we simulate the development of the expected bin. Using the baseline regression (10) and starting at a stable bin of 3 at dates (t-4) to t, the simulated process without integrity restrictions attains its minimum 1.74 after 6 quarters, then oscillates and finally converges to 1.9576, close to the theoretical bin mean 1.95. Thus, Hypothesis 1 is also confirmed for migrations in the longer term.

Similar to PD dynamics, in regression (10) b(4) is close to 0n. Therefore, we check again the short and the longer-term dynamics. For **all** debtors we find for the short-term

$$\begin{aligned} \Delta B(i, t) = & -0.728*** + 0.375***B(i, t) + v(i) + \varepsilon(i,t) \\ \# \text{ obs. of } & 4670075, \quad R^2 = 22.9\%, \end{aligned} \tag{11}$$

and for the extended short-term

$$\begin{aligned} \Delta B(i, t) = & 0.7153 - 0.0356\Delta B(i, t-1) - 0.3645B(i, t-1) + v(i) + \varepsilon(i,t), \\ \# \text{ obs. of } & 4164795, \quad R^2 = 22.6\%. \end{aligned} \tag{12}$$

The signs of the regression constant and the coefficient c are opposite in both equations, similar to equations (6) and (7) of the PD-dynamics. Hence, short-term migrations tend to divert from the mean, while in the longer term they tend to mean revert. These findings are true also for each industry. The same explanation as in PD-dynamics applies.

We also estimate equation (9) for each industry. The inclusion of time dummies adds little to the explanatory power R^2 and has little effects on the parameter estimates. R^2 substantially increases only in *Public Administration* and *Public Health & Social Services*. Therefore, in Table 11 we present the estimated regression parameters obtained without time dummies.

--- Table 11 ---

Again, all regression coefficients except for $b(j,4)$ are clearly negative and similar in size. In some industries the absolute regression coefficient of the bin one year ago, $|c(j)|$, turns out to be somewhat higher than all coefficients $|b(j,\tau)|$ of recent quarterly migrations. This is presumably explained by the observation that many annual migrations are zero (Tables 9a) and b)) and, thus, have little explanatory power. In the three financial industries (*Banks, Money Market Funds; Other Financial Industries; Insurance*), however, the absolute coefficient of the most recent quarterly migration is highest, perhaps driven by regulation.

Testing Hypothesis 6 which compares convergence speed of PDs and of PD-ranks, is not straightforward. The regression parameters in rank dynamics are not directly comparable to those of PD-dynamics since PDs are defined on a continuous interval of $[0, 1]$ while bins are given by five integers. The absolute regression coefficients in rank dynamics are roughly 1/3 higher than in PD dynamics³⁶, indicating faster migrations, stronger overshooting and stronger oscillations. In addition, the R^2 s (not shown) are higher in the rank than in the PD regressions. The higher convergence speed is confirmed by simulations. For example, as noted above, in the baseline simulation for all firms starting at a stable bin of 3, the minimum expected bin of 1.74 is attained after 6 quarters. The expected bin gradually converges to 1.96. Starting at a stable PD of 2.5% which roughly equals the 80% percentile of the PD-distribution, i.e. the middle percentile of bin 3, the maximum expected PD, 4.33%, is attained after 9 quarters, three quarters later. This also supports Hypothesis 6. Perhaps, PD-ranks are a cleaner signal than PDs for creditors and owners/managers so that they react faster.

As the migration mean for all firms is always zero, downward and upward convergence speed need to be the same. However, the convergence speed of the subset of all *temporarily healthy* firms, i.e. all firms without default over six subsequent dates, is about 1/3 higher than that of the other firms.³⁷

³⁶ The average of $-b(j,1)$ across industries is 0.44 in the migration analysis, compared to 0.32 in the PD analysis. Yet, the high correlation of both coefficients across industries of 0.62 suggests a close relation between both dynamics.

³⁷ The estimated regression coefficients $b(1)$, $b(2)$, $b(3)$, $b(4)$ and c are -0.4383, -0.4001, -0.4051, 0.0180 and -0.4499 for the *temporarily healthy* firms and -0.3336, -0.3021, -0.2969, -0.0061 and -0.2890 for the other firms.

Again, as a robustness test we applied Arellano-Bond linear dynamic panel-data estimation. Results are qualitatively and quantitatively unchanged. Results are readily available on request. In the next section, we illustrate the usefulness of PD- and migration dynamics.

5. Using the Dynamics

How might creditors, owners and managers use PD- and migration dynamics? A simple approach to managing risk and return analyzes the past development of some indicators and uses these signals for policy adjustments. The weakness of this approach is that in retrospect it does not distinguish between expected and unexpected changes, i.e. surprises. A “rational” policy anticipates the development of the expected PD and the PD volatility and predominantly reacts to surprises. If the actual PD path diverges from the expected PD path, this gap may motivate a policy adjustment, which then affects the further gap development. In order to avoid biases due to left and right hand censoring and to completely ill firms being permanently in default, the expected PD path might be derived from the set of firms which start and leave with $PD < 1$.

Define the gap of an indicator at some date as the difference between its actual and its expected value. Starting at some past date $(t-T)$, the estimated indicator process allows to forecast the expected value of the indicator and its volatility at subsequent dates so that confidence bands can be derived. An observed gap is a stronger alarm signal if the actual indicator lies outside of some predefined confidence band. The analyst can choose the starting date $(t-T)$ to cover a shorter or longer period in retrospect. By definition, the gap is zero at the start date $(t-T)$. In the absence of shocks, it stays at zero.

Equation (2) allows to forecast the expected PD path of a debtor. Subtracting the observed PD from the expected PD for some date after $(t-T)$ yields the gap at this date so that a gap time pattern can be derived. When it is mostly positive/negative, the PD has developed worse/better than expected. By the same methodology, migration gaps can be derived in retrospect for each debtor.

Gap analysis includes a backward and a forward analysis. The *backward analyst* derives the gap pattern in retrospect and attempts to find out the reasons explaining it. The *forward analyst* tries to find out whether these reasons are likely to matter in the future and/or which other reasons likely matter. Based on this, he forecasts the expected values and volatilities over the next quarters for PD changes and for

migrations. If he expects a structural break in the process, he adjusts the process and the forecasts. First, consider macro analysis.

Macro analysis: A creditor may use the PD mean of his loans to some industry j , $\bar{PD}(j,t)$, as an indicator of his industrywide risk and return. If, in retrospect, PD gaps were substantial, then potential reasons are systematic (macro) shocks and/or industry-specific surprises. After the diagnosis of the backward analyst the forward analyst extends the ex post analysis. If a current positive (negative) gap is expected to stay over the next quarters, then the creditor may tighten (loosen) his policy vis á vis debtors of this industry. This analysis can be applied to each industry for a comparative industry analysis, which may induce the creditor to reallocate funds across industries in the medium term. Moreover, the estimated PD dynamics across all industries allow a forecast of the development of the CET 1-ratio and, hence, the required regulatory capital of a bank.

Micro analysis: This analysis focusses on single debtors. The *backward analyst* derives in retrospect a debtor's PD gap pattern and searches for systematic (macro) and idiosyncratic factors explaining it. The PD gap pattern portrays the debtor irrespective of other debtors. Equally important is the development of his competitive position within his industry. This may be portrayed by his migration gap pattern.

The observed PD and migration gap patterns should be viewed together. In the worst case, both gap patterns were mostly positive, indicating deteriorations. Then the debtor is a candidate for intensive care by creditors. The policy reaction is less obvious if both patterns provide conflicting evidence. For example, the observed PD gap is mostly negative, indicating improvement, but the rank gap mostly positive, indicating deterioration. Then the debtor's PD developed better than expected while his competitive position in the industry developed worse than expected. The *forward analyst* complements the backward analysis by forecasting future developments of both gap patterns and, thus, provides a solid basis for micro management.

6. Conclusion

To assess a firm's financial health, many papers investigate backward looking financial statements, with financial leverage being a key indicator. A forward looking measure of default risk is the firm's default probability (PD). A German financial institution using the IRB-approach has to report for each debtor

with liabilities of at least €1m the estimated 1-year PD to the Deutsche Bundesbank. This study analyses the PDs reported from 2016 to 2021. The database includes by far more German firms than ratings based data; it includes many mid-cap, small and micro companies.

The relative frequency distributions of PDs show substantial differences in means and standard deviations across industries and across time. In some industries, the means vary substantially over time while in others they are rather stable. In addition, the share of defaulted firms varies considerably. The COVID-19-pandemic had a visible impact on only a few industries.

To decipher the dynamics of the reported PDs we estimate an autoregressive model, which relates a debtor's PD change in the next quarter to the observed PD changes in previous quarters and the PD one year ago. This model yields a target PD for each debtor. Over longer time intervals, expected PDs converge to the target PD. However, simulations show that the expected PDs overshoot and oscillate around the target PD with declining amplitude. Moreover, in the short-term, PD-shocks tend to move the expected PD away from the target PD because detrimental shocks hit a weak more than a resilient debtor. Hence, we do not find monotonic convergence of expected PDs to the target PD.

The speed at which PDs converge to the target PD, varies across industries and subsets of firms. A higher speed does not imply faster convergence to the target PD within small bounds because the amplitude of oscillations also increases. Convergence is faster when the PD of a firm is high instead of low, suggesting more pressure of creditors facing a high PD. The target PD of a firm is lower if more than one bank reports a PD, suggesting stronger control of multiple creditors. It is also lower if at least one natural person bears unlimited liability. Such findings have not been reported for the financial leverage of a firm.

The PD development of a firm is driven by systematic industry factors and by idiosyncratic firm factors. To focus on the latter, firms within an industry are ranked by their PDs to obtain an indicator of their competitiveness, which is largely independent of systematic factors. A firm migrates if its PD-rank changes over time. We also analyze migrations by an autoregressive model, similar to the analysis of PD changes. In the short term, we also find that a debtor's PD-rank tends to divert from the rank mean, while over longer time intervals it tends to revert with overshooting and oscillations. The convergence

speed is higher for migrations than for PD changes. Perhaps creditors and owners/managers pay more attention to migrations, due to the exclusion of systematic factors.

The estimated dynamics of PD changes and of migrations allow to forecast the development of debtor-PDs and of debtor-ranks. Looking backward for some time, the actual development of PDs can be compared to the expected development to generate a time pattern of gaps between both, similarly for PD-ranks. Surprises in these time patterns and the relevant factors may motivate the bank to change its macro and micro policy.

Further research might address the following issues. First, instabilities of the autoregressive processes should be analyzed in more detail. Second, are creditors, owners and managers aware of short-term mean diversion and longer-term mean reversion of PDs and how do they react to these conflicting moves? Third, more research should focus on the drivers of target PDs and of convergence speeds.

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Appendix A: Derivation of the Simplified Target PD

Assume that all regression coefficients are the same and equal to $b(j,1)$. Then equation (3) yields

$$E[\Delta PD(i,t)] = a(j) + b(j,1) PD(i,t) + v(i), \forall (i,t) \quad (A.1)$$

For simplicity, ignore the firm fixed effect $v(i)$. Then

$$\begin{aligned} E(\Delta PD(i, t+1) | t) &= b(j,1) [a(j)/b(j,1) + E[PD(i,t+1) | t]] \\ &= b(j,1) [a(j)/b(j,1) + PD(i,t) + E(\Delta PD(i,t) | t)] \\ &= b(j,1) (1 + b(j,1)) [a(j)/b(j,1) + PD(i,t)] \\ &= (1 + b(j,1)) E(\Delta PD(i,t) | t) \end{aligned} \quad (A.2)$$

and, in general,

$$E(\Delta PD(i,t+\tau) | t) = [1 + b(j,1)]^\tau E(\Delta PD(i,t) | t), \quad \tau > 0 \quad (A.3)$$

Thus, the absolute expected PD-change declines from quarter to quarter, assuming $b(j,1) \in (-1;0)$.

Adding the expected PD-changes from date t to $(t+\tau)$ yields

$$E(PD(i, t+\tau) | t) - PD(i,t) = [-a(j)/b(j,1) - PD(i,t)] (1 - [1 + b(j,1)]^\tau), \quad \tau > 0 \quad (A.4)$$

The second bracket increases with τ and converges to 1 for large τ . Hence the expected PD converges to $-a(j)/b(j,1)$. Therefore, we call $-a(j)/b(j,1) = \hat{PD}(j)$ the simplified target PD of industry j .

Appendix B: Tests of different convergence speeds

We test for a differential convergence speed by including date dependent dummies for financially weak firms in the AR-regressions. First, $D(i;t) = 1$ if firm i 's PD exceeds 1.5% at date t and $D(i;t) = 0$ otherwise. $D(i;t)$ may vary from date to date. For **all** debtors together we find, including firm, date and industry fixed effects and the interaction between date and industry fixed effects,

$$\begin{aligned} \Delta PD(i,t) &= 0.011*** - [0.262*** + 0.064***D(i;t-1)] \Delta PD(i, t-1) + 0.000* D(i;t-1) \\ &\quad - [0.249*** + 0.018***D(i;t-2)] \Delta PD(i, t-2) + 0.001***D(i;t-2) \\ &\quad - [0.250*** + 0.008***D(i;t-3)] \Delta PD(i, t-3) + 0.001***D(i;t-3) \\ &\quad + [0.018*** + 0.000 D(i;t-4)] \Delta PD(i, t-4) + 0.002***D(i;t-4) \\ &\quad - [0.204*** + 0.074***D(i;t-4)] PD(i, t-4) + v(i) + \xi(i,t), \\ \# \text{ of obs} &= 2962470, \quad R^2 = 20.6\% \end{aligned} \quad (B.1)$$

Let $\hat{\eta}(t-T)$ and $\hat{\eta}$ denote the regression coefficients of the interaction terms between dummies and the regressors $\Delta PD(t-T)$ resp. $PD(t-4)$. All coefficients $\hat{\eta}(t-T)$, $T = 1,2,3$, and $\hat{\eta}$ are negative. Hence, the sensitivity of $\Delta PD(i,t)$ to $\Delta PD(i,t-T)$, $T = 1,2,3$, and to $PD(i,t-4)$ is stronger for firms with $PD > 1.5\%$.

$[b(t-4) + \dot{\eta}(t-4) D(t-4)]$ is close to 0, so that again $\Delta PD(i,t-4)$ is largely irrelevant. Also, the dummies themselves are of little importance as their regression coefficients vary between 0.000 and 0.002. The estimates of equation (B.1) are basically the same if time and industry fixed effects are ignored. This clearly indicates that the downward speed of the PD driven primarily by creditors exceeds the upward speed driven primarily by owners/managers.

Second, a firm is defined at some date to be financially weak if its PD exceeds the median PD of all firms in the same industry. The dummy $D(i;t)=1$ if at date t firm i 's PD exceeds the median PD of its industry at the same date and $D(i;t) = 0$ otherwise.

Again, we run the regression for **all** debtors together and find,

$$\begin{aligned} \Delta PD(i,t) = & 0.011^{***} - [0.270^{***} + 0.052^{***}D(i;t-1)] \Delta PD(i, t-1) - 0.000^{*} D(i;t-1) \\ & - [0.249^{***} + 0.016^{***}D(i;t-2)] \Delta PD(i, t-2) + 0.000^{***}D(i;t-2) \\ & - [0.253^{***} + 0.004 D(i;t-3)] \Delta PD(i, t-3) + 0.000^{***}D(i;t-3) \\ & + [0.022^{***} - 0.004 D(i;t-4)] \Delta PD(i, t-4) + 0.000 D(i;t-4) \\ & - [0.392^{***} - 0.115^{***}D(i;t-4)] PD(i, t-4) + v(i) + \varepsilon(i,t), \\ & \# \text{ of obs} = 2962470, R^2 = 20.6\% \end{aligned} \tag{B.2}$$

Equations (B.1) and (B.2) show similar results. The coefficients of $\Delta PD(i, t-1)$ and $\Delta PD(i, t-2)$ are stronger for financially weak firms. The interaction term is insignificant t for $\Delta PD(i, t-3)$ and $\Delta PD(i, t-4)$. For $PD(i, t-4)$ the regression coefficient $c = -0.392$ is surprisingly strong while the coefficient 0.115 of the interaction term is positive instead of negative. This weakens the speed effect of financial weakness.

Third, we check whether the conversion speed is higher for firms in default. $D(i;t) = 1$ if firm i is in default at date t and $D(i;t) = 0$ otherwise. We find

$$\begin{aligned} \Delta PD(i,t) = & 0.012^{***} - [0.335^{***} + 0.070^{***}D(i;t-1)] \Delta PD(i, t-1) - 0.060^{*} D(i;t-1) \\ & - [0.284^{***} + 0.026^{***}D(i;t-2)] \Delta PD(i, t-2) - 0.019^{***}D(i;t-2) \\ & - [0.269^{***} + 0.010^{***}D(i;t-3)] \Delta PD(i, t-3) - 0.018^{***}D(i;t-3) \\ & + [0.020^{***} - 0.000 D(i;t-4)] \Delta PD(i, t-4) - 0.007^{***}D(i;t-4) \\ & - [0.289^{***} - 0.000 D(i;t-4)] PD(i, t-4) + v(i) + \varepsilon(i,t), \\ & \# \text{ of obs} = 2962470, R^2 = 20.7\% \end{aligned} \tag{B.3}$$

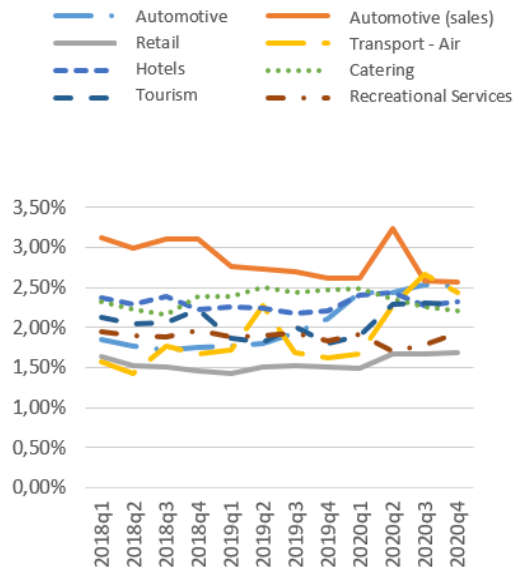
This regression also shows similar results. The downward speed is stronger than the upward speed for defaulted firms as the coefficients of the interaction term for the three recent quarters are negative³⁸. As the findings are similar for each industry, Hypothesis 2 is clearly confirmed.

³⁸ All coefficients of the dummy variables themselves are significantly negative in regression (9). This is presumably explained by the upper bound $PD \leq 1$. Given $PD = 1$, $E[\mathcal{E}(i,t)]$ should be non-positive. As the estimation precludes this, the dummy variables take over this role.

Figures and Tables

Figure 1 The upper graph depicts average PDs over the years 2018 to 2020 for selected industries, excluding defaulted firms. The lower graph shows the 90% quantile PDs over the same period. These graphs are similar to those from Franke, G., Grashoff, G., Buender, T., Studie-COVID-19-Teil-2, p. 16. https://www.firm.fm/wp-content/uploads/2021/04/Studie-COVID-19-Teil-2_final-1.pdf

ØPD for selected industries excl. PD =1



90% quantile PD for selected industries

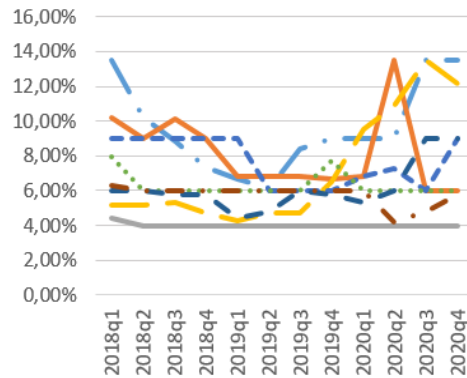


Fig. 2: Panel a) shows the development of the expected PDs for all firms with 3 different start vectors, and for the high start vector multiplying all regression parameters in column (1) in Table 5 by 1.33 (higher speed). Panel b) shows the development for *permanently healthy* firms, column (2), for *temporarily healthy* firms, column (3), and for all firms excluding firm-date observations with PD = 1, column (4).

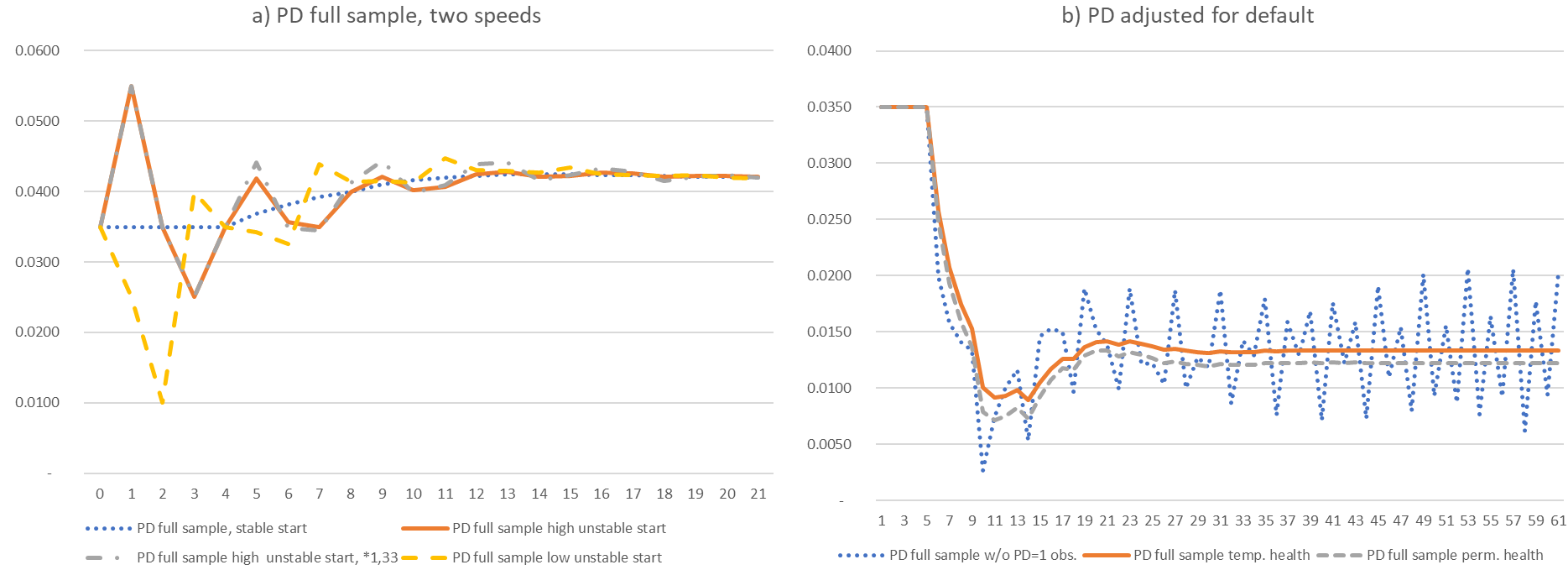


Table 1, PD-distribution and exposure This table shows for all German debtors, excluding the industry Transport-shipping, the relative frequency distributions of PDs quarter by quarter, in columns (1) to (5). The frequency distributions of PDs are portrayed by quantiles. Thus, in I/2016, 25% of firms have a PD $\leq 0.2\%$ (25%-quantile), 50% a PD $\leq 0.56\%$ (50%-quantile, median) and 95% a PD $\leq 21.91\%$ (95%-quantile). The next columns (6) and (7) display the quarterly PD-means and the quarterly standard deviations of the PD-distributions. The mean is 5.81% in I/2016, the standard deviation is 20.19%. In columns (8) and (9) the means and standard deviations are shown excluding defaulted firms, 1.67% resp. 4.29% in I/2016. PD mean uncertainty, shown in column (10), is the unweighted average of PD uncertainties across debtors in that quarter. PD uncertainty of a debtor is the difference between the highest and the lowest PD reported by banks for this debtor in that quarter. PD mean uncertainty is 0.57% in I/2016. Column (11) displays the exposure to all domestic debtors, column (12) the exposure to all domestic debtors with reported PDs, column (13) the exposure all domestic debtors with PD = 1, column (14) the exposure share to debtors with PD = 1, i.e. the exposure to defaulted debtors relative to the exposure to all debtors with reported PDs. Columns (15), (16) and (17) show for each quarter the numbers of all debtors, of all debtors with reported PDs and of all defaulted debtors.

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)
	5th- percentile	25th- percentile	50th- percentile	75th- percentile	95th- percentile	PD mean	standard deviation of PD	mean PD excluding with PD = 1	PD standard deviation, excluding with PD = 1	average pd uncertainty	exposure to all domestic debtors (mio Euro)	exposure to all domestic debtors with reported IRBA- PDs (mio. Euro)	exposure to debtors with PD = 1 (mio. Euro)	exposure share to debtors with PD = 1 rel. to all debtors with reported IRBA-PDs	number of all domestic debtors	number of domestic debtors with notified Median PD.	number of domestic debtors with notified Median PD = 1
2016q1	0.04%	0.20%	0.56%	1.70%	21.91%	5.81%	20.19%	1.67%	4.29%	0.57%	4,818,284	3,910,770	18,912	0.48%	397,424	139,868	5,889
2016q2	0.04%	0.20%	0.55%	1.70%	16.00%	5.38%	19.37%	1.59%	4.14%	0.51%	4,747,770	3,833,592	17,737	0.46%	398,455	142,168	5,478
2016q3	0.04%	0.19%	0.50%	1.70%	15.00%	5.33%	19.33%	1.55%	4.15%	0.53%	4,663,721	3,799,436	17,578	0.46%	401,792	142,958	5,478
2016q4	0.04%	0.19%	0.50%	1.58%	13.98%	5.05%	18.73%	1.52%	4.05%	0.48%	4,703,367	3,844,718	16,472	0.43%	409,041	146,991	5,265
2017q2	0.04%	0.20%	0.50%	1.47%	12.71%	4.58%	17.62%	1.47%	3.86%	0.42%	4,707,445	3,779,615	15,162	0.40%	413,961	156,520	4,931
2017q3	0.04%	0.22%	0.50%	1.44%	11.01%	4.43%	17.22%	1.47%	3.81%	0.43%	4,698,800	3,770,344	14,641	0.39%	420,889	164,188	4,923
2017q4	0.04%	0.17%	0.50%	1.32%	10.00%	4.32%	17.09%	1.41%	3.78%	0.41%	4,657,072	3,628,797	13,025	0.36%	428,695	170,480	5,026
2018q1	0.04%	0.17%	0.50%	1.25%	9.00%	4.14%	16.64%	1.40%	3.76%	0.41%	4,697,213	3,764,389	12,242	0.33%	433,409	177,313	4,937
2018q2	0.05%	0.17%	0.50%	1.17%	9.00%	3.95%	16.16%	1.37%	3.64%	0.38%	4,665,396	3,716,528	11,369	0.31%	436,312	183,958	4,819
2018q3	0.05%	0.17%	0.50%	1.15%	9.00%	3.89%	15.95%	1.38%	3.72%	0.38%	4,694,427	3,728,733	10,936	0.29%	439,365	191,063	4,857
2018q4	0.05%	0.17%	0.50%	1.10%	9.00%	3.81%	15.75%	1.36%	3.64%	0.38%	4,713,020	3,764,308	10,972	0.29%	450,347	201,200	4,989
2019q1	0.04%	0.15%	0.39%	1.10%	6.95%	3.35%	14.60%	1.28%	3.61%	0.37%	5,209,161	4,192,947	11,266	0.27%	544,407	246,109	5,166
2019q2	0.04%	0.15%	0.40%	1.10%	7.90%	3.34%	14.39%	1.36%	3.97%	0.38%	5,184,132	4,186,091	11,684	0.28%	546,853	261,204	5,248
2019q3	0.05%	0.15%	0.41%	1.10%	7.95%	3.29%	14.18%	1.35%	3.81%	0.38%	5,194,997	4,204,607	11,890	0.28%	555,353	275,740	5,402
2019q4	0.05%	0.15%	0.43%	1.10%	6.54%	3.22%	14.06%	1.33%	3.81%	0.38%	5,178,712	4,171,776	12,502	0.30%	565,490	285,777	5,488
2020q1	0.05%	0.15%	0.43%	1.10%	6.54%	3.24%	14.08%	1.34%	3.85%	0.38%	5,383,700	4,366,096	13,100	0.30%	572,734	282,074	5,425
2020q2	0.05%	0.21%	0.50%	1.10%	7.90%	3.41%	14.48%	1.41%	4.06%	0.46%	5,261,102	4,201,971	15,774	0.38%	581,896	271,536	5,521
2020q3	0.05%	0.20%	0.50%	1.10%	6.54%	3.21%	13.84%	1.39%	3.94%	0.39%	5,240,564	4,125,654	15,034	0.36%	590,627	276,717	5,111
2020q4	0.05%	0.19%	0.50%	1.10%	6.54%	3.23%	13.94%	1.39%	4.01%	0.43%	5,210,986	4,091,874	14,621	0.36%	602,363	283,419	5,303
2021q1	0.05%	0.20%	0.50%	1.10%	6.28%	3.21%	13.91%	1.37%	4.01%	0.43%	5,339,148	4,184,462	14,146	0.34%	611,160	288,092	5,359
2021q2	0.05%	0.19%	0.50%	1.10%	6.00%	3.08%	13.59%	1.33%	3.90%	0.42%	5,350,293	4,184,655	15,636	0.37%	618,510	293,403	5,209
2021q3	0.05%	0.18%	0.49%	1.10%	6.00%	3.03%	13.30%	1.36%	4.00%	0.44%	5,380,724	4,195,801	15,870	0.38%	628,084	302,668	5,104
2021q4	0.05%	0.15%	0.39%	1.10%	6.00%	2.87%	13.09%	1.25%	3.81%	0.40%	5,450,965	4,242,459	14,854	0.35%	642,109	309,270	5,067

Table 2, PD distribution summary statistics. This table presents descriptive numbers for each industry. Column (1) shows $\bar{\text{PD}}(j)$, the unweighted average of the PD mean(j,t) across all dates in industry j. i.e. of the PD mean of all debtors with reported PD in industry j at date t. In column (2), $\Delta(\text{exp}(j,16-21))$ is the growth rate of the exposure of financial institutions to debtors with reported PDs in industry j from I/2016 to IV/2021. Columns (3), (4) and (5) report $\bar{\text{PD}}(j,T)$, i.e. the unweighted average of the PD mean(j,t) across the 4 dates in years 2016, 2019 and 2021, resp.. Column (6) reports $\Delta\text{PD}(j,II/19)$, i.e. the change of the PD mean of all debtors with reported PD in industry j from the beginning to the end of quarter II in 2019. Columns (7) to (10) report these figures for the quarters IV/19, II/20, III/20 and IV/20. In column (11), min,max exp(j,PD=1,t) shows for each industry the smallest and the highest share of exposure to PD=1 debtors relative to the exposure to all debtors with reported PD, across dates I/2016 to IV/2021. In column (12), $\bar{s}(\text{def},j)$ is the unweighted average of s(def,j,t) across all dates with s(def,j,t) being the number of PD=1 debtors relative to all debtors with reported PD at date t in industry j.

Branch	(1) $\bar{\text{PD}}(j)$	(2) $\Delta(\text{exp}(j,16-21))$	(3) $\bar{\text{PD}}(j,16)$	(4) $\bar{\text{PD}}(j,19)$	(5) $\bar{\text{PD}}(j,21)$	(6) $\Delta\text{PD}(j,II/19)$	(7) $\Delta\text{PD}(j,IV/19)$	(8) $\Delta\text{PD}(j,II/20)$	(9) $\Delta\text{PD}(j,III/20)$	(10) $\Delta\text{PD}(j,IV/20)$	(11) min,max exp(j,PD=1,t),%	(12) $\bar{s}(\text{def},j)$, %
Agriculture	4.46%	177.30%	4.98%	4.37%	3.91%	-0.06	0.03	-0.1	-0.09	0.06	2.48;4.02	3.18%
Mining	2.79%	-17.50%	3.16%	2.52%	2.14%	-0.05	0.07	-0.82	0.12	-0.38	0.15;0.46	1.48%
Other Staples Manufacturing	6.54%	39.50%	8.52%	6.00%	5.38%	-0.31	-0.11	0.07	-0.18	-0.15	2.33;4.42	5.04%
Chemistry, Pharma	4.77%	65.70%	5.50%	4.36%	4.54%	-0.09	0.15	0.03	0.13	0.08	0.60;1.69	3.17%
Metal, hardware	6.30%	41.10%	7.30%	5.60%	6.19%	-0.11	0.57	0.11	-0.01	0.2	2.43;4.88	4.73%
Engineering	6.04%	15.80%	7.21%	5.31%	5.78%	-0.14	0.09	-0.04	-0.05	-0.03	2.46;6.82	4.52%
Automotive	8.46%	6.40%	9.74%	7.37%	8.14%	-0.94	0.36	-0.07	0.58	0.17	0.84;2.60	6.57%
Energy	3.41%	41.60%	4.62%	3.33%	2.64%	-0.02	-0.12	-0.13	0	-0.06	0.29;1.42	2.24%
Water Supply/Sewage/Disposal	3.49%	96.15%	5.30%	3.19%	2.56%	0.07	0.16	-0.18	0.2	0.01	0.20;0.46	2.30%
Construction	3.56%	80.60%	6.94%	3.16%	2.60%	-0.23	-0.16	-0.07	-0.16	0.04	1.36;7.23	2.59%
Automotive (Sales)	6.85%	10.00%	10.88%	5.77%	5.07%	-0.14	0	3.84	-4.07	-0.21	1.84;6.87	4.38%
Wholesale	4.48%	35.90%	5.97%	4.01%	3.73%	0.08	-0.17	-0.08	-0.13	0.07	1.50;4.25	3.11%
Retail	4.57%	47.20%	5.86%	4.36%	3.84%	-0.06	-0.2	0.2	-0.21	0.04	1.50;4.27	3.19%
Transport-Overland, services, mail	3.94%	66.70%	5.18%	3.51%	4.03%	-0.04	-0.11	0.24	-0.15	0.2	0.26;2.86	2.13%
Transport - S Shipping	42.04%	-85.90%	50.11%	43.92%	13.18%	-1.14	-1.65	-3.63	-0.39	-1.77	5.90;59.7	35.80%
Transport - Air	5.96%	41.30%	4.72%	5.26%	7.99%	0.43	1.88	1.2	0.38	0.54	0.04;16.28	3.80%
Hotels	7.17%	88.30%	9.89%	6.13%	6.46%	-0.24	-0.26	0.08	-0.46	0.81	3.44;10.62	5.32%
Catering	4.83%	158.70%	6.28%	4.46%	4.71%	0.12	-0.06	0.13	-0.18	0.4	1.06;6.53	2.80%
Media, telecommunication	3.55%	61.50%	4.58%	3.37%	3.21%	-0.01	0.18	0.13	-0.05	-0.01	0.33;5.66	2.00%
Banks, money market funds	0.45%	-19.90%	0.38%	0.44%	0.72%	-0.21	0.05	-0.06	0.09	0.1	0.00;0.05	0.21%
Other financial institutions	3.00%	88.40%	3.16%	3.07%	2.69%	0.09	-0.4	0.07	0.23	-0.04	0.07;0.20	2.00%
Insurance	2.44%	395.60%	1.87%	2.78%	2.53%	0.13	-0.48	-0.48	0.19	-0.26	0.01;0.04	1.11%
Financial Services	3.66%	154.90%	5.34%	3.45%	2.70%	-0.22	-0.04	0.12	-0.36	0.04	0.17;1.65	2.35%
Real Estate	2.92%	53.80%	5.26%	2.52%	2.20%	-0.02	-0.09	-0.04	-0.02	-0.02	0.37;1.64	1.99%
Professional, scientific & techn. Services	3.58%	114.60%	5.02%	3.29%	2.99%	0.13	-0.1	0.04	-0.06	-0.02	0.93;2.33	2.25%
Other economic services	3.93%	82.70%	5.95%	3.44%	3.39%	0.06	-0.11	-0.13	-0.05	0.03	0.85;4.28	2.55%
Public Administration	0.79%	-20.80%	0.81%	0.76%	0.78%	0.11	-0.01	-0.01	-0.03	0.11	0.00;0.01	0.46%
Public Health & Social Services	2.25%	29.80%	2.63%	1.89%	2.55%	0.22	-0.02	0.93	-0.18	0	0.65;2.60	1.37%
Recreational Services	4.69%	70.50%	7.34%	4.19%	4.01%	0.18	-0.04	-0.45	-0.06	0.04	0.84;2.94	3.19%
Other Services	4.55%	80.50%	5.76%	4.15%	4.04%	-0.19	0.1	-0.05	-0.05	0.18	1.13;4.81	2.98%
Private Households	2.51%	144.40%	4.40%	2.21%	1.85%	0	-0.07	0	-0.14	0.08	0.73;2.86	2.13%

Table 3, Default dynamics: Based on the sample of 510,093 firms with reported PDs, this table presents some figures about all defaulted firms, permanently defaulted firms and firms which default sometimes, but start and end with $PD < 1$ in the sampling period 2016-2021. “Defaulted Firms” are those with $PD = 1$ at least once. “Permanently defaulted firms” are those with $PD = 1$ at each date with a reported PD. “Retention time in sample” is the number of quarters of a firm with a reported PD in the observation period. “Time in default” is the number of quarters with $PD = 1$. “Share of time in default” is the time of default over the retention time.

	(1)	(2)		(3)		(4)	
	# of observ.	Retention time in sample (quarters)		Time in default (quarters)		Share of time in default (in%)	
		median	mean	median	mean	median	mean
Defaulted firms	20,593	18	17.0	7	8.6	50	53.7
Permanently defaulted firms	8,046	6	8.4	6	8.4	100	100
Defaulted firms with $PD < 1$ at start and end	2,516	21	19.3	2	4.0	12.5	20.8

Table 4, R² of different regressions and short-term regression estimates. For each industry, columns (1) and (2) report the adjusted R² for the baseline regression (1) without and with time dummies. Columns (3) and (4) report the same excluding defaulted debtors. Columns (5) and (6) report the adjusted R² for regression (6) without and with time dummies, columns (7) and (8) for regression (7). Columns (9) and (10) report the estimates of b(j) and a(j) for regression (6) without time dummies, columns (11) and (12). for regression (7) without time dummies. Red numbers are negative.

Branch	(1) R ²		(2) R ²		(3) R ²		(4) R ²		(5) R ²		(6) R ²		(7) R ²		(8) R ²		(9) regression coefficients		(10) regression coefficients		(11) regression coefficients		(12) regression coefficients	
	baseline regression		baseline regression		w/o PD=1 debtors		w/o PD=1 debtors		ΔPD(t) on PD(t)		ΔPD(t) on PD(t-1)		ΔPD(t) on PD(t-1)		w/o time dummies		w/o time dummies		w/o time dummies		w/o time dummies		w/o time dummies	
	w/o time dummies	with time-dummies	w/o time dummies	with time-dummies	w/o time dummies	with time-dummies	w/o time dummies	with time-dummies	w/o time dummies	with time-dummies	w/o time dummies	with time-dummies	w/o time dummies	with time-dummies	w/o time dummies	with time-dummies	w/o time dummies	with time-dummies	w/o time dummies	with time-dummies	w/o time dummies	with time-dummies	w/o time dummies	with time-dummies
Agriculture	0.203	0.203	0.249	0.249	0.184	0.185	0.178	0.178	0.20383333	-0.011	-0.265	0.013												
Mining	0.181	0.184	0.315	0.319	0.272	0.274	0.246	0.249	0.422	-0.012	-0.402	0.011												
Other Staples Manufacturing	0.198	0.199	0.22	0.221	0.172	0.173	0.156	0.157	0.219	-0.012	-0.203	0.015												
Chemistry, Pharma	0.147	0.149	0.199	0.2	0.167	0.169	0.144	0.146	0.205	-0.008	-0.183	0.01												
Metal, hardware	0.165	0.168	0.202	0.204	0.177	0.178	0.144	0.146	0.22	-0.011	-0.189	0.014												
Engineering	0.192	0.194	0.207	0.21	0.174	0.175	0.154	0.156	0.226	-0.011	-0.207	0.015												
Automotive	0.157	0.162	0.202	0.207	0.179	0.182	0.139	0.144	0.224	-0.016	-0.186	0.019												
Energy	0.19	0.19	0.223	0.224	0.167	0.167	0.171	0.171	0.245	-0.008	-0.249	0.009												
Water Supply/Sewage/Disposal	0.241	0.242	0.277	0.278	0.185	0.186	0.202	0.203	0.229	-0.007	-0.245	0.009												
Construction	0.21	0.211	0.264	0.265	0.238	0.238	0.196	0.196	0.307	-0.029	-0.269	0.01												
Automotive (Sales)	0.261	0.277	0.297	0.305	0.226	0.245	0.266	0.283	0.433	-0.029	-0.462	0.031												
Wholesale	0.213	0.214	0.232	0.233	0.195	0.196	0.174	0.175	0.253	-0.01	-0.234	0.012												
Retail	0.224	0.225	0.243	0.245	0.186	0.187	0.172	0.173	0.237	-0.01	-0.224	0.012												
Transport-Overland, services, mail	0.201	0.203	0.252	0.254	0.238	0.239	0.178	0.179	0.329	-0.011	-0.265	0.011												
Transport - Shipping	0.238	0.251	0.252	0.263	0.161	0.184	0.194	0.208	0.212	-0.078	-0.244	0.117												
Transport - Air	0.233	0.256	0.119	0.14	0.163	0.172	0.127	0.141	0.148	-0.006	-0.112	0.01												
Hotels	0.202	0.204	0.244	0.246	0.185	0.186	0.167	0.169	0.236	-0.016	-0.219	0.017												
Catering	0.233	0.235	0.267	0.268	0.227	0.228	0.198	0.2	0.281	-0.012	-0.256	0.013												
Media, telecommunication	0.241	0.242	0.282	0.283	0.221	0.222	0.202	0.203	0.295	-0.009	-0.279	0.011												
Banks, money market funds	0.305	0.307	0.305	0.308	0.211	0.213	0.497	0.499	0.507	-0.002	-0.686	0.003												
Other financial institutions	0.245	0.246	0.259	0.259	0.163	0.164	0.223	0.224	0.239	-0.007	-0.293	0.01												
Insurance	0.196	0.198	0.326	0.328	0.191	0.194	0.173	0.175	0.328	-0.008	-0.313	0.008												
Financial Services	0.235	0.236	0.273	0.274	0.214	0.215	0.199	0.2	0.278	-0.009	-0.265	0.011												
Real Estate	0.218	0.218	0.257	0.258	0.204	0.204	0.187	0.187	0.287	-0.008	-0.272	0.008												
Professional, scientific & technical services	0.211	0.212	0.252	0.253	0.212	0.213	0.191	0.192	0.278	-0.009	-0.259	0.01												
Other economic services	0.206	0.207	0.239	0.24	0.223	0.224	0.188	0.189	0.302	-0.011	-0.27	0.012												
Public Administration	0.242	0.243	0.298	0.298	0.169	0.17	0.166	0.167	0.224	-0.002	-0.222	0.002												
Public Health & Social Services	0.21	0.211	0.261	0.261	0.205	0.205	0.19	0.191	0.284	-0.006	-0.271	0.007												
Recreational Services	0.207	0.208	0.258	0.259	0.226	0.226	0.181	0.183	0.292	-0.013	-0.252	0.013												
Other Services	0.256	0.257	0.301	0.302	0.206	0.207	0.218	0.218	0.303	-0.012	-0.312	0.016												
Private Households	0.212	0.212	0.284	0.284	0.205	0.206	0.188	0.189	0.284	-0.007	-0.268	0.007												
average across industries	0.215	0.218	0.254	0.256	0.198	0.201	0.194	0.196	0.275	-0.013	-0.270	0.0150												

Table 5, PD baseline regression coefficients and simplified target PDs. This table reports for each industry the estimated coefficients of the baseline regression (1) without time dummies. Significance of the estimates is indicated by stars at the 1%, 5% and 10% level. Column (7) reports the **simplified** target PD of industry j, $-a(j)/b(j,1)$, the final column the unweighted average of the PD mean of industry j across all dates, $\emptyset\emptyset PD(j)$.

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	b(j,1)	b(j,2)	b(j,3)	b(j,4)	c(j)	a(j)	-a(j)/b(j,1)	$\emptyset\emptyset PD(j)$
Agriculture	-0.313***	-0.271***	-0.268***	0.026***	-0.302***	0.015***	0,0479	0,0446
Mining	-0.368***	-0.370***	-0.327***	0.049***	-0.361***	0.010***	0,0272	0,0279
Other Staples Manufacturing	-0.262***	-0.243***	-0.228***	0.021***	-0.252***	0.019***	0,0725	0,0654
Chemistry, Pharma	-0.225***	-0.162***	-0.174***	0.033***	-0.184***	0.011***	0,0489	0,0477
Metal, hardware	-0.249***	-0.198***	-0.182***	0.037***	-0.218***	0.017***	0,0683	0,063
Engineering	-0.248***	-0.245***	-0.230***	0.023***	-0.256***	0.019***	0,0766	0,0604
Automotive	-0.188***	-0.220***	-0.193***	0.034***	-0.206***	0.022***	0,1170	0,0846
Energy	-0.249***	-0.259***	-0.233***	0.003	-0.263***	0.009***	0,0361	0,0341
Water Supply/Sewage/Disposal	-0.370***	-0.313***	-0.300***	-0.027***	-0.295***	0.010***	0,0270	0,0349
Construction	-0.300***	-0.279***	-0.264***	0.009***	-0.289***	0.011***	0,0367	0,0356
Automotive (Sales)	-0.525***	-0.366***	-0.326***	0.016***	-0.341***	0.025***	0,0476	0,0685
Wholesale	-0.308***	-0.267***	-0.287***	0.006*	-0.275***	0.014***	0,0455	0,0448
Retail	-0.310***	-0.261***	-0.279***	0.015***	-0.288***	0.016***	0,0516	0,0457
Transport-Overland, services, mail	-0.333***	-0.283***	-0.281***	0.018***	-0.290***	0.013***	0,0390	0,0394
Transport - Shipping	-0.312***	-0.273***	-0.329***	0.011	-0.333***	0.166***	0,5321	0,4204
Transport - Air	-0.186***	-0.073***	-0.170***	0.078***	-0.120***	0.011***	0,0591	0,0596
Hotels	-0.318***	-0.269***	-0.223***	0.031***	-0.247***	0.020***	0,0629	0,0717
Catering	-0.324***	-0.312***	-0.282***	0.033***	-0.283***	0.015***	0,0463	0,0483
Media, telecommunication	-0.349***	-0.307***	-0.284***	-0.002	-0.292***	0.012***	0,0344	0,0355
Banks, money market funds	-0.563***	-0.327***	-0.266***	-0.022**	-0.192***	0.001***	0,0018	0,0045
Other financial institutions	-0.345***	-0.298***	-0.344***	0.017***	-0.309***	0.010***	0,0290	0,03
Insurance	-0.392***	-0.300***	-0.222***	0.139***	-0.388***	0.011***	0,0281	0,0244
Financial Services	-0.407***	-0.334***	-0.291***	-0.005	-0.293***	0.012***	0,0295	0,0366
Real Estate	-0.335***	-0.284***	-0.274***	0.019***	-0.295***	0.009***	0,0269	0,0292
Professional, scientific & technical services	-0.304***	-0.255***	-0.243***	0.007***	-0.263***	0.011***	0,0362	0,0358
Other economic services	-0.343***	-0.252***	-0.236***	0.032***	-0.277***	0.012***	0,0350	0,0393
Public Administration	-0.240***	-0.298***	-0.282***	0.083***	-0.379***	0.003***	0,0125	0,0079
Public Health & Social Services	-0.322***	-0.278***	-0.276***	0.040***	-0.307***	0.008***	0,0248	0,0225
Recreational Services	-0.316***	-0.263***	-0.253***	0.007	-0.276***	0.014***	0,0443	0,0469
Other Services	-0.411***	-0.326***	-0.331***	0.022***	-0.345***	0.018***	0,0438	0,0455
Private Households	-0.320***	-0.283***	-0.284***	0.013***	-0.287***	0.008***	0,0250	0,0251

Table 6, Estimated regression parameters. This table reports the estimated regression constant a and the estimated regression coefficients together with the observed R^2 and the number of observations in column (1) for the full sample, baseline equation (2), in column (2) the full sample excluding all firms with at least one default, in (3) the full sample restricted to sequences of 6 firm-PDs with no default, in (4) the full sample excluding any firm-date observations with $PD = 1$, in (5) all firms starting and leaving the data base with $PD < 1$, in (6) all firms with 1 bank reporting a PD, in (7) all firms with more than 1 bank reporting a PD, and in (8) the full sample using log PDs (see footnote 27).

	baseline		perm. health	temp. health	artif. health	start & leave with $PD < 1$	1 reporting bank	more than 1 reporting bank	ln PD
	(1)		(2)	(3)	(4)	(5)	(6)	(7)	(8)
a	0.0115		0.0055	0.0057	0.0093	0.0072	0.013	0.009	0.221
b(1)	-0.31944		-0.4728	-0.459	-0.7253	-0.4741	-0.332	-0.342	-0.368
b(2)	-0.26432		-0.4125	-0.397	-0.6857	-0.4111	-0.28	-0.266	-0.317
b(3)	-0.25572		-0.407	-0.39	-0.6778	-0.4060	-0.272	-0.25	-0.312
b(4)	0.0185		0.0235	0.0178	0.0096	0.0613	0.018	0.013	0.014
c	-0.27495		-0.4501	-0.428	-0.696	-0.4874	-0.289	-0.264	-0.334
R^2	20.4%		25.0%	24.6%	60.6%	25.5%	22.2%	23.7%	22.0%
# of obs.	2,962,470		2821183	2844549	2,884,537	2846917	2471469	482264	2,962,470

Table 7, Analysis of firm fixed effects. FEEs $v(i)$ are regressed on different debtor variables, for **all** debtors together. Residual vola on PD mean and Residual vola on PD mean qu. are the residuals from a linear resp. quadratic regression of PD-volatility on PD-mean. Unl. liability dummy is 1 if at least one natural person bears unlimited liability and 0 otherwise.

		Dependent variable: Firm fixed effect FEE						
		[1]	[2]	[3]	[4]	[5]	[6]	[7]
mean PD		0.303***				0.301***	0.302***	
median PD			0.263***					
no of reporting banks				-0.001***				
total loan volume					-0.000***			
Residual vola on mean						0.099***		
Residual vola on mean qu.							0.123***	
Unl. liab. dummy								-0.004***
constant		-0.011***	-0.009***	0.001***	0.000	-0.011***	-0.011***	0.002***
Obs		2962470	2962470	2962470	2962470	2962470	2962470	2077183
R ²		0.856	0.746	0.000	0.000	0.875	0.862	0.001

Table 8: Effects of unlimited liability on PD process.

The first column shows the baseline regression for **all** debtors, the second column for all debtors with known liability status, the third column for debtors with unlimited liability and the fourth column for debtors with limited liability. The last line shows the simplified target PDs.

Estimated regression parameters of PD process

	(1)	(2)	(3)	(4)
	all debtors	subset	unl. liab.	lim. liab.
a	0.0115	0.0117	0.0096	0.0125
b(1)	-0.3194	-0.3172	-0.3276	-0.3149
b(2)	-0.2643	-0.2571	-0.2833	-0.2500
b(3)	-0.2557	-0.2500	-0.2850	-0.2404
b(4)	0.0185	0.0156	0.0112	0.0170
c	-0.2750	-0.2657	-0.2877	-0.2602
R ²	0.204	0.201	0.212	0.198
# of obs.	2962470	2076841	1571703	1505046
-a/b(1)	3,60%	3,69%	2,93%	3,97%

Table 9a), Migration distribution and deteriorations, weak firms. This table shows for all weak debtors, excluding the industry Transport-shipping, the relative frequency distributions of annual migrations quarter by quarter. Migrations are restricted to numbers from -4 to +4. The frequency distributions of migrations are portrayed by percentiles, shown in columns (1) to (5). Thus, from I/2016 to I/2017, 5% of firms migrate by at most -2 bins, i.e. their bin improves by at most 2 bins. Firms belonging to the 95% percentile improve, stay the same or deteriorate by at most 1 bin. Columns (6) and (7) display the quarterly means and the quarterly standard deviations of migrations. Columns (8) and (9) display the number of deteriorations and the sum of aggregated deteriorations from date (t-4) to date t.

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	5th percentile	25th percentile	50th percentile	75th percentile	95th percentile	mean bin change	sd bin change	# of deteriorations	# of aggregated deteriorations
2017q1	-2	-1	0	0	1	-0.31	1.03	4,672	4,995
2017q2	-2	-1	0	0	1	-0.33	1.02	4,399	4,731
2017q3	-2	-1	0	0	1	-0.35	1.03	4,295	4,680
2017q4	-2	-1	0	0	1	-0.36	1.02	4,335	4,690
2018q1	-2	-1	0	0	1	-0.40	1.03	4,104	4,495
2018q2	-2	-1	0	0	1	-0.43	1.04	4,162	4,589
2018q3	-2	-1	0	0	1	-0.44	1.04	4,249	4,692
2018q4	-2	-1	0	0	1	-0.42	1.03	4,521	5,013
2019q1	-2	-1	0	0	1	-0.34	1.06	6,506	7,131
2019q2	-2	-1	0	0	1	-0.34	1.05	6,258	7,029
2019q3	-2	-1	0	0	1	-0.35	1.04	6,424	7,186
2019q4	-2	-1	0	0	1	-0.33	1.04	7,256	7,994
2020q1	-2	-1	0	0	1	-0.45	1.03	6,092	6,744
2020q2	-2	-1	0	0	1	-0.45	1.07	7,142	7,986
2020q3	-2	-1	0	0	1	-0.42	1.06	7,636	8,459
2020q4	-2	-1	0	0	1	-0.47	1.07	6,802	7,696
2021q1	-2	-1	0	0	1	-0.44	1.03	6,992	7,819
2021q2	-2	-1	0	0	1	-0.39	1.04	7,310	8,201
2021q3	-2	-1	0	0	1	-0.47	1.04	6,444	7,253
2021q4	-3	-1	0	0	1	-0.54	1.12	7,016	7,998

Table 9b), Migration distribution and deteriorations, very weak firms This table shows for all very weak debtors, excluding the industry Transport-shipping, the relative frequency distributions of annual migrations quarter by quarter. Migrations are restricted to numbers from -4 to +4. The frequency distributions of migrations are portrayed by percentiles, shown in columns (1) to (5). Columns (6) and (7) display the quarterly means and the quarterly standard deviations of migrations. Columns (8) and (9) display the number of deteriorations and the sum of aggregated deteriorations from date (t-4) to date t.

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	5th percentile	25th percentile	50th percentile	75th percentile	95th percentile	mean bin change	sd bin change	# of deteriorations	# of aggregated deteriorations
2017q1	-3	-1	0	0	1	-0.44	1.04	1,347	1,347
2017q2	-3	-1	0	0	1	-0.44	1.04	1,438	1,438
2017q3	-3	-1	0	0	1	-0.47	1.05	1,366	1,366
2017q4	-3	-1	0	0	1	-0.48	1.03	1,300	1,300
2018q1	-3	-1	0	0	1	-0.51	1.05	1,370	1,370
2018q2	-3	-1	0	0	1	-0.53	1.07	1,469	1,469
2018q3	-3	-1	0	0	1	-0.54	1.08	1,566	1,566
2018q4	-3	-1	0	0	1	-0.53	1.08	1,598	1,598
2019q1	-3	-1	0	0	1	-0.49	1.08	2,017	2,017
2019q2	-3	-1	0	0	1	-0.49	1.08	1,957	1,957
2019q3	-3	-1	0	0	1	-0.49	1.06	1,905	1,905
2019q4	-3	-1	0	0	1	-0.47	1.06	2,157	2,157
2020q1	-3	-1	0	0	1	-0.57	1.07	2,037	2,037
2020q2	-3	-1	0	0	1	-0.58	1.11	2,282	2,282
2020q3	-3	-1	0	0	1	-0.56	1.11	2,444	2,444
2020q4	-3	-1	0	0	1	-0.59	1.12	2,649	2,649
2021q1	-3	-1	0	0	1	-0.54	1.08	2,772	2,772
2021q2	-3	-1	0	0	1	-0.52	1.08	3,081	3,081
2021q3	-3	-1	0	0	1	-0.60	1.09	2,258	2,258
2021q4	-3	-1	0	0	1	-0.71	1.16	2,145	2,145

Table 10), Migration summary statistics. This table shows for each industry in columns (1) and (4) $\Phi\Phi M(j)$, the unweighted average of migration mean of all weak firms resp. all very weak firms in industry j across all dates after 2016. In column (5) $\text{diff } \Phi\Phi M(j)$ is the difference in $\Phi\Phi M(j)$ between very weak and weak firms. $\Phi V(j)$ is the unweighted average share of aggregate deteriorations in industry j across all dates after 2016. $\Phi V(j)$ is shown in columns (2) and (6) for the weak firms resp. the very weak firms, $\Phi s(\text{def}, j)$, the unweighted average number of debtors with $PD = 1$ relative to all debtors in industry j with PD across I/2016 to IV/2021, is shown in column (3). In column (7) $\Phi\Phi PD(j)$ is the unweighted average of PD mean(j, t) across all dates in industry j .

Branch	(1)	(2)	(3)	(4)	(5)	(6)	(7)
	$\Phi\Phi M(j)$	"weak firm" panel $\Phi V(j)$	$\Phi s(\text{def}, j)$	$\Phi\Phi M(j)$	diff $\Phi\Phi M(j)$	$\Phi V(j)$	$\Phi\Phi PD(j)$
Agriculture	-0,41	9,16%	3,18%	-0,48	-0,06	5,66%	4,46%
Mining	-0,42	12,56%	1,48%	-0,55	-0,14	5,54%	2,79%
Other Staples Manufacturing	-0,27	11,54%	5,04%	-0,34	-0,07	5,11%	6,54%
Chemistry, Pharma	-0,32	13,68%	3,17%	-0,46	-0,13	6,56%	4,77%
Metal, hardware	-0,31	12,17%	4,73%	-0,39	-0,08	5,58%	6,30%
Engineering	-0,30	13,69%	4,52%	-0,39	-0,09	6,55%	6,04%
Automotive	-0,33	11,17%	6,57%	-0,39	-0,06	4,89%	8,46%
Energy	-0,32	13,46%	2,24%	-0,39	-0,07	6,16%	3,41%
Water Supply/Sewage/Disposal	-0,42	13,95%	2,30%	-0,60	-0,18	5,67%	3,49%
Construction	-0,40	12,00%	2,59%	-0,56	-0,16	7,20%	3,56%
Automotive (Sales)	-0,29	15,05%	4,38%	-0,43	-0,13	6,55%	6,85%
Wholesale	-0,39	11,41%	3,11%	-0,48	-0,10	5,30%	4,48%
Retail	-0,40	11,43%	3,19%	-0,50	-0,10	5,57%	4,57%
Transport-Overland, services, mail	-0,48	11,26%	2,13%	-0,61	-0,13	7,24%	3,94%
Transport - Shipping	-0,21	1,81%	35,80%	-0,23	-0,01	0,00%	42,04%
Transport - Air	-0,32	16,17%	3,80%	-0,38	-0,06	8,93%	5,96%
Hotels	-0,40	7,05%	5,32%	-0,42	-0,02	4,13%	7,17%
Catering	-0,55	7,98%	2,80%	-0,59	-0,04	5,52%	4,83%
Media, telecommunication	-0,53	11,62%	2,00%	-0,69	-0,15	5,52%	3,55%
Banks, money market funds	-0,35	7,37%	0,21%	-0,38	-0,03	5,41%	0,45%
Other financial institutions	-0,33	11,18%	2,00%	-0,44	-0,11	4,68%	3,00%
Insurance	-0,40	10,52%	1,11%	-0,63	-0,22	4,72%	2,44%
Financial Services	-0,60	9,81%	2,35%	-0,73	-0,13	5,47%	3,66%
Real Estate	-0,44	13,25%	1,99%	-0,61	-0,18	6,99%	2,92%
Professional, scientific & technical services	-0,42	12,16%	2,25%	-0,58	-0,17	5,87%	3,58%
Other economic services	-0,44	11,48%	2,55%	-0,58	-0,13	5,62%	3,93%
Public Administration	-0,24	11,01%	0,46%	-0,24	0,00	5,54%	0,79%
Public Health & Social Services	-0,51	12,28%	1,37%	-0,63	-0,11	6,59%	2,25%
Recreational Services	-0,41	10,53%	3,19%	-0,48	-0,07	6,53%	4,69%
Other Services	-0,43	10,14%	2,98%	-0,54	-0,11	6,16%	4,55%
Private Households	-0,39	16,31%	2,13%	-0,56	-0,16	7,10%	2,51%
		$\text{corr}(\Phi\Phi M(j), \Phi V(j)) =$	0,24%			-33,79%	
		$\text{corr}(\Phi\Phi M(j), \Phi s(\text{def}, j)) =$	41,73%		46,51%		
		$\text{corr}(\Phi V(j), \Phi s(\text{def}, j)) =$	-60,11%			-73,96%	
		$\text{corr}(\Phi\Phi M(j), \Phi\Phi PD(j)) =$	40,31%		45,18%		
		$\text{corr}(\Phi V(j), \Phi\Phi PD(j)) =$	-59,58%			-72,99%	
		$\text{corr}(\Phi\Phi PD(j), \Phi s(\text{def}, j)) =$					99,85%

Table 11, Migration baseline regression coefficients and simplified steady state bins. Columns (1) to (6) show for each industry j the estimated coefficients and constants of the migration regression (9).

Branch	(1) b(j,1)	(2) b(j,2)	(3) b(j,3)	(4) b(j,4)	(5) c(j)	(6) a(j)
Agriculture	-0.387***	-0.406***	-0.400***	0.025***	-0.465***	0.928***
Mining	-0.445***	-0.394***	-0.409***	0.024**	-0.411***	0.797***
Other Staples Manufacturing	-0.381***	-0.328***	-0.325***	0.004	-0.354***	0.710***
Chemistry, Pharma	-0.417***	-0.353***	-0.344***	-0.009	-0.359***	0.714***
Metal, hardware	-0.375***	-0.314***	-0.315***	-0.002	-0.339***	0.679***
Engineering	-0.411***	-0.349***	-0.336***	0.009*	-0.368***	0.734***
Automotive	-0.376***	-0.309***	-0.326***	-0.017**	-0.330***	0.672***
Energy	-0.360***	-0.342***	-0.341***	0.006**	-0.378***	0.727***
Water Supply/Sewage/Disposal	-0.467***	-0.402***	-0.409***	0.013*	-0.446***	0.845***
Construction	-0.451***	-0.401***	-0.427***	0.020***	-0.471***	0.936***
Automotive (Sales)	-0.434***	-0.362***	-0.351***	0.010***	-0.377***	0.778***
Wholesale	-0.437***	-0.384***	-0.377***	0.000	-0.420***	0.819***
Retail	-0.461***	-0.405***	-0.421***	0.003	-0.439***	0.864***
Transport-Overland, services, mail	-0.436***	-0.388***	-0.384***	0.011**	-0.437***	0.849***
Transport - Shipping	-0.321***	-0.287***	-0.312***	0.023***	-0.334***	1.025***
Transport - Air	-0.393***	-0.304***	-0.256***	0.004	-0.240***	0.491***
Hotels	-0.361***	-0.328***	-0.315***	0.020***	-0.381***	0.766***
Catering	-0.432***	-0.404***	-0.394***	0.030***	-0.449***	0.852***
Media, telecommunication	-0.505***	-0.432***	-0.434***	0.021***	-0.492***	0.945***
Banks, money market funds	-0.600***	-0.524***	-0.529***	-0.009	-0.519***	0.972***
Other financial institutions	-0.459***	-0.398***	-0.387***	-0.013***	-0.407***	0.777***
Insurance	-0.663***	-0.511***	-0.459***	0.046***	-0.529***	0.993***
Financial Services	-0.503***	-0.450***	-0.438***	0.021***	-0.474***	0.892***
Real Estate	-0.419***	-0.380***	-0.394***	0.023***	-0.438***	0.826***
Professional, scientific & techn. Serv.	-0.441***	-0.397***	-0.399***	0.016***	-0.439***	0.855***
Other economic services	-0.454***	-0.392***	-0.396***	0.011***	-0.453***	0.888***
Public Administration	-0.413***	-0.361***	-0.335***	-0.030***	-0.370***	0.685***
Public Health & Social Services	-0.473***	-0.400***	-0.406***	0.018***	-0.451***	0.872***
Recreational Services	-0.441***	-0.378***	-0.370***	-0.011	-0.414***	0.824***
Other Services	-0.452***	-0.437***	-0.452***	0.021***	-0.499***	0.969***
Private Households	-0.421***	-0.419***	-0.416***	0.025***	-0.453***	0.912***